



News Release

Capmark Finance Inc. and Travois New Markets Provide Tax Credit Financing for Alaska Native Village Fish Processing Plant

Project to create 669 jobs and support a network of 596 fishermen

Platinum, Alaska, (Oct. 12, 2009) - The Coastal Villages Region Fund (CVRF), a Community Development Quota (CDQ) group, recently received significant financial support for its new salmon processing plant, as Capmark Finance Inc. and Travois New Markets, a Community Development Entity (CDE), worked together to provide \$17.3 million in New Markets Tax Credit (NMTC) financing.

CVRF recently completed the construction of the 37,800-square-foot Goodnews Bay Regional Plant in Platinum, Alaska, with a total project cost of \$41 million. The plant includes a seafood processing building, a maintenance building, camp and dining facilities for 130 people, a dock and on-site utilities including power generation, water treatment, septic and a tank farm. The plant has been operating since late July. CVRF developed the property through its subsidiary Goodnews Bay Seafoods, LLC. CVRF also acted as the leverage lender for the transaction.

As a CDQ group, CVRF is guaranteed a share of the harvest of the Bering Sea fishery. The new plant provides critical fish processing capacity in the Coastal Villages Region, which represents 23 villages along Alaska's Bering Sea coast and Kuskokwim River. Platinum is a Native village that is part of a remote, non-metropolitan census tract with a poverty rate of 25 percent; the median family income is 53 percent of the statewide median. CVRF has been able to remove the 150-fish catch limit per boat, which will attract more fishermen and provide a significant boost to the broader local economy.

Projected community impacts include 669 new permanent jobs and 210 construction jobs. The plant will support a network of 596 fishermen. In addition to providing employment opportunities for individuals fishing in the region, CVRF also provides scholarships, internships and various training and apprentice opportunities.

"Travois supported CVRF because it embodies something very important to us: sustainability," said Phil Glynn, director of Travois New Markets. "CVRF is financially sustainable because it performs well and is well managed. It is environmentally sustainable because it adheres to the management standards of the Bering Sea. Its focus on future generations ensures it will hold a special place in Alaska's Native communities for generations."

The NMTC program was created in December 2000 and is administered through the Community Development Financial Institutions Fund (CDFI Fund) by the U.S. Department of the Treasury. The NMTC program serves as a catalyst to encourage investment of private equity capital into low income communities and allows taxpayers, such as Capmark Finance Inc., to receive a credit against federal income taxes for making equity investments in designated CDEs, such as Travois New Markets. The credit provided to the investor totals 39 percent of the cost of the investment and is claimed over a seven-year credit allowance period. The CDE provides a qualified equity investment under favorable terms, such as a below-market interest rate and a longer-than-standard period of interest-only payments, to the qualified active low income community business.

Andy Walvoord, a vice president in the Capmark Finance NMTC program said, "Capmark is proud to be able to support Travois' mission of providing assistance to Native American-owned or sponsored businesses. Through our joint efforts, we were able to utilize New Markets Tax Credits to offer discounted financing for the construction and continued operation of the salmon processing facility in Platinum as well as other, indirect benefits provided to the many individuals in an economically distressed region of Alaska who are stakeholders in CVRF."

About Capmark®

Capmark provides a broad range of financial services to investors in commercial real-estate related assets. Capmark has three core businesses: lending and mortgage banking, investments and funds management, and loan servicing.

About Travois New Markets

Travois New Markets, a nationally certified Community Development Entity (CDE), is dedicated exclusively to meeting the needs of American Indians in low-income communities. Travois New Markets received a \$30 million allocation of New Markets Tax Credits in 2007 from the CDFI Fund. With its allocation, Travois New Markets has supported three projects: the construction of two electrical substations for the Navajo Tribal Utility Authority; the renovation of the historic Hotel Andaluz in downtown Albuquerque, which will set aside 20 percent of hotel jobs for American Indians; and the construction of the Goodnews Bay Regional Plant in Platinum, Alaska. The Travois family of companies offers development assistance, compliance support, design services and comprehensive training to the nation's American Indian population with clients across the United States from Washington to Maine. For more information about Travois, please visit www.travois.com.

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