



NMTC PROGRAM AWARD BOOK

CY 2020

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The CDFI Fund is an equal opportunity provider.

THE NEW MARKETS TAX CREDIT PROGRAM

The New Markets Tax Credit Program (NMTC Program) helps economically distressed communities attract private investment capital. This federal tax credit helps to fill project financing gaps by enabling investors to make larger investments than would otherwise be possible. Communities benefit from the jobs associated with investments in manufacturing, retail and technology. Communities also benefit from greater access to housing and public facilities such as health, education, and childcare.

Through the NMTC Program, the CDFI Fund allocates tax credit authority to Community Development Entities (CDEs) through a competitive application process. CDEs are financial intermediaries through which investment capital flows from an investor to a qualified business located in a low-income community. CDEs use their authority to offer tax credits to investors in exchange for equity in the CDE. With these capital investments, CDEs can make loans and investments to businesses operating in distressed areas that have better rates and terms and more flexible features than the market. The NMTC Program helps to offset the perceived or real risk of investing in distressed and low-income communities. In exchange for investing in CDEs, investors claim a tax credit worth 39% of their original CDE equity stake, which is claimed over a seven-year period. In addition to receiving a tax benefit, investors have the advantage of entering new, unsaturated markets before their competitors, thereby increasing their chances of success. The NMTC Program enables investors to gain recognition for supporting the revitalization of America's communities.

NMTC PROGRAM HISTORY:

- In the 17 rounds to date, the CDFI Fund has made 1,354 allocation awards totaling \$66 billion in tax credit authority, including \$3 billion in Recovery Act awards and \$1 billion that was specifically set aside for recovery and redevelopment in the wake of Hurricane Katrina.
- \$55.9 billion in New Markets Tax Credits have been invested in low-income communities since the program's inception through FY 2020.

IMPACT OF NMTC PROGRAM:

For every \$1 invested by the federal government, **the NMTC Program generates over \$8** of private investment.

Since its inception, **the NMTC Program has** supported the construction of 63 million square feet of manufacturing space, 98 million square feet of office space, and 69 million square feet of retail space.

The IRS's NMTC Program regulations generally require that at least 85% of QEI proceeds be invested in Qualified Low-Income Community Investments (QLICs). All 100 of the 2020 allocatees indicated that they would invest at least 95% of QEI dollars into QLICs. In real dollars, this means **at least \$500 million** above and beyond what is minimally required by the NMTC Program will be **invested in low-income communities**.

GEOGRAPHIC LOCATION OF ALLOCATEES

100

THE 100 ALLOCATEES ARE HEADQUARTERED IN 34 DIFFERENT STATES AND THE DISTRICT OF COLUMBIA

45 45 OF THE ALLOCATEES (OR 45%) WILL FOCUS INVESTMENT ACTIVITIES ON A NATIONAL SERVICE AREA;

26 26 OF THE ALLOCATEES (OR 26%) WILL FOCUS ON A MULTI-STATE SERVICE AREA;

13 13 OF THE ALLOCATEES (OR 13%) WILL FOCUS ACTIVITIES ON A STATEWIDE SERVICE AREA;

16 AND 16 OF THE ALLOCATEES (OR 16%) WILL FOCUS ON LOCAL MARKETS (E.G., A CITY-WIDE OR COUNTYWIDE AREA).

INVESTMENT ACTIVITIES

*Approximately **\$3.8 billion** (78%) of NMTC investment proceeds will likely be used to finance and support loans to or investments in operating businesses in low-income communities.*

*Approximately **\$1.1 billion** (22%) of NMTC investment proceeds will likely be used to finance and support real estate projects in low-income communities.*

URBAN VS. RURAL INVESTMENT AREA*

APPROXIMATELY
\$2.689 BILLION
WILL BE INVESTED IN MAJOR URBAN AREAS

APPROXIMATELY
\$1.106 BILLION
WILL BE INVESTED IN MINOR URBAN AREAS

APPROXIMATELY
\$1.094 BILLION
WILL BE INVESTED IN RURAL AREAS

*Based on initial estimates of 2020 allocatees

CDFIs vs. Non-CDFIs

37%

of the allocatees are Certified Community Development Financial Institutions (CDFIs) or subsidiaries of Certified CDFIs. They received allocations totaling \$1.855 billion.

LIST OF ALLOCATION RECIPIENTS

Name of Allocatee	City	State	Service Area	Allocated Amount
Accion Opportunity Fund Community Development	San Jose	CA	Multi-state	\$55,000,000
Advantage Capital Community Development Fund, LLC	New Orleans	LA	National	\$60,000,000
Alaska Growth Capital BIDCO, Inc.	Anchorage	AK	National	\$30,000,000
AMCREF Community Capital, LLC	New Orleans	LA	National	\$65,000,000
Atlanta Emerging Markets, Inc.	Atlanta	GA	Local	\$50,000,000
BSD Capital, Inc. dba Lendistry	Brea	CA	National	\$35,000,000
Black Business Investment Fund, Inc.	Orlando	FL	Statewide (or territory-wide)	\$55,000,000
BlueHub Capital, Inc.	Boston	MA	National	\$20,000,000
BMO Harris New Markets Fund, LLC	Chicago	IL	Multi-state	\$50,000,000
Border Communities Capital Company, LLC	Carlsbad	CA	Multi-state	\$40,000,000
Building America CDE, Inc.	Washington	DC	National	\$55,000,000
BXS Community Fund, LLC	Jackson	MS	Multi-state	\$50,000,000
CAHEC New Markets, LLC	Raleigh	NC	Multi-state	\$50,000,000
California Statewide Communities Development Corp.	Walnut Creek	CA	Statewide (or territory-wide)	\$55,000,000
Capital Impact Partners	Arlington	VA	National	\$60,000,000
CBKC CDC, LLC	Kansas City	MO	Multi-state	\$30,000,000
CCG Community Partners, LLC	Princeton	NJ	National	\$45,000,000
Central States Development Partners, Inc.	Rock Island	IL	National	\$30,000,000
Chase New Markets Corporation	Chicago	IL	National	\$65,000,000
Chicago Development Fund	Chicago	IL	Local	\$55,000,000
Cinnaire New Markets LLC	Lansing	MI	Multi-state	\$60,000,000
Civic Community Partners, Inc.	San Diego	CA	Local	\$50,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
Cleveland New Markets Investment Fund II, LLC	Cleveland	OH	Local	\$50,000,000
Colorado Enterprise Fund, Inc.	Denver	CO	Statewide (or territory-wide)	\$25,000,000
Colorado Growth and Revitalization Fund, LLC	Denver	CO	Statewide (or territory-wide)	\$35,000,000
Community Development Venture Capital Alliance, The	New York	NY	National	\$45,000,000
Community Hospitality Healthcare Services, LLC	Englewood	FL	National	\$65,000,000
Community Housing Capital, Inc.	Decatur	GA	National	\$30,000,000
Community Loan Fund of New Jersey, Inc.	New Brunswick	NJ	Statewide (or territory-wide)	\$50,000,000
Corporation for Supportive Housing	New York	NY	National	\$35,000,000
Dayton Region New Market Fund, LLC	Dayton	OH	Local	\$50,000,000
DBL Equity Partners	Fargo	ND	Statewide (or territory-wide)	\$30,000,000
Development Fund of the Western Reserve, Inc.	Akron	OH	Local	\$50,000,000
DV Community Investment, LLC	Phoenix	AZ	National	\$65,000,000
Ecotrust CDE LLC	Portland	OR	National	\$50,000,000
Enterprise Financial CDE, LLC	St. Louis	MO	National	\$60,000,000
ESIC New Markets Partners LP	Columbia	MD	National	\$60,000,000
EverNorth Rural Ventures, Inc.	Burlington	VT	Multi-state	\$60,000,000
FirstPathway Community Development, LLC	Milwaukee	WI	Multi-state	\$55,000,000
First-Ring Industrial Redevelopment Enterprise, Inc.	West Allis	WI	Local	\$30,000,000
Florida Community Loan Fund, Inc.	Orlando	FL	Statewide (or territory-wide)	\$35,000,000
Forward Community Investments, Inc.	Madison	WI	Statewide (or territory-wide)	\$40,000,000
Genesis LA CDE, LLC	Los Angeles	CA	Local	\$55,000,000
Greenline Community Development Fund, LLC	Denver	CO	National	\$50,000,000
Gulf Coast Housing Partnership, Inc.	New Orleans	LA	Multi-state	\$15,000,000
Hampton Roads Ventures, LLC	Norfolk	VA	National	\$50,000,000
Harbor Bankshares Corporation	Baltimore	MD	Multi-state	\$50,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
Heartland Regional Investment Fund, LLC	St. Louis	MO	Multi-state	\$50,000,000
Heartland Renaissance Fund, LLC	Little Rock	AR	Multi-state	\$40,000,000
HEDC New Markets, Inc	New York	NY	National	\$50,000,000
Hope Enterprise Corporation	Jackson	MS	Multi-state	\$55,000,000
IFF	Chicago	IL	Multi-state	\$50,000,000
Legacy Economic Growth Fund, LLC	Rogersville	MO	National	\$60,000,000
Local Initiatives Support Corporation	New York	NY	National	\$65,000,000
Los Angeles Development Fund	Los Angeles	CA	Local	\$50,000,000
Low Income Investment Fund	San Francisco	CA	National	\$60,000,000
Mascoma Community Development, LLC	Lebanon	NH	National	\$60,000,000
MBS Urban Initiatives CDE, LLC	St Louis	MO	National	\$60,000,000
Michigan Community Capital	Lansing	MI	Statewide (or territory-wide)	\$65,000,000
Mid-City Community CDE, LLC	Bethesda	MD	National	\$40,000,000
Midwest Renewable Capital, LLC	Grimes	IA	National	\$20,000,000
Montana Community Development Corporation	Missoula	MT	Multi-state	\$60,000,000
MuniStrategies, LLC	Jackson	MS	Multi-state	\$65,000,000
National Community Fund I, LLC	Portland	OR	National	\$65,000,000
National Community Investment Fund	Chicago	IL	National	\$50,000,000
National Impact Fund, LLC	Wayzata	MN	National	\$45,000,000
National New Markets Fund, LLC	Los Angeles	CA	National	\$65,000,000
New Market Opportunity Fund CDE, LLC	Indianapolis	IN	Statewide (or territory-wide)	\$45,000,000
New Markets Community Capital, LLC	Los Angeles	CA	Statewide (or territory-wide)	\$50,000,000
NYCR-CDE, LLC	New York	NY	Local	\$50,000,000
Ohio Community Development Finance Fund	Columbus	OH	Statewide (or territory-wide)	\$65,000,000
Old National CDE Corporation	Louisville	KY	Multi-state	\$50,000,000
Pacesetter CDE, Inc.	Fort Worth	TX	National	\$45,000,000
Pathway Lending CDE, LLC	Nashville	TN	Multi-state	\$30,000,000

Name of Allocatee	City	State	Service Area	Allocated Amount
PB Community Impact Fund, LLC	Mendenhall	MS	Multi-state	\$50,000,000
Phoenix Community Development and Investment Corporation	Phoenix	AZ	Local	\$55,000,000
PIDC Community Capital	Philadelphia	PA	Local	\$60,000,000
Pittsburgh Urban Initiatives, LLC	Pittsburgh	PA	Local	\$50,000,000
PNC Community Partners, Inc.	Pittsburgh	PA	National	\$55,000,000
Prestamos CDFI, LLC	Phoenix	AZ	Multi-state	\$45,000,000
Primary Care Development Corporation	New York	NY	National	\$65,000,000
Raza Development Fund, Inc.	Phoenix	AZ	National	\$60,000,000
Reinvestment Fund, Inc.,	Philadelphia	PA	National	\$60,000,000
Rural Development Partners, LLC	Forest City	IA	National	\$50,000,000
San Francisco Community Investment Fund	San Francisco	CA	Local	\$50,000,000
SB New Markets CDE LLC	Saint Paul	MN	Local	\$60,000,000
Southern Bancorp Bank	Arkadelphia	AR	Multi-state	\$50,000,000
Southern Community Capital, LLC	Jackson	MS	Multi-state	\$60,000,000
Southside Community Optimal Redevelopment Enterprise, LLC	Chicago	IL	Multi-state	\$50,000,000
St. Louis Development Corporation	St. Louis	MO	Local	\$40,000,000
Stonehenge Community Development, LLC	Baton Rouge	LA	National	\$50,000,000
Texas Mezzanine Fund, Inc.	Dallas	TX	Statewide (or territory-wide)	\$65,000,000
The Business Valued Advisor Fund, LLC	Austin	TX	National	\$65,000,000
The Community Builders CDE, LLC	Boston	MA	National	\$50,000,000
The Innovate Fund, LLC	Greenville	SC	Multi-state	\$50,000,000
The Rose Urban Green Fund, LLC	Denver	CO	National	\$45,000,000
UB Community Development, LLC	Atmore	AL	Multi-state	\$65,000,000
Urban Action Community Development, LLC	Baltimore	MD	National	\$50,000,000
USBCDE, LLC	St. Louis	MO	National	\$65,000,000
Waveland Community Development, LLC	Milwaukee	WI	National	\$20,000,000



KEY HIGHLIGHTS:

APPLICANTS VS. ALLOCATEES

208 CDEs applied for allocations, requesting a total of approximately \$15.1 billion in allocations. The CDFI Fund made allocation awards totaling \$5 billion, or about 33.1% of the total amount requested by applicants, to 100 CDEs (or 48% of the total applicant pool).

MINORITY- OR NATIVE-OWNED OR CONTROLLED ENTITIES

For the 2020 round, 47% of highly qualified minority- or Native-owned/controlled entity (Minority CDE) applicants received allocations, compared to 56% of the general highly qualified applicant pool. In total, 14 allocatees (or 14%) are Minority CDEs and received allocations totaling \$670 million.

ECONOMICALLY DISTRESSED COMMUNITIES

100 of the allocatees committed to providing at least 75% of their investments in areas characterized by: 1) multiple indicia of distress; 2) significantly greater indicia of distress than required by NMTC Program rules; or 3) high unemployment rates.

RURAL COMMUNITIES¹

16 allocatees met the criteria for “Rural CDE” designation. These 16 Rural CDEs received allocations totaling \$810 million. 55 allocatees (or 55%) will be required to deploy some or all of their investments in non-metropolitan counties; totaling approximately \$967 million, or 20% of the QLICs to be made with this allocation round. This is a baseline level of mandatory investment in rural communities. However, in their applications allocatees estimated total investment in rural areas in excess of \$1 billion.

¹ For further information, see the 2020 Notice of Allocation Availability.



ADDITIONAL RESOURCES

Learn more about the New Markets Tax
Credit Program: www.cdfifund.gov/nmtc

Explore where in the country New Markets
Tax Credit Program awardees are serving:
www.cdfifund.gov/statesserved

View previous award rounds of the CDFI Fund's
programs: www.cdfifund.gov/awards

Visit www.cdfifund.gov to learn about other CDFI
Fund programs and how to apply.