



CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
2014 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
January 31, 2014 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Satellite Affordable Housing Associates

PROJECT NAME: Harper Crossing

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION
Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$572,705 annual Federal Credits, and

\$2,231,318 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements, if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (except child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this 1st day of March, 2014 at
Berkeley, California.

By _____
(Original Signature)
Susan Friedland
(Typed or printed name)
Executive Director
(Title)

ACKNOWLEDGMENT

STATE OF _____)

COUNTY OF _____)

On _____ before me, _____,
personally appeared _____

_____, who proved to me on the basis of satisfactory evidence
to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that
he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s)
on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is
true and correct.

WITNESS my hand and official seal.

Signature _____ (Seal)

Local Jurisdiction:	City of Berkeley
City Manager:	Christine Daniel *
Title:	City Manager
Mailing Address:	2180 Milvia Street
City:	Berkeley, CA
Zip Code:	94703
Phone Number:	510-981-6903 Ext. _____
FAX Number:	510-981-7099
E-mail:	manager@cityofberkeley.info

* For City Manager, please refer to the following the website below:
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A. Application Type

Application type: Preliminary Reservation
 Prior application was submitted but not selected? No
 If yes, enter application number: TCAC # CA - -
 Has credit previously been awarded?
 Is this project a Re-syndication of a current TCAC project?
 If yes to either question above, enter the current application number and the amount currently allocated and being returned, if applicable:
 TCAC # CA - - For re-syndications, refer to Regulation Section 10322(k)
 Federal Credit: for acquisition credit limitations.
 State Credit:
 If State Credit is requested, is this State Farmworker Credit? No

B. Project Information

Project Name: Harper Crossing
 Site Address: 3132-38 Martin Luther King Jr Way, 3135-39 Harper Street.
 If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)

 City: Berkeley County: Alameda
 Zip Code: 94703 Census Tract: 4240.01
 Assessor's Parcel Number(s): 052-1551-013-2
 Project is located in a DDA: No
 Project is located in a Qualified Census Tract: No *Federal Congressional District: 13
 Project is DDA/QCT but requesting State Credits: No *State Assembly District: 15
 Special Needs with 130% basis & State Credits: No *State Senate District: 9
 Project is a Scattered Site Project: No
 If yes, all sites within a 5-mile diameter range: N/A
 *Accurate information is essential; the following website is provided for reference:
<http://www.congress.org/congressorg/dbq/officials/>

C. Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))

Federal and State	\$572,705	\$2,231,318
	(federal)	(state)

*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.

D. Federal Minimum Set-Aside Election (IRC Section 42(g)(1))

40%/60%

E. Set-Aside Selection (Reg. Section 10315(a)-(e))

Nonprofit (qualified nonprofit organizati

F. Housing Type Selection (Reg. Sections 10315(g) & 10325(g))

Seniors
 If you selected Special Needs please list the percentage of Special Needs Unit:
 If between 50% and 75%, please specify other housing type construction standards that will be met:

G. Geographic Area (Reg. Section 10315(h))

Please select your geographic area:
North & East Bay Region: Alameda, Contra Costa, Marin, Napa, Solano, Sonoma Counties

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A. Identify Applicant

Applicant is the current owner and will retain ownership: N/A
 Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A
 Applicant is the project developer and will be part of the final ownership entity for the project: N/A
 Applicant is the project developer and will not be part of the final ownership entity for the project: Yes

B. Applicant Contact Information

Applicant Name: Satellite Affordable Housing Associates
 Street Address: 1521 University Avenue
 City: Berkeley State: CA Zip Code: 94703
 Contact Person: Eve Stewart
 Phone: 510-809-2754 Ext.: _____ Fax: 510-649-0312
 Email: estewart@sahahomes.org

C. Legal Status of Applicant:

Nonprofit Organization Parent Company: _____
 If Other, Specify: _____

D. General Partner(s) Information

D(1) General Partner Name: Satellite Affordable Housing Associates Development Inc.
 Street Address: 1521 University Avenue
 City: Berkeley State: CA Zip Code: 94703
 Contact Person: Susan Friedland
 Phone: 510-809-2762 Ext.: _____ Fax: 510-649-0312
 Email: sfriedland@sahahomes.org
 Nonprofit/For Profit: Nonprofit Parent Company: Satellite Affordable Housing Asso

D(2) General Partner Name: _____
 Street Address: _____
 City: _____ State: _____ Zip Code: _____
 Contact Person: _____
 Phone: _____ Ext.: _____ Fax: _____
 Email: _____
 Nonprofit/For Profit: Nonprofit Parent Company: _____

D(3) General Partner Name: _____
 Street Address: _____
 City: _____ State: _____ Zip Code: _____
 Contact Person: _____
 Phone: _____ Ext.: _____ Fax: _____
 Email: _____
 Nonprofit/For Profit: (select one) Parent Company: _____

E. General Partner(s) or Principal Owner(s) Type Nonprofit

F. Status of Ownership Entity

to be formed If to be formed, enter date: 5/31/2014
**(Federal I.D. No. must be obtained prior to submitting carryover allocation package)*

G. Contact Person During Application Process

Company Name: Satellite Affordable Housing Associates
 Street Address: 1521 University Avenue
 City: Berkeley State: CA Zip Code: 94703
 Contact Person: Aditya Potluri
 Phone: 510-809-2750 Ext.: _____ Fax: 510-649-0312
 Email: apotluri@sahahomes.org
 Participatory Role: Project Manager

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

<p>Developer: <u>Satellite Affordable Housing Assoc</u> Address: <u>1521 University Avenue</u> City, State, Zip: <u>Berkeley, CA 94703</u> Contact Person: <u>Susan Friedland</u> Phone: <u>510-809-2762</u> Ext.: <u> </u> Fax: <u>510-649-0312</u> Email: <u>sfriedland@sahahomes.org</u></p>	<p>Architect: <u>Kodama Diseno</u> Address: <u>619 Sansome Street,</u> City, State, Zip: <u>San Francisco, CA 94111</u> Contact Person: <u>Steven Kodama</u> Phone: <u>415-296-1144</u> Ext.: <u> </u> Fax: <u>415-296-1133</u> Email: <u>skodama@kodamadiseno.com</u></p>
<p>Attorney: <u>Gubb & Barshay LLP</u> Address: <u>505 14th Street, Suite 1050</u> City, State, Zip: <u>Oakland, CA 94612</u> Contact Person: <u>Scott Barshay</u> Phone: <u>415-781-6600</u> Ext.: <u>2</u> Fax: <u>415-781-6967</u> Email: <u>sbarshay@gubbandbarshay.com</u></p>	<p>General Contractor: <u>Cahill Contractors, Inc.</u> Address: <u>1111 Broadway, Suite 1340</u> City, State, Zip: <u>Oakland, CA 94612</u> Contact Person: <u>Blair Allison</u> Phone: <u>510-250-8501</u> Ext.: <u> </u> Fax: <u>510-250-8520</u> Email: <u>ballison@cahill-sf.com</u></p>
<p>Tax Professional: <u>Gubb & Barshay LLP</u> Address: <u>505 14th Street, Suite 1050</u> City, State, Zip: <u>Oakland, CA 94612</u> Contact Person: <u>Scott Barshay</u> Phone: <u>415-781-6600</u> Ext.: <u>2</u> Fax: <u>415-781-6967</u> Email: <u>sbarshay@gubbandbarshay.com</u></p>	<p>Energy Consultant: <u>Energy Inspectors</u> Address: <u>950 Broadwalk, #301</u> City, State, Zip: <u>San Marcos, CA 92078</u> Contact Person: <u>Carol Roberts</u> Phone: <u>760761-3695</u> Ext.: <u> </u> Fax: <u> </u> Email: <u>croberts@energyinspectors.com</u></p>
<p>CPA: <u>Bowers Narasky & Daley LLP</u> Address: <u>1024 Country Club Drive</u> City, State, Zip: <u>Moraga, CA 94556</u> Contact Person: <u>Annette Spitzeri</u> Phone: <u>925-376-2195</u> Ext.: <u> </u> Fax: <u> </u> Email: <u>aspiteri@bndcpa.com</u></p>	<p>Investor: <u> </u> Address: <u> </u> City, State, Zip: <u> </u> Contact Person: <u> </u> Phone: <u> </u> Ext.: <u> </u> Fax: <u> </u> Email: <u> </u></p>
<p>Consultant: <u>California Housing Partnership C</u> Address: <u>369 Pine Street, Suite 300</u> City, State, Zip: <u>San Francisco, CA 94104</u> Contact Person: <u>Meg McGraw-Scherer</u> Phone: <u>415-433-6804</u> Ext.: <u>315</u> Fax: <u>415-433-6805</u> Email: <u>mmcgaw-scherer@chpc.net</u></p>	<p>Market Analyst: <u>Laurin Associates</u> Address: <u>1501 Sports Drive</u> City, State, Zip: <u>Sacramento, CA 95834</u> Contact Person: <u>Stefanie Williams</u> Phone: <u>916-372-6100</u> Ext.: <u> </u> Fax: <u>916-419-6108</u> Email: <u>swilliams@laurinassociates.com</u></p>
<p>Appraiser: <u>Carneghi-Blum & Partners Inc.</u> Address: <u>456 Montgomery Street, Suite 48</u> City, State, Zip: <u>San Francisco, CA 94104</u> Contact Person: <u>Sara Cohn</u> Phone: <u>415-777-2666</u> Ext.: <u>112</u> Fax: <u> </u> Email: <u>scohn@cbppraisal.com</u></p>	<p>Prop. Mgmt. Co.: <u>Satellite Affordable Housing ASSO</u> Address: <u>1521 University Avenue</u> City, State, Zip: <u>Berkeley, CA 94703</u> Contact Person: <u>Susan Friedland</u> Phone: <u>510-809-2762</u> Ext.: <u> </u> Fax: <u>510-649-0312</u> Email: <u>sfriedland@sahahomes.org</u></p>

CNA Consultant: _____
Address: _____
City, State, Zip _____
Contact Person: _____
Phone: _____ Ext.: _____
Fax: _____
Email: _____

2nd Prop. Mgmt Co.: _____
Address: _____
City, State, Zip: _____
Contact Person: _____
Phone: _____ Ext.: _____
Fax: _____
Email: _____

F. Building Information

Total Number of Buildings: 1 Residential Buildings: 1
 Community Buildings: Commercial/ Retail Space: N/A
 If Commercial/ Retail Space, explain: *(include use, size, location, and purpose)*

Are Buildings on a Contiguous Site? Yes
 If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units? No
 If yes, are any of the units to be occupied by the owner or
 a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G. Project Unit Number and Square Footage

Total number of units:	42
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	41
Total number of low-income units:	41
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	25,856
Total square footage of low-income units:	25,856
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,157
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	11,203
Total parking structure square footage (excludes car-ports and "tuck under" parking):	3,044
**Total Square Footage of All Project Structures (excluding commercial/retail):	41,260

*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit	\$390,709
Total Residential Project Cost per Unit	\$390,709
Total Eligible Basis per Unit	\$340,470

H. Tenant Population Data

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Other: <u>Seniors</u>	41
Units w/ tenants of multiple disability type or subsidy layers, etc., briefly explain:	
<u> </u>	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA	3/19/2004		12/13/2007
NEPA	3/4/2011		3/21/2011
Toxic Report	NA		NA
Soils Report	NA		NA
Coastal Commission Approval	NA		NA
Article 34 of State Constitution			1/28/2011
Site Plan	3/19/2004		12/13/2007
Design Review	3/19/2004		7/21/2005
Conditional Use Permit Approved or Required	3/19/2004		12/13/2007
Variance Approved or Required	NA		NA

	Project and Site Information	
Current Land Use Designation	C-SA South Area Commercial	
Current Zoning and Maximum Density	N/A - No maximum density specified	
Proposed Zoning and Maximum Density	42units/0.33 acres = 126 units per acre	
Does this site have Inclusionary Zoning?	Yes	
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No	(if yes, explain here)
Building Height Requirements	42ft approved with use permit	
Required Parking Ratio	10 spaces / 42 units approved per use permit	
Is site in a Redevelopment Area?	No	

B. Development Timetable

		Actual or Scheduled		
		Month	/	Year
SITE	Environmental Review Completed	1	/	2008
	Site Acquired	6	/	2014
LOCAL PERMITS	Conditional Use Permit	1	/	2008
	Variance	N/A	/	
	Site Plan Review	1	/	2008
	Grading Permit	10	/	2014
	Building Permit	10	/	2014
CONSTRUCTION FINANCING	Loan Application	1	/	2014
	Enforceable Commitment	2	/	2014
	Closing and Disbursement	11	/	2014
PERMANENT FINANCING	Loan Application	1	/	2014
	Enforceable Commitment	6	/	2014
	Closing and Disbursement	11	/	2014
OTHER LOANS AND GRANTS	Type and Source: <u>Berkeley Housing Trust Fund</u>	N/A	/	
	Application	3	/	2012
	Closing or Award	5	/	2013
	Type and Source: <u>HCD Transit Oriented Development Pro</u>	N/A	/	
	Application	8	/	2013
	Closing or Award	2	/	2014
	Type and Source: <u>HCD Infill and Infrastructure Grant</u>	N/A	/	
	Application	8	/	2013
	Closing or Award	2	/	2014
	Type and Source: <u>AHP Grant</u>	N/A	/	
	Application	4	/	2013
	Closing or Award	8	/	2013
	Type and Source: <u>Enterprise TOD Grant</u>	12	/	2012
	Application	12	/	2012
	Closing or Award	7	/	2013
Type and Source: <u>Berkeley Land Donation</u>	N/A	/		
Application	3	/	2012	
Closing or Award	6	/	2014	
10% of Costs Incurred	12	/	2014	
Construction Start	11	/	2014	
Construction Completion	3	/	2016	
Placed In Service	3	/	2016	
Occupancy of All Low-Income Units	6	/	2016	

III. PROJECT FINANCING SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Silicon Valley Bank Construction Loan	21	1.850%	\$9,138,000
2) City of Berkeley Land Donation	21		\$1,679,500
3) City of Berkeley Housing Trust Fund	21	3.000%	\$2,315,000
4) Prop 1C Infill Funds	21		\$578,808
5) FHLB AHP	21		\$615,000
6) Costs Deferred Until Perm	-		\$559,120
7) Deferred Developer Fee	-		\$536,000
8) LP Equity	-		\$963,349
9) Enterprise TOD Grant	-		\$25,000
10)			
11)			
12)			
Total Funds For Construction:			\$16,409,777

1) Lender/Source Silicon Valley Bank Construction Loan
 Street Address 555 Mission Street, 9th Floor
 City: San Francisco, CA
 Contact Name: Donna Kelley
 Phone Number: 415-764-3125 Ext.:
 Type of Financing Construction Interest-Only Loan
 Is the Lender/Source Committed? Yes

2) Lender/Source City of Berkeley Land Donation
 Street Address 2180 Milvia Street, 2nd Floor
 City: Berkeley, CA
 Contact Name: Roger Asterino
 Phone Number: (510) 981-5405 Ext.:
 Type of Financing Land Donation
 Is the Lender/Source Committed? Yes

3) Lender/Source City of Berkeley Housing Trust Fund
 Street Address 2180 Milvia Street, 2nd Floor
 City: Berkeley, CA
 Contact Name: Roger Asterino
 Phone Number: (510) 981-5405 Ext.:
 Type of Financing Residual Receipts Soft Loan
 Is the Lender/Source Committed? Yes

4) Lender/Source Prop 1C Infill Funds
 Street Address 2020 W. El Camino Ave, Room 650
 City: Sacramento
 Contact Name: Conant Radcliffe
 Phone Number: 916-263-1463 Ext.:
 Type of Financing Soft Loan
 Is the Lender/Source Committed? Yes

5) Lender/Source FHLB AHP
 Street Address 555 Mission Street, 9th Floor
 City: San Francisco, CA
 Contact Name: Donna Kelley
 Phone Number: 415-764-3125 Ext.:
 Type of Financing Deferred Soft Loan
 Is the Lender/Source Committed? Yes

6) Lender/Source Costs Deferred Until Perm
 Street Address
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing Costs Deferred Until Perm
 Is the Lender/Source Committed? Yes

7) Lender/Source Deferred Developer Fee
 Street Address 1521 University Avenue
 City: Berkeley, CA
 Contact Name: Susan Friedland
 Phone Number: 510-809-2762 Ext.:
 Type of Financing Deferred Developer Fee
 Is the Lender/Source Committed? Yes

8) Lender/Source LP Equity
 Street Address
 City:
 Contact Name:
 Phone Number: Ext.:
 Type of Financing LP Equity
 Is the Lender/Source Committed? No

9) Lender/Source Enterprise TOD Grant
Street Address 101 Montgomery Street, Suite 1350
City: San Francisco, CA
Contact Name: Orissa Stewart-Rose
Phone Number: 41-400-0979 Ext.:
Type of Financing Grant
Is the Lender/Source Committed? Yes

11) Lender/Source
Street Address
City:
Contact Name:
Phone Number: Ext.:
Type of Financing
Is the Lender/Source Committed? No

10) Lender/Source
Street Address
City:
Contact Name:
Phone Number: Ext.:
Type of Financing
Is the Lender/Source Committed? No

12) Lender/Source
Street Address
City:
Contact Name:
Phone Number: Ext.:
Type of Financing
Is the Lender/Source Committed? No

III. PROJECT FINANCING SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) SVB Permanent Loan	180	5.500%		\$62,812	\$640,610
2) City of Berkeley Land Donation	-				\$1,679,500
3) City of Berkeley Housing Trust Fund	660	3.000%	Residual		\$2,315,000
4) Prop 1C Infill Funds	660				\$578,808
5) HCD TOD Loan	660	3.000%	Residual	\$10,363	\$2,467,264
6) FHLB AHP	660		Deferred		\$615,000
7) Deferred Developer Fee	180		Deferred		\$536,000
8) Enterprise TOD Grant	-				\$25,000
9)					
10)					
11)					
12)					
Total Permanent Financing:					\$8,857,182
Total Tax Credit Equity:					\$7,552,595
Total Sources of Project Funds:					\$16,409,777

- | | |
|--|---|
| <p>1) Lender/Source <u>SVB Permanent Loan</u>
 Street Address: <u>555 Mission Street, 9th Floor</u>
 City: <u>San Francisco, CA</u>
 Contact Name: <u>Donna Kelley</u>
 Phone Number: <u>415-764-3125</u> Ext.: <u></u>
 Type of Financing: <u>Permanent Amortizing Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>2) Lender/Source <u>City of Berkeley Land Donation</u>
 Street Address: <u>2180 Milvia Street, 2nd Floor</u>
 City: <u>Berkeley, CA</u>
 Contact Name: <u>Roger Asterino</u>
 Phone Number: <u>(510) 981-5405</u> Ext.: <u></u>
 Type of Financing: <u>Land Donation</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>3) Lender/Source <u>City of Berkeley Housing Trust Fund</u>
 Street Address: <u>2180 Milvia Street, 2nd Floor</u>
 City: <u>Berkeley, CA</u>
 Contact Name: <u>Roger Asterino</u>
 Phone Number: <u>(510) 981-5405</u> Ext.: <u></u>
 Type of Financing: <u>Residual Receipts Soft Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>4) Lender/Source <u>Prop 1C Infill Funds</u>
 Street Address: <u>2020 W. El Camino Ave, Room 650</u>
 City: <u>Sacramento, CA</u>
 Contact Name: <u>Conant Radcliffe</u>
 Phone Number: <u>916-263-1463</u> Ext.: <u></u>
 Type of Financing: <u>Soft Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>5) Lender/Source <u>HCD TOD Loan</u>
 Street Address: <u>2020 W. El Camino Ave, Room 650</u>
 City: <u>Sacramento, CA</u>
 Contact Name: <u>Conant Radcliffe</u>
 Phone Number: <u>916-263-1463</u> Ext.: <u></u>
 Type of Financing: <u>Deferred Soft Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>6) Lender/Source <u>FHLB AHP</u>
 Street Address: <u>555 Mission Street, 9th Floor</u>
 City: <u>San Francisco, CA</u>
 Contact Name: <u>Donna Kelley</u>
 Phone Number: <u>415-764-3125</u> Ext.: <u></u>
 Type of Financing: <u>Costs Deferred Until Perm</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>7) Lender/Source <u>Deferred Developer Fee</u>
 Street Address: <u>1521 University Avenue</u>
 City: <u>Berkeley, CA</u>
 Contact Name: <u>Susan Friedland</u>
 Phone Number: <u>510-809-2762</u> Ext.: <u></u>
 Type of Financing: <u>Deferred Developer Fee</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>8) Lender/Source <u>Enterprise TOD Grant</u>
 Street Address: <u>101 Montgomery Street, Suite 1350</u>
 City: <u>San Francisco, CA</u>
 Contact Name: <u>Orissa Stewart-Rose</u>
 Phone Number: <u>415-400-0979</u> Ext.: <u></u>
 Type of Financing: <u>Grant</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>9) Lender/Source _____</p> | <p>10) Lender/Source _____</p> |

Street Address _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

Street Address _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

11) Lender/Source
Street Address _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

12) Lender/Source
Street Address _____
City: _____
Contact Name: _____
Phone Number: _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

III. PROJECT FINANCING SECTION 3: INCOME INFORMATION

A. Low Income Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
1 Bedroom	5	\$487	\$2,435	\$30	\$517	30%	30.0%
1 Bedroom	9	\$659	\$5,931	\$30	\$689	40%	40.0%
1 Bedroom	17	\$832	\$14,144	\$30	\$862	50%	50.0%
1 Bedroom	10	\$1,004	\$10,040	\$30	\$1,034	60%	60.0%
Total # Units:	41	Total:	\$32,550		Average:	47.8%	

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10327(f)(7)(L) requires at least 1 manager's unit for every 80 residential units. Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
1 Bedroom	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

C. Market Rate Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
Total # Units:		Total:	
Aggregate Monthly Rents For All Units:			\$32,550
Aggregate Annual Rents For All Units:			\$390,600

D. Rental Subsidy Income/Operating Subsidy
Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$1,550
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$1,550
Total Annual Potential Gross Income:	\$392,150

F. Monthly Resident Utility Allowance by Unit Size
(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:		\$8				
Lighting:						
Electricity:						
Water:*						
Other: Other Electric		\$22				
Total:		\$30				

***PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

Name of PHA or California Energy Commission Providing Utility Allowances:

Berkeley Housing Authority

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,525
	Legal:	\$2,000
	Accounting/Audit:	\$12,366
	Security:	
	Other: Office Expenses & Misc Admin	\$20,333
Total Administrative:		\$36,224

Management	Total Management:	\$31,980
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Utilities	Fuel:	
	Gas:	\$10,000
	Electricity:	\$20,000
	Water/Sewer:	\$25,000
	Total Utilities:	\$55,000

Payroll / Payroll Taxes	On-site Manager:	\$25,000
	Maintenance Personnel:	\$33,280
	Other: Employee Benefits & Payroll Taxes	\$14,900
	Total Payroll / Payroll Taxes:	\$73,180
Total Insurance:		\$13,000

Maintenance	Painting:	
	Repairs:	\$28,228
	Trash Removal:	\$8,000
	Exterminating:	
	Grounds:	
	Elevator:	
	Other: Misc. Maintenance	\$1,200
Total Maintenance:		\$37,428

Other Expenses	Other: Cable	\$1,200
	Other: Misc. Tax & Licenses	\$1,300
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
Total Other Expenses:		\$2,500

Total Expenses

Total Annual Residential Operating Expenses:	\$249,312
Total Number of Units in the Project:	42
Total Annual Operating Expenses Per Unit:	\$5,936
Total 3-Month Operating Reserve:	\$90,309
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	\$11,000 *
Total Annual Reserve for Replacement:	\$25,200 *
Total Annual Real Estate Taxes:	\$2,550 *

* Please include in the identified lines on **THIS** page and **NOT** on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) NOT lender.		Included in Eligible Basis Yes/No	Amount
HOME Investment Partnership Act (HOME)		N/A	
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		N/A	
MHP		N/A	
Redevelopment Set-aside Funds		N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan? No		N/A	
State:	HCD Infill & TOD Funding	Yes	\$3,046,072
Local:	City of Berkeley Housing Trust Fund	Yes	\$2,315,000
Private:	FHLB AHP	Yes	\$615,000
Other:	City of Berkeley Land Donation	Yes	\$1,679,500
Other:	Enterprise TOD Grant	Yes	\$25,000
Other:	(specify here)	N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:		Approval Date:	
Source:		Source:	
If Section 8:	(select one)	If Section 8:	(select one)
Percentage:		Percentage:	
Units Subsidized:		Units Subsidized:	
Amount Per Year:		Amount Per Year:	
Total Subsidy:		Total Subsidy:	
Term:		Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

III. PROJECT FINANCING SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of Units	(Basis) X (No. of Units)
SRO/STUDIO	\$185,790		
1 Bedroom	\$214,214	42	\$8,996,988
2 Bedrooms	\$258,400		
3 Bedrooms	\$330,752		
4+ Bedrooms	\$368,478		
TOTAL UNITS:		42	
TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:			\$8,996,988
		Yes/No	
(a) Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds and required by a public awarding body to pay state or federal prevailing wages. List public awarding body(ies): HCD Infill & TOD		Yes	\$1,799,398
(b) Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		Yes	\$629,789
(c) Plus (+) 2% basis adjustment for projects where a day care center is part of the development.		No	
(d) Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.		No	
(e) Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		No	
(f) Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect/ engineer +costs. If Yes, select type: N/A		No	
(g) Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required.		Yes <small>Please Enter Amount:</small>	\$420,000
(h) Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		Yes	\$899,699
TOTAL ADJUSTED THRESHOLD BASIS LIMIT:			\$12,745,874

HIGH COST TEST

Total Eligible Basis \$14,299,757

Percentage of the Adjusted Threshold Basis Limit 112.191%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

ITEM (e) Features

**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.

 - N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.

 - N/A** 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.

 - N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.

 - N/A** 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens). Threshold Basis Limit increase 1%.

 - N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.

 - N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.

 - N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.

 - N/A** 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.
-

IV. SOURCES AND USES BUDGET SECTION 1: SOURCES AND USES BUDGET																			
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	Permanent Sources												SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
					1)SVB Permanent Loan	2)City of Berkeley Land Donation	3)City of Berkeley Housing Trust Fund	4)Prop 1C Infill Funds	5)HCD TOD Loan	6)FHLB AHP	7)Deferred Developer Fee	8)Enterprise TOD Grant	9)	10)	11)	12)			
LAND COST/ACQUISITION																			
1 Land Cost or Value	\$1,680,000	\$1,680,000				\$1,679,500	\$500									\$1,680,000			
2 Demolition																			
Legal	\$20,000	\$20,000					\$20,000									\$20,000			
Land Lease Rent Prepayment																			
1 Total Land Cost or Value	\$1,700,000	\$1,700,000				\$1,679,500	\$20,500									\$1,700,000			
Existing Improvements Value																			
Off-Site Improvements	\$159,730	\$159,730					\$159,730									\$159,730	\$159,730		
Total Acquisition Cost	\$159,730	\$159,730					\$159,730									\$159,730			
Total Land Cost / Acquisition Cost	\$1,859,730	\$1,859,730				\$1,679,500	\$180,230									\$1,859,730			
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$76,653	\$76,653		\$76,653												\$76,653	\$76,653		
Structures	\$6,665,379	\$6,665,379		\$203,927	\$640,610	\$2,134,770	\$578,808	\$2,467,264	\$615,000						\$25,000	\$6,665,379	\$6,665,379		
General Requirements	\$660,967	\$660,967		\$660,967												\$660,967	\$660,967		
Contractor Overhead																			
Contractor Profit	\$437,523	\$437,523		\$437,523												\$437,523	\$437,523		
Prevailing Wages	\$2,160,000	\$2,160,000		\$2,160,000												\$2,160,000	\$2,160,000		
General Liability Insurance	\$193,445	\$193,445		\$193,445												\$193,445	\$193,445		
Other: (Specify)																			
Total New Construction Costs	\$10,193,967	\$10,193,967		\$3,732,515	\$640,610	\$2,134,770	\$578,808	\$2,467,264	\$615,000						\$25,000	\$10,193,967	\$10,193,967		
ARCHITECTURAL FEES																			
Design	\$375,011	\$375,011		\$375,011												\$375,011	\$375,011		
Supervision																			
Total Architectural Costs	\$375,011	\$375,011		\$375,011												\$375,011	\$375,011		
Total Survey & Engineering	\$100,000	\$100,000		\$100,000												\$100,000	\$100,000		
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest	\$190,185	\$190,185		\$190,185												\$190,185	\$105,658		
Origination Fee	\$121,535	\$121,535		\$121,535												\$121,535	\$9,070		
Credit Enhancement/Application Fee																			
Bond Premium																			
Title & Recording	\$30,000	\$30,000		\$30,000												\$30,000	\$30,000		
Taxes	\$30,000	\$30,000		\$30,000												\$30,000	\$30,000		
Insurance	\$60,000	\$60,000		\$60,000												\$60,000	\$60,000		
Other: Construction Supervision	\$35,000	\$35,000		\$35,000												\$35,000	\$35,000		
Other: (Specify)																			
Total Construction Interest & Fees	\$466,720	\$466,720		\$466,720												\$466,720	\$269,728		
PERMANENT FINANCING																			
Loan Origination Fee	\$10,000	\$10,000		\$10,000												\$10,000			
Credit Enhancement/Application Fee																			
Title & Recording	\$15,000	\$15,000		\$15,000												\$15,000			
Taxes																			
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	\$25,000	\$25,000		\$25,000												\$25,000			
Subtotals Forward	\$13,020,428	\$13,020,428		\$4,699,246	\$640,610	\$1,679,500	\$2,315,000	\$578,808	\$2,467,264	\$615,000					\$25,000	\$13,020,428	\$11,098,436		

IV. SOURCES AND USES BUDGET SECTION 1: SOURCES AND USES BUDGET																			
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	Permanent Sources										SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition		
					1)SVB Permanent Loan	2)City of Berkeley Land Donation	3)City of Berkeley Housing Trust Fund	4)Prop 1C Infill Funds	5)HCD TOD Loan	6)FHLB AHP	7)Deferred Developer Fee	8)Enterprise TOD Grant	9)	10)				11)	12)
LEGAL FEES																			
Lender Legal Paid by Applicant	\$25,000	\$25,000		\$25,000													\$25,000	\$20,000	
Other: (Specify)																			
Total Attorney Costs	\$25,000	\$25,000		\$25,000													\$25,000	\$20,000	
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves																			
3-Month Operating Reserve	\$90,309	\$90,309		\$90,309													\$90,309		
Other: (Specify)																			
Total Reserve Costs	\$90,309	\$90,309		\$90,309													\$90,309		
APPRAISAL																			
Total Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Total Contingency Cost	\$517,685	\$517,685		\$517,685													\$517,685	\$517,685	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$40,718	\$40,718		\$40,718													\$40,718		
Environmental Audit	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Local Development Impact Fees	\$420,000	\$420,000		\$420,000													\$420,000	\$420,000	
Permit Processing Fees	\$675,000	\$675,000		\$675,000													\$675,000	\$675,000	
Capital Fees																			
Marketing	\$42,000	\$42,000		\$42,000													\$42,000		
Furnishings	\$40,000	\$40,000		\$40,000													\$40,000	\$40,000	
Market Study	\$10,000	\$10,000		\$10,000													\$10,000		
Accounting/Reimbursables																			
Soft Cost Contingency	\$98,636	\$98,636		\$98,636													\$98,636	\$98,636	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,346,354	\$1,346,354		\$1,346,354													\$1,346,354	\$1,253,636	
SUBTOTAL PROJECT COST	\$15,009,776	\$15,009,776		\$6,688,594	\$640,610	\$1,679,500	\$2,315,000	\$578,808	\$2,467,264	\$615,000							\$15,009,776	\$12,899,757	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,400,000	\$1,400,000		\$864,000													\$1,400,000	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Const. Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$1,400,000	\$1,400,000		\$864,000						\$536,000							\$1,400,000	\$1,400,000	
TOTAL PROJECT COST	\$16,409,776	\$16,409,776		\$7,552,594	\$640,610	\$1,679,500	\$2,315,000	\$578,808	\$2,467,264	\$615,000	\$536,000	\$25,000					\$16,409,776	\$14,299,757	
																Bridge Loan Expense During Construction:			
																Total Eligible Basis:		\$14,299,757	
DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:					\$7,552,595	\$640,610	\$1,679,500	\$2,315,000	\$578,808	\$2,467,264	\$615,000	\$536,000	\$25,000						

¹ Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to TCAC Regulations and the application checklist for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (including donated or leased land).

² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$14,299,757	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$6,862,031	
Total Basis Reduction:	(\$6,862,031)	
Total Requested Unadjusted Eligible Basis:	\$7,437,726	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	100%	100%
Total Adjusted Eligible Basis:	\$7,437,726	
Applicable Fraction:	100%	100%
Qualified Basis:	\$7,437,726	
Total Qualified Basis:	\$7,437,726	
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$7,437,726	

*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

**to be calculated in: "Points System". See Checklist.

B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$7,437,726	
*Applicable Percentage:	7.70%	3.36%
Subtotal Annual Federal Credit:	\$572,705	
Total Combined Annual Federal Credit:	\$572,705	

* Applicants are required to use these percentages in calculating credit at the application stage.

C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$16,409,776
Permanent Financing	\$8,857,182
Funding Gap	\$7,552,594
Federal Tax Credit Factor	\$1.06000

The federal tax credit factor must be between \$0.90 and \$1.10.
APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.90 you must contact TCAC staff to discuss prior to submitting your application.

Total Credits Necessary for Feasibility	\$7,125,089
Annual Federal Credit Necessary for Feasibility	\$712,509
Maximum Annual Federal Credits	\$572,705
Equity Raised From Federal Credit	\$6,070,672

Remaining Funding Gap	\$1,481,922
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FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS
If Applying For State Credit Complete Section (D) & (E)

D. Determination of State Credit

	NC/Rehab	Acquisition
Adjusted Qualified Basis <small>(only rehabilitation or new construction basis, except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor)</small>	\$7,437,726	
Factor Amount	30%	13% <small>(.13 if federally-subsidized)</small>
Maximum Total State Credit	\$2,231,318	\$0

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor	\$0.66415
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The state tax credit factor must be between \$0.60 and \$0.75.
APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.

State Credit Necessary for Feasibility	\$2,231,318
Maximum State Credit	\$2,231,318
Equity Raised from State Credit	\$1,481,922

Remaining Funding Gap	\$0
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FUNDING GAP MUST NOT EXCEED ZERO

VI. POINTS SYSTEM SECTION 1: POINTS SYSTEM

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

A. Cost Efficiency/Credit Reduction/Public Funds

Maximum 20 Points

A(1) Cost Efficiency

20 Points

For new construction, at-risk development, or a substantial rehabilitation development where the hard costs of rehabilitation is at least \$40,000 per unit.

Make a selection: New Construction

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

1) Project's adjusted threshold basis limits:	\$12,745,874
2) Project's total eligible basis:	\$14,299,757
3) Difference in threshold basis limits:	-\$1,553,883
4) Calculated percent below adjusted threshold basis limits:	-12% (Rounded down to the nearest whole percent)

Total Points for Cost Efficiency:	0
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A(2) Credit Reduction

20 Points

Credit Reduction: 0% (1 point for each full % that the qualified basis is reduced)

1) Total Qualified Basis:	\$7,437,726
2) Credit Percent Reduction	0%
3) Total Qualified Basis Reduction	\$0
(This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")	
4) Project's Total Adjusted Qualified Basis :	\$7,437,726

Total Points for Credit Reduction:	0
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A(3) Public Funds Section

20 Points

Total committed funds (including assumptions), fee waivers, or value of donated land

1 point for each full % of Total Development Cost (TDC) **including the value of any donations or fee waivers**

\$5,386,072	¹ Federal, state or local funds
	² Outstanding principal balances of prior existing public or subsidized debt
	IRC 509(a)(1) local community foundation funds --does NOT include charitable foundations
\$615,000	Awarded AHP funds
	Waiver of fees resulting in quantifiable cost savings and not required by federal or state law
\$1,679,500	³ Land donated by a public entity, or land leased from a public entity
	³ Land donated as part of an inclusionary housing ordinance or other negotiated development agreements
	⁴ Public contributions of off-site costs
\$0	⁵ Private "tranche B" loan points value --calculated in "Final Tie Breaker Self-Score" spreadsheet
Total committed funds, fee waivers, or value of donated land:	\$7,680,572
***Total project cost:	\$16,409,776
Percentage of funds versus TDC:	46% (rounded down)

¹ All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

² If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

³ To receive points in this category, current land and building values must be supported by an independent, third party appraisal conducted within 1 year of the tax credit application and otherwise consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

⁴ Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

⁵ Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in **Final Tie Breaker Self-Score**.

Total Points for Public Funds:	46
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Total Points for Cost Efficiency, Credit Reduction, & Public Funds:	46
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B. General Partner and Management Company Characteristics

Maximum 9 Points

B(1) General Partner Experience

6 Points

General Partner Name:

Satellite Affordable Housing Associates Development Inc.

Select from ONE of the following two options:

7 or more projects in service over 3 years (6 Points)

Special Needs housing type project opting for 7 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

(select one if applicable)

To qualify for this option, all projects must qualify as Special Needs.

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience:	6
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B(2) Management Company Experience

3 Points

Select from ONE of the following two options:

11 or more projects managed over 3 years (3 Points)

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

(select one if applicable)

To qualify for this option, all projects must qualify as Special Needs.

Management Company Name:

Satellite Affordable Housing Associates

Total Points for Management Company Experience:	3
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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:	9
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C. Housing Needs

Maximum 10 Points

Senior

10 Points

Total Points for Housing Needs:	10
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D. Site & Service Amenities

Maximum 25 Points

D(1) Site Amenities

Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

a) Transit-Oriented Development Strategy

- (i) Located where there is a transit station, train station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre. **7 Points**
- (ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. **6 Points**
- (iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday. **5 Points**
- (iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) **4 Points**
- (v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop. **3 Points**

Select one: (i)

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit-Oriented Development Strategy Amenity:	7
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b) Public Park

- (i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. **3 Points**
Joint-use agreement (if yes, please provide a copy) N/A
- (ii) The site is within 1/2 mile (1 mile for Rural set-aside). **2 Points**

Select one: (i)

Total Points for Public Park Amenity:	3
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c) Book-Lending Public Library

- (i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects). **3 Points**
- (ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). **2 Points**

Select one: (ii)

Total Points for Public Library Amenity:	2
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d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **5 Points**
- (ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **4 Points**
- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). **3 Points**
- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **4 Points**
- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **3 Points**
- (vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **2 Points**
- (vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **1 Point**

Select one: (ii)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:	4
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e) Public Elementary, Middle, or High School

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**
- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: N/A

Total Points for Public Elementary, Middle, or High School Amenity:	0
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f) Senior Developments: Daily Operated Senior Center

- (i) For a **senior development** the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside). **3 Points**
- (ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside). **2 Points**

Select one: (i)

Total Points for Daily Operated Senior Center Amenity:	3
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g) Special Needs or SRO Development: Population Specific Service Oriented Facility

- (i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**
- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: N/A

Total Points for Population Specific Service Oriented Facility Amenity:	0
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h) Medical Clinic or Hospital

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**
- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: N/A

Total Points for Medical Clinic or Hospital Amenity:	0
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i) Pharmacy

- (i) The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**
- (ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: (ii)

Total Points for Pharmacy:	1
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j) In-unit High Speed Internet Service

(i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **2 Points**

(ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **3 Points**

Select one: N/A

Total Points for Internet Service:	0
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Total Points for Site Amenities:	20
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Site Amenity Contact List:

Amenity Name: Ashby BART Station
 Address: 3100 Adeline Street
 City, Zip: Berkeley, 94703
 Contact Person: Grace Crunican, General Manager
 Phone: (510) 464-6060 Ext.:
 Amenity Type: Transit Station/Transit Stop
 Website: <http://www.bart.gov/stations/ashby>
 Distance in miles: .13 miles

Amenity Name: Berkeley Public Library South Branch
 Address: 1901 Russell Street
 City, Zip: Berkeley, 94703
 Contact Person: James Moore, Supervisor
 Phone: (510) 981-6260 Ext.:
 Amenity Type: Book-Lending Public Library
 Website: <http://www.berkeleypubliclibrary.org>
 Distance in miles: .35 miles

Amenity Name: Berkeley Bowl
 Address: 2020 Oregon Street
 City, Zip: Berkeley, 94703
 Contact Person: David Craib, Manager
 Phone: (510) 843-6929 Ext.:
 Amenity Type: Grocery/Farmers' Market
 Website: <http://www.berkeleybowl.com/about>
 Distance in miles: .41 miles

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name: Walgreens Pharmacy
 Address: 2190 Shattuck Avenue
 City, Zip: Berkeley, 94703
 Contact Person: Yan Law, Pharmacy
 Phone: (510) 849-4691 Ext.:
 Amenity Type: Pharmacy
 Website: <http://www.walgreens.com/locator>
 Distance in miles: .47 miles

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name: Greg Brown Park
 Address: 1907 Harmon Street
 City, Zip: Berkeley, 94703
 Contact Person: Robert Maron, Maintenance Supervisor
 Phone: (510) 981-6639 Ext.:
 Amenity Type: Public Park
 Website: <http://www.ci.berkeley.ca.us/Parks>
 Distance in miles: 0.1

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name: South Berkeley Senior Center
 Address: 2939 Ellis Street
 City, Zip: Berkeley, 94703
 Contact Person: Deborah Jordan, Director
 Phone: (510) 981-5170 Ext.:
 Amenity Type: Senior Center
 Website: <http://www.ci.berkeley.ca.us/Health>
 Distance in miles: 0.22

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

D(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

- | | | |
|------------|--|-----------------|
| Yes | (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms. | 5 points |
| N/A | Service Coordinator as listed above, except:
Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms. | 3 points |
| N/A | (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms. | 5 points |
| N/A | Other Services Specialist as listed above, except:
Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. | 3 points |

N/A (3) **Adult educational, health and wellness, or skill building classes.** Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. **Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).** **7 points**

Yes **Adult educational, health & wellness, or skill building classes** as listed above, except: **Minimum of 60 hours instruction each year (30 hours for small developments).** **5 points**

N/A **Adult educational, health & wellness, or skill building classes** as listed above, except: **Minimum of 36 hours instruction each year (18 hours for small developments).** **3 points**

N/A (4) **Health and wellness services and programs.** Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. **Minimum of 100 hours of services per year for each 100 bedrooms.** **5 points**

N/A **Health and wellness services and programs** as listed above, except: **Minimum of 60 hours of services per year for each 100 bedrooms.** **3 points**

N/A **Health and wellness services and programs** as listed above, except: **Minimum of 40 hours of services per year for each 100 bedrooms.** **2 points**

N/A (5) **Licensed child care.** Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.) **5 points**

N/A (6) **After school program for school age children.** Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). **Minimum of 10 hours per week, offered weekdays throughout the school year.** **5 points**

N/A **After school program for school age children** as listed above, except: **Minimum of 6 hours per week, offered weekdays throughout the school year.** **3 points**

N/A **After school program for school age children** as listed above, except: **Minimum of 4 hours per week, offered weekdays throughout the school year.** **2 points**

b) Special Needs and SRO projects:

N/A (7) **Case Manager.** Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. **Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.** **5 points**

N/A **Case Manager** as listed above, except: **Minimum ratio of 1 FTE Case Manager to 160 bedrooms.** **3 points**

N/A (8) **Service Coordinator or Other Services Specialist.** Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.** **5 points**

Rate of 1 FTE Service Coordinator or Other Services Specialist to 600 bedrooms.

N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A	(9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A	(10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A	(11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A	(12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The service budget spreadsheet must be completed.	Total Points for Service Amenities: 10
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E. Sustainable Building Methods

Maximum 10 Points

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

E(1) New Construction and Adaptive Reuse projects select from the following features:

Yes (i) Develop the project in accordance with the minimum requirements with any one of the following programs:
GreenPoint Rated Multifamily Guidelines **5 Points**

(ii) Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24):

N/A Low Rise (1-3 habitable stories)
N/A **0 Points**

Yes Multifamily of 4+ habitable stories
20.0% **5 Points**

N/A (iii) Develop the project beyond the minimum requirements of the program chosen in section (i) above:
LEED
N/A **0 Points**

GreenPoint Rated Multifamily Guidelines
N/A **0 Points**

E(2) Rehabilitation projects select from the following features:

N/A (iv) Develop the project in accordance with the minimum requirements with any one of the following programs:
N/A **0 Points**

N/A (v) Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-Improvement over current:
N/A **0 Points**

N/A (vi) Develop the project beyond the minimum requirements of the program chosen in section (i) above:
LEED GreenPoint Rated Existing Home Multifamily Program
N/A N/A **0 Points**
0 Points

2011 Enterprise Green Communities
N/A **0 Points**

N/A (vii) Additional rehabilitation project measures (chose one or more of the following three categories):
(A) PHOTOVOLTAIC / SOLAR **0 Points**
N/A

N/A (B) SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING THE FOLLOWING: **0 Points**
1. Develop project-specific maintenance manual, including information on all energy and green building features
2. Certify building management staff in sustainable building operations (BPI or equivalent)
3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

N/A

(C) INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS **0 Points**

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods: 10

Maximum 52 Points

F. Lowest Income

F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

***Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.**

****60% AMI is included as a place-holder and will not receive any additional points.**

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
15%	0	5	7.5	10	12.5	15	17.5	
10%	0	2.5	5	7.5	10	12.5	15	

Consolidate your units before entering your information into the table				
Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
5	30	12.20	10	15
	35	0.00	0	0

9	40	21.95	20	15
	45	0.00	0	0
17	50	41.46	40	20
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
10	60	24.39	20	0
41	Total Points Requested:			50

***IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E628 BLANK.**

F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	41	5	0.1220
SRO	0	0	0.0000
Total:	41	5	-

Lowest Income for 10% of Total Restricted Units at 30% AMI Points:	2
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Total Points for Lowest Income:	52
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G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readiness to Proceed

Maximum 20 Points

- Yes** (i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees **5 points**
- Yes** (ii) Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary **5 points**
- Yes** (iii) All necessary public/tribal approvals except building permits **5 points**
- Yes** (iv) Design review approval **5 points**

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership

agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See [Appendix](#) for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

Total Points for Readiness to Proceed:	20
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H. Miscellaneous Federal and State Policies

Maximum 2 Points

- | | |
|--|---|
| <p>Yes (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.</p> <p>N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.</p> <p>N/A (iii) Smoke Free Residence. The proposed project will contain nonsmoking buildings or sections of buildings. Nonsmoking sections must consist of at least half the units within the building, and those units must be contiguous.</p> <p>N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits.</p> <p>N/A (v) Qualified Census Tract (QCT). The project is located within a QCT and the development would contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.</p> <p>N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.</p> | <p>2 Points</p> <p>2 Points</p> <p>2 Points</p> <p>1 Point</p> <p>2 Points</p> <p>1 Point</p> |
|--|---|

Total Points for Miscellaneous Federal and State Policies:	2
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VI. POINTS SYSTEM SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 148, Minimum Points Required: 123
 (Do Not Submit An Application If You Do Not Have The Minimum Points Required)

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. Cost Efficiency, Credit Reduction, & Public Funds	46	20	20
A(1) Cost Efficiency	0	20	
A(2) Credit Reduction	0	20	
A(3) Public Funds	46	20	
B. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
C. Housing Needs	10	10	10
D. Site & Service Amenities	30	25	25
D(1) Site Amenities	20	15	
D(2) Service Amenities	10	10	
E. Sustainable Building Methods	10	10	10
F. Lowest Income & 10% of Units Restricted @ 30% AMI	52	52	52
F(1) Lowest Income	50	50	
F(2) 10% of Units Restricted @ 30% AMI	2	2	
G. Readiness to Proceed	20	20	20
H. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
Total Points:			148

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM FINAL TIE BREAKER SELF SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Final Tie Breaker Formula:

$$\frac{\text{Committed permanent public funds defraying residential costs}}{\text{Total residential project development costs}} + \left(\left(1 - \frac{\text{Requested unadjusted eligible basis}}{\text{Total residential project development costs}} \right) / 3 \right)$$

Self-Scoring Calculation:

* $\frac{\$7,680,572}{\$16,409,776} + \left(\left(1 - \frac{\$7,437,726}{\$16,409,776} \right) / 3 \right) = 65.030\%$

**** List individual committed public funding sources, including donations:**

Tranche B, if applicable (calculate below)	\$0
City of Berkeley Land Donation	\$1,679,500
City of Berkeley Housing Trust Fund	\$2,315,000
Prop 1C Infill Funds	\$578,808
HCD TOD Loan	\$2,467,264
FHLB AHP	\$615,000
Enterprise TOD Grant	\$25,000
TOTAL	\$7,680,572 *

**** The first numerator may include the following permanent funding sources that are not eligible for public funds points under Reg. Section 10325(c)(1)(C): (1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).**

* For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

Mixed-use projects: Total commercial cost / Total project cost:

0.0000%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator *Committed permanent public funds defraying residential costs* =(F38)*(1-I45)

* For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units:

0.0000%

0.0000%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator after any commercial cost adjustment).

Sample formula (subsidies) for numerator *Committed permanent public funds defraying residential costs* =F38*(1+H53)

Sample formula (subsidies and commercial costs) for numerator *Committed permanent public funds defraying residential costs* =(F38*(1-I45))*(1+H53)

Tranche B calculation

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential:

Rent Limit:

40% AMI

(SRO/SpN)

OR

50% AMI

(ALL OTHER)

Public

Subsidy

Contract Rent

Calculated

Annual

Rent

Unit Type	# of Units	Public Subsidy Contract Rent	Calculated Annual Rent
SRO			\$0
SRO			\$0
SRO			\$0
SRO			\$0
SRO			\$0
SRO			\$0
TOTAL			\$0

Rental Income Differential	\$0
Less Vacancy	5.0%
Net Rental Income	\$0

Available for debt service
@ 1.15 DSC ratio: \$0

Loan term (years) 15
Interest rate (annual) 6.0%
DSC ratio 1.15

Loan amount per TCAC
underwriting standards: \$0

Actual Tranche B
loan amount:

Comments or additional information as necessary:

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$390,600	\$400,365	\$410,374	\$420,633	\$431,149	\$441,928	\$452,976	\$464,301	\$475,908	\$487,806	\$500,001	\$512,501	\$525,314	\$538,446	\$551,908
Less Vacancy	5.00%	-19,530	-20,018	-20,519	-21,032	-21,557	-22,096	-22,649	-23,215	-23,795	-24,390	-25,000	-25,625	-26,266	-26,922	-27,595
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	1,550	1,589	1,628	1,669	1,711	1,754	1,798	1,842	1,889	1,936	1,984	2,034	2,085	2,137	2,190
Less Vacancy	5.00%	-78	-79	-81	-83	-86	-88	-90	-92	-94	-97	-99	-102	-104	-107	-110
Total Revenue		\$372,543	\$381,856	\$391,402	\$401,188	\$411,217	\$421,498	\$432,035	\$442,836	\$453,907	\$465,255	\$476,886	\$488,808	\$501,028	\$513,554	\$526,393
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$36,224	\$37,492	\$38,804	\$40,162	\$41,568	\$43,023	\$44,529	\$46,087	\$47,700	\$49,370	\$51,098	\$52,886	\$54,737	\$56,653	\$58,636
Management		31,980	33,099	34,258	35,457	36,698	37,982	39,312	40,687	42,112	43,585	45,111	46,690	48,324	50,015	51,766
Utilities		55,000	56,925	58,917	60,979	63,114	65,323	67,609	69,975	72,424	74,959	77,583	80,298	83,109	86,018	89,028
Payroll & Payroll Taxes		73,180	75,741	78,392	81,136	83,976	86,915	89,957	93,105	96,364	99,737	103,228	106,841	110,580	114,450	118,456
Insurance		13,000	13,455	13,926	14,413	14,918	15,440	15,980	16,540	17,119	17,718	18,338	18,980	19,644	20,331	21,043
Maintenance		37,428	38,738	40,094	41,497	42,949	44,453	46,009	47,619	49,286	51,011	52,796	54,644	56,556	58,536	60,584
Other Operating Expenses		2,500	2,588	2,678	2,772	2,869	2,969	3,073	3,181	3,292	3,407	3,526	3,650	3,778	3,910	4,047
Total Operating Expenses		\$249,312	\$258,038	\$267,069	\$276,417	\$286,091	\$296,104	\$306,468	\$317,194	\$328,296	\$339,787	\$351,679	\$363,988	\$376,728	\$389,913	\$403,560
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	11,000	11,385	11,783	12,196	12,623	13,065	13,522	13,995	14,485	14,992	15,517	16,060	16,622	17,204	17,806
Replacement Reserve		25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200
Real Estate Taxes	1.020	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988	3,047	3,108	3,171	3,234	3,299	3,365
Total Expenses		\$288,062	\$297,224	\$306,706	\$316,519	\$326,674	\$337,184	\$348,062	\$359,319	\$370,969	\$383,026	\$395,504	\$408,418	\$421,783	\$435,615	\$449,930
Cash Flow Prior to Debt Service		\$84,481	\$84,632	\$84,697	\$84,669	\$84,543	\$84,313	\$83,973	\$83,517	\$82,938	\$82,229	\$81,382	\$80,390	\$79,245	\$77,939	\$76,463
MUST PAY DEBT SERVICE																
SVB Permanent Loan		62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812	62,812
HCD TOD Loan		10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363	10,363
Total Debt Service		\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175	\$73,175
Cash Flow After Debt Service		\$11,306	\$11,458	\$11,522	\$11,494	\$11,368	\$11,139	\$10,799	\$10,343	\$9,763	\$9,054	\$8,207	\$7,215	\$6,070	\$4,764	\$3,288
Percent of Gross Revenue		2.88%	2.85%	2.80%	2.72%	2.63%	2.51%	2.37%	2.22%	2.04%	1.85%	1.63%	1.40%	1.15%	0.88%	0.59%
25% Debt Service Test		15.45%	15.66%	15.75%	15.71%	15.54%	15.22%	14.76%	14.13%	13.34%	12.37%	11.22%	9.86%	8.30%	6.51%	4.49%
Debt Coverage Ratio		1.155	1.157	1.157	1.157	1.155	1.152	1.148	1.141	1.133	1.124	1.112	1.099	1.083	1.065	1.045

OTHER FEES**

GP Partnership Management Fee																
LP Asset Management Fee																
Incentive Management Fee																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$11,306	\$11,458	\$11,522	\$11,494	\$11,368	\$11,139	\$10,799	\$10,343	\$9,763	\$9,054	\$8,207	\$7,215	\$6,070	\$4,764	\$3,288
Deferred Developer Fee**																
Residual or Soft Debt Payments**																

*9% and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.