



Novogradac 2016

Financing Renewable Energy Tax Credit Conference

Oct. 27-28

**The Willard
Intercontinental
Washington, D.C.**

**Learn about the
latest financing
structures and
trends to help get
projects
completed**



92%*

of attendees surveyed rated the conference as better than other events of its type



88%*

of attendees surveyed said they either strengthened existing business relationships or generated new business



87%*

of attendees would recommend this conference to a colleague



* Survey results from the 2016 Novogradac Financing Renewable Energy Tax Credit Conference

 #NovocoRETC

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Project Finance Advanced Primer

WEDNESDAY, OCT. 26, 9 A.M.–4:15 P.M. (SEPARATE REGISTRATION REQUIRED)

9–10:15 A.M.	Intro & Overview of RETC Subsidies and Structures
10:15–10:30 A.M.	Break
10:30–11:30 A.M.	Single Entity Partnership Flip Model Example
NOON–1 P.M.	Thorny Tax Issues Part I
1–2 P.M.	Master Lease Model Example
2–2:30 P.M.	Thorny Tax Issues Part II
2:30–2:45 P.M.	Break
2:45–3:30 P.M.	Understanding How CFOs Can Affect Your Deal
3:30–3:45 P.M.	Break
3:45–4:15 P.M.	What Happens in Year 6?





Conference Agenda

THURSDAY, OCT. 27, 2016

8–9 A.M.

Registration and Breakfast

9–9:15 A.M.

Welcome Address



TONY GRAPPONE
Novogradac & Company LLP

9:15–9:45 A.M.

Industry Introduction



PETER LAWRENCE
Novogradac & Company LLP



CHRISTOPHER MANSOUR
Vice President,
Federal Affairs,
Solar Energy
Industries
Association



JIM DUFFY
Nixon Peabody
LLP

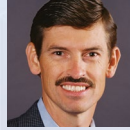


ALEXANDER MCDONOUGH
Senior Policy Advisor – Energy, Environment and Natural
Resources, Senator Harry Reid

9:45–10:45 A.M.

Washington Report and Industry Update

Hear a discussion on proposed tax reform, possible impacts the presidential election could have on the PTC and ITC and the effects in Congress.



MICHAEL NOVOGRADAC
Novogradac & Company LLP



KEITH MARTIN
Chadbourne & Parke LLP

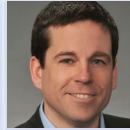
10:45–11 A.M.

Break

11 A.M.–NOON

Deal Structuring Hot Topics

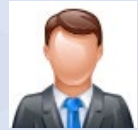
Renewable energy investments often face tax issues, business issues and challenges that affect transactions. This popular panel is comprised of a group of expert tax attorneys who will address some of the most relevant and current issues affecting renewable energy transactions.



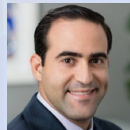
TONY GRAPPONE
Novogradac & Company LLP



GARY BLITZ
Aon Strategic
Advisors &
Transaction
Solutions



DAVID WEISBLAT
Foley & Lardner
LLP



MICHAEL MASRI
Chadbourne & Parke LLP



FORREST MILDER
Nixon Peabody
LLP

NOON–1 P.M.

Luncheon



Conference Agenda

THURSDAY, OCT. 27, 2016

1:15–2:15 P.M.

Developer Roundtable

Learn which transaction structures work in today's commercial and industrial (C&I), utility scale and residential marketplaces.



JIM DUFFY
Nixon Peabody
LLP



ANDREW BERNSTEIN
Kearsarge Energy



CLIFF CHAPMAN
Synarcpha



REAGAN FARR
Silicon Ranch
Corp.



JESSE GROSSMAN
Solstage



DAVID RIESTER
Cypress Creek
Renewables

2:15–2:30 P.M.

Break

2:30–3:30 P.M.

Debt and Economic Equity Trends

This panel will provide an update for developers sizing up the current debt and cash equity market for renewables, including the latest information on lenders active in the market, lender underwriting issues, back-leveraged debt products and more.



CHRIS DIAZ
Seminole
Financial Services



BETHANY BARTLETT
Sherin and
Lodgen LLP



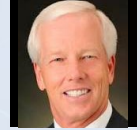
RHYS MARSH
CIT



STEVE MOUNT
Squire Patton
Boggs



ANDREW REDINGER
KeyBanc Capital
Markets



CRAIG ROBB
Zions Energy Link

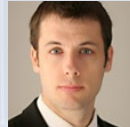
3:30–3:45 P.M.

Break

3:45–5 P.M.

Tax Equity Industry Update

Hear panelists discuss the tax equity outlook for 2017. Panelists will provide updates on the state of the market, the tax equity investor pool and investing plans for the remainder of 2016.



JOHN MARCIANO
Akin Gump
Strauss Hauer
& Feld



KARIN BERRY
NTCIC



SANTOSH RAIKAR
State Street Bank



DARREN VAN'T HOF
US Bank



MARK WILLIAMS
PNC Bank



SCOTT ZAJAC
Rockwood
Management
Corporation

5–6:30 P.M.

Networking Reception





Conference Agenda

FRIDAY, OCT. 28, 2016

8–9 A.M.
Breakfast

9–10 A.M. **Inside Energy Storage Projects**

Hear from panelists who are helping propel this emerging market forward. Discuss costs and benefits, learn about current developments and consider how they may look in the future.



JOHN MARCIANO
Akin Gump
Strauss Hauer
& Feld



RICH COZEN
Nixon Peabody
LLP



STEPHEN TRACY
Novogradac &
Company LLP



**VISHVESH
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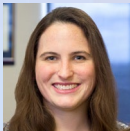
10–10:10 A.M.
Break

10:10–11 A.M. **Selling the Deal to the CFO**

Accounting experts will discuss accounting for the ITC, sensitivity to “above-the-line earnings results,” the concept of the HLBV method, review modeling concepts and walk through an HLBV example.



NAT ENG
Novogradac &
Company LLP



**COURTNEY
MOONEY**
Nixon Peabody
LLP

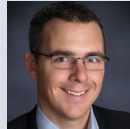


**BENTLEY
STANTON**
Novogradac &
Company LLP

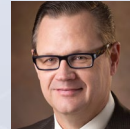
11–11:10 A.M.
Break

11:10 A.M.–NOON **Year 6 Restructuring Opportunities and Obstacles**

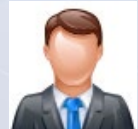
Projects are entering Year 6 so tax and accounting issues, along with re-financing opportunities, are on everyone’s minds. Hear panel experts vet the issues and highlight ways to tap into project value.



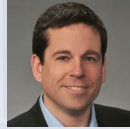
TYLER GIBBS
Novogradac &
Company LLP



TOM BOMAN
Novogradac &
Company LLP



CHAD DURDEN
Novogradac &
Company LLP



TONY GRAPPONE
Novogradac &
Company LLP

NOON
Conference Concludes





Registration Information

CONFERENCE RATES

	Early Bird	After Early Bird	On-Site	Online Registration
Corporate	\$675	\$775	\$800	REGISTER NOW
Nonprofit	\$575	\$675	\$700	

WORKSHOP RATES

	With Conf. Reg.	Workshop Only	Online Registration
Project Finance Advanced Primer	\$325	\$425	REGISTER NOW

Register at novoco.com/dcretc2016
Early Bird rate ends Oct. 3

Questions? Contact the Events Desk:



415.356.7970



events@novoco.com

Registration Cancellation Policy

All cancellations must be made in writing and must be received no later than ten (10) days before an event. A \$100 administrative fee will be deducted from all refunds. We regret that we cannot refund cancellations made within 10 days of the conference or to registrants who do not attend the conference. Confirmed registrants who fail to attend and do not cancel will be charged the entire registration fee.

Accreditation

Novogradac & Company LLP is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Nashville, TN 37219-2417. Website: www.nasba.org.





Hotel Information

To make a reservation please call 202.628.9100 and identify yourself as an attendee of the Novogradac Financing Renewable Energy Tax Credit Conference to secure the discounted rate or use the reservation code NO5. A limited block of rooms will be held until October 3.

Reservations made after October 3 will be accepted on a space-available basis only and cannot be guaranteed at the discount rate.

The Willard Intercontinental

1401 Pennsylvania Ave NW

Washington, DC 20004

Telephone: 202.628.9100

Cutoff Date: October 3, 2016

Hotel Rate: \$329/night, plus tax

HOTEL REGISTRATION

SPECIAL ASSISTANCE

Our conference facilities are in compliance with the Americans with Disabilities Act (ADA). Please contact Alex Bernard at 415.356.7627 or alex.bernard@novoco.com if you require assistance.





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Wi-Fi: \$8,500

Help attendees connect by providing Wi-Fi access and printing.

Luncheon: \$7,000

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Hotel Keycard: \$6,500

Display your company logo on hotel keycards distributed to attendees.

Breakfast: \$6,000

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Conference Manual & App: \$6,000

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Conference Notepad: \$5,500

Put your logo on the conference notepad received by all attendees.

Charging Station: \$5,500

Energize our attendees by sponsoring the charging station.

Contact Carol Hough at carol.hough@novoco.com or 415.356.8040

