



## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

### 2013 COMPETITIVE 4% FEDERAL AND STATE CREDIT APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

February 1, 2013 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: B Grand, L.P.

PROJECT NAME: Hayward Senior Housing II

#### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$289,057 annual Federal Credits, and

\$1,174,294 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: for readiness to proceed requirements if applicable; and at the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Section 10322(e), and that the determination of completeness, compliance with all basic thresholds, and the point total of the application, shall be based entirely on the documents contained in the application as of the date of submission. No additional documents in support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement if I am requesting housing type competitive points, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (except child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in

the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this \_\_\_\_ day of \_\_\_\_\_, 2013 at \_\_\_\_\_, California.

By \_\_\_\_\_  
(Original Signature)  
  
Jan Peters  
(Typed or printed name)  
  
Executive V.P. / C.O.O.  
(Title)

ACKNOWLEDGMENT

STATE OF California )

COUNTY OF Alameda )

On \_\_\_\_\_ before me, \_\_\_\_\_, personally appeared \_\_\_\_\_,

\_\_\_\_\_ , who proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_ (Seal)

Local Jurisdiction:	<u>City of Hayward</u>
City Manager:	<u>Frances David</u> *
Title:	<u>City Manager</u>
Mailing Address:	<u>777 B Street</u>
City:	<u>Hayward</u>
Zip Code:	<u>94541</u>
Phone Number:	<u>510.583.4302</u> Ext. <u>      </u>
FAX Number:	<u>510.583.3601</u>
E-mail:	<u>fran.david@hayward-ca.gov</u>

\* For City Manager, please refer to the following the website below:  
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>



## II. APPLICATION - SECTION 3: APPLICANT INFORMATION

**A. Identify Applicant**

Applicant is the current owner and will retain ownership:	N/A
Applicant will be or is a general partner in the to be formed or formed final ownership entity:	Yes
Applicant is the project developer and will be part of the final ownership entity for the project:	N/A
Applicant is the project developer and will not be part of the final ownership entity for the project:	N/A

**B. Applicant Contact Information**

Applicant Name: B Grand, L.P.

Street Address: 22605 Grand Street

City: Hayward State: CA Zip Code: 94541

Contact Person: Linda Mandolini

Phone: 510.582.1460 Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: lmandolini@edenhousing.org

**C. Legal Status of Applicant:**

Nonprofit Organization Parent Company: Eden Housing, Inc.

If Other, Specify: \_\_\_\_\_

**D. General Partner(s) Information**

**D(1)** General Partner Name: Eden Development, Inc.

Street Address: 22645 Grand Street

City: Hayward State: CA Zip Code: 94541

Contact Person: Linda Mandolini

Phone: 510.582.1460 Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: lmandolini@edenhousing.org

Nonprofit/For Profit: Nonprofit Parent Company: Eden Housing, Inc.

**D(2)** General Partner Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Nonprofit/For Profit: Nonprofit Parent Company: \_\_\_\_\_

**D(3)** General Partner Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Nonprofit/For Profit: (select one) Parent Company: \_\_\_\_\_

**E. General Partner(s) or Principal Owner(s) Type**

Nonprofit

*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2)*

**F. Status of Ownership Entity**

currently exists If to be formed, enter date: \_\_\_\_\_

*\*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)*

**G. Contact Person During Application Process**

Company Name: Eden Development, Inc.

Street Address: 22645 Grand Street

City: Hayward State: CA Zip Code: 94541

Contact Person: Benjamin Brandin

Phone: 510.247.8130 Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: bbrandin@edenhousing.org

Participatory Role: General Partner/Developer

(e.g., General Partner, Consultant, etc.)

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

### A. Indicate and List All Development Team Members

Developer:	Eden Housing, Inc.	Architect:	Struthers Dias Architects
Address:	22645 Grand Street	Address:	151 Callan Avenue, Suite 208
City, State, Zip:	Hayward, CA 94541	City, State, Zip:	San Leandro, CA 94577
Contact Person:	Benjamin Brandin	Contact Person:	Gary Struthers
Phone:	510.247.8130 Ext.:	Phone:	510.584.9054 Ext.:
Fax:	510.582.0122	Fax:	510.899.9938
Email:	bbrandin@edenhousing.org	Email:	gstruthers@struthersdias.com
Attorney:	Levy, Levy, & Levy	General Contractor:	JH Fitzmaurice, Inc.
Address:	900 Larkspur Landing Circle	Address:	2857 Hannah Street
City, State, Zip:	Larkspur, CA 94939	City, State, Zip:	Oakland, CA 94608
Contact Person:	Paul Renno	Contact Person:	Mohammad Hakimi
Phone:	415.461.4900 Ext.:	Phone:	510.444.7561 Ext.:
Fax:	415.461.4994	Fax:	510.444.1344
Email:		Email:	mh@jhoak.com
Tax Professional:	Gubb & Barshay LLP	Energy Consultant:	N/A
Address:	50 California Street, Suite 3155	Address:	
City, State, Zip:	San Francisco, CA 94111	City, State, Zip:	
Contact Person:	Natalie Gubb	Contact Person:	
Phone:	415.781.6600 Ext.:	Phone:	Ext.:
Fax:	415.781.6967	Fax:	
Email:	ngubb@gubbandbarshay.com	Email:	
Consultant	Community Economics	Investor:	TBD
Address:	538 9th Street, Suite 200	Address:	
City, State, Zip:	Oakland, CA 94607	City, State, Zip:	
Contact Person:	Alice Talcott	Contact Person:	
Phone:	510.832.8300 Ext.:	Phone:	Ext.:
Fax:	510.832.2227	Fax:	
Email:	Alice@communityeconomics.org	Email:	
Appraiser:	Hamilton, Ricci & Associates	Market Analyst:	M.E. Shay
Address:	930 Montgomery Street, Suite 400	Address:	1006 Fourth Street
City, State, Zip:	San Francisco, CA 94133	City, State, Zip:	Sacramento, CA 95814
Contact Person:	Walter Ricci	Contact Person:	Mary Ellen Shay
Phone:	415.788.7722 Ext.: 14	Phone:	916.444.0288 Ext.:
Fax:	415.394.7778	Fax:	916.244.3408
Email:	wricci@hra-sf.com	Email:	
Bond Issuer:	City of Hayward	CNA Consultant:	N/A
Address:	777 B Street	Address:	
City, State, Zip:	Hayward, CA 94541	City, State, Zip:	
Contact Person:	Omar Cortez	Contact Person:	
Phone:	510.583.4246 Ext.:	Phone:	Ext.:
Fax:	510.583.3601	Fax:	
Email:		Email:	

Prop. Mgmt. Co.: Eden Housing Management, Inc.  
Address: 22645 Grand St.  
City, State, Zip: Hayward, CA 94541  
Contact Person: Jan Peters  
Phone: 510.282.1460 Ext.:  
Fax:  
Email: jpeters@edenhousing.org

2nd Prop. Mgmt. Co.:  
Address:  
City, State, Zip:  
Contact Person:  
Phone: Ext.:  
Fax:  
Email:

## II. APPLICATION - SECTION 5: PROJECT INFORMATION

**A. Type of Credit Requested**

New Construction (may include Adaptive Reuse)	<u>Yes</u>	If yes, will demolition of an existing structure be involved?	<u>No</u>
Rehabilitation-Only	<u>N/A</u>	If yes, will relocation of existing tenants be involved?	<u>N/A</u>
Acquisition & Rehabilitation	<u>N/A</u>	Is this an Adaptive Reuse project?	<u>N/A</u>
If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).			

**B. Acquisition and Rehabilitation/Rehabilitation-only Projects**

If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A

If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A

Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A

If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).

Age of Existing Structures		No. of Existing Buildings	
No. of Occupied Buildings		No. of Existing Units	
No. of Stories			
Current Use:			

**C. Purchase Information**

Name of Seller: <u>Housing Authority of the City Hayward</u>	Signatory of Seller: <u>Frances David</u>
Date of Purchase Contract or Option: <u>2/1/2012</u>	Purchased from Affiliate: <u>No</u>
Expiration Date of Option: _____	If yes, broker fee amount to affiliate? _____
Purchase Price: <u>\$1</u>	Special Assessment(s): _____
Phone: <u>510.583.4302</u>	Ext.: _____
Holding Costs per Month: _____	Historical Property/Site: <u>No</u>
Real Estate Tax Rate: <u>1.20%</u>	Total Projected Holding Costs: <u>\$15,000</u>

**D. Project, Land, Building and Unit Information**

**Project Type**

Single Room Occupancy: <u>N/A</u>	Single Family Home: <u>N/A</u>
Detached 2, 3, or 4 Family: <u>N/A</u>	Housing Cooperative: <u>N/A</u>
Tenant Homeownership: <u>N/A</u>	One or Two Story Garden: <u>N/A</u>
Townhouse/Row House: <u>N/A</u>	Condominium: <u>N/A</u>
Inner City Infill Site: <u>N/A</u>	
Two or More Story With an Elevator: <u>Yes</u>	if yes, enter number of stories: <u>2 &amp; 3</u>
Two or More Story Without an Elevator: <u>N/A</u>	if yes, enter number of stories: _____
One or More Levels of Subterranean Parking: <u>N/A</u>	
Other: (specify here)	

**E. Land**

         x          Feet or 0.50 Acres 21,780 Square Feet  
If irregular, specify measurements in feet, acres, and square feet:





**II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE**

**A. Required Approvals Necessary to Begin Construction**

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA			5/3/2011
NEPA			1/16/2013
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			
Site Plan			5/3/2011
Design Review			9/12/2012
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			N/A

Project and Site Information	
Current Land Use Designation	High Density Residential
Current Zoning and Maximum Density	Planned Development; no greater than 44 units per acre
Proposed Zoning and Maximum Density	N/A
Does this site have Inclusionary Zoning?	Yes
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	
Required Parking Ratio	.5 spaces/unit
Is site in a Redevelopment Area?	No

**B. Development Timetable**

		Actual or Scheduled		
		Month	/	Year
<b>SITE</b>	Environmental Review Completed	1	/	2013
	Site Acquired	8	/	2013
<b>LOCAL PERMITS</b>	Conditional Use Permit	N/A	/	
	Variance	N/A	/	
	Site Plan Review	5	/	2011
	Grading Permit	7	/	2013
	Building Permit	7	/	2013
<b>CONSTRUCTION FINANCING</b>	Loan Application	3	/	2013
	Enforceable Commitment	2	/	2013
	Closing and Disbursement	8	/	2013
<b>PERMANENT FINANCING</b>	Loan Application	3	/	2013
	Enforceable Commitment	6	/	2013
	Closing and Disbursement	4	/	2015
<b>OTHER LOANS AND GRANTS</b>	Type and Source: HUD Section 202 Program	N/A	/	
	Application	6	/	2011
	Closing or Award	3	/	2012
	Type and Source: City of Hayward HODAG	N/A	/	
	Application	N/A	/	
	Closing or Award	1	/	2013
	Type and Source: City of Hayward HOME	N/A	/	
	Application	N/A	/	
	Closing or Award	1	/	2013
	Type and Source: Alameda County NSP2	N/A	/	
	Application	2	/	2011
	Closing or Award	3	/	2011
	Type and Source: FHLB Affordable Housing Program	N/A	/	
	Application	10	/	2012
	Closing or Award	12	/	2012
	Type and Source: (specify here)	N/A	/	
Application	N/A	/		
Closing or Award	N/A	/		
10% of Costs Incurred	N/A	/		
Construction Start	N/A	/		
Construction Completion	N/A	/		
Placed In Service	N/A	/		
Occupancy of All Low-Income Units	N/A	/		

### III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

#### A. Construction Financing

**List Below All Projected Sources Required To Complete Construction**

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Silicon Valley Bank			\$5,608,749
2) City of Hayward- HODAG	660	3.000%	\$1,100,000
3) City of Hayward - HOME	660	3.000%	\$775,000
4) Alameda County - NSP2	660	3.000%	\$400,000
5) FHLB Affordable Housing Program		None	\$210,000
6) Hayward H.A. land donation			\$599,999
7) Accrued interest during construction on s			\$26,997
8)			
9)			
10)			
11)			
12)			
<b>Total Funds For Construction:</b>			<b>\$8,720,745</b>

1) Lender/Source: Silicon Valley Bank  
 Street Address: 555 Mission Street, Suite 900  
 City: San Francisco  
 Contact Name: Donna Kelley  
 Phone Number: 415.764.3125 Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? Yes

2) Lender/Source: City of Hayward- HODAG  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

3) Lender/Source: City of Hayward - HOME  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

4) Lender/Source: Alameda County - NSP2  
 Street Address: 224 West Winton Avenue, Rm. 108  
 City: Hayward  
 Contact Name: Michelle Starratt  
 Phone Number: 510.670.5207 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

5) Lender/Source: FHLB Affordable Housing Program  
 Street Address: 555 Mission Street, Suite 900  
 City: San Francisco  
 Contact Name: Donna Kelley  
 Phone Number: 415.764.3125 Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? Yes

6) Lender/Source: Hayward H.A. land donation  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: Value of below market land sale  
 Is the Lender/Source Committed? Yes

7) Lender/Source: Accrued interest during construction o  
 Street Address: 555 Mission Street, Suite 900  
 City: San Francisco  
 Contact Name: Donna Kelley  
 Phone Number: 415.764.3125 Ext.:  
 Type of Financing: accrued interest on deferred loans  
 Is the Lender/Source Committed? Yes

8) Lender/Source:  
 Street Address:  
 City:  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? No

9) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

10) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

11) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

### III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

#### A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) HUD Section 202 Capital Advance		N/A			\$3,494,200
2) City of Hayward- HODAG	660	3.000%	Residual		\$1,100,000
3) City of Hayward - HOME	660	3.000%	Residual		\$775,000
4) Alameda County - NSP2	660	3.000%	Residual		\$400,000
5) FHLB Affordable Housing Program		None			\$210,000
6) Hayward H.A. land donation					\$599,999
7) Accrued interest during construction on s					\$26,997
8) G.P. Equity					\$100
9)					
10)					
11)					
12)					
<b>Total Permanent Financing:</b>					\$6,606,296
<b>Total Tax Credit Equity:</b>					\$3,826,750
<b>Total Sources of Project Funds:</b>					\$10,433,046

1) Lender/Source: HUD Section 202 Capital Advance  
 Street Address: 600 Harrison Street, 3rd Floor  
 City: San Francisco  
 Contact Name: Bill Rogina  
 Phone Number: 415.489.6669 Ext.:  
 Type of Financing: HUD Capital Advance Grant  
 Is the Lender/Source Committed? Yes

2) Lender/Source: City of Hayward- HODAG  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

3) Lender/Source: City of Hayward - HOME  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

4) Lender/Source: Alameda County - NSP2  
 Street Address: 224 West Winton Avenue, Rm. 108  
 City: Hayward  
 Contact Name: Michelle Starratt  
 Phone Number: 510.670.5207 Ext.:  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

5) Lender/Source: FHLB Affordable Housing Program  
 Street Address: 555 Mission Street, Suite 900  
 City: San Francisco  
 Contact Name: Donna Kelley  
 Phone Number: 415.764.3125 Ext.:  
 Type of Financing: Grant  
 Is the Lender/Source Committed? No

6) Lender/Source: Hayward H.A. land donation  
 Street Address: 777 B Street  
 City: Hayward  
 Contact Name: Omar Cortez  
 Phone Number: 510.583.4246 Ext.:  
 Type of Financing: value of land donation  
 Is the Lender/Source Committed? Yes

7) Lender/Source: Accrued interest during construction o  
 Street Address:  
 City:  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing: accrued interest on deferred loans  
 Is the Lender/Source Committed? Yes

8) Lender/Source: G.P. Equity  
 Street Address: 22645 Grand Street  
 City: Hayward  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? Yes

9) Lender/Source: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Type of Financing: \_\_\_\_\_  
 Is the Lender/Source Committed? No

10) Lender/Source: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Type of Financing: \_\_\_\_\_  
 Is the Lender/Source Committed? No

11) Lender/Source: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Type of Financing: \_\_\_\_\_  
 Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Type of Financing: \_\_\_\_\_  
 Is the Lender/Source Committed? No

**B. Tax-Exempt Bond Financing**

Will project receive tax-exempt bond financing for more than 50% of the aggregate basis of the building(s) (including land) in the project? (IRC Sec. 42(h)(4)):

Yes

CDLAC Allocation?

No

Date application was submitted to CDLAC:

3/6/2013

Date application was approved by CDLAC:

TBD

Estimated date of Bond Issuance (Reg. Section 10326(e)(2)):

8/1/2013

Percentage of aggregate basis financed by the bonds? (Reg. Section 10326(e)(2)):

61.00%

Name of Bond Issuer (Reg. Section 10326(e)(1)):

City of Hayward

Will project have Credit Enhancement?

No

If Yes, identify the entity providing the Credit Enhancement:

Contact Person:

Phone:

Ext.:

What type of enhancement is being provided?

(select one)

(specify here)

**III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

**A. Low Income Units**

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
1 Bedroom	3	\$478	\$1,434	\$24	\$502	30%	30.0%
1 Bedroom	6	\$478	\$2,868	\$24	\$502	45%	30.0%
1 Bedroom	12	\$478	\$5,736	\$24	\$502	50%	30.0%
<b>Total # Units:</b>	21	<b>Total:</b>	\$10,038		<b>Average:</b>	45.7%	

**B. Manager Units**

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
2 Bedrooms	1	\$646	\$646
<b>Total # Units:</b>	1	<b>Total:</b>	\$646

No Special Needs project with 24-hour desk staffing



**C. Market Rate Units**

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
<b>Total # Units:</b>		<b>Total:</b>	

<b>Aggregate Monthly Rents For All Units:</b>	\$10,684
<b>Aggregate Annual Rents For All Units:</b>	\$128,208

**D. Rental Subsidy Income/Operating Subsidy**

Number of Units Receiving Assistance:	21
Length of Contract (years):	3
Expiration Date of Contract:	
<b>Total Projected Annual Rental Subsidy:</b>	<b>\$78,000</b>

**E. Miscellaneous Income**

Annual Income from Laundry Facilities:	\$1,848
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
<b>Total Miscellaneous Income:</b>	<b>\$1,848</b>
<b>Total Annual Potential Gross Income:</b>	<b>\$208,056</b>

**F. Monthly Resident Utility Allowance by Unit Size**

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	( ) BR
Space Heating:		\$8				
Water Heating:						
Cooking:		\$2				
Lighting:						
Electricity:		\$14				
Water:*						
Other: (specify here)						
<b>Total:</b>		\$24				

**\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

**Name of PHA or California Energy Commission Providing Utility Allowances:**

Housing Authority of the County of Alameda

**G. Annual Residential Operating Expenses**

<b>Administrative</b>	Advertising:	\$700
	Legal:	\$900
	Accounting/Audit:	\$11,572
	Security:	\$6,956
	Other: Misc. Admin & Office Staff Salaries	\$8,820
<b>Total Administrative:</b>		\$28,948

<b>Management</b>	<b>Total Management:</b>	\$18,612
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<b>Utilities</b>	Fuel:	
	Gas:	\$5,537
	Electricity:	\$5,979
	Water/Sewer:	\$11,241
	<b>Total Utilities:</b>	\$22,757

<b>Payroll / Payroll Taxes</b>	On-site Manager:	\$22,752
	Maintenance Personnel:	\$3,600
	Other: Payroll Taxes & Benefits	\$7,086
	<b>Total Payroll / Payroll Taxes:</b>	\$33,438
<b>Total Insurance:</b>		\$6,981

<b>Maintenance</b>	Painting:	\$500
	Repairs:	\$20,100
	Trash Removal:	
	Exterminating:	\$4,950
	Grounds:	\$4,597
	Elevator:	\$4,000
	Other: Janitorial	\$1,722
	<b>Total Maintenance:</b>	\$35,869

<b>Other Expenses</b>	Other: Cable TV	\$479
	Other: Computer Support & Equipment	\$4,044
	Other: Telephones	\$6,010
	Other: (specify here)	
	Other: (specify here)	
<b>Total Other Expenses:</b>		\$10,533

**Total Expenses**

<b>Total Annual Residential Operating Expenses:</b>	\$157,138
<b>Total Number of Units in the Project:</b>	22
<b>Total Annual Operating Expenses Per Unit:</b>	\$7,142
<b>Total 3-Month Operating Reserve:</b>	\$39,284.50
<b>Total Annual Internet Expense (site amenity election):</b>	*
<b>Total Annual Services Amenities Budget (from project expenses):</b>	\$12,755 *
<b>Total Annual Reserve for Replacement:</b>	\$23,289 *
<b>Total Annual Real Estate Taxes:</b>	\$1,054 *

\* Please include in the identified lines on **THIS** page and **NOT** on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

H. **Commercial Income\***

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
<b>Total Annual Commercial/Non-Residential Net Income:</b>	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

### III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

**A. Inclusion/Exclusion From Eligible Basis**

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) <u>NOT</u> lender.		Included in Eligible Basis Yes/No	Amount
Tax-Exempt Financing		N/A	
Taxable Bond Financing		N/A	
HOME Investment Partnership Act (HOME)		Yes	\$775,000
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		N/A	
MHP		N/A	
Redevelopment Set-aside Funds		N/A	
FHA Risk Sharing loan?		No	N/A
State:	(specify here)	N/A	
Local:			
Private:	AHP	No	\$210,000
Other:	HODAG	Yes	\$1,100,000
Other:	NSP 2	Yes	\$400,000
Other:	(specify here)	N/A	

**B. Rental Subsidy Anticipated**

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:		Approval Date:	
Source:	HUD 202 PRAC	Source:	
If Section 8:	(select one)	If Section 8:	(select one)
Percentage:	100%	Percentage:	
Units Subsidized:	21	Units Subsidized:	
Amount Per Year:	\$78,000	Amount Per Year:	
Total Subsidy:	\$234,000	Total Subsidy:	
Term:	3 yrs w/ extensions	Term:	

**C. Pre-Existing Subsidies** (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

### III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

#### A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of Units	(Basis) X (No. of Units)
SRO/STUDIO	\$218,576		
1 Bedroom	\$252,016	21	\$5,292,336
2 Bedrooms	\$304,000	1	\$304,000
3 Bedrooms	\$389,120		
4+ Bedrooms	\$433,504		
<b>TOTAL UNITS:</b>		22	
<b>TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$5,596,336</b>
		<b>Yes/No</b>	
(a)	Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds and required by a public awarding body to pay state or federal prevailing wages.	<input type="checkbox"/> Yes	\$1,119,267
(b)	Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.	<input type="checkbox"/> No	
(c)	Plus (+) 2% basis adjustment for projects where a day care center is part of the development.	<input type="checkbox"/> No	
(d)	Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.	<input type="checkbox"/> No	
(e)	Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.	<input type="checkbox"/> No	
(f)	Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect/ engineer +costs. If Yes, select type: <input type="text" value="N/A"/>	<input type="checkbox"/> No	
(g)	Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required.	<input type="checkbox"/> No	
(h)	Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.	<input type="checkbox"/> Yes	\$559,634
(i)	Plus (+) 1% basis adjustment for each 1% of units income-targeted to 50% to 36% of AMI Affordable Units: <input type="text" value="21"/> Total Affordable Units @ 50% to 36% of AMI: <input type="text" value="18"/>	<input type="checkbox"/> Yes	\$4,756,886
(j)	Plus (+) 2% basis adjustment for each 1% of units income targeted to 35% of AMI and below Affordable Units: <input type="text" value="21"/> Total Affordable Units @ 35% of AMI or Below: <input type="text" value="3"/>	<input type="checkbox"/> Yes	\$1,566,974
<b>TOTAL ADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$13,599,097</b>

#### **HIGH COST TEST**

Total Eligible Basis

\$9,033,033

Percentage of the Adjusted Threshold Basis Limit

66.424%

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#### ITEM (e) Features

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**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.  
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
  
- N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
  
- N/A** 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
  
- N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
  
- N/A** 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens). Threshold Basis Limit increase 1%.
  
- N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
  
- N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
  
- N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
  
- N/A** 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)HUD Section 202 Capital Advance	2)City of Hayward-HODAG	3)City of Hayward - HOME	4)Alameda County - NSP2	5)FHLB Affordable Housing Program	6)Hayward H.A. land donation	7)Accrued interest during construction on soft loans	8)G.P. Equity	9)	10)	11)	12)	SUBTOTAL	30% PVC for New Const/Rehab	30% PVC for Acquisition
<b>LAND COST/ACQUISITION</b>																			
1)Land Cost or Value	\$600,000	\$600,000		\$1						\$599,999							\$600,000		
2)Demolition																			
Legal	\$15,000	\$15,000					\$14,900					\$100					\$15,000		
Land Lease Rent Prepayment																			
<b>1)Total Land Cost or Value</b>	<b>\$615,000</b>	<b>\$615,000</b>		<b>\$1</b>			<b>\$14,900</b>			<b>\$599,999</b>		<b>\$100</b>					<b>\$615,000</b>		
Existing Improvements Value																			
2)Off-Site Improvements	\$37,894	\$37,894					\$37,894										\$37,894	\$37,894	
<b>Total Acquisition Cost</b>	<b>\$37,894</b>	<b>\$37,894</b>					<b>\$37,894</b>										<b>\$37,894</b>		
<b>Total Land Cost / Acquisition Cost</b>	<b>\$652,894</b>	<b>\$652,894</b>		<b>\$1</b>			<b>\$52,794</b>			<b>\$599,999</b>		<b>\$100</b>					<b>\$652,894</b>		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
<b>REHABILITATION</b>																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
<b>Total Rehabilitation Costs</b>																			
<b>Total Relocation Expenses</b>																			
<b>NEW CONSTRUCTION</b>																			
Site Work	\$525,358	\$525,358					\$178,152	\$347,206									\$525,358	\$525,358	
Structures	\$3,155,241	\$3,155,241			\$1,280,241	\$1,100,000	\$775,000										\$3,155,241	\$3,155,241	
General Requirements	\$630,530	\$630,530			\$630,530												\$630,530	\$630,530	
Contractor Overhead	\$131,271	\$131,271			\$131,271												\$131,271	\$131,271	
Contractor Profit	\$131,271	\$131,271			\$131,271												\$131,271	\$131,271	
Prevailing Wages	\$907,650	\$907,650			\$907,650												\$907,650	\$907,650	
General Liability Insurance	\$114,940	\$114,940			\$114,940												\$114,940	\$114,940	
Other: Photovoltaics	\$50,000	\$50,000			\$50,000												\$50,000	\$50,000	
<b>Total New Construction Costs</b>	<b>\$5,646,260</b>	<b>\$5,646,260</b>			<b>\$3,424,054</b>	<b>\$1,100,000</b>	<b>\$775,000</b>	<b>\$347,206</b>									<b>\$5,646,260</b>	<b>\$5,646,260</b>	
<b>ARCHITECTURAL FEES</b>																			
Design	\$324,360	\$324,360		\$254,214	\$70,146												\$324,360	\$324,360	
Supervision	\$81,090	\$81,090		\$81,090													\$81,090	\$81,090	
<b>Total Architectural Costs</b>	<b>\$405,450</b>	<b>\$405,450</b>		<b>\$335,304</b>	<b>\$70,146</b>												<b>\$405,450</b>	<b>\$405,450</b>	
<b>Total Survey &amp; Engineering</b>	<b>\$280,500</b>	<b>\$280,500</b>		<b>\$70,500</b>					<b>\$210,000</b>								<b>\$280,500</b>	<b>\$280,500</b>	
<b>CONSTRUCTION INTEREST &amp; FEES</b>																			
Construction Loan Interest	\$272,883	\$272,883		\$245,886							\$26,997						\$272,883	\$158,545	
Origination Fee	\$56,099	\$56,099		\$56,099													\$56,099	\$56,099	
Credit Enhancement/Application Fee																			
Bond Premium																			
Cost of Issuance	\$98,842	\$98,842		\$98,842													\$98,842		
Title & Recording	\$30,000	\$30,000		\$30,000													\$30,000	\$30,000	
Taxes	\$1,650	\$1,650		\$1,650													\$1,650	\$1,650	
Insurance	\$65,767	\$65,767		\$65,767													\$65,767	\$65,767	
Other: Lender insp and charges	\$31,000	\$31,000		\$31,000													\$31,000	\$31,000	
Other: (Specify)																			
<b>Total Construction Interest &amp; Fees</b>	<b>\$556,242</b>	<b>\$556,242</b>		<b>\$529,245</b>							<b>\$26,997</b>						<b>\$556,242</b>	<b>\$343,062</b>	
<b>PERMANENT FINANCING</b>																			
Loan Origination Fee																			
Credit Enhancement/Application Fee																			
Title & Recording	\$15,000	\$15,000		\$15,000													\$15,000		
Taxes																			
Insurance																			
Other: County Lender Legal	\$15,000	\$15,000		\$15,000													\$15,000		

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources												30% PVC for New Const/Rehab	30% PVC for Acquisition										
TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)HUD Section 202 Capital Advance	2)City of Hayward-HODAG	3)City of Hayward - HOME	4)Alameda County - NSP2	5)FHLB Affordable Housing Program	6)Hayward H.A. land donation	7)Accrued interest during construction on soft loans	8)G.P. Equity	9)	10)	11)	12)	SUBTOTAL												
Other: Borrower Legal for perm	\$25,000	\$25,000	\$25,000														\$25,000											
<b>Total Permanent Financing Costs</b>	\$55,000	\$55,000	\$55,000														\$55,000											
<b>Subtotals Forward</b>	\$7,596,346	\$7,596,346		\$990,050	\$3,494,200	\$1,100,000	\$775,000	\$400,000	\$210,000	\$599,999	\$26,997	\$100					\$7,596,346	\$6,713,166										
<b>LEGAL FEES</b>																												
Lender Legal Paid by Applicant	\$40,000	\$40,000	\$40,000														\$40,000	\$40,000										
Other: (Specify)	\$40,000	\$40,000	\$40,000														\$40,000	\$40,000										
<b>Total Attorney Costs</b>	\$80,000	\$80,000	\$80,000														\$80,000	\$80,000										
<b>RESERVES</b>																												
Rent Reserves																												
Capitalized Rent Reserves																												
3-Month Operating Reserve	\$68,923	\$68,923	\$68,923														\$68,923											
Other: Services Reserve	\$77,000	\$77,000	\$77,000														\$77,000											
<b>Total Reserve Costs</b>	\$145,923	\$145,923	\$145,923														\$145,923											
<b>APPRAISAL</b>																												
<b>Total Appraisal Costs</b>	\$11,500	\$11,500	\$11,500														\$11,500	\$11,500										
<b>Total Contingency Cost</b>	\$369,525	\$369,525	\$369,525														\$369,525	\$369,525										
<b>OTHER PROJECT COSTS</b>																												
TCAC App/Allocation/Monitoring Fees	\$13,911	\$13,911	\$13,911														\$13,911											
Environmental Audit	\$12,675	\$12,675	\$12,675														\$12,675	\$12,675										
Local Development Impact Fees	\$440,000	\$440,000	\$440,000														\$440,000	\$440,000										
Permit Processing Fees	\$110,000	\$110,000	\$110,000														\$110,000	\$110,000										
Capital Fees																												
Marketing	\$32,000	\$32,000	\$32,000														\$32,000											
Furnishings	\$44,000	\$44,000	\$44,000														\$44,000	\$44,000										
Market Study	\$11,000	\$11,000	\$11,000														\$11,000											
Accounting/Reimbursables																												
Soft Cost Contingency	\$73,945	\$73,945	\$73,945														\$73,945	\$73,945										
Other: Issuer Fee Reserve	\$175,000	\$175,000	\$175,000														\$175,000											
Other: Asset Management Fee Reserve	\$139,000	\$139,000	\$139,000														\$139,000											
Other: (Specify)																												
Other: (Specify)																												
Other: (Specify)																												
<b>Total Other Costs</b>	\$1,051,531	\$1,051,531	\$1,051,531														\$1,051,531	\$680,620										
<b>SUBTOTAL PROJECT COST</b>	\$9,254,824	\$9,254,824	\$2,648,528	\$3,494,200	\$1,100,000	\$775,000	\$400,000	\$210,000	\$599,999	\$26,997	\$100						\$9,254,824	\$7,854,811										
<b>DEVELOPER COSTS</b>																												
Developer Overhead/Profit	\$1,178,222	\$1,178,222	\$1,178,222														\$1,178,222	\$1,178,222										
Consultant/Processing Agent																												
Project Administration																												
Broker Fees Paid to a Related Party																												
Const. Oversight by Developer																												
Other: (Specify)																												
<b>Total Developer Costs</b>	\$1,178,222	\$1,178,222	\$1,178,222														\$1,178,222	\$1,178,222										
<b>TOTAL PROJECT COSTS</b>	\$10,433,046	\$10,433,046	\$3,826,750	\$3,494,200	\$1,100,000	\$775,000	\$400,000	\$210,000	\$599,999	\$26,997	\$100						\$10,433,046	\$9,033,033										
Note: Syndication Costs may not be included as a project cost.																	Bridge Loan Expense During Construction:											
Calculate Maximum Developer Fee using the eligible basis subtotals.																	Total Eligible Basis:											
<b>DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:</b>																	3,826,750	#REF!	1,100,000	775,000	400,000	210,000	599,999	3,494,200	100			

<sup>1</sup> Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

<sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.



## V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

### Determination of Eligible and Qualified Basis

#### A. Basis and Credits

	30% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
<b>Total Eligible Basis:</b>	\$9,033,033	
<b>Ineligible Amounts</b>		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
<b>Total Ineligible Amounts:</b>		
<b>Total Eligible Basis Amount Voluntarily Excluded:</b>		
<b>Total Basis Reduction:</b>		
<b>Total Requested Unadjusted Eligible Basis:</b>	\$9,033,033	
High Cost Area Adjustment :	100%	100%
<b>Total Adjusted Eligible Basis:</b>	\$9,033,033	
Applicable Fraction:	100%	100%
<b>Qualified Basis:</b>	\$9,033,033	
<b>Total Qualified Basis:</b>	\$9,033,033	

#### B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
<b>Qualified Basis:</b>	\$9,033,033	
<b>*Applicable Percentage:</b>	3.20%	3.20%
<b>Subtotal Annual Federal Credit:</b>	\$289,057	
<b>Total Combined Annual Federal Credit:</b>	\$289,057	

\*The applicable percentage is set at 3.20%. Applicants are required to use this percentage in calculating credit.

**C. Determination of Minimum Federal Credit Necessary For Feasibility**

Total Project Cost	\$10,433,046
Permanent Financing	\$6,606,296
Funding Gap	\$3,826,750
Federal Tax Credit Factor	\$1.02731

The federal tax credit factor must be between \$0.85 and \$1.05.  
**APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.85 you must contact TCAC staff to discuss prior to submitting your application.**

Total Credits Necessary for Feasibility	\$3,725,015
Annual Federal Credit Necessary for Feasibility	\$372,502
Maximum Annual Federal Credits	\$289,057
Equity Raised From Federal Credit	\$2,969,515
Remaining Funding Gap	\$857,235

**D. Determination of State Credit**

	NC/Rehab	Acquisition
Qualified Basis <small>(only rehabilitation or new construction basis, except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor)</small>	\$9,033,033	
Factor Amount <small>(.13 federally-subsidized)</small>		13%
Maximum Total State Credit	\$1,174,294	\$0

**E. Determination of Minimum State Credit Necessary for Feasibility**

State Tax Credit Factor	\$0.73000
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**The state tax credit factor must be between \$0.60 and \$0.75. APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.**

State Credit Necessary for Feasibility	\$1,174,295
Maximum State Credit	\$1,174,294
Equity Raised From State Credit	\$857,235
Remaining Funding Gap	\$0

**FUNDING GAP MUST NOT EXCEED ZERO**

## VI. POINTS SYSTEM - SECTION 1: THE POINTS SYSTEM

### A. General Partner & Management Company Experience

Maximum 9 Points

#### A(1) General Partner Experience

6 Points

Select from the following:

7 or more projects in service over 3 years (6 Points)

#### General Partner Name:

Eden Development, Inc.

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. The certification by the certified public accountant may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be dated within 60 days of the application deadline.

<b>Total Points for General Partner Experience:</b>	<b>6</b>
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#### A(2) Management Company Experience

3 Points

Select from the following:

11 or more projects in service over 3 years (3 Points)

#### Management Company Name:

City of Hayward

<b>Total Points for Management Company Experience:</b>	<b>3.0</b>
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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items, Tabs 21 and 22 for additional requirements.

<b>Total Points for General Partner &amp; Management Company Experience:</b>	<b>9</b>
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**B. Housing Needs****Maximum 10 Points**

Select one:

**Senior Projects****10 Points**

<b>Total Points for Housing Needs:</b>	<b>10</b>
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**C. Site & Service Amenities****Maximum 25 Points****C(1) Site Amenities****Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

**a) Transit-Oriented Development Strategy**

- (i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre. **7 Points**
- (ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. **6 Points**
- (iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. **5 Points**
- (iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) **4 Points**
- (v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop. **3 Points**

Select one:

**(i)**

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

<b>Total Points for Transit-Oriented Development Strategy Amenity:</b>	<b>7</b>
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**b) Public Park**

- (i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. **3 Points**

Joint-use agreement (if yes, please provide a copy) N/A

- (ii) The site is within 1/2 mile (1 mile for Rural set-aside). **2 Points**

Select one: (i)

<b>Total Points for Public Park Amenity:</b>	<b>3</b>
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**c) Book-Lending Public Library**

- (i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects). **3 Points**

- (ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). **2 Points**

Select one: (ii)

<b>Total Points for Public Library Amenity:</b>	<b>2</b>
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**d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market**

Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **5 Points**

- (ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **4 Points**

- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). **3 Points**

- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **4 Points**

- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **3 Points**

- (vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **2 Points**

- (vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **1 Point**

Select one: (ii)

<b>Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:</b>	<b>4</b>
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**e) Public Elementary, Middle, or High School**

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**
  
- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: N/A

<b>Total Points for Public Elementary, Middle, or High School Amenity:</b>	<b>0</b>
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**f) Senior Developments: Daily Operated Senior Center**

- (i) For a **senior development** the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside) **3 Points**
  
- (ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside). **2 Points**

Select one: N/A

<b>Total Points for Daily Operated Senior Center Amenity:</b>	<b>0</b>
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**g) Special Needs or SRO Development: Population Specific Service Oriented Facility**

- (i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**
  
- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: N/A

<b>Total Points for Population Specific Service Oriented Facility Amenity:</b>	<b>0</b>
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**h) Medical Clinic or Hospital**

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**
  
- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: (i)

<b>Total Points for Medical Clinic or Hospital Amenity:</b>	<b>3</b>
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**i) Pharmacy**

- (i) The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**
  
- (ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: (ii)

<b>Total Points for Pharmacy:</b>	<b>1</b>
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**j) In-unit High Speed Internet Service**

- (i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **2 Points**
  
- (ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **3 Points**

Select one: N/A

<b>Total Points for Internet Service:</b>	<b>0</b>
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<b>Total Points for Site Amenities:</b>	<b>20</b>
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**Site Amenity Contact List:**

Amenity Name: BART Customer Service  
 Address: P.O.Box 12688  
 City, Zip: Oakland, 94604-2688  
 Contact Person: \_\_\_\_\_  
 Phone: 510.464-6000 Ext.: \_\_\_\_\_  
 Amenity Type: Transit Station/Transit Stop  
 Website: www.bart.gov  
 Distance in miles: .1 mile

Amenity Name: AC Transit  
 Address: 1600 Franklin Street  
 City, Zip: Oakland, 94612  
 Contact Person: \_\_\_\_\_  
 Phone: 510.891.4706 Ext.: \_\_\_\_\_  
 Amenity Type: Transit Station/Transit Stop  
 Website: www.actransit.org  
 Distance in miles: .1 mile

Amenity Name: Hayward Main Library  
 Address: 835 C Street  
 City, Zip: Hayward, 94541  
 Contact Person: Sean Reinhart  
 Phone: 510.881.7956 Ext.: \_\_\_\_\_  
 Amenity Type: Book-Lending Public Library  
 Website: http://library.hayward-ca.gov/  
 Distance in miles: 0.31 mile

Amenity Name: Lucky Supermarket  
 Address: 22555 Mission Blvd.  
 City, Zip: Hayward, 94541  
 Contact Person: Willie Diaz  
 Phone: 510.538.7120 Ext.: \_\_\_\_\_  
 Amenity Type: Grocery/Farmers' Market  
 Website: www.luckysupermarkets.com  
 Distance in miles: 0.34 mile

Amenity Name: Lucky Pharmacy  
 Address: 22555 Mission Blvd.  
 City, Zip: Hayward, 94541  
 Contact Person: Willie Diaz  
 Phone: 510.538.7819 Ext.: \_\_\_\_\_  
 Amenity Type: Pharmacy  
 Website: www.luckysupermarkets.com  
 Distance in miles: .34 mile

Amenity Name: Tiburcio Vasquez Health Center  
 Address: 22331 Mission Blvd.  
 City, Zip: Hayward, 94541  
 Contact Person: Dr. Anitha Mullangi  
 Phone: 510.471.5880 Ext.: \_\_\_\_\_  
 Amenity Type: Medical Clinic/Hospital  
 Website: www.tvhc.org  
 Distance in miles: 0.36 mile

Amenity Name: Burbank Park  
 Address: 380 C Street  
 City, Zip: Hayward, 94541  
 Contact Person: Larry Lepore  
 Phone: 510.881.6700 Ext.: \_\_\_\_\_  
 Amenity Type: Public Park  
 Website: www.haywardrec.org  
 Distance in miles: .21 mile

Amenity Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, Zip: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Amenity Type: \_\_\_\_\_  
 Website: \_\_\_\_\_  
 Distance in miles: \_\_\_\_\_

Amenity Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, Zip: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Amenity Type: \_\_\_\_\_  
 Website: \_\_\_\_\_  
 Distance in miles: \_\_\_\_\_

Amenity Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, Zip: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_  
 Amenity Type: \_\_\_\_\_  
 Website: \_\_\_\_\_  
 Distance in miles: \_\_\_\_\_



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## C(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

**Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects.** Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

### **a) Large Family, Senior, At-Risk projects:**

- |            |  |                 |
|------------|--|-----------------|
| <b>Yes</b> | (1) <b>Service Coordinator.</b> Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). <b>Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.</b>                                    | <b>5 points</b> |
| <b>N/A</b> | <b>Service Coordinator</b> as listed above, except:<br><b>Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.</b>  | <b>3 points</b> |
| <b>N/A</b> | (2) <b>Other Services Specialist.</b> Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. <b>Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.</b> | <b>5 points</b> |

<u>N/A</u>	<b>Other Services Specialist</b> as listed above, except: <b>Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.</b>	<b>3 points</b>
<u>N/A</u>	(3) <b>Adult educational, health and wellness, or skill building classes.</b> Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).</b>	<b>7 points</b>
<u>Yes</u>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 60 hours of instruction each year (30 hours for small developments).</b>	<b>5 points</b>
<u>N/A</u>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 36 hours of instruction each year (18 hours for small developments).</b>	<b>3 points</b>
<u>N/A</u>	(4) <b>Health and wellness services and programs.</b> Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. <b>Minimum of 100 hours of services per year for each 100 bedrooms.</b>	<b>5 points</b>
<u>N/A</u>	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 60 hours of services per year for each 100 bedrooms.</b>	<b>3 points</b>
<u>N/A</u>	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 40 hours of services per year for each 100 bedrooms.</b>	<b>2 points</b>
<u>N/A</u>	(5) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	<b>5 points</b>
<u>N/A</u>	(6) <b>After school program for school age children.</b> Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). <b>Minimum of 10 hours per week, offered weekdays throughout the school year.</b>	<b>5 points</b>
<u>N/A</u>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 6 hours per week, offered weekdays throughout the school year.</b>	<b>3 points</b>
<u>N/A</u>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 4 hours per week, offered weekdays throughout the school year.</b>	<b>2 points</b>
<b><u>b) Special Needs and SRO projects:</u></b>		
<u>N/A</u>	(7) <b>Case Manager.</b> Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. <b>Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.</b>	<b>5 points</b>
<u>N/A</u>	<b>Case Manager</b> as listed above, except: <b>Minimum ratio of 1 FTE Case Manager to 160 bedrooms.</b>	<b>3 points</b>
<u>N/A</u>	(8) <b>Service Coordinator or Other Services Specialist.</b> Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not	<b>5 points</b>

limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.**

<b>N/A</b>	<b>Service Coordinator or Other Services Specialist</b> as listed above, except: <b>Minimum ratio of 1 FTE Case Manager to 600 bedrooms.</b>	<b>3 points</b>
<b>N/A</b>	(9) <b>Adult educational, health and wellness, or skill building classes.</b> Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).</b>	<b>5 points</b>
<b>N/A</b>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 60 hours of instruction each year (30 hours for small developments).</b>	<b>3 points</b>
<b>N/A</b>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 36 hours of instruction each year (18 hours for small developments).</b>	<b>2 points</b>
<b>N/A</b>	(10) <b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	<b>5 points</b>
<b>N/A</b>	(11) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	<b>5 points</b>
<b>N/A</b>	(12) <b>After school program for school age children.</b> Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). <b>Minimum of 10 hours per week, offered weekdays throughout the school year.</b>	<b>5 points</b>
<b>N/A</b>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 6 hours per week, offered weekdays throughout the school year.</b>	<b>3 points</b>
<b>N/A</b>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 4 hours per week, offered weekdays throughout the school year.</b>	<b>2 points</b>

<b>The service budget spreadsheet must be completed.</b>	<b>Total Points for Service Amenities:</b>	<b>10</b>
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**D. Sustainable Building Methods**

**Maximum 10 Points**

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

**APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THIS APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.**

**D(1) New Construction and Adaptive Reuse projects select from the following features:**

**Yes** (i) Develop the project in accordance with the minimum requirements with any one of the following programs:  
GreenPoint Rated Multifamily Guidelines **5 Points**

(ii) Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in Title 24, Part 6 of the California Building Code (Title 24):

**N/A** Low Rise (1-3 habitable stories)  
N/A **0 Points**

**N/A** Multifamily of 4+ habitable stories  
N/A **0 Points**

**Yes** (iii) Develop the project beyond the minimum requirements of the program chosen in section (i) above:  
LEED  
N/A **0 Points**

GreenPoint Rated Multifamily Guidelines  
125 **5 Points**

**D(2) Rehabilitation projects select from the following features:**

**N/A** (iv) Rehabilitate to improve energy efficiency; points awarded based on percentage change in HERS II rating post-rehabilitation:  
Improvement over current:  
N/A **0 Points**

**N/A** (v) Additional rehabilitation project measures (chose one or more of the following three categories):  
 (A) PHOTOVOLTAIC / SOLAR **0 Points**  
N/A

**N/A** (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: **0 Points**  
 1. Develop project-specific maintenance manual, including information on all energy and green building features  
 2. Certify building management staff in sustainable building operations (BPI or equivalent)  
 3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

**N/A** (C) INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS **0 Points**

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. Refer to Reg. Section 10325(c)(6)(F) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

<b>Total Points For Sustainable Building Methods:</b>	<b>10</b>
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**E. Lowest Income**

**Maximum 52 Points**

**E(1) Lowest Income Restriction for All Units**

**50 Points**

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

**\*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.**

**\*\*60% AMI is included as a place-holder and will not receive any additional points.**

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
15%	0	5	7.5	10	12.5	15	17.5	
10%	0	2.5	5	7.5	10	12.5	15	

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
3	30	14.29	10	15
	35	0.00	0	0
	40	0.00	0	0
6	45	28.57	25	15
21	50	100.00	40	20
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
	60	0.00	0	0
30	<b>Total Points Requested:</b>			<b>50</b>

**\*IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E626 BLANK.**

**E(2) Lowest Income for 10% of Total Restricted Units at 30% AMI**

**2 Points**

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	21	3	0.1429
SRO	0	0	0.0000
<b>Total:</b>	21	3	-

<b>Lowest Income for 10% of Total Restricted Units at 30% AMI Points:</b>	<b>2</b>
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<b>Total Points for Lowest Income:</b>	<b>52</b>
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### F. Readiness to Proceed

20 points will be available to projects that meet ALL of the following and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission within that time of: executed construction contract, breakdown of construction lender approved construction costs, recorded deeds of trust for all construction financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement) and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any readiness points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See [Appendix](#) for requirements).

#### Readiness to Proceed

**Maximum 20 Points**

- |  |                 |
|--|-----------------|
| <b>N/A</b> (i) Enforceable commitment for all construction financing (i), as evidenced by executed commitment and payment of commitment fees.  | <b>5 points</b> |
| <b>Yes</b> (ii) Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearance (CEQA and NEPA) necessary to begin construction are either finally approved or unnecessary. | <b>5 points</b> |
| <b>Yes</b> (iii) All necessary public approvals except building permits.   | <b>5 points</b> |
| <b>Yes</b> (iv) Design review approval.  | <b>5 points</b> |

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

<b>Total Points for Readiness to Proceed:</b>	<b>15</b>
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## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

**All Projects: Total Possible Points: 126, Minimum Points Required: 112**  
 (Do Not Submit An Application If You Do Not Have The Minimum Points Required)

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
<b>A. General Partner &amp; Management Company Experience</b>	9	9	9
A(1) <i>General Partner Experience</i>	6	6	
A(2) <i>Management Company Experience</i>	3	3	
<b>B. Housing Needs</b>	10	10	10
<b>C. Site &amp; Service Amenities</b>	30	25	25
C(1) <i>Site Amenities</i>	20	15	
C(2) <i>Service Amenities</i>	10	10	
<b>D. Sustainable Building Methods</b>	10	10	10
<b>E. Lowest Income &amp; 10% of Units Restricted @ 30% AMI</b>	52	52	52
E(1) <i>Lowest Income</i>	50	50	
E(2) <i>10% of Units Restricted @ 30% AMI</i>	2	2	
<b>F. Readiness to Proceed</b>	15	20	15
<b>*Negative Points (if any, please enter amount:)</b>		NO MAX	0
<b>Total Points:</b>			<b>121.0</b>

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

**VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE**

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

**Final Tie Breaker Formula:**

$$\frac{\text{Committed permanent public funds defraying residential costs}}{\text{Total residential project development costs}} + \left( \left( 1 - \frac{\text{Requested unadjusted eligible basis}}{\text{Total residential project development costs}} \right) / 3 \right)$$

**Self-Scoring Calculation:**

$$* \frac{\$8,223,999}{\$10,433,046} + \left( \left( 1 - \frac{\$9,033,033}{\$10,433,046} \right) / 3 \right) = 83.299\%$$

**\*\*** List individual committed public funding sources, including donations:

Tranche B, if applicable (calculate below)	\$0
City of Hayward HODAG	\$1,100,000
City of Hayward HOME	\$775,000
County NSP2	\$400,000
HUD 202	\$3,494,200
Land Donation	\$599,999
AHP	\$210,000
<b>TOTAL</b>	<b>\$6,579,199 *</b>

**\*\*** The first numerator may include the following permanent funding sources that are not eligible for public funds points under Reg. Section 10325(c)(1)(C): (1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).

\* For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

**Mixed-use projects:** Total commercial cost / Total project cost:

0.00%

**THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.**

Sample formula (commercial costs) for numerator *Committed permanent public funds defraying residential costs* = (F38)\*(1-I45)

\* For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

**Operating and rental subsidies:** % of subsidized units:

100.00%

25.00%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator after any commercial cost adjustment).

Sample formula (subsidies) for numerator *Committed permanent public funds defraying residential costs* = F38\*(1+H53)

Sample formula (subsidies and commercial costs) for numerator *Committed permanent public funds defraying residential costs* = (F38\*(1-I45))\*(1+H53)

**Tranche B calculation**

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

**Rental Income Differential:**

Rent Limit:

40% AMI

(SRO/SpN)

OR

50% AMI

(ALL OTHER)

Public

Subsidy

Contract Rent

Calculated

Annual

Rent

Unit Type	# of Units	Calculated Annual Rent
SRO		\$0
SRO		\$0
SRO		\$0
SRO		\$0
SRO		\$0
SRO		\$0
<b>TOTAL</b>		<b>\$0</b>



Rental Income Differential	\$0
Less Vacancy	<u>5.0%</u>
Net Rental Income	\$0
Available for debt service	
@ 1.15 DSC ratio:	\$0

Loan term (years)	15
Interest rate (annual)	5.75%
DSC ratio	1.15

Loan amount per TCAC underwriting standards:	<u>\$0</u>
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Actual Tranche B loan amount:	<u>                    </u>
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Comments or additional information as necessary:

**15 YEAR PROJECT CASH FLOW PROJECTIONS** - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$128,208	\$131,413	\$134,699	\$138,066	\$141,518	\$145,056	\$148,682	\$152,399	\$156,209	\$160,114	\$164,117	\$168,220	\$172,426	\$176,736	\$181,155
Less Vacancy	5.00%	-6,410	-6,571	-6,735	-6,903	-7,076	-7,253	-7,434	-7,620	-7,810	-8,006	-8,206	-8,411	-8,621	-8,837	-9,058
Rental Subsidy	1.035	78,000	80,730	83,556	86,480	89,507	92,640	95,882	99,238	102,711	106,306	110,027	113,878	117,863	121,989	126,258
Less Vacancy		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	1,848	1,894	1,942	1,990	2,040	2,091	2,143	2,197	2,252	2,308	2,366	2,425	2,485	2,547	2,611
Less Vacancy	5.00%	-92	-95	-97	-100	-102	-105	-107	-110	-113	-115	-118	-121	-124	-127	-131
<b>Total Revenue</b>		<b>\$201,553</b>	<b>\$207,372</b>	<b>\$213,364</b>	<b>\$219,533</b>	<b>\$225,886</b>	<b>\$232,429</b>	<b>\$239,166</b>	<b>\$246,104</b>	<b>\$253,249</b>	<b>\$260,607</b>	<b>\$268,185</b>	<b>\$275,990</b>	<b>\$284,029</b>	<b>\$292,308</b>	<b>\$300,836</b>
<b>EXPENSES</b>																
Operating Expenses:	1.035															
Administrative		\$28,948	\$29,961	\$31,010	\$32,095	\$33,218	\$34,381	\$35,584	\$36,830	\$38,119	\$39,453	\$40,834	\$42,263	\$43,742	\$45,273	\$46,858
Management		18,612	19,263	19,938	20,635	21,358	22,105	22,879	23,680	24,508	25,366	26,254	27,173	28,124	29,108	30,127
Utilities		22,757	23,553	24,378	25,231	26,114	27,028	27,974	28,953	29,967	31,015	32,101	33,225	34,387	35,591	36,837
Payroll & Payroll Taxes		33,438	34,608	35,820	37,073	38,371	39,714	41,104	42,542	44,031	45,573	47,168	48,818	50,527	52,296	54,126
Insurance		6,981	7,225	7,478	7,740	8,011	8,291	8,581	8,882	9,193	9,514	9,847	10,192	10,549	10,918	11,300
Maintenance		35,869	37,124	38,424	39,769	41,161	42,601	44,092	45,635	47,233	48,886	50,597	52,368	54,201	56,098	58,061
Other Operating Expenses		10,533	10,902	11,283	11,678	12,087	12,510	12,948	13,401	13,870	14,355	14,858	15,378	15,916	16,473	17,050
<b>Total Operating Expenses</b>		<b>\$157,138</b>	<b>\$162,638</b>	<b>\$168,330</b>	<b>\$174,222</b>	<b>\$180,319</b>	<b>\$186,631</b>	<b>\$193,163</b>	<b>\$199,923</b>	<b>\$206,921</b>	<b>\$214,163</b>	<b>\$221,659</b>	<b>\$229,417</b>	<b>\$237,446</b>	<b>\$245,757</b>	<b>\$254,358</b>
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	12,755	13,201	13,663	14,142	14,637	15,149	15,679	16,228	16,796	17,384	17,992	18,622	19,274	19,948	20,646
Replacement Reserve		23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289	23,289
Real Estate Taxes	1.020	1,054	1,075	1,097	1,119	1,141	1,164	1,187	1,211	1,235	1,260	1,285	1,311	1,337	1,363	1,391
<b>Total Expenses</b>		<b>\$194,236</b>	<b>\$200,203</b>	<b>\$206,379</b>	<b>\$212,771</b>	<b>\$219,386</b>	<b>\$226,232</b>	<b>\$233,318</b>	<b>\$240,651</b>	<b>\$248,241</b>	<b>\$256,095</b>	<b>\$264,225</b>	<b>\$272,638</b>	<b>\$281,346</b>	<b>\$290,358</b>	<b>\$299,685</b>
<b>Cash Flow Prior to Debt Service</b>		<b>\$7,317</b>	<b>\$7,169</b>	<b>\$6,984</b>	<b>\$6,762</b>	<b>\$6,500</b>	<b>\$6,196</b>	<b>\$5,848</b>	<b>\$5,453</b>	<b>\$5,008</b>	<b>\$4,512</b>	<b>\$3,961</b>	<b>\$3,352</b>	<b>\$2,683</b>	<b>\$1,950</b>	<b>\$1,151</b>
<b>MUST PAY DEBT SERVICE</b>																
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Debt Service</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Cash Flow After Debt Service</b>		<b>\$7,317</b>	<b>\$7,169</b>	<b>\$6,984</b>	<b>\$6,762</b>	<b>\$6,500</b>	<b>\$6,196</b>	<b>\$5,848</b>	<b>\$5,453</b>	<b>\$5,008</b>	<b>\$4,512</b>	<b>\$3,961</b>	<b>\$3,352</b>	<b>\$2,683</b>	<b>\$1,950</b>	<b>\$1,151</b>
Percent of Gross Revenue		3.52%	3.35%	3.17%	2.99%	2.79%	2.58%	2.37%	2.15%	1.92%	1.68%	1.43%	1.18%	0.92%	0.65%	0.37%
25% Debt Service Test		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Debt Coverage Ratio		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>OTHER FEES**</b>																
GP Partnership Management Fee																
LP Asset Management Fee																
Incentive Management Fee																
<b>Total Other Fees</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Remaining Cash Flow</b>		<b>\$7,317</b>	<b>\$7,169</b>	<b>\$6,984</b>	<b>\$6,762</b>	<b>\$6,500</b>	<b>\$6,196</b>	<b>\$5,848</b>	<b>\$5,453</b>	<b>\$5,008</b>	<b>\$4,512</b>	<b>\$3,961</b>	<b>\$3,352</b>	<b>\$2,683</b>	<b>\$1,950</b>	<b>\$1,151</b>
Deferred Developer Fee**																
Residual or Soft Debt Payments**																

\*9% and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.**

Applicant Note: PRAC subsidy is designed to pay the difference between the rent paid by tenants at 30% of actual household income, and the project's eligible operating expenses. This TCAC cash flow isn't set up to properly model this over time. We've shown PRAC increasing at 3.5% per year, but in actuality, will increase at the amount necessary to cover the project's operating expenses. Issuer Fees, GP Partnership Management Fees and LP Asset Management Fees are not allowable HUD Operating Expenses, and therefore reserves to pay these over time have been capitalized in the dev budget