

**STATE OF GEORGIA  
2005 QUALIFIED ALLOCATION PLAN  
FOR  
FEDERAL LOW INCOME HOUSING TAX CREDITS  
STATE HOUSING TAX CREDITS  
HOME INVESTMENT PARTNERSHIP PROGRAM FUNDS  
CORE PLAN**

**Section 1. Purpose**

The purpose of the 2005 Qualified Allocation Plan (Plan) is to set forth:

- the legislative requirements for distributing affordable housing financing resources,
- a description of federal and state resources available from DCA for financing affordable rental housing,
- the priorities established by DCA for the types of affordable rental housing,
- the process of evaluating funding requests and awarding of these resources, and
- certain aspects of program compliance requirements and procedures.

**Section 2. Definitions**

The following definitions shall apply for the purposes of this Plan:

**“4% Credits”** means Federal Credit available to Tax Exempt Bond Financed Projects which meet the requirements of this Plan.

**“9% Credits”** means Federal Credit allocated on a competitive basis under the provisions of this Plan.

**“AMI”** means Area Median Income as defined by HUD.

**“Applicant”** means any Person that submits an Application to DCA requesting an allocation pursuant to the Plan and any affiliate of such Person. The Applicant shall always include the Owner.

**“Application”** means the set of documents, in paper and electronic form, submitted by an Applicant to DCA under this Plan.

**“Application Submission”** means the date and time, as stipulated in Section 11 of the Plan, by which the Application must be submitted to DCA in order to be eligible for funding under this Plan.

**“Bond Financed Projects”** means affordable housing developments financed with tax-exempt bonds and therefore eligible for 4% Federal Credit.

**“Capital Improvements”** mean substantial improvements to the real estate, the cost of which exceeds \$10,000 for items such as re-roofing, structural repairs, or major projects to replace or upgrade existing furnishings, but not including replacement of individual appliances or minor repairs.

**“CHDO”** means a Community Housing Development Organization, as defined in the HOME regulations at 24 CFR Part 92.2.

\* **Not Applicable to Bond Financed Projects**

**“CHDO Predevelopment Loan Program”** means that program designed to make loans exclusively to CHDOs for predevelopment activities involving the preparation of Applications for loans through the HOME Rental Housing Loan Program.

**“Code”** means Internal Revenue Code, primarily Section 42.

**“Competitive Scoring”** means the process described in this Plan by which DCA ranks the Applications received. Only those Applications meeting Threshold requirements will be advanced to the Competitive Scoring process. The ranked outcome of the Competitive Scoring process will be a significant factor in DCA’s determination of Applications selected for funding.

**“Compliance Period”** means the 15-year period during which a project must operate in accordance with the Credit requirements to avoid Federal Credit recapture. The Compliance Period commences with the first taxable year of the Federal Credit period.

**“Consultant”** means a third party entity that has been retained by the Owner or Developer of a project to perform consulting services.

**“Conversion”** means the conversion of the HOME Loan from a construction loan to a permanent loan.

**“Credits”** means the State Credit and the Federal Credit together.

**“DCA”** means the Georgia Department of Community Affairs, an executive government agency in the State of Georgia. By state law, DCA administers the programs of GHFA.

**“Developer”** means the legal entity designated as the Developer in the Application as well as all persons, affiliates of such persons, corporations, partnerships, joint ventures, associations, or other entities that have a direct or indirect ownership interest in the Developer entity.

**“Developer Fee”** means the sum of the Developer’s overhead, Developer’s profit, and Consultant’s Fee. If a Consultant is acting in the capacity of Developer or construction manager, or providing technical assistance to the Developer or construction manager, the Consultant’s Fee is considered part of the Developer Fee.

**“Development Costs”** means the costs included in the development budget including but not limited to, the cost for land, on-site improvements, on-site development, construction cost, financing cost, professional fees, and mandatory reserve accounts. Development costs are limited to on-site development activities.

**“Elderly”** means a person at least 62 years of age.

**“Elderly Housing”** means housing intended for and only occupied by Elderly persons including a family in which all members are Elderly. All household members must be Elderly (no children, and no disabled persons under the age of 62).

**“Extended Use Period”** means the period commencing with the first day in the Compliance Period and ending on the date, which is fifteen years after the close of the Compliance Period.

**“Federal Credit”** means the Low Income Housing Tax Credit established by the federal government for the purpose of encouraging the development of affordable housing and governed by the Code.

\* **Not Applicable to Bond Financed Projects**

**“Federal Deposit Insurance Corporation (FDIC) / Affordable Housing Disposition Program (AHDP)”** means the program that the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA) required the Resolution Trust Corporation (FDIC) to develop for selling residential properties to provide affordable housing opportunities. In response to this provision, FDIC established the AHDP, or herein referred to as the Affordable Housing Program (AHP).

**“FMR”** means the Fair Market Rents issued by HUD.

**“General Partner”** means the Partner or collective of partners, which has general liability for the partnership during construction, lease up, and operation of the project. In addition, unless the context shall clearly indicate to the contrary, if the entity in question is a limited liability company, the term “General Partner” shall also mean the managing member or other party with management responsibility for the limited liability company.

**“General Multifamily”** means projects designed to be marketed to the general tenant population, and not specifically designed for or marketed to the Special Needs Households tenant population.

**“GHFA”** means the Georgia Housing and Finance Authority, a public corporation created by the Georgia General Assembly and designated by the Governor as the State Allocating Agency for Federal Credit and the state-level grantee for federal HOME funds.

**“HOME”** means the HOME Investment Partnership Program administered by HUD under the provisions of 24 CFR Part 92.

**“HOME Loans”** means the HOME Rental Housing Loan Program loans.

**“HOME Regulations”** means the regulations governing the HOME Rental Housing Loan Program, promulgated by HUD, including any subsequent amendments to such regulations.

**“HOME Rental Housing Loan Program”** means the program that is designed to provide below market, favorable term financing for affordable rental housing. In Georgia, this program is intended to serve those individuals who have incomes up to 60% AMI.

**“Housing for Older Persons”** means housing intended and operated for occupancy by persons 55 years of age or older (“Older Persons”). According to Georgia law, such housing must also have significant facilities and service serving the Older Persons population even though the requirement has been eliminated from the federal definition of an elderly project. At least 80% of the total occupied units in such a housing project must be occupied by at least one Older Person. Up to 20% of the units may be occupied by others, including the landlord’s employees, the surviving spouses or children of residents who were Older Persons when they died, and caregivers. DCA will monitor the required facilities and services during the applicable Compliance Period or the Period of Affordability whichever is longer.

**“HTF”** means the Housing Trust Fund for the Homeless established by O.C.G.A. 8-3-300.

**“HUD”** means the U.S. Department of Housing and Urban Development.

**“Identity of Interest”** means a situation in which a Project Participant has a direct or indirect interest in the ownership of an entity that contracts with a Project Participant to provide land, goods or services for the project.

\* **Not Applicable to Bond Financed Projects**

**“IRS”** means the Internal Revenue Service, a division of the U.S. Department of Treasury.

**“Letter of Determination”** means a notice issued by GHFA to the issuer of tax exempt bonds for a specific project, which states that the project is eligible for 4% low income housing tax credits without receiving an allocation of credits from the State Housing Credit Ceiling because the project satisfies the requirements of this Plan; and sets forth conditions which must be met by the development before GHFA will issue the IRS Form(s) 8609 to the Owner.

**“Local Government”** means the controlling elected governing body of the local jurisdiction (as defined in its Charter) in which the property is located at the time of Application (e.g., city council if within the city limits, or county commission if in an unincorporated area).

**“LURC”** means the Declaration of Land Use Restrictive Covenant for Low-Income Housing Tax Credits that is a recorded agreement between GHFA and the Owner. The LURC is binding upon the Owner and its successors in interest, and that encumbers the project with respect to this Plan and the requirements of Section 42 of the Code.

**“Manual”** means the Application Manual published by DCA for Applications submitted in 2005.

**“Material Participation”** means involvement in the development and operation of the project on a basis which is regular, continuous and substantial as defined in Code Section 42 and 469(h) of the regulations promulgated hereunder.

**“Municipality”** means any incorporated city or town in the state.

**“O.C.G.A.”** means the Official Code of Georgia Annotated.

**“Operating Cost”** means the costs associated with operating a multifamily development once the project is placed in service.

**“Owner”** means the legal entity holding title to the project as well as all persons, affiliates of such persons, corporations, partnerships, joint ventures, associations, or other entities have a direct or indirect Ownership interest in the Ownership entity. The Owner is also the Applicant.

**“Period of Affordability”** means the time during which HOME Loan financed units must remain affordable to eligible households, as defined by HOME program regulations and this Plan. The Period of Affordability shall commence upon completion of the project and shall run for the period required under HOME regulations or the term of the HOME Loan, whichever is greater. Completion shall be defined as set forth in the HUD regulations for the HOME program.

**“Person”** means an individual, corporation, partnership, joint venture, limited liability company, association, trust or any other business entity.

**“PJ”** means a Participating Jurisdiction, which is an agency of State or Local Government that administers the HOME Program in its jurisdiction. GHFA is the PJ for the non-entitlement areas of the State of Georgia. The local PJs include the cities of Albany, Atlanta, Macon, and Savannah; Clayton, DeKalb, and Gwinnett Counties; the consolidated governmental units of Athens-Clarke County, Augusta-Richmond County, and Columbus-Muscogee County; the counties and cities comprising the Georgia Urban County Consortium (Cobb, Marietta, Cherokee, Canton) and the Fulton County Consortium (Fulton, Roswell).

\* **Not Applicable to Bond Financed Projects**

**“Plan”** means this 2005 Qualified Allocation Plan.

**“Probationary Participation”** means Project Participants that have been ineligible to participate for the last two competitive rounds and remain ineligible for the 2005 round may apply to participate in the 2005 competitive round in a probationary status.

**“Project Participants”** means the Owner, Developer, Management Company, Consultants and Syndicator for a project for which an Application is submitted.

**“PHA”** means a local public housing authority.

**“Rent Standards”** means the most recent AMI, FMR and UA issued by HUD.

**“Reservation of Funds”** means the securing of funding for a particular project proposal based on the understanding that the project will fully satisfy program and Plan requirements.

**“Rural Counties”** means those counties that are outside of the Metropolitan Statistical Areas (MSAs) as defined by the Census Bureau and shown in Exhibit A. Projects located in a MSA will be treated as being located in a Rural County if the applicant includes documentation from USDA that such project is located in a county considered rural by USDA or that such project is currently funded by USDA. Projects classified as Rural under this exception will not count towards the rural set aside.

**“Scoring Criteria”** means the criteria detailed in Appendix II by which points are assigned for the purpose of Competitive Scoring.

**“Special Needs Households”** means the Homeless, Elderly, Older Persons, persons with disabilities (mental, developmental), abused spouses and their children, persons with alcohol or other drug addiction, and persons living with HIV/AIDS.

**“State”** means the state of Georgia.

**“State Credit”** means the Housing Tax Credit established by the Georgia General Assembly, as set forth in O.C.G.A. 48-7-29.6.

**“Threshold”** means the criteria described in Appendix I, which is the first phase of review for Applications submitted under the Plan. Only those Applications that meet the Threshold criteria will be advanced to the Competitive Scoring process of the Application evaluations.

**“Total Development Cost”** means the sum of all anticipated on site development costs that must be funded in order to complete the proposed project.

**“UA”** means the utility allowances as described in the Plan.

**“URFA”** means the Urban Residential Finance Authority.

**“USDA”** means the United States Department of Agriculture.

### **Section 3. Legislative Requirements**

\* **Not Applicable to Bond Financed Projects**

**Federal Credit.** O.C.G.A. 50-26-8(a) 32 gives GHFA certain powers and authority. As the agency administering the programs of GHFA, DCA is authorized to:

“... allocate and issue low income housing credit under Section 42 of the Internal Revenue Code of 1986, as amended, and to take all other actions and impose all other conditions which are required by federal law or which in the opinion of the agency are necessary or convenient to ensure the complete, effective, efficient and lawful allocation of and utilization of the low income housing credit program. Such conditions may include barring Applicants from participation in the tax credit program due to abuses of the tax credit program and imposing more stringent conditions for receipt of the credit than are required by Section 42 of the Internal Revenue Code...”

A. Section 42 of the Code mandates that:

1. Each state adopt an annual plan for Federal Credit allocation;
2. The Plan applies to projects awarded Federal Credit from the state’s annual allocation, and projects financed by tax-exempt bonds and eligible for Federal Credit outside of the annual Federal Credit allocations;
3. Draft versions of the Plan are made available for public comment;
4. After consideration of those comments, amendments are made to the Plan;
5. The final Plan be approved by the GHFA Board and transmitted to the Governor for final review and approval.

B. Code Section 42(m)(1) requires that each state:

- Set forth the project selection criteria appropriate to local conditions;
- Give preference in allocating Federal Credit to projects that:
  1. serve the lowest income tenants,
  2. obligate to serve qualified tenants for the longest time periods, and
  3. are located in Qualified Census Tracts, the development of which contributes to a concerted community revitalization plan;
- Establish procedures to monitor projects receiving Federal Credit for compliance with program provisions, and to notify the IRS of significant noncompliance issues; and,
- Consider the following in allocating Federal Credit:
  1. project location,
  2. housing needs characteristics,
  3. project characteristics,
  4. Applicant characteristics,
  5. tenant populations with special housing needs,
  6. public housing waiting lists,
  7. projects serving families with children, and
  8. projects intended for eventual tenant Ownership.

**State Credit.** DCA also administers Georgia's housing tax credit. The State Credit is applied in conjunction with the Federal Credit on a dollar-for-dollar matching basis. For each dollar of Federal Credit allocated, an equal amount of State Credit will be automatically allocated by DCA. This State Credit will be administered under the same rules and regulations prescribed for the Federal Credit supplemented by any rules, policies, or regulations established by the Georgia Department of Revenue and/or the Office of Insurance and Safety Fire Commissioner. DCA will underwrite the combined Credit allocations to ensure that no development proposal is over-subsidized.

\* **Not Applicable to Bond Financed Projects**

**HOME Program.** The State's Annual Action Plan for FFY2005 Consolidated Funds identifies the proposed distribution method, geographic allocation, and guidelines for meeting federal requirements for all HOME funded programs of the State. The HOME Program regulations require that each PJ distribute its HOME resources in accordance with the priorities and objectives outlined in its most current approved Annual Action Plan for Consolidated Funds prepared in accordance with established HUD regulations (24 CFR Part 91). The Annual Action Plan incorporates the Plan as the established policy and procedures for the State's review and evaluation of Applications for the HOME Rental Housing Loan Program.

#### **Section 4. Affordable Rental Housing Needs**

The State's Annual Action Plan identifies the housing needs of low and moderate income Georgians as follows:

- a. Households with incomes less than 60% of AMI;
- b. Special Needs Households, including:
  - the Homeless
  - Elderly Housing
  - Housing for Older Persons
  - persons with disabilities (mental, physical, developmental)
  - abused spouses and their children
  - persons with alcohol or other drug addiction
  - persons living with HIV/AIDS
  - migrant farm workers

*Applicants are referred to the State's FFY 2005 Consolidated Plan for complete information regarding Georgia's housing needs.*

\* Not Applicable to Bond Financed Projects

## **Section 5. Affordable Rental Housing Objectives**

The State's Annual Action Plan establishes priorities and objectives to improve affordable housing and community development opportunities across Georgia. This plan is guided by three major priorities of the State:

- 1) To increase the number of Georgia's low and moderate-income households that have obtained affordable rental housing that is free of overcrowded and structurally substandard conditions.
- 2) To increase the access of Georgia's Special Needs Households to a continuum of housing and supportive services which address their housing, economic and social needs.
- 3) To increase the access of Georgia's Elderly population to a continuum of housing and supportive services which address their housing, economic and social needs.

To achieve these mandates, DCA makes Federal and State resources available under this Plan to Applicants that support either of the following purposes:

- Provide quality affordable rental housing, designed to last at least through the Compliance Period and the Period of Affordability, in those areas of Georgia having the greatest need.
- Make available quality, affordable rental housing that incorporates supportive programs for Special Needs Households.

## **Section 6. Affordable Rental Housing Priorities**

DCA is committed to making quality affordable housing available for low-income Georgians in all parts of the State. Accordingly, DCA will direct its financing resources as described under the Plan to those Applications that best address Georgia's affordable housing needs.

The Plan is designed to direct financing resources to affordable housing developments that:

- promote the revitalization of urban and downtown areas through renovation, re-building and/or new construction in infill areas;
- provide affordable housing in Rural Counties;
- provide affordable rental housing for families with children;
- incorporate smart growth concepts that focus on the maintenance of quality of life, management of the impact of growth, protection of the environment and a return to the more traditional, less automobile-dependent, development patterns;
- include neighborhood characteristics and services that encourage resource protection, land conservation, open space planning techniques and smart growth principles;
- incorporate energy efficient project design and site design through sustainable building techniques and protection of existing resources

\* **Not Applicable to Bond Financed Projects**



## **Section 7. Financing Resources – Credits**

**A. 9 % Federal Credit.** The annual Federal Credit dollar amount allocated to the State of Georgia equals \$1.75 multiplied by the federal government's estimate of Georgia's population and indexed for cost-of living adjustments. The amount of Federal Credit available for the 2005 funding cycle will be comprised of the State's 2005 Federal Credit allocation, returned Federal Credit, and any national pool Federal Credit available to the State less any Federal Credit forward committed. The total estimated amount of Federal Credit available for 2005 is expected to be approximately \$16 million.

The Credits are available annually for a 10-year period. With certain exceptions, Owners may receive annual Credits of the discounted present value of 30% of the qualified basis for developments involving acquisition, and annual Credits of the discounted present value of 70% of the qualified basis for developments involving new construction or rehabilitation.

Allocation of Credits will be made through a Competitive Scoring Process as defined in Section 15 of the Plan. An Application for Credits must be submitted to DCA in accordance with the policies and timelines set forth in the Plan and must satisfy the Threshold Requirements set forth in Appendix I of the Plan. Complete Applications that meet the Threshold requirements described in Appendix I will be allowed into the Competitive Scoring Process as set forth in Appendix II.

**Maximum Project Credits Award.\*** No project will be awarded more than Seven Hundred Fifty Thousand and No/100 Dollars (\$750,000) of Georgia's annual Federal Credit authority and an equal amount of State Credit authority.

**Set-Asides.\*** This estimated amount of Federal Credit available includes the following set asides:

- *Nonprofit Set-aside* - 10% of the available 9% Credits are set-aside for nonprofit-sponsored Applications pursuant to the Code. Qualified nonprofit organizations must materially participate in the project within the meaning of Section 469(h) of the Code and meet all requirements set forth in Code Section 42(h)(5).
- *Rural Set-aside* - 30% of the available 9% Credits will be set-aside for Applications proposing affordable housing developments in Rural Counties. Applications funded under the Rural County set-aside will receive preference in the allocation of Loans.

**Note:** If a nonprofit development in a Rural County is selected for funding, that project's funding will be counted towards meeting both the nonprofit set-aside and the Rural County set-aside.

**Carryover Allocations.** To qualify 9% for Credits, a building generally must be placed in service during the year in which it receives an allocation. An exception is provided in the case where the Owner has expended more than ten percent (10%) of the reasonably expected basis in the building by the later of (1) the end of the calendar year in which the allocation is made, or (2) six months after receipt of the allocation. No project can receive more than one Carryover Allocation of 2005 Credits. If the Owner determines that more Credits are necessary to make the project financially feasible, the Owner may apply to DCA for additional Credits only under the Application process set forth in the Qualified Allocation Plan in the year the project is placed in service and the Owner applies for the IRS Form(s) 8609.

**Land Use Restrictive Covenant.** The Owner must execute and record GHFA's prescribed form of the LURC prior to final allocation as required under Section 42(h)(6) of the Code. The LURC shall reflect all

\* **Not Applicable to Bond Financed Projects**

representations made in the original Application and any changes made to the original Application that have been approved in writing by GHFA. The LURC will be drafted after GHFA's receipt of the certification of the 10% test, and must be recorded upon its execution. All construction and/or permanent financing for the project must be subordinated to that portion of the recorded LURC that sets forth the requirements of Section 42 (h)(6)(E)(ii) of the Code.

IRS Revenue ruling 2004-83 provides that Section 42(h)(6)(B)(i) requires that an extended low income housing commitment must include a prohibition during the extended use period against (1) the eviction or the termination of tenancy (other than for good cause) of an existing tenant of any low income unit (no cause-eviction protection) and (2) any increase in the gross rent with respect to the unit not otherwise permitted under Section 42.

**B. 4% Federal Credit – Bond Financed Projects.** Tax Exempt bond financed projects may also be eligible for 4% tax credits that are not subject to the state volume cap as described in Section 42 of the Code.

**An Application for Credits for Bond Financed Projects must satisfy all applicable requirements set forth in Appendix I, Threshold Criteria, of the Plan and all applicable requirements set forth in the Plan.**

DCA shall be the sole entity responsible for making such a determination and must issue its opinion as to the project's 4% Credit eligibility prior to Bond closing. The project must comply with the Plan in effect at the time of bond inducement.

In making Application to DCA for a Letter of Determination, an Owner must complete the standard Application, as well as provide all supporting documentation necessary to meet all applicable requirements and pay the appropriate Application and other applicable fees. The Application must be submitted at least 60 days before bond closing. However, a pre-application for the commissioning of a market study may be submitted to DCA at any time. DCA will provide its opinion within 60 days of the receipt of a complete Application. All requests for architectural standard, operating cost, per unit cost and/or experience waivers must be submitted 30 days prior to Application submission.

DCA's Application review will include, at a minimum, a financial feasibility evaluation, architectural review, a physical inspection of the property and an environmental review to ensure the quality of construction, and a compliance review to ensure adherence to state and federal requirements relating to the Credit and all applicable DCA policies, threshold requirements and Application submission requirements. Additionally, DCA will commission a market study for the purpose of determining market feasibility pursuant to Appendix I, Section 9 of the Plan. DCA will set forth the maximum Credit amount in the Letter of Determination. Subsequent to the issuance of the Letter of Determination, costs that exceed the unit cost limitations or a total development cost established pursuant to a waiver request do not require DCA approval if additional tax credits are not required to fund such additional cost.

Owners of projects receiving a Letter of Determination for Bond Financed Projects in 2005 must apply for Final Allocation and request for issuance of IRS form(s) 8609 by February 15, 2008. IRS form(s) 8609 for a project will be issued only once for the entire project as proposed in the Application. Form(s) 8609 will not be issued as buildings are placed in service.

DCA will not issue a favorable opinion or Form(s) IRS-8609 when an Applicant exhibits a continual pattern of noncompliance, or when the Applicant demonstrates an inability or an unwillingness to resolve noncompliance matters in a timely manner.

\* **Not Applicable to Bond Financed Projects**

The Owner must execute and record GHFA's prescribed form of the LURC at or prior to Bond closing. The LURC shall reflect all representations made in the original Application and any changes made to the original Application that has been approved in writing by GHFA. The LURC must be recorded upon its execution. All construction and/or permanent financing for the project must be subordinated to that portion of the recorded LURC that sets forth the requirements of Section 42(h)(6)(E)(ii) of the Code.

**C. State Credit.** The annual State Credit dollar amount will equal that of the Federal Credit. The State Credit will be automatically allocated on a dollar-for-dollar basis with the Federal Credit (for both 9% and 4% Federal Credit) and will be available for the same time period discussed above. The Federal and State Credit may be bifurcated and sold to separate investors.

\* Not Applicable to Bond Financed Projects

## **Section 8. Financing Resources – HOME Loans\***

**Resources Available.** HUD annually allocates HOME funds to state and larger local governments. The Federal Fiscal Year (FFY2005) HOME allocation is expected to be available to the State on **July 1, 2005**, following approval of the Annual Action Plan for FFY2005 Consolidated Funds (Annual Action Plan). In the event FFY 2005 HOME funding is not made available to the State, DCA will not be obligated to provide any HOME Loans to Applicants.

As of the date of publication of the Plan, approximately thirteen million dollars (\$13,000,000) is expected to be available for HOME Loans under the Plan. DCA reserves the right to adjust the amount of HOME funds available for HOME Loans pending final notification from HUD of its FFY2005 HOME allocation and DCA's determination of the funding needs of all of its HOME-funded programs as described in the Annual Action Plan for FFY 2005 Consolidated Funds.

In the event HOME Loan funds remain unallocated after the Competitive Scoring process described in the Plan is complete, DCA reserves the right to apply the remaining HOME Loan funds to other DCA programs at its sole and absolute discretion. Further, DCA reserves the right to adjust the amount of HOME funds allocated to the HOME Rental Housing Loan and CHDO Set-Aside in its sole and absolute discretion.

**CHDO Set-aside.** Fifteen percent (15%) of the State's HOME allocation will be set aside for projects owned by nonprofits that have been pre-qualified by DCA as CHDOs. The CHDO set-aside will be met with funding under this Plan. HOME funds awarded to CHDOs under other DCA programs may also count towards this set-aside. CHDOs funded under this Plan must act as sole or joint Owners of newly constructed or rehabilitated rental housing for occupancy by low and very low-income households as set forth in the Plan, the Manual, and the HOME regulations. Organizations seeking funds under the CHDO Set-aside may apply for funding to cover pre-development expenses through DCA's CHDO Pre-Development Loan Program. Information on the Pre-Development Loan Program is available on DCA's website or by calling DCA at (404) 327-6858.

**HOME Loan Limits.** The minimum HOME loan amount is the greater of either \$100,000, or \$1,000 multiplied by the number of HOME funded units. The maximum HOME Loan will be the lesser of 90% of the unrestricted market value of the project or \$2 million per project, except that projects located in Rural Counties will be eligible for loans up to \$2.8 million if no other lender is involved or a second lender agrees to a second-lien position.

**HOME Loan Terms.** The following provisions are applicable to projects awarded HOME Loans:

- Applicants requesting permanent HOME Loan financing must also use HOME Loans for construction financing.
- HOME loans will be made in an amount sufficient to cover hard construction costs only.
- No interest will be charged during the construction loan period.
- Construction loan terms will be based upon the projected construction and lease-up schedule, as determined from the Application and DCA's underwriting.
- The principal amount of the HOME construction loan and HOME permanent loan for a project will be the same.

\* **Not Applicable to Bond Financed Projects**

- The interest rate on the permanent loan will be no less than 1%. However, the interest rate on loans to finance projects located in areas designated as rural pursuant to the definitions in the QAP may be less than 1% in years 8 through 15 as required to ensure project feasibility. In no case may such interest rate fall below 0.50%. In years 16 through maturity, such interest rates shall not fall below 0.25%. DCA reserves the right to adjust this rate at its sole and absolute discretion.
- Repayment schedules will vary depending upon projected economics of the development.
- In general, permanent HOME Loans will be fully amortizing, with a maturity and amortization period ranging from 15 to 30 years.
- DCA reserves the right, in its sole and absolute discretion, to adjust the term according to its own underwriting projections and all applicable policies and procedures.
- DCA HOME loans cannot be used to refinance or payoff an existing loan.
- Proceeds from permanent HOME loans can be used to repay for construction, bridge and predevelopment loans provided that the HOME assistance is part of the original financing package.

Non-amortizing Balloon Loans are available for projects in Rural counties and for all Special Needs Projects throughout the state applying under the Special Needs Housing Tenancy Characteristics in Section 3B of Appendix II, Scoring Criteria. In such cases the term will be set by DCA with monthly payment and interest payments determined by DCA's underwriting projections and a balloon payment due at maturity.

- Written agreements shall be entered into between GHFA and the borrower evidencing, securing, and setting forth all of the terms and conditions of the HOME Loan. The Project Owner will also be required to execute all other closing or loan documents DCA deems necessary or desirable to document the HOME Loan satisfactorily.
- HOME Construction Loan proceeds will be disbursed on a draw basis during the construction period. The HOME loan documents will describe the policies and procedures for obtaining a draw.
- HOME Loans must "convert" to permanent loans within twenty-four months of HOME loan closing and upon the satisfaction of certain conditions outlined in the loan documents.
- In the case of non-amortizing HOME Loans, the outstanding interest and a portion of the principal must be paid every year.
- Contractor construction cost certifications audited by an independent certified public accountant must be submitted with the request for final draw.

\* **Not Applicable to Bond Financed Projects**

## **Section 9. Policies**

Policies governing the administration of the Credits and HOME Loans are found throughout the Plan, the Manual, the Compliance Manual, and other documents published by IRS, HUD, and DCA. Included in this section of the Plan are policies to which DCA wishes to draw specific attention. In no way, however, should exclusion of a policy from this section be construed to limit its applicability to funding resources allocated under the Plan. DCA reserves the right to formulate new policies to address operational issues that may arise during the course of the funding cycle.

**General Requirements.** Generally, a project must:

- be supported by market demand as determined by DCA;
- meet DCA feasibility and viability standards;
- meet DCA site and construction quality standards;
- demonstrate readiness to proceed to loan closing and commencement of construction (with funds available to cover project costs during construction) and lease-up;
- evidence of proper zoning and infrastructure;
- identify sources of funds to pay for any amenities or services proposed, and;
- consist of an Ownership, development, and management team without a history of significant noncompliance problems.

**Program Applicability is indicated as "Credits" "HOME" or "Both"** (Sections that apply to HOME projects are not applicable to 4% or 9% tax credit projects)

Annual Operating Expenses. Annual budgeted Operating Costs, excluding reserve contributions, must be no less than \$3,000 per unit for urban projects, \$2,600 for Rural County projects, and \$2,400 for Rural County projects that include USDA loans as a funding source. (The lower amount for an USDA project is allowable due to USDA's more restrictive underwriting policies.) However, DCA reserves the right to determine the reasonableness of budgeted operating expenses for all projects. DCA will consider waivers for projects that can clearly demonstrate that annual operating costs can be reasonably maintained at a lesser amount. Approval of such waivers shall be at DCA's sole and absolute discretion. If a determination is desired prior to Application Submission, requests for waivers and fees shall be forwarded to DCA on or before **March 1, 2005**, to the attention of the Director of the Office of Affordable Housing. For Bond Financed Projects, request for waivers and fees must be forwarded to DCA no later than 30 days prior to Application submission. **(Both)**

- Assumptions for Building Basis. For purposes of underwriting acquisition Credits, the building basis must be limited to the lesser of the sales price or the appraised value of the building(s). **(Credit)**
- Assumptions for Land Purchase. The cost assumed for acquisition of land and existing buildings will be limited to the lesser of the sales price or the appraised "as-is" value. **(HOME)**  
The appraised value will be the basis for determining the appropriate sales price when an Identity of Interest exists between the buyer and seller. **(Both).**
- Builder Cost Limitations. Builder's overhead, general requirements, and builder's profit are limited to percentages of the total construction contract (net of builder's overhead, general requirements, and builder's profit) as follows: Builder's overhead – two percent (2%); General Requirements – six percent (6%); and Builder's profit – six percent (6%). General Requirements shall not include water tap and sewer fees. For Applications where there is an Identity of Interest

\* **Not Applicable to Bond Financed Projects**

between the owner and contractor or the developer and the contractor, the cost of obtaining a letter of credit or a construction loan in lieu of the payment and performance bond must be included in the general requirements. **(Both)**

- Construction Contingency. The construction contingency amount must be at least 2% but no greater than 5% of the total construction hard costs for new construction projects. For rehabilitation projects, the construction contingency amount must be at least 5%, but no greater than 7% of the total construction hard cost. DCA reserves the right to adjust development budgets in this regard, for underwriting purposes, in its sole and absolute discretion. **(Both)**

To the extent feasible, DCA funds should be allocated to cover disbursements from the construction contingency. Regardless of how the contingency is funded, DCA must approve all change orders. Any unused balance in the construction contingency at the time of Conversion must be used to reduce the principal amount of the HOME Loan or the senior lender loan as appropriate, with the monthly principal and interest payments adjusted accordingly. **(HOME)**

- Contract Bidding and Bid Bonds. Owners are not required to solicit bids for construction contracts to be financed with DCA HOME Loans, and bid bonds are not required when bids are solicited, unless otherwise required by law. However, prior to closing a HOME Loan, DCA must approve both the general contractor and the contract documents. DCA will not close a Home loan unless the approved contract with the general contractor has been fully executed. **(HOME)**
- Construction Hard Cost Financing. HOME Loan funds can be used to finance only construction hard costs, which include site development, unit/building construction, and contractors, services which include, general requirements (inclusive of payment and performance bonds), builders overhead and builder's profit. Soft costs, acquisition costs and other project costs must be financed by other financing sources. (Not applicable to HOME CHDO Predevelopment Loans.) **(HOME)**
- Construction Loan Recourse. All construction loans will be full recourse against the borrower and/or the principals of the Ownership entity until full and final completion of the project as determined by DCA. In its discretion, GHFA may require that one or more Principals of the Owner or Developer guarantee the completion of construction and payment of the HOME Loan until completion of construction. **(HOME)**
- Conversion. Projects receiving HOME Loans must be scheduled to convert within twenty four-months of the HOME construction loan closing. **(HOME)**
- Debt Coverage Ratio. The debt coverage ratio for all tangible debt after funding expenses and other required reserve funding must be between 1.15 and 1.35 for the first full year of operation. For purposes of determining the debt coverage ratio, the deferred Developer Fee will not be considered tangible debt. As part of its financial feasibility analysis, DCA will require that a project meet at a minimum a 1.15 debt coverage ratio for each year after the first year of the credit period. Amounts set aside in a reserve funded in one year may not be withdrawn and treated as a gross receipt in a subsequent year to satisfy the debt service coverage ratio in the subsequent year. Amounts received in one year that exceed the debt service coverage target for that year will not be credited to another year. For purposes of this test, each year will stand alone. The debt coverage ratio cannot drop below 1.15 during the 15-year Compliance Period, HOME Loan term, or the Period of Affordability, whichever is longer. The Credits and/or HOME Loan amount may be reduced if DCA's underwriting indicates a debt coverage ratio greater than 1.35 in the first full year of operation. **(Both)**

\* **Not Applicable to Bond Financed Projects**

- Developer Fee Limitation. DCA restricts the maximum Developer Fee as follows:

For New Construction and Rehabilitation projects, the Developer fee will be limited to 15% of Total Development Costs less the budgeted Developer Fee and the cost of Land. For projects that are eligible for acquisition credits, the Developer Fee on the rehabilitation portion will be limited to 15% of the Total Development Cost less the budgeted Developer Fee, the acquisition cost of the Existing Structures (including Acquisition Legal Fees), and the cost of Land. The Developer Fee on the acquisition portion will be limited to 15% of the Existing Structures acquisition cost (including Acquisition Legal Fees).

When an Identity of Interest exists between the Developer and the General Contractor, the maximum Developer Fee is restricted to 15% of the Total Development Cost less the cost of the Land, the budgeted Developer Fee, and the Builder Profit. If the Application budgets a Developer Fee of less than 15%, the percentage proposed will be substituted for 15% in determining the maximum Developer Fee.

For projects awarded a cost waiver, the developer fee will be calculated using the allowable total development cost based on the DCA Per Unit Cost Limits.

Deferred Developer fee must be payable within fifteen years from available cash flow.

Consultant's Fees are considered part of the Developer Fee. **(Both)**

- Developer Overhead and Consultant Fees. The amount of the Developer's overhead and Consultant's Fee (if applicable) that can be drawn before Conversion must not exceed the lesser of (1) 20% of the maximum allowable Developer Fee, or (2) 50% of the total Developer Fee requested. None of the Developer's profit will be disbursed until Conversion. These disbursement conditions will be reflected in the HOME Loan documents and in an agreement with any other funding source(s) that will be funding these line items. **(HOME)**

- Distribution Across Unit/Bedroom Sizes

1. *Rent.* Projects with a multi-tiered rent structure must distribute the rents equally across unit sizes, unit types and buildings. These units need not be fixed but may float in the same way high HOME rent and low HOME rent units may float within a project. **(Both)**

2. *Accessibility.* To the maximum extent feasible, accessible units must be distributed through the project and site so as not to limit choice. **(Both)**

- Final Draw. The final payment of funds (not including any retainage) for a HOME construction loan shall be made at the time of substantial completion of construction, to be evidenced by submission of all items on the DCA form "Requirements for Final Draw", including but not limited to: final payment request on the AIA draw request form, copies of all final certificates of occupancy for all buildings, final lien waivers, construction Consultants' final inspection report, and approval for release of funds. **(HOME)**
- Fixed or Floating Unit Designation. For properties with both HOME assisted and non- HOME assisted units, the Applicant must select to treat the HOME assisted units as "fixed" or "floating" units at the time of loan commitment. When HOME assisted units are "fixed", the specific units that are HOME assisted (and, therefore, subject to HOME rent and occupancy requirements) are

\* **Not Applicable to Bond Financed Projects**



designated and will never change. When HOME assisted units are “floating”, the units that are designated as HOME assisted may change over time as long as the total number of HOME assisted units in the project remains constant and the HOME assisted units remain comparable to the non assisted units over the affordability period in terms of size, features and number of bedrooms. If the Applicant fails to make such an election at the time of loan commitment, it will be deemed that the Applicant has elected to treat the HOME assisted units as “floating”.  
**(HOME)**

- Employee Unit Designation. For Applicants electing to house management, security, or maintenance personnel in a project unit, the employee unit can be either designated as part of the residential unit count or as part of the common space. If the employee unit is designated as part of the residential unit count, and is also designated as a low-income unit, then an income eligible household must occupy it. This income eligible household may be the on-site management, security or maintenance personnel. Rent can be charged or collected by the Owner for this unit. If the employee unit is designated as part of the common space, it need not be occupied by an income-eligible household, but must be occupied by a full time on-site manager, security or maintenance personnel. No rent can be charged or collected by the Owner for a unit designated as common space. **(Both)**
  
- Identity of Interest.
  1. Contractor- If there is an Identity of Interest between the Owner and the contractor or the Developer and the contractor, a third party front-end analysis of the construction costs will be commissioned by DCA during the DCA underwriting period. Additionally, industry standards for such Owner-provided construction services shall be used to determine reasonableness for the services. **(HOME)**
  
  2. Project Participant- Identity of Interest between any Project Participant, other than the Syndicator, and the construction and/or permanent lenders is prohibited unless the financing terms and conditions are reasonable, customary, and consistent with industry standards. The determination of whether or not such terms and conditions are reasonable and customary is at DCA’s sole and absolute discretion. **(Both)**
  
  3. Other Provider - If there is an Identity of Interest between the Owner and any other provider of service, material, or supplies, three (3) bids must be submitted to DCA. Such Owner-supplied services, materials, or supplies must not exceed the amount ordinarily paid for the service, material, or supply. **(HOME)**
  
  4. Land Purchase. For Applications where there is an Identity of Interest between the buyer and seller for any site(s) within the project, an appraisal no more than 6 months old and prepared by a certified appraiser must be submitted with the Application as a basis for the determination of the appropriate sales price. The appraisal must be prepared in accordance with the DCA Appraisal Guide and must provide separate valuations for the land and existing buildings. See Appendix II, Section 10(b) for further appraisal requirements. **(Both)**
  
- Intercreditor Agreements. When GHFA is not the only construction lender on a project, an intercreditor agreement shall be executed with the other lenders to ensure DCA’s required involvement in all significant aspects of the administration of the construction loans.

At a minimum, the intercreditor agreement should contain at least the following essential elements:

\* **Not Applicable to Bond Financed Projects**

1. A development cost budget approved by all lenders indicating the source(s) of funding for each line item;
2. A process and timetable for reviewing and approving change orders to the construction contract;
3. A process and timetable for reviewing and approving draw requests, including site inspection and documentation standards;
4. A process and timetable for amending the approved development cost budget;
5. Limitations on disbursements for Developer Fee (Owner's profit and risk) and Consultant fees; and,
6. Other matters, such as priority of each lender's interest in the collateral for the loans.

**(HOME)**

- Land Use Restrictions. When there is more than one financing source imposing land use restrictions on a project, e.g., a HOME Loan and Credits, there may be restrictions from one program that are more restrictive than similar restrictions in the other program(s). In such instances, the most restrictive requirements will apply to the project. **(Both)**
- Market Studies. Applicants seeking 4% Credits, 9% Credits and/or HOME Loans must pay a fee that includes the cost of a market study to be commissioned by DCA. Applicants must pay this fee at the time of Application or Pre-Application Submission. The resulting market study is the sole property of DCA. However, after the Letter of Determination is issued or the Competitive Scoring process is complete and awards have been announced, each Applicant will receive one copy of their respective project's market study. **(Both)**
- Non-Amortizing Loans - Excess Cash Flow. For all permanent non-amortizing HOME Loans, in which the monthly installments of principal and interest are not sufficient to pay the HOME Loan in full over the loan term (a "non-amortizing HOME Loan") the borrower will deposit one-half of the cash flow from the project (after payment of secured debt service) into an interest bearing reserve account. The holder of the reserve account and the terms under which it will be held must be approved by DCA in its sole discretion. Funds held in the reserve account will be used only for principal reduction of the HOME Loan or Capital Improvements, but only if such use is approved by GHFA in advance. Funds in the reserve account (with the exception of those approved by GHFA for Capital Improvements) must remain in the reserve account until the HOME Loan is repaid. **(HOME)**
- Non-Amortizing Loans - Future Market Value. In the case of a non-amortizing HOME Loan, DCA will require a projection from the appraiser of the future market value of the property at the maturity of the HOME Loan. This value will be used by DCA to determine the likelihood of retirement of the outstanding balance by refinance or resale of the property. The future market value of the property must be greater than the projected outstanding DCA HOME Loan balance at maturity in order for the HOME Loan to be considered financially feasible. In the case of a non-amortizing HOME Loan, the outstanding interest and a portion of the principal must be paid every year. **(HOME)**
- Operating Deficit Reserve. All developments financed in whole or in part with HOME Loans must budget for and fund an operating deficit reserve in an amount of no less than four times the secured monthly debt service to lenders plus no less than four months projected operating expenses. The funding of the operating deficit reserve must be completed at or before

\* **Not Applicable to Bond Financed Projects**

Conversion. If drawn upon, no further distribution to Owners will be authorized until such time as the operating deficit reserve is restored to full funding.

The operating deficit reserve must be held by DCA or the senior lender and must remain in place for the term of the HOME Loan or the Period of Affordability, whichever is longer. With the exception of instances in which Fannie Mae is the sole senior lender, if DCA is a subordinate lender, but makes a HOME Loan in an amount greater than the senior lender, DCA must hold the reserves. All withdrawals from the operating deficit reserve must be requested in writing and approved in advance by DCA. Interest earned on the operating deficit reserve account shall be added to the account as an additional contribution and will not be credited against the required monthly cash contributions. (HOME)

- Over-Income Tenant Restriction - The Code provides that a tenant's income may increase during tenancy to exceed 140% of the allowable household income. DCA requires that the lease for tenants who exceed this limit for two (2) successive years may not be renewed for the third year. The penalty for failure to adhere to this DCA policy may be forfeiture of the right to participate in all DCA programs in one or more future years depending upon the severity and nature of the particular circumstances. (Credit)
- Over-Income Tenant Restrictions - When DCA HOME Loans are used, additional over-income restrictions shall apply. Upon re-certification of a previously eligible tenant, if it is determined that the tenant's income exceeds 60% of AMI, the tenant's rent must be increased to the lesser of: 30% of the tenant's adjusted annual income, HUD's fair market rent limitations, or the maximum amount allowable by the Code, not to exceed limitations set by state or local laws (if any). Any exceptions to this requirement must be approved in writing by DCA. In the event a HOME funded project also has Credits, the Over Income Tenant Restrictions will defer to the tax credit rules stated above. (HOME)
- Owner-Contractor Agreements. If the Owner is not also the general contractor, all developments financed in whole or in part with a HOME Loan for construction must use an AIA Standard Form Agreement between Owner and contractor, with Standard Form Terms and Conditions. The contract can either be stipulated sum or cost plus a fee with a maximum. (HOME)
- Partnership Agreements. The partnership agreement and any amendments must be fully executed prior to the HOME Loan closing. The Partnership Agreement and any amendments must reflect the terms of the HOME Loan transaction on all material points. If the Owner is a limited liability company, an operating agreement in a form satisfactory to DCA must be fully executed before the HOME loan closing. After the HOME loan closing, the partnership agreement or the operating agreement (as the case may be) may not be further amended without GHFA's prior approval. (HOME)
- Payment and Performance Bonds. A 100% payment and performance bond will be required for all developments funded with HOME Loans. The issuer of the bonds and the terms of the bonds must be satisfactory to DCA in its sole discretion. The cost of these bonds shall be included in the six- percent general requirements limit for the construction contract (see "Builders Cost Limitations" above). When an Identity of Interest exist and the contractor cannot obtain a payment and performance bond, a letter of credit or construction loan can be utilized in lieu of a payment and performance bond. The cost of the letter of credit or construction loan will be included in general requirements.

\* Not Applicable to Bond Financed Projects

A waiver of the requirement for payment and performance bonds may be granted when there is an Identity of Interest between the Owner/Developer and the contractor, regardless of the contract amount, since such a relationship is usually not bondable.

A waiver will not be considered unless:

1. The Owner agrees to provide a construction completion guaranty and payment guarantee, secured by a letter of credit with a value of at least 50% of the total construction cost, including profit and overhead; or
  2. The Owner agrees to secure a construction loan with private financing. GHFA will disburse funds during the construction period, in an amount not to exceed \$2,500 per construction draw. **(HOME)**
- Permanent Debt Financing.\* Permanent debt financing shall have a minimum term of 5 years. **(Both)**
  - Public Housing Units. HOME and/or Credits cannot be used for the construction or rehabilitation of public housing units except in mixed income projects that include public housing units and a portion of the Total Development Cost is from another clearly identified funding source. **(Both)**
  - Relocation and Displacement of Tenants. For all HOME Loan and Credits projects, the completed and executed tenant household data forms must be submitted with the Application for every occupied unit in each building to be rehabilitated. The Applicant is responsible for the accuracy of the information on the data forms. Applications for HOME Loans that require relocation of existing tenants due to rehabilitation work will be accepted only with a relocation plan (including a sufficient budget) that in the opinion of DCA meets the requirements of the Uniform Relocation Act and any other applicable laws.

Funding sources other than the DCA HOME Loan must be used to finance the relocation costs. For Credits projects, DCA will not allow permanent displacement of tenants, if avoidable. If the Applicant anticipates displacing tenants, the Applicant must include in the Application a detailed displacement plan, which sets forth the specifics of the displacement, including a projected budget, and an explanation of efforts planned by the Applicant to mitigate the impact of the displacement. Any displacement of tenants will be subject to DCA's prior written approval. **(Both)**

- Rent-Up Reserves. A rent-up reserve is required for projects receiving a DCA HOME Loan only if a lease-up cash flow analysis results in a cash flow deficit. For those developments, the required rent-up reserve would equal the amount of the projected lease-up deficit. A required rent-up reserve will only be used to cover operating cash flow deficits during the period prior to converting a construction loan to a permanent loan. Loan documents and intercreditor agreements must reflect this requirement and DCA's approval authority. **(HOME)**
- Replacement Plan. A Replacement Plan and schedule must be submitted to DCA with the design development documents no later than 90 days from award notification. The calculations and assumptions used in the Replacement Plan should take into account the fact that over the life of the project, capital items such as building roofs, parking lots, HVAC systems, major appliances, etc., will need to be replaced. At a minimum, the Replacement Plan must reflect reserve contributions and, depending on the projects characteristics, may require contribution amounts greater than the minimum Replacement Reserves requirements. **(Both)**

\* **Not Applicable to Bond Financed Projects**

- Replacement Reserve. A Replacement Reserve, based on a Replacement Plan, is required for all projects awarded funding under the Plan and must be included in the operating budget. Contributions must be made to the reserve account, starting at or before the conversion date of the construction loan to permanent loan and must be funded for the term of the loan in accordance with the Replacement Plan. The following minimum contributions must be used:

1. Rehabilitation - \$25.00 per unit per month (\$300 per unit per year)
2. New Construction - \$16.70 per unit per month (\$200 per unit per year)
3. Single Family Units – \$33.30 per unit per month (\$400 per unit per year)

Replacement Reserve funds may be used only for capital improvements and system replacements, and must not be used for general maintenance expenses. Replacement Reserves must escalate at a rate of 3% per year. If the Replacement Plan indicates that an amount greater than the minimum reserve outlined above is necessary, then this greater amount will be required and must be escalated at a rate of 3% per year. DCA will, at its discretion, adjust the Replacement Reserve to reflect reasonable and customary capital and replacement expenditures. **(Both)**

- Replacement Reserve Withdrawals. All withdrawals from the Replacement Reserve account must be approved by DCA in advance. The senior lender must maintain the Replacement Reserve account in a FDIC insured financial institution. Interest earned on the Replacement Reserve account shall be added to the account as an additional contribution and will not be credited against the required monthly cash contributions. **(HOME)**
- Retainage. The loan agreement between the Project Owner and GHFA will provide that GHFA may retain 10% of the amounts that it has approved for each draw request (“the retainage”) until the project reaches 50% completion. Thereafter GHFA will retain 5% of the amount that it has approved for each draw request. The construction contract must provide and the contractor must acknowledge that GHFA has the right to withhold such retainage and that the retainage will not be disbursed until full and final completion of the construction. **(HOME)**
- Revenue, Vacancy, and Expense Trends. Revenue should be trended at 2% per year, operating expenses at 3% and vacancy and collection loss at 7%. **(Both)**
- Rural County Projects. DCA recognizes that Rural County projects may involve greater financial risk than non-Rural County projects. While a sufficient economic base to support a proposed Rural County project may exist at the time of Application, the loss of a predominate industry or employer, or other extenuating circumstances out of the control of the Applicant could result in a major economic impact on the project. To mitigate this increased financial risk, DCA will consider loan modifications during the course of the HOME Loan for projects which have suffered a demonstrated major economic impact as a result of the loss of a predominate industry or employer or other extenuating circumstances. The loan modification may be structured to allow the Owners to maintain Ownership and control of the property and to continue providing affordable housing to the extent it is needed in the community. **(HOME)**
- Section 8 Rental Assistance. No Owner may deny a unit to applicants possessing a Section 8 Rental Assistance certificate or voucher unless those applicants fail to meet the minimum requirements for all leaseholders. Federal statutes prohibit discrimination against Section 8 certificate and voucher holders. DCA will closely monitor whether the tenant application process is structured to avoid such discrimination or whether any actions are taken to discourage Section 8

\* **Not Applicable to Bond Financed Projects**

Rental Assistance certificate or voucher holders from applying. Likewise, all lease provisions must be compatible and not in conflict with Section 8 leases. **(Both)**

- Stored Materials. DCA will not pay draw requests that include the cost of stored materials. Stored materials are considered to be materials that will not be incorporated into the construction within thirty days. **(HOME)**
- Subsidy Layering Review. DCA will perform subsidy-layering analysis for HOME funded projects prior to the time of preliminary commitment for projects receiving tax credits from the state's low income housing tax credit allocation. In cases where the results of a DCA subsidy layering review indicated that there would be excess assistance, DCA will reduce the amount of the HOME loan to eliminate the excess. In addition, a subsidy layering review is also conducted during HOME loan underwriting prior to the closing of the HOME loan. **(HOME)**
- Subordination. The decision whether to subordinate DCA's regulatory agreement and/or lien position to a private lender's security deed will be made only after DCA considers the individual circumstances of each HOME Loan. Factors that will be considered include, but are not limited to, the senior loan amount, DCA's HOME Loan amount, debt coverage ratio, private lender's interest rates, loan maturity, type of loan, etc. In no instance will DCA subordinate to a public entity's loan. **(HOME)**
- Soft Cost Contingency. "Soft cost" or "total project" contingency, over and above the allowed construction contingency, will not be permitted as a budgeted line item. **(Both)**
- Stabilization. Projects will be considered stabilized when occupancy reaches 90% for three consecutive months, or actual revenue reaches 90% of budgeted revenues for three consecutive months. **(Both)**
- Syndicator Asset Management Fee. Syndicator asset management fees will be paid from the "after debt service" cash flow less the cash flow payments to DCA on the HOME permanent loans. **(HOME)**
- Tax Credit Percentages. For purposes of an application for 9% credits the Applicable Credit Percentage for the month of April 2005 should be utilized. For purposes of an application for 4% credits (Tax-Exempt Bond financed applications), the Applicable Credit Percentage for the month preceding the submission of the application for tax credits should be utilized. **(Credit)**
- Tri-Party Agreements. A Tri-Party Agreement will be required for all DCA HOME Loan transactions involving another permanent lender that is not financing construction costs. The Tri-Party Agreement must clearly state, at a minimum, that the permanent lender has reviewed and approved the DCA HOME Loan documents, plans and specifications, development budget, tenant lease, environmental assessment, construction contract, title exceptions legal description, management agreement, partnership agreement, borrower's certificate of limited partnership, survey, appraisal, form of subordination agreement, and items necessary to satisfy the permanent commitment regarding completion of construction of the improvements of the collateral property. **(HOME)**
- Utility Allowance (UA). Applicants should establish utility allowances for the property as follows:

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1. USDA-Assisted Buildings – If a building receives assistance from the USDA (formerly called the Farmer’s Home Administration, or FmHA), the USDA-prescribed utility allowance applies to all rent-restricted units in the building. The USDA-approved allowance applies even if the building is assisted by any other program or agency. Examples of USDA assistance include assistance provided under the USDA Section 515 rural rental loan program and USDA rental assistance.
2. Buildings with USDA-Assisted Tenants. If any resident of a building receives USDA rental assistance, the USDA-approved utility allowance applies to all rent-restricted units in the building. This is even the case if residents of some units receive rental assistance from the U.S. Department of Housing and Urban Development (HUD).
3. HUD-Regulated Buildings. If neither a building nor any resident in the building receives USDA assistance, and HUD annually reviews the rents and utility allowances for the property (such as for Section 8 and Section 236 projects), the HUD-prescribed utility allowance is used. This rule doesn’t apply to buildings that have only FHA-insured mortgages.
4. DCA HOME/Tax Credit buildings. If a building is neither an USDA-assisted or HUD-regulated property, and no tenant in the building receives USDA rental assistance, there are two possible methods for establishing the utility allowance. These include:
  - A. The allowance established by the local Public Housing Agency (PHA) for the Section 8 Program in the locality where the property is located. However, the electric allowances may be calculated as outlined in Section B below.
  - B. A written project specific estimate by a Utility Provider for the electric allowance only may also be used. If a private estimate is obtained, it must be prepared in accordance with DCA Energy Simulation Tool Criteria requirements as outlined in the DCA Compliance Manual. The Energy Tool Criteria must be validated by a source acceptable to DCA as identified in the DCA Compliance Manual. Each year, the Utility Provider will recalculate the Utility Allowance based on the current rate and all other billing inputs to determine if there is any change in the allowance. See DCA Compliance Manual – Utility Allowances. Once this method of choosing a utility allowance is elected, the project must continue using this method during the entire compliance period for the project. However, any unit occupied by a resident with a Section 8 / Housing Choice Voucher must use the PHA utility allowance, even if a private estimate has been obtained.

**(Both)**

- Work Scope Owners of projects receiving HOME loan funding in the 2005 round for the rehabilitation of an existing property must perform 100% of the rehabilitation work scope in accordance with the original physical needs assessment submitted with the Application. DCA may approve modifications to the proposed work scope upon written request within its sole and absolute discretion. **(HOME)**

\* Not Applicable to Bond Financed Projects

## **Section 10. Eligibility**

**A. Applicants.** For profit or nonprofit Owners of proposed newly constructed or rehabilitated rental housing to be occupied by low and very low-income households as set forth in the Plan, the Manual, and if applicable the HOME regulations and/or Section 42 of the Code, may apply. Eligible activities are the construction to permanent financing for the costs of constructing or rehabilitating rental housing as defined in the Plan. Rental dwelling units financed through the HOME Loan program must be affordable by low-to-moderate-income households as defined in the Plan, the Manual, and the HOME regulations. Eligible buildings contain one or more units designed for long-term, continuous residential rental use.

Proposed Project Participants may be ineligible to receive funding under the Plan if the proposed Project Participant falls within any one of the following categories:

**1. Continuing Non-Compliance, Disqualification in DCA Programs.** Principals of projects awarded Credits or HOME Loans in previous award cycles must remain materially in compliance with all applicable requirements of the Credits and the HOME Loan programs to remain eligible to compete for future Credits or HOME Loans. Material non-compliance status exists when, in the judgment of DCA, an Applicant exhibits a continual pattern of non-compliance or when an Applicant demonstrates an inability or an unwillingness to resolve non-compliance matters in a timely manner.

Additionally, Project Participants must start and complete outstanding DCA HOME Loan or Credits projects in a timely manner and meet all material obligations under applicable loan documents and/or carryover allocations to remain eligible to compete for future Credits or HOME Loans. Project Participants must remain qualified to participate in all DCA-administered programs to remain eligible to compete for future Credits or HOME Loans. DCA will have the sole and absolute discretion to determine those parties ineligible to receive funding under the Plan due to non-compliance, default or disqualification status.

**2. Federally Debarred & Suspended Entities.** Any person (individual, corporation, partnership, association), principal (officer, director, Owner, partner, key employee, or person who has critical influence), or agent for a Project Participant that is under debarment, proposed debarment, or suspension by a federal agency is ineligible to participate in the 2005 Competitive Scoring process. Such Applications will be rejected. Each Applicant must also include in the Application a statement concerning all criminal convictions, indictments, and pending criminal investigations of all general partners, and provide dates and details of each circumstance, unless otherwise prohibited by court order, statute or regulation.

**3. Failure to Use Previously Awarded Credits.** An Applicant, including principals or officers of the Ownership entity, awarded or allocated Credits for a project that was not placed in service by the required deadline (for reasons other than acts of God, the exercise of the power of eminent domain by the governmental body, or for reasons approved by DCA) will be ineligible to apply for Credits in the competitive round following the projected placed in service date for the project that was awarded Credits or the year following the date on which the credits are returned, whichever is earlier. In addition, an Owner will be barred from reapplying for Credits for the specific project for which Credits went unused and buildings were not placed in service within the required time frame. In its sole and absolute discretion, DCA may allow an Applicant who returned Credits allocated, for reasons other than those listed above, in a previous year to apply for Credits on the condition that if the Application is approved, the Owner will pay a credit allocation fee equal to 17% of the annual allocation amount.

DCA reserves the right to perform a full criminal, employment, and credit investigation of all Project Participants, excluding the Syndicator.

\* **Not Applicable to Bond Financed Projects**



## **B. Projects.**

1. **Scattered Sites.** Scattered-site projects will be eligible to apply if they satisfy the following criteria:

- a. The project has no more than six (6) non-contiguous parcels within a ½ mile radius and a minimum of four residential units per parcel; or
- b. The project is for the development of single-family housing on not more than 20 non-contiguous lots with 1-4 units per contiguous parcel, when done so in conjunction with a municipally-adopted and financially-supported Urban Redevelopment Plan passed in accordance with Title 36, Chapter 61 of the O.C.G.A. Scattered site projects proposed in this category must have financial assistance from such municipality that equate to ten percent (10%) or more of the Total Development Cost and/or average annual Operating Cost. Any operating cost reductions must be for a period of ten (10) years.
- c. Development of all sites or non-contiguous parcels, as defined in a and b above, must fall exclusively within one of the tenancy characteristics as defined in Appendix II, scoring criteria A, B, C and D.
- d. All of the residential units are rent restricted as set forth in Section 42 of the Code.

All Applications proposing scattered sites must meet the following requirements:

- All buildings in the project must be under the ownership of one entity;
- All units in the scattered site Application must be managed by one management entity;
- All buildings in the project must be developed under one plan of financing and considered as a single project by all funding sources;
- All of the residential units must be rent restricted
- The scattered sites must be appraised as a single proposed development, if applicable; and,
- Each site within the proposed project must meet all applicable threshold and scoring criteria.

2. **Detached Single-Family Rental Housing.** Detached single family housing proposals will be eligible for funding if they satisfy the following requirements:

- The Application must include in its development budget the costs associated with the continuous upkeep of each rental house, including ground maintenance, at the project Owner's expense. These costs must be supported by a detailed maintenance plan.
- The Application must have a detailed Replacement Reserve analysis and plan.
- The house designs must reflect architectural diversity through the use of different elevations and styles.
- Landscaping must be appropriate for detached, single family housing.
- For detached single-family housing projects that are using HOME and Tax Credits as a funding source, all of the units must be income and rent restricted in accordance with the Code and DCA requirements.

\* **Not Applicable to Bond Financed Projects**

## **Section 11. Submission Requirements and Award Limitations**

### **A. Pre-Application Submissions**

Requests for experience determinations, compliance scores and RAN Certificate of Successful Registration may be submitted prior to Application in the sole and absolute discretion of the Applicant. DCA will accept such requests on or before February 2, 2005. For experience determinations, the Experience Submittal Form should be completed in accordance with the Experience Submittal Form Instructions for each Owner, Developer, and Management Company to be considered by DCA. Compliance score determinations will be issued for individuals as well as for project teams. For compliance score determinations for individuals, the Compliance Summary Form must be submitted on or before February 2, 2005 for the individual. For project team scores, the Compliance Summary Form must be submitted for each member of the project team on or before February 2, 2005. Details of the proposed project, other than the size or the applicable range of the total number of units and type of project, are not required as part of these submissions.

Submissions under this category will only be evaluated if the submissions are complete and accurately prepared in accordance with the Experience Submittal Form instructions, the Compliance Summary Form instructions and RAN Registration Listing Form Instructions. Determinations made pursuant to this section will be provided to Applicants on or before March 1, 2005.

### **B. Application Submissions**

1. DCA will conduct one Competitive Application cycle for 9% Credit and HOME Loan funding resources during 2005. Applications must be delivered by the deadline to:

Georgia Department of Community Affairs  
Housing Finance Division/Office of Affordable Housing  
60 Executive Park South, N.E.  
Atlanta, Georgia 30329-2231

The complete Application is due at DCA by 4:00 PM. **on May 5, 2005**. After this precise time, irrespective of any extenuating circumstances, no Applications or portions thereof will be accepted.

2. 4% Tax Credit Applications for Bond Financed Projects can be submitted throughout the year subsequent to Bond Allocation, but no later than sixty (60) days prior to bond closing date, and are subject to applicable criteria set out in the Core Plan, Threshold Criteria, Core Application Instructions, Core Application and Application Manual. All waiver requests must be submitted no later than 30 days prior to the 4% Tax Credit application submittal. Pre-Applications for the purpose of obtaining a market study may be submitted anytime.

3. A complete Application package must include one original binder and two copies, a scoring binder, an electronic original copy of the Application on a CD-R or CD-RW and all applicable Application fees as outlined in Section 14 hereof. (The scoring binder and self-score is not required for Bond Financed Applications). In the event any copy or electronic disk does not conform to the original print out of the Application, the original print out of the Application shall be deemed the correct Application.

Applicants must submit complete Applications according to the directions and format prescribed in the 2005 Core Application Instructions and the 2005 Application Manual. No additional documentation will be accepted after the Application Submission deadline described in this Section unless specifically requested by DCA. The use of a third party or common carrier to deliver the Application does not relieve

\* **Not Applicable to Bond Financed Projects**

the Applicant of its responsibility for meeting the Application Submission deadline. Consequently, there will be no exceptions to this deadline. In addition, no assemblage, packaging, or other form of Application preparation will be permitted at any time on DCA premises.

Applicants for 9% Credits and/or HOME funding will be required to self-score their Applications and fully explain their rationale in support of the scoring decision for each criterion. Applicants' self-scores must be done in strict accordance with the provisions of the Plan and the Application Manual. Any Application that does not include a completed self-scoring binder, prepared in accordance with the provisions of the Plan and the Application Manual, will be deemed incomplete.

**4. Maximum Number of Applications.\*** DCA will assign sequential project numbers to all Applications in the order they are received, and prior to any form of Application review. Applicants will be permitted to submit a maximum of six Applications for funding resources under the Plan. This limitation applies to Ownership interests of all proposed Project Participants except for syndicators. Ownership interests of all Project Participants in the proposed Applications will be reviewed. If it is determined that a Project Participant has proposed Ownership interest in more than six Applications DCA will only evaluate the first six project Applications submitted to DCA. Any other Applications, which include the same Project Participant, will be considered ineligible and will not be evaluated.

### **C. Award Limitations\***

**1. Maximum Ownership Interests.** Applicants will be limited to Ownership interest in projects in which the combined total Federal Credit from the 2005 competitive funding round cannot exceed \$1,750,000 and/or total HOME funding cannot exceed thirty five percent (35%) of the total HOME Loan resources available. This limitation applies to Ownership interests of all proposed Project Participants, except Syndicators. Once an applicant has been awarded projects that meet the above limits, all of that Applicant's lower scoring projects will be deemed ineligible.

**2. Maximum Ownership Interest Exception.** The exceptions to the above is that an Owner who has reached the above limits may (1) partner or consult with an inexperienced entity for purposes of the inexperienced entity meeting DCA experience requirements pursuant to Appendix I, Section 18, paragraph D or (2) serve as a Developer in a project in which he has no Ownership interest. However, such Owners are limited to two additional projects under this exception.

An Experienced Entity that has not met its maximum Ownership cap may also (1) partner or consult with an inexperienced entity for purposes of the inexperienced entity meeting DCA experience requirements pursuant to Appendix I, Section 18, paragraph D or (2) serve as a Developer in a project in which he has no Ownership interest. However, such entities are limited to two projects pursuant to this section.

**3. Other Limitations.** Inexperienced Owners and Developers that meet experience through partnering or consultant contracts with an experienced Owner and/or Developer are limited to one project. If the experienced partner or consultant proposed in the Application is awarded two projects pursuant to Section 11(2), then the inexperienced Owner or Developer may replace such experienced partner or consultant with another experienced partner or consultant if the project is selected. The replacement partner or consultant must be approved by DCA.

\* Not Applicable to Bond Financed Projects

## **Section 12. Post Award Deadlines**

**Formal Firm Commitments\*.** Formal firm commitments for equity and non-DCA debt must be submitted to DCA within 75 days of issuance of the carryover allocation.

**Design Development Documents\*.** Design Development Documents as fully outlined in the Architectural Submittal Instructions in the Manual must be submitted to DCA for review and approval no later than 90 days from award notification.

**Tax Credit only Projects/Commencement of Construction/Rehabilitation\*.** Owners of projects receiving 9% Tax Credits for new construction or rehabilitation in the 2005 round must commence construction or rehabilitation no later than September **30, 2006**. Failure to commence construction as scheduled may cause an automatic recapture of the Credits. DCA will closely monitor construction start dates.

**Tax Credit and Home Projects/Commencement of Construction/Rehabilitation\*.** Projects receiving HOME Loans must not begin construction prior to the HOME Loan closing. However, all projects receiving a HOME loan award in 2005 must have satisfied all conditions necessary to commence construction within one year of the date of the initial HOME commitment. Exceptions may be granted by DCA at its sole and absolute discretion in accordance with HUD regulations, but must be requested prior to the start of construction. DCA will closely monitor construction start dates. Failure to comply with this policy may result in cancellation of the HOME Loan Commitment or other penalties.

**HOME Loan Closing\*.** All projects receiving a HOME Loan award in 2005 must close their HOME Loans on or before September 1, 2006. Applicants unable to close within that time period may have their commitment for HOME funds withdrawn.

**Completion of Work Scope.\*** Owners of projects receiving Credits in the 2005 round for the rehabilitation of an existing property must perform 100% of the work scope in accordance with the original physical needs assessment submitted with the Application no later than **December 31, 2007**. Owners of properties receiving Credits for new construction in the 2005 round, must perform 100% of the work scope as set forth in the DCA approved construction drawings and specifications no later than **December 31, 2007**. DCA will inspect projects requesting IRS Form(s) 8609 to ensure that all work has been completed prior to issuing Form(s) 8609. If a lesser percentage is completed, DCA reserves the right to recapture all Credits allocated. At its sole and absolute discretion, DCA may approve modifications to the proposed work scope upon written request.

**Placement-In-Service.\*** Owners of projects receiving Credits in the 2005 round must place all buildings in the project in service by **December 31, 2007**.

**Compliance Monitoring Fee Payment Date.** All compliance monitoring fees must be paid within 18 months of issuance of the carryover allocation document, but no later than the placed in service date or December 31, 2007, whichever is earliest. Failure to do so may adversely affect the Applicant's ability to compete in future funding rounds. In no case will the final Federal Credit allocation (IRS Form 8609) be issued before these fees are paid.

**Final Allocation Deadline.** Owners of projects receiving Credits in the 2005 round must apply for Final Allocation and request for issuance of IRS form(s) 8609 by **February 15, 2008**. IRS form(s) 8609 for a project will be issued only once for the entire project as proposed in the Application. Form(s) 8609 will not be issued as buildings are placed in service.

\* **Not Applicable to Bond Financed Projects**

**Section 13. Project Reconfiguration/Application Modification**

Generally, Applicants will not be allowed to make any changes to the Application after Application Submission to DCA. If Applicants believe extenuating circumstances warrant a change, and the change would not significantly alter the project's original concept, a written request for such a change will be considered by DCA. However, changes cannot be made without DCA's written approval, and such approval will be at DCA's sole and absolute discretion. This provision applies to any changes proposed after Application Submission, and if an award is made, throughout the project's Compliance Period or Period of Affordability, whichever is longer. Applicants' written requests must clearly establish the importance of the change, and why it is necessary to ensure the project's long-term financial feasibility and economic viability.

DCA will determine, in its sole and absolute discretion, whether or not a requested change will be authorized. The prohibition against changing any part of the Application without the prior written approval of DCA includes direct or indirect transfers of the general partner's or Developer's interest. Failure to abide by this provision will adversely affect the Applicant's eligibility to receive future DCA funding.

DCA may allow Applicants to correct deficiencies in the Application if DCA does not approve a sufficient number of Applications to use all the Credits authority available in an Application cycle *and* it receives Applications that are acceptable except for minor deficiencies that the Applicant can address within a reasonable period of time (generally not to exceed 10 business days).

**Section 14. Fees**

The fees indicated in this Section will be charged based on the legal status of the Applicants. All fees must be paid by certified funds or money order made payable to the Georgia Department of Community Affairs.

- **Compliance Monitoring Fees for Multiple Programs.** When DCA is required to monitor projects for compliance with tenant income and/or rent limitations of more than one program e.g., Credits and FDIC, the applicable monitoring fees for each program will be charged. Credits compliance fees must be paid no later than when the project is placed in service. Failure to do so may adversely affect the Applicant's ability to compete in future funding rounds.
- **Late Fees.** Any late fees imposed by DCA will not be considered as a project cost for underwriting purposes.

**FEE SCHEDULE  
For Profit, Nonprofit, and For Profit/Nonprofit Joint Ventures**

	<b>Fees</b>	<b>Due Date</b>
2005 Credit (only) Application Fee (includes market study fee of \$4,500), the balance of the fee may not be included in Eligible Basis.	\$7,000 For Profits \$7,000 For Profit/Nonprofit Joint Venture \$6,000 Nonprofit	Application Submission*
2005 HOME (only) Application Fee (includes market study fee of \$4,500)	\$6,000 For Profits \$6,000 For Profit/Nonprofit Joint Venture \$6,000 Nonprofit	Application Submission*
2005 HOME Loan/ Credit Application Fee (includes market	\$7,500 For Profits \$7,500 For Profit/Nonprofit	Application Submission*

\* **Not Applicable to Bond Financed Projects**

Study fee of \$4,500), the balance of the fee may not be included in Eligible Basis.	Joint Venture \$6,500 Nonprofit	
Credit Allocation Fee	7% of annual allocation	At time carryover allocation sent in except for Non Profit sole general partners which can submit at or before construction commencement deadline*
Credit Compliance Monitoring Fee (calculated on a per unit basis- for all project units)	\$150 – USDA 515 projects \$150 – URFA bond projects \$600 – Bond/4% Credit projects \$600 – Others	Within 18 months of Issuance of carryover allocation, but no later than the project placed in service date
Bond/4% Credit Eligibility Opinion Letter (includes market study fee)	\$7,000	Application Submission or Pre-Application Submission
Bond/4% Credit Processing Fee	7% of annual Federal Credit amount	Due within 30 calendar days of issuance of Letter of Determination
Front End Analysis ( applicable when an Identity of Interest exist between the Developer or Owner and the general contractor)	\$2,200	Upon invoicing by DCA
Appraisal Fee (HOME Loans only)	Based on DCA cost	Denoted in Commitment Letter
Probationary Participation Application Fee	\$2,500	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application
Environmental Review Costs	Based on Actual Costs incurred by DCA to retain consultants	Upon Invoicing by DCA
Post Award Project Concept Amendments	\$1,500 per request	
Operating Expense Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application.
Architectural Standards Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Application
Owner Experience Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application
Developer Experience Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application
Manager Experience Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application
Per Unit Cost Limitation Waiver	\$1,000 per waiver	No later than 3/4/05 or, no later than 30 days prior to the submittal of the 4% Tax Credit Application

\* Not Applicable to Bond Financed Projects

## **Section 15. Evaluation of Applications**

**Completeness Review** The 2005 DCA 9% Tax Credit and HOME funding resources will be made available to projects through a Competitive Scoring process. Applications received by DCA will be reviewed for completeness, as set forth in the Manual, including but not limited to:

- Organization of the Application;
- Inclusion of all required Application forms; and
- Submission of all required supporting documents; and
- the Electronic Application

4% Tax Credits for Bond Financed Applications will be issued Letters of Determination of eligibility for tax credit based on all applicable criteria as set forth in the 2005 Qualified Allocation Plan, Appendix I Threshold Criteria, the 2005 Application Manual and the 2005 Core Application Instructions and 2005 Core Electronic Application.

**Threshold Review** Complete Applications will be reviewed to determine if the project meets the Threshold requirements set forth in Appendix I. The Applications that fail to meet Threshold requirements will be notified in writing (by facsimile) of the specific requirement(s) that the Application did not meet. If an Applicant believes the Threshold requirement(s) was met, the Applicant must respond in writing within 5 calendar days from the date of the DCA notification letter. The response must provide a clear and specific explanation of why the Applicant believes DCA's initial determination was incorrect. DCA will review the response and if DCA decides that the initial determination was incorrect, the Application will be considered to have met Threshold requirement.

**Threshold Clarification Period** If an Application contains Threshold deficiencies which, in the determination of DCA, are either administrative in nature or are caused by a missing or incomplete document or the need for clarification of information submitted in the Application, DCA may request correction or clarification for such deficiencies. Such request is referred to as the "clarification request". DCA will provide this request in the form of a facsimile to the Applicant.

Applicants receiving a clarification request may supply missing or incomplete information and may clarify any inconsistencies related to the specific items identified by DCA in the clarification request. The clarification period will begin on the date of the clarification request and shall end at 4:00 p.m. Eastern Time, on the date specified in the clarification request. The clarification request shall specify the means and methods by which missing items may be supplied, incomplete items completed and inconsistencies clarified.

Applicants may not submit additional items for the purpose of increasing their score. **Any documentation that is provided during the threshold review period that is also applicable to a related scoring item will be reviewed only for threshold clarifications and will not be utilized during the scoring review process for the Application.**

**Scoring Review**\* Complete Applications that meet the Threshold requirements described in Appendix I will be allowed into the Competitive Scoring process as set forth in Appendix II. Scored Applications will be ranked in descending order by total point score. Applicants will be required to self-score their Applications and fully explain their rationale in support of the scoring decision for each criterion. Applicants' self-scores must be done in strict accordance with the provisions of the Plan and the Application Manual. Any Application that does not include a completed self-scoring binder, prepared in accordance with the provisions of the Plan and the Application Manual, will be deemed incomplete. DCA will provide the preliminary results of the Competitive Scoring process to all Applicants. . DCA will provide the preliminary scores by facsimile to the Applicant. Applicants will be given a forty-eight

\* **Not Applicable to Bond Financed Projects**

(48) hour comment period to provide comments to DCA regarding the preliminary Scoring Results. Applicants may not submit additional items for the purpose of curing scoring deficiencies, justifying their self-scores or increasing their scores. Comments must be limited to the Applicants opinions regarding DCA's scoring determinations.

DCA will review all comments that are received during the comment period. However, DCA is not obligated to give consideration to or revise its preliminary score based on comments received. Any decision DCA makes, and any action or inaction by DCA in administering the review of the comments shall be final and conclusive and shall not be subject to any review, whether judicial, administrative or otherwise, and shall not be covered by, subject to, or required to comply with or satisfy any provisions of Chapter 13 of Title 50 of the Official Code of Georgia Annotated, the "Georgia Administrative Procedure Act."

**Competitive Application Selection**\* Generally, the highest scoring Applications with favorable market studies will be allocated resources without regard to resource type requested or geographical location, except as noted below and elsewhere in the plan:

- DCA reserves the right to allocate resources to lower ranked proposals to achieve a better mix of resource usage or a better geographical distribution of resources.
- If funding Credit-only Applications will deplete available Credits, then DCA may elect to fund lower scoring Applications that are requesting a combination of Credits and a HOME Loan.
- If sufficient HOME funds are not available to fund the next ranked Credit/HOME Application or HOME-only Application, DCA may elect to fund a lower scoring Credit and HOME or HOME only project for which the remaining funds are sufficient.
- If a geographic area of the state will receive an inequitable share of the available resources as determined by the Competitive Scoring process, DCA may choose to fund other proposals even though they have a lower relative ranking.
- Applications that do not score high enough to receive an award will be placed on a waiting list. If additional funding becomes available the next highest-scoring Application on the list will be eligible, subject to DCA's discretion.

**DCA's Administrative Discretion**\* DCA reserves the right to allocate resources to lower ranked proposals to achieve a better mix of resource usage or a better geographical distribution of resources as described above, or for any other reason judged by DCA to be meritorious. Such actions will be made at DCA's sole and absolute discretion. Any decision DCA makes, and any action or inaction by DCA in administering, managing, and operating the system, shall be final and conclusive and shall not be subject to any review, whether judicial, administrative or otherwise, and shall not be covered by, subject to, or required to comply with or satisfy any provisions of Chapter 13 of Title 50 of the Official Code of Georgia Annotated, the "Georgia Administrative Procedure Act."

**Special Allocation Considerations**\* In its sole and absolute discretion, and where warranted by extenuating circumstances, DCA reserves the right to allocate Credits, up to the first day of the allocation round, based on the prior year's allocation plan with all applicable terms and conditions to projects that received an allocation in the prior year.

**Final Notification**\* DCA will provide the final results of the Competitive Scoring process to all Applicants as soon as possible after the process has been completed. A separate letter will notify those Applicants whose projects are selected for awards. Also, if a DCA HOME Loan is proposed, DCA will issue to the Applicant/borrower a preliminary loan commitment letter. This commitment letter, while not fully guarantying that the HOME Loan will be forthcoming, will set forth all conditions that, if met, will result in a HOME Loan.

\* **Not Applicable to Bond Financed Projects**



## **Section 16. Georgia Open Records Act**

All Applications are subject to disclosure under the Georgia Open Records Act (GORA). Applicants must agree in the Application to hold harmless DCA and GHFA for any and all losses associated with disclosures in accordance with GORA.

Requests to examine records or request copies of DCA documentation should be made in writing to ensure accuracy and proper processing. DCA will provide a timely acknowledgement of the request, and will estimate the costs, if any, for the services requested. A party may also elect to review the documents at the DCA offices. Under these circumstances, the party should forward to DCA a request to review specific documents and coordinate with DCA a time that is mutually agreeable. GORA allows the agency to charge a fee to cover the cost of a document custodian to access and review the requested records, to monitor the review process, and for the cost of copying requested documents.

Applicants who have taken advantage of the Open Records process to gain insight into the manner in which particular criteria have been previously rated, are advised that DCA reserves the right to change the manner in which it interprets and applies the QAP on an annual basis.

\* **Not Applicable to Bond Financed Projects**

## **Section 17. Monitoring and Compliance**

The Applicant's compliance responsibilities begin with the award of the HOME funds and/or the Credit and will continue through the end of the Compliance Period, the Period of Affordability, or the term of the loan, whichever is longer.

Applicants are advised that DCA is required to monitor projects for compliance with the requirements of IRC Section 42, the HOME regulations at 24 CFR Part 92, the representations set forth in the Application, the requirements stated in this Plan, the requirements set forth in the respective program manuals and as represented in all restrictive documents. Although DCA is responsible for monitoring the Owners' compliance with these rules, regulations, and restrictions, this responsibility does not make DCA liable for an Owners' noncompliance.

### **Credit Compliance Monitoring Procedures (Tax Credit and Tax Exempt Bond/Tax Credit Properties)**

Section 1.42-5(a) of U.S. Treasury Regulations requires that each Plan include a procedure that the housing credit agency (DCA) will follow in monitoring for noncompliance with the provisions of Section 42 and in notifying the Internal Revenue Service of any noncompliance of which DCA becomes aware.

The procedure for monitoring contained in the Plan must contain procedures consistent with the Regulations that address the following areas: record keeping and record retention; certification and review; on-site inspection; and notification as to noncompliance. This section is included in the Plan to comply with the mandate of the Regulations. DCA reserves the right to make such alteration or amendment to its monitoring procedures as may be required. Specific procedures that Owners must follow to remain in compliance with Program requirements are outlined in Credit Certification Training Materials. Changes and updates to these materials can be found on the DCA web site.

### **Required Training for Owners (Tax Credit, Tax Exempt Bond/Tax Credit and HOME Properties)**

A representative of the Owner/general partner is required to successfully complete a compliance-training seminar provided by or sponsored by DCA. Limited partners are strongly encouraged to attend these training seminars, but may elect to have property managers serve as the limited partner's representative. Seminars for HOME, Tax Credit and HOME/Tax Credit compliance are offered on an ongoing basis by DCA. Certification testing is required and certificates are awarded upon successful completion of the training. The Owner of a Tax Credit and or HOME property will be required to submit to DCA a copy of the Certificate of Successful Completion for the training prior to the beginning of lease-up or prior to placing the first building in service.

### **Property and Record Compliance**

A. For purposes of determining initial or ongoing eligibility and compliance with property maintenance requirements, DCA asserts the right to conduct on-site inspections of any project receiving Credit, HOME, or both Credit and HOME funding at any time through the end of the compliance period or the term of the loan, whichever is longer. DCA will provide written notice to the Owner of noncompliance findings and will assign an appropriate cure period.

B. DCA asserts the right to perform an on-site inspection of tenant records on any project receiving Credit, HOME, or both Credit and HOME funding at any time through the end of the compliance period or term of the loan, whichever is longer. DCA will provide written notice to the Owner of noncompliance findings and will assign an appropriate cure period.

C. In the Credit Program, DCA is required to report all items of possible noncompliance to the IRS on

\* **Not Applicable to Bond Financed Projects**

IRS Form 8823. This form(s) will be issued to the Owner/general partner of the project. If noncompliance can be and has been cured by the end of the cure period, the correction will be noted on Form 8823. DCA and the IRS consider Form 8823 to be a confidential tax document and, as such, Form 8823 will not be provided to parties not having an Ownership interest in the project.

### **Reports to be provided to DCA**

A. Owners' receiving HOME Loans are required to submit semi annual Occupancy Reports in a format prescribed in the DCA HOME Training Manual, together with copies of Tenant Income Certification for rental units leased during the quarter (beginning with initial lease-up date throughout the term of the loan. Owners are also required to submit a HOME Annual Owner's Certification and Annual Owner's Report in a format prescribed by DCA on or before February 28 of each year.

B. Owners receiving Credit are required to submit Quarterly Occupancy Reports with Tenant income certifications for rental units leased that quarter, beginning with the first building placed in service forward, until the end of the compliance period. Owners are also required to submit an Annual Owners Certification and Annual Owner's Report in a format prescribed by DCA each year within thirty days of the anniversary of the last building placed in service date.

C. Owners receiving HOME Loans and Credit are required to submit Quarterly Occupancy Reports from the placed in service date through the end of the loan or the compliance period, whichever is longer. Owners are also required to complete the HOME Annual Owners' Certification and Report and the Credit Annual Owners Certification and Annual Report in the prescribed DCA format on the dates stated above.

D. Owners who received Credit and/or HOME funding and are financed under Section 515 of the U.S. Department of Agriculture will not be required to submit monthly or quarterly reports. These properties are required to complete the HOME and/or Credit Annual Owners Certification and Annual Report in the prescribed DCA format on the dates stated above.

E. Owners of project that received Credit and are also financed with proceeds from tax-exempt bonds will be required to submit Quarterly Occupancy Reports beginning with the first building placed in service forward, until the end of the compliance period. Owners are also required to submit and Annual Owners Certification and Annual Owner's Reports in a format prescribed by DCA each year on the dates stated above.

### **Review**

DCA will review the certifications submitted to determine whether or not the Owner has complied with the requirements of Section 42.

Annually, DCA will inspect at least thirty-three percent (33%) of affordable developments to which it has made an allocation under Section 42. In each development selected for review, DCA will review the low-income tenant certifications, the documentation the Owner has received to support that certification, the rent record for no fewer that twenty percent (20%) of the low-income units located in each such development. Records relating tenant income, supporting documentation and rent records will be selected at random by the Authority's monitoring officer at the time the review is held. In addition, DCA Compliance Officers will conduct a physical inspection of each low-income unit that receives a record review. The purpose of this inspection will be to determine whether or not the units meet Uniform Physical Condition Standards as defined by the Department of Housing and Urban Development.

\* **Not Applicable to Bond Financed Projects**

DCA will conduct a physical inspection of approximately ten- percent (10%) of the units at each project and will review approximately ten percent (10%) of the tenant files each year at properties that have received DCA HOME funds. Additional federal requirements will also be reviewed on an annual basis.

As necessary, DCA will review additional documentation to support representation in the Application for funding.

### **Record Keeping and Record Retention**

- A. Owners awarded HOME Loans must keep records for each assisted building as stipulated in the final HOME regulations (as amended) and as stated in the Georgia HOME Manual.
- B. Owners allocated Credit must keep records for each building as stipulated in Section 42 of the IRS Code Section 1.42.5(b) and in the Georgia Low Income Housing Tax Credit Manual.
- C. Owners' receiving HOME Loans and Credit must follow the most stringent requirements of the two programs.

### **Inspection Record Retention provision (Tax Credit and Tax-Exempt Bond/Tax Credit Properties)**

The Owner of a Credit property is required to retain all original local health, safety, or building code violation reports or notices that were issued by the State or local government unit for DCA's inspection. After DCA reviews the violation reports or notices and completes its inspection, unless the violation remains uncorrected, the Owner may dispose of these reports or notices.

### **Compliance Standards**

- A. Assessment of Noncompliance

Principals of projects awarded Credit or HOME in previous cycles must remain materially in compliance with Credit and HOME program requirements (if applicable) to remain eligible to compete for future Credit awards or HOME Loans. Material noncompliance status exists when a party exhibits a continual pattern of noncompliance, or when a party demonstrates an inability or an unwillingness to resolve noncompliance matter in a timely manner. DCA will have sole and absolute discretion in determining those parties ineligible to participate in the OAH financing competition due to noncompliance status.

- B. Cure Period Standards

DCA will notify the Owner in writing of any possible findings of noncompliance. Each item of noncompliance will have an assigned cure period. The cure periods will typically range from thirty (30) days to a maximum of ninety days (90) days. Examples of noncompliance matters and typical cure periods are as follows:

Noncompliance Items	Typical Cure Periods
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#### **Health and Safety**

Any issue	48 hours
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#### **Administrative Noncompliance**

Incomplete or incorrect tenant income certifications	30 days
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Affidavits not notarized	30 days
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Failure to report on a quarterly or annual basis	30 days
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\* **Not Applicable to Bond Financed Projects**

**Project Wide Noncompliance**

Incorrect utility allowance	60 days
Violations of the 40/50 Rule	60 days
Rent overages	60 days

**Incurable Instances of Noncompliance**

Submission of fraudulent information to DCA	No Cure
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**Monitoring Fees**

DCA charges a monitoring fee for all Tax Credit developments containing five or more low-income units. Credit recipients will be required to pay the entire fee covering the 15-year Compliance Period prior to the issuance of the project's IRS Forms 8609.

**Compliance Monitoring Responsibilities**

A. DCA may choose to delegate all or a portion of its compliance monitoring responsibilities to an agent or other private contractor. This option, if chosen, does not relieve DCA of its obligation to notify HUD or the IRS of noncompliance instances. DCA may also delegate some or all of its compliance monitoring responsibilities to another State agency. This delegation may include the responsibility of notifying the IRS of noncompliance.

B. Applicants must inform DCA of all conditions or extenuating circumstances at each project that may impact compliance monitoring duties. Any questions regarding compliance with the Credit or HOME programs should be addressed in writing and faxed to DCA's Compliance Monitoring Section at (404) 327-6849.

\* Not Applicable to Bond Financed Projects

## **Section 18. Performance Scoring\***

**Overview of Performance Scoring.** Effective January 2, 2005, the performance scoring criteria will address compliance and administrative deficiencies not related to specific property audits. No points can be earned for performance scoring issues, but points can be lost. Points in this area will be assessed in absolute terms with no compliance factors or other formula considerations. In the 2005 Application cycle, performance points accumulated by a Project Participant will be accumulated as an educational and advisory exercise only. The final score in the competitive funding cycle will not be affected by any performance point assessments. In future rounds, DCA will determine the final project score by deducting any performance points acquired by a Project Participant during the prior year (Application Submission Deadline to Application due date) from the preliminary project score. A notice of noncompliance for failure to meet certain compliance or administrative requirements will be sent by DCA to the property Owner of record. Notices will include an explanation of the nature of the deficiency and will specify a date by which the deficiency must be corrected. If the stated deficiency is corrected by the said date no performance points will be deducted. If the stated deficiency is not corrected by said date, one quarter (1/4) of a point will be assessed. A final notice of non-performance will be sent to the Owner of record for each assessed uncured deficiency.

Compliance or administrative deficiencies that will be considered for performance scoring purposes may result from failure to comply with state or federal rules and regulations, or with the requirements specified in a binding DCA HOME Loan or Credit documents, including but not limited to, project Applications, Land Use Restriction Agreements/Covenants, and Loan agreements.

Examples of performance compliance scoring issues include, but are not limited to:

- Any compliance issue that would normally be addressed in a scheduled compliance audit that comes to DCA's attention and is addressed outside the scope of a regularly scheduled audit.
- Unused Credits resulting from failure to meet the 10% carry over requirement or not placing a project in service within 24 months of the carryover.
- Failure to notify DCA of disposition/sale of property.
- Failure to meet project-reporting requirements (e.g., annual Owner's certification and report, project completion reports submitted within 120 days of the final draw, etc.).
- Failure to maintain required reserve levels, or failure to provide, on a timely basis, required proof of insurance on HOME Loan properties.
- Failure to provide necessary underwriting documentation in a timely manner.
- Failure to close HOME Loan within 60 day of DCA underwriting approval.
- Failure to convert HOME Loan from constructions to permanent status on or before conversion date.

DCA recognizes that extenuating circumstances may occur that could result in unavoidable timing difficulties. We will carefully consider the circumstances on a case-by-case basis when determining whether point deductions are appropriate. However, the final determination will be at DCA's sole and absolute discretion.

\* **Not Applicable to Bond Financed Projects**

## **Section 19. Modification of the Plan**

Without limiting the generality of DCA's power and authority to administer, operate, and manage the allocation of Credits and HOME Loans according to federal law, federal procedures, and the Plan, DCA shall make such determinations and decisions, publish administrative rules, require the use of such forms, establish such procedures, and otherwise administer, operate, and manage allocations of Credits and HOME Loans and funds in such respects as may be, in DCA's determination, necessary, desirable, or incident to its responsibilities as the administrator, operator, and manager of allocations of Credits and HOME Loans.

The Governor recognizes and acknowledges that DCA will encounter situations which have not been foreseen or provided for in the Plan and expressly delegates to DCA the power to amend the Plan, after the public has had the opportunity to comment through the public hearing process, and to administer, operate, and manage allocations of Credits and HOME Loans in all situations and circumstances, both foreseen and unforeseen, including, without limiting the generality of the foregoing, the power and authority to control and establish procedures for controlling any misuse or abuses of the Credits or HOME Loan allocation system and the power and authority to resolve conflicts, inconsistencies, or ambiguities, if any, in the Plan or which may arise in administering, operating, or managing Credits or HOME Loan allocations pursuant to the Plan. The Governor further expressly delegates to DCA the authority to amend the Plan to ensure compliance with federal law and regulations as such federal law may be amended and as federal regulations are promulgated governing Credits and the HOME Loan Program.

\* **Not Applicable to Bond Financed Projects**

**STATE OF GEORGIA  
2005 QUALIFIED ALLOCATION PLAN**

**EXHIBIT A - METROPOLITAN STATISTICAL AREAS (MSAs)**

<u>Metropolitan Areas</u>	<u>Counties of the Metropolitan Areas</u>
Albany, GA MSA	Baker, Dougherty, Lee, Terrell, Worth
Athens, GA MSA	Clarke, Madison, Oconee, Oglethorpe
Atlanta, GA MSA	Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Rockdale, Spalding, Walton
Augusta-Aiken, GA MSA	Burke, Columbia, McDuffie, Richmond
Brunswick, GA MSA	Brantley, Glynn, McIntosh
Chattanooga, TN GA MSA	Catoosa, Dade, Walker
Columbus, GA MSA	Chattahoochee, Harris, Marion, Muscogee
Dalton, GA MSA	Murray, Whitfield
Gainesville, GA MSA	Hall
Hinesville, GA MSA	Liberty, Long
Macon, GA MSA	Bibb, Crawford, Jones, Monroe, Twiggs
Rome, GA MSA	Floyd
Savannah, GA MSA	Bryan, Chatham, Effingham
Valdosta, GA MSA	Brooks, Echols, Lanier, Lowndes
Warner Robins, GA MSA	Houston

**Counties outside the Metropolitan Statistical Areas:**

Appling	Cook	Hart	Pulaski	Toombs
Atkinson	Crisp	Irwin	Putnam	Towns
Bacon	Decatur	Jackson	Quitman	Treutlen
Baldwin	Dodge	Jeff Davis	Rabun	Troup
Banks	Dooly	Jefferson	Randolph	Turner
Ben Hill	Early	Jenkins	Schley	Union
Berrien	Elbert	Johnson	Screven	Upson
Bleckley	Emanuel	Laurens	Seminole	Ware
Bulloch	Evans	Lincoln	Stephens	Warren
Calhoun	Fannin	Lumpkin	Stewart	Washington
Camden	Franklin	Macon	Sumter	Wayne
Candler	Gilmer	Miller	Talbot	Webster
Charlton	Glascok	Mitchell	Taliaferro	Wheeler
Chattooga	Gordon	Montgomery	Tattnall	White
Clay	Grady	Morgan	Taylor	Wilcox
Clinch	Greene	Peach	Telfair	Wilkes
Coffee	Habersham	Pierce	Thomas	Wilkinson
Colquitt	Hancock	Polk	Tift	

\* Not Applicable to Bond Financed Projects



**STATE OF GEORGIA  
2005 QUALIFIED ALLOCATION PLAN**

**APPENDIX I  
THRESHOLD CRITERIA**

To be considered for DCA financing resources, Applications must meet the Threshold requirements described below.

**1. Project Feasibility, Viability Analysis, and Conformance with Plan**

**General.** In analyzing project economic forecasts, Applicants must use DCA's project economic pro forma assumptions and abide by the 2005 Plan, Appendices, Instructions and the Manual. Rent Standards derived from the most recent AMI, FMR, and UA must be used to determine project rent and rent restrictions. DCA will determine if the application has been submitted in compliance with all application instructions, tab checklist requirements, and QAP requirements for support documentation, necessary to make a full and complete assessment of the proposed project. Incomplete applications or applications that are submitted and do not comply with submission requirements may be deemed insufficient and may be subject to threshold failure. For each project that meets all other Threshold criteria, DCA will determine whether that project is financially feasible and may require documentation not specifically included in the minimum documentation requirements established in the Plan.

DCA will perform a Subsidy Layering Review of all sources and uses of funds in projects receiving HOME rental housing financing. In cases where the results of a DCA Subsidy Layering Review indicate that there will be excess assistance, DCA will reduce the amount of the Low Income Housing tax credits, if present, or the HOME funds in order to eliminate the excess as required by HOME regulations.

Project assumptions may be adjusted by DCA to reflect characteristics more representative of the project or its economic environment, including but not limited to, the pricing of the federal and state tax credits. DCA will evaluate financial feasibility for competitive applications (other than those with an assumption of existing fixed rate debt or governmental-sponsored debt) using an interest rate of 175 basis points over 10-year Treasuries as published in the Wall Street Journal as of June 1, or at the AFR published for June 2005, where appropriate, for loan rates based on the AFR. DCA will determine whether an Application is financially feasible in its sole and absolute discretion. DCA's determinations will be final.

**HOME Loans.** When DCA reviews and underwrites a HOME Loan, it will consider the policies, assumptions and requirements set forth in the Plan and Manual to determine the debt capacity, the loan amount, and the terms to satisfy the debt. Project cash flow must be sufficient to ensure financial viability over the term of the HOME Loan and must provide for adequate reserves that must be maintained for the life of the HOME Loan. The use of other public financing sources and shorter HOME Loan terms will be favorably considered. For Applications proposing HOME Loans, the proposed return on investment for the owner/developer must be fair and reasonable with no windfall profits anticipated.

**HOME Non-amortizing Balloon Loans.** HOME non-amortizing Balloon Loans will be considered only for projects located in Rural Counties (See Exhibit A in the Core Plan) and for Special Needs projects throughout the State applying under the Special Needs Housing Tenancy Characteristics in Section 3B of Appendix II, Scoring Criteria.

- Not Applicable to Bond Financed Projects

## **Appendix I Threshold Criteria**

**Construction and Construction Costs.** DCA will review the type of construction and associated hard construction costs. Applications for the rehabilitation of a substandard property will not be funded if, in the opinion of DCA, the rehabilitation will not result in improved, safe and decent long-term housing, the proposed rehabilitation does not meet DCA standards, or if new construction would be more appropriate. A similar review of project financial feasibility and economic viability will be conducted for all Applications proposing new construction to ensure that each project's construction hard costs will produce high quality housing for the targeted tenant market.

**The minimum review standards for both rehabilitation and new construction projects are as follows:**

- The expected life of the completed property must exceed by five years the greater of the Compliance Period or the Period of Affordability; and
- All construction must meet the requirements set forth in the Manual. Rehabilitation projects will be considered for funding only if the average per unit rehabilitation hard costs equal or exceed \$20,000. In addition, the total hard cost of any rehabilitation project must not exceed 90% of the as-completed unrestricted appraised value of the property. DCA will consider projects that will not meet the \$20,000 per unit average rehabilitation hard cost. The physical needs assessment must clearly document that the existing property does not require a comprehensive rehabilitation. A certification from the architect must also be provided documenting that the proposed work scope is sufficient to ensure that the completed project will be viable and meet the DCA Useful Life Requirements. The appraisal will be commissioned by DCA and will be based on market rents. Note that the Applicant will pay the cost of the appraisal.

**Scattered Sites.** For Scattered Site Projects all units must be developed under one plan of financing and considered as a single project by all funding sources. All units located in a Scattered Site Project must comply with Section 42 Rent and Income Restrictions.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b), DCA will evaluate the feasibility of the project as a whole.

## Appendix I Threshold Criteria

### 2. Gross Rent Restrictions

**HOME Rents.\*** For HOME Loans, rents must be affordable at initial lease-up and must remain affordable over the term of the HOME Loan. DCA will not underwrite rents below 30% of 50% of AMI unless a DCA-commissioned market study indicates that there is a substantial need and/or that the market will require rents to be lower for the property to achieve initial and long-term lease-up.

Applications proposing rents for General Multifamily projects below 30% of 50% of AMI must set tenant income restrictions at no more than 5 AMI percentage points above the AMI percentage used to set rents (i.e., rents underwritten at 30% of 40% of AMI must be income restricted at no greater than 30% of 45% of AMI).

Applicants proposing rents for Elderly Households, Housing for Older Persons or Special Needs projects below 30% of 50% of AMI must set tenant income restrictions at no more than 10 AMI percentage points above the AMI percentage used to set rents (i.e., rents underwritten at 30% of 40% of AMI must be income restricted at no greater than 30% of 50% of AMI).

For HOME projects, rents may not exceed Fair Market Rents for the appropriate bedroom size.

**Credit Rents.** For low-income units receiving Credits, the gross rents may not exceed 30% of 60% of the effective AMI table. Applicants should assume 1.5 persons per bedroom.

**Credit and HOME Rents.\*** Dwelling unit rents must conform to the Code's and/or the HOME regulation's gross rent (contract rent and tenant UA) restrictions. Tenant UA must conform to the requirements set forth in the Plan and the Manual. In the event Credit, HOME, or other funds are requested, the most restrictive gross rents will govern. For Credit and HOME projects, rents may not exceed fair market rents. Applicants should assume 1.5 persons per bedroom.

Many DCA projects will combine Credits and a HOME Loan. As a result, the income targeting requirements are more stringent than for Credits alone. Specifically, at least 40% of the assisted units in each building of the project must be targeted to families at 50% of AMI, adjusted for family size. In addition, DCA requires that gross rents be set at 50% of AMI. All remaining assisted units must be targeted to families at 60% or less of AMI, adjusted for family size.

For Scattered Site projects as defined in Section 10(B)(1)(a) and (b), all units must meet the gross rent restrictions.

## Appendix I Threshold Criteria

### 3. Unit Cost Limitations

Per unit costs must not exceed the following limits:

<u>Unit Type</u>	<u>Cost Limit</u>
Efficiency	\$71,000
1 Bedroom	\$82,000
2 Bedroom	\$95,000
3 Bedroom	\$98,000
4 Bedroom +	\$103,000

DCA will consider waivers to the limitations stated above only for:

- upgrades to common area amenities for marketability of projects having at least 25% market rate units
- high land costs
- projects claiming points for EPA Energy Star Certified construction
- projects in a designated historic building or involving costs necessitated by building in or adjacent to a designated historic district
- projects involving excessive costs due to unsuitable subsoil conditions
- projects involving costs associated with environmental remediation
- projects involving multi-story buildings comprised of more than 3 stories
- projects involving deck parking
- projects with only one and two bedroom units with climate-controlled common space (interior corridors and/or interior community/activity rooms) which represents 10% or more of the project's total climate-controlled square footage
- Projects whose Total Development Cost exceeds the Maximum Allowable Per Unit DCA Cost Limitations due to construction of "extra" amenities, provided no additional DCA resources are required to fund the "extra" amenities. For purposes of this section, "extra" amenities shall be defined as amenities that exceed those required by local building codes, DCA Architectural Standards and amenities commitments made by the Applicant in order to secure an award of LIH tax credits.

Waivers and applicable fees must be submitted to DCA by 4:00 p.m. on or before March 4, 2005 or no later than 30 days prior to application submittal for Bond Financed Projects. Within 30 days of the receipt of such waiver request, DCA will provide a response to the waiver request. If DCA determines that the project is not eligible for a cost waiver, any Application submitted for such project must reflect cost that are within the above unit cost limitations. For projects awarded a cost waiver, the developer fee will be calculated based on the allowable total development cost utilizing these DCA Per Unit Cost Limits. Post award costs that exceed the above unit cost limitations or a total development cost established pursuant to a waiver request do not require DCA approval if additional DCA resources are not utilized to fund such additional cost.

## **Appendix I Threshold Criteria**

For HOME funded projects, the following subsidy limits will apply in addition to the cost limits above:

<u>Unit Type</u>	<u>Subsidy Limit</u>
Efficiency	\$57,300
1 Bedroom	\$65,700
2 Bedroom	\$79,900
3 Bedroom	\$100,857
4 Bedroom +	\$100,710

For Scattered Site projects as defined in Section 10(B)(1)(a) and (b), all units must meet the per unit cost limitation requirements.

### **4. Site Control**

Site control must be in the form of (1) a warranty deed that conveys title to the subject property to the current Applicant or 2) a legally binding contract to purchase the proposed project site in the name of the Applicant (or which provides for an assignment to the Applicant), or (3) a binding long-term ground lease or an option for a binding long-term ground lease, with a minimum term of forty-five (45) years. Contracts must be executed prior to Application Submission deadline, must include a legal description of the property and must provide legal control of the site to the proposed Applicant at least through September 15, 2005.

In the event the contract provides the Applicant with the option to renew the contract for specific periods of time, with the initial period ending prior to September 15, 2005, the renewal option in such contract must be enforceable by the Applicant until September 15, 2005. A copy of a recorded warranty deed or a fully executed contract must be submitted with the Application. All Contracts evidencing site control must meet the specifications set forth in the Manual.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), evidence of site control is required for each non-contiguous parcel.

## Appendix I Threshold Criteria

### 5. Environmental Requirements

#### **General**

On-site and off-site specific environmental concerns identified in an environmental study are to be considered in the context of the criticality of the housing to be provided. DCA shall consider the public benefits of the housing and then weigh the benefits against the costs to mitigate the hazard, the potential health risks, and other financial and public policy implications. The project will not pass Threshold until all environmental matters are resolved in a manner satisfactory to DCA, in its sole and absolute discretion. For Scattered Site Projects the environmental requirements must be met for each non-contiguous parcel or each non-contiguous multifamily property.

**Environmental Study. A Phase I environmental study prepared in accordance with the DCA Environmental Manual contained in the Application Manual must be included in the Application. The Applicant and the Qualified Environmental Professional must sign the environmental certification form and include it in the Application. This Phase I Environmental Study should fully address all recommendations of the consulting environmental engineer, and all such recommendations, including Phase II environmental studies (if required) or any additional testing, must be completed at the time of Application Submission. The Phase I (and Phase II where required) Environmental Study must have been conducted within six (6) months of the Application Submission.** If an Environmental Study was completed prior to this six-month period, a copy of this earlier Environmental Study (and any others that are available) must be included in the Application along with an updated Environmental Study.

If an updated Environmental Study is necessary, it must meet all requirements set forth in the Environmental Review Guide located in the Manual. In addition to these requirements, the updated Environmental Study must include:

- details of the new reconnaissance with updated photos;
- an update of all regulatory reviews including federal and state lists;
- all original material and updates; and,
- a professional opinion provided by the qualified Environmental Professional completing the update addressing all conditions (changed and unchanged) to the site.

#### **Flood Plains/Floodways**

**(a) Tax Credit Rehab Projects.** Applications that propose the rehabilitation of existing buildings located in the 100-year flood plain/floodway, will meet Threshold criteria, only under the following conditions:

- An Architectural Conceptual Site Development Plan that clearly defines the areas of floodplain/floodway, with the Owner certification on the Architectural Site Information Form must be included in the Application.
- All areas of floodplain/floodway must be documented by the FEMA map for the areas in which the site is located. The proposed site for development must be located on that map.
- The lowest existing floor elevation of each building in the flood plain must be at least 6" above the FEMA designated flood plain/floodway elevation. Documentation must be submitted to clearly demonstrate existing conditions and should include a land survey indicating the location of the existing buildings, existing floodplain/floodway, elevation of existing floodplain/floodway, elevation of lowest floor level in existing buildings and FEMA elevation of the existing floodplain/floodway.

## **Appendix I Threshold Criteria**

**(b) Other Projects.** For all other projects, building in the flood plain will be permitted only if the following conditions are met:

- An Architectural Conceptual Site Development Plan that clearly defines the areas of floodplain/floodway, with the Owner certification on the Architectural Site Information Form must be included in the Application.
- All areas of floodplain/floodway must be documented by the FEMA map for the areas in which the site is located. The proposed site for development must be located on that map.
- The city or county in which the floodplain/floodway area is located must provide written approval of the proposed reclassification of the property out of the floodplain/floodway area.
- A FEMA Conditional Letter of reclassification must be obtained for the property that shows that the property is eligible for reclassification out of the floodplain/floodway area and submitted at the time of application.
- A final letter of reclassification from FEMA along with an elevation certificate and all other information to document the reclassification must be provided to DCA at the completion of the project.

**(c) HOME Projects.** In addition to the requirements listed for “Other Projects”, for applications requesting HOME funds the following requirements must also be met:

- The qualified Environmental Professional or Engineer must include an opinion as to whether or not the proposed project will impact any floodplain or floodway
- The qualified Environmental Professional or Engineer must document mitigation for impacts to existing floodplains/floodways planned for development, and include consideration of alternative locations for the development.
- Documentation that the Applicant has published the required Notices and met the requirements of the Eight Step Flood Management process set forth in 24 CFR 55.20

### **Wetlands**

DCA does not allow the disturbance of wetlands in excess of one tenth (1/10<sup>th</sup>) of one acre for any project. No buildings or other improvements are to be located in any wetlands areas under any conditions. Any proposed development that does not meet these criteria will not meet Threshold. The following documentation of the existence of Wetlands must be included in each:

- A Wetlands Delineation and USGS Maps are required to document the existence of wetland areas on the site, and must be included in the Environmental Study. (If there are no wetlands areas on the site then a wetlands delineation is not required but in all cases USGS maps must be included in the environmental study.) The USGS Maps must clearly indicate the site location.
- The site reconnaissance must include observation of any and all wetland areas on the property.
- If Applicable, an Architectural Conceptual Site Development Plan that clearly defines the areas of wetlands with the Owner certification on the Architectural Site Information Form, indicating the acreage of wetlands that will be disturbed by the proposed project must be included in the Application

## **Appendix I Threshold Criteria**

For applications requesting HOME funds, the following **additional** requirements must be met:

- The qualified Environmental Professional or Engineer must document mitigation for impacts to any existing wetlands area(s) planned for development, and include consideration of alternative locations for the development.
- Documentation that the Applicant has published the required Notices and met the requirements of the Eight Step Wetlands Management process set forth in 24 CFR 55.20

**Lead Based Paint (LBP) and Asbestos Containing Materials (ACM).** For all existing properties to be rehabilitated under DCA programs and built prior to 1978, a survey of LBP and ACM must be included in the environmental study. The investigation must be completed according to EPA and HUD guidelines on properties that fall under the requirements of these agencies. If such materials exist on the properties the Qualified Environmental Professional must include recommendations for the management or abatement of these materials according to all EPA and HUD guidelines.

**Water Leaks, Mold & Lead in Drinking Water.** For all existing properties to be rehabilitated under DCA programs a survey of water leaks, mold and testing for lead in drinking water must be completed according to EPA and HUD guidelines as applicable on properties that fall under the requirements of these agencies . If such conditions and/or materials exist on the properties the Qualified Environmental Professional must include recommendations for the elimination, removal or remediation of these conditions and/or materials according to all EPA and HUD guidelines, as applicable.

**PCB's.** For all construction applications, documentation must be submitted according to the requirements of the Environmental Manual.

**Radon.** For all Applications the Radon zone must be noted in the environmental study along with the Georgia Radon Map. For Applications that propose the rehabilitation of existing properties, radon testing within the existing buildings, according to EPA guidelines is required and the results must be included in the environmental study.

### **Additional Environmental Requirements for HOME funded Projects**

The Applicant, as outlined in the HOME Environmental Questionnaire, must complete additional requirements for HOME funded projects at the time of Application Submission.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), the environmental requirements must be met for each noncontiguous parcel.



## **Appendix I Threshold Criteria**

### **6. Site Zoning**

Zoning must be in place on or before the Application Submission deadline. Zoning of the development site must conform to the site development plan and must be confirmed, in writing, by the authorized Local Government official. The letter from the authorized Local Government official must be included in the Application. The letter must include the zoning and land use classification of the property and be accompanied by a clear explanation of the requirements and all conditions of these zoning and land use classifications. If the Local Government does not have or enforce a zoning ordinance, the Applicant must include a letter from a local government official to that effect.

The Applicant must provide documentation that demonstrates that the site layout conforms to any moratoriums, density, setbacks, or other imposed requirements of the Local Government. This documentation must be demonstrated on the Architectural Site Conceptual Development Plan either graphically or in written form.

It is the responsibility of the Applicant to ensure that all issues and questions surrounding the zoning and land use classification of a proposed site are clearly defined prior to Application Submission. Any unclear or unresolved issues of zoning and land use could result in Threshold failure of the Application.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), **site** zoning requirements must be met for each noncontiguous parcel.

### **7. Operating Utilities**

Required project operating utilities (gas and electric service), as applicable, must be available to the proposed development site as of the Application Submission. To be considered "available" for the purposes of this section, all easements necessary for the utility providers to extend utilities to the property, and commitments from the utility providers to extend utilities to the property must be secured at the time of Application submission. Evidence of such easements and commitments from the utility provider must be included in the Application.

The Application must include a letter from the appropriate utility company confirming the availability and capacity of operating utilities at the proposed development site. The letters bearing signatures from the appropriate utility companies must be included in the Application. Any charges for the off-site extension of utility services are not eligible for funding as project costs under the funding resources in the Plan. The requirements for Operating Utilities must be met for each non-contiguous parcel or each non-contiguous multifamily property.

Operating utilities cannot be contingent on annexation of the property, improvement of infrastructure or funding to the utility provider from an outside source. Verification of the annexation and improvements must be submitted with the Application. Any unclear or unresolved issues regarding operating utilities may result in Threshold failure of the Application.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), operating utilities requirements must be met for each noncontiguous parcel.

## Appendix I Threshold Criteria

### **8. Public Water/Sanitary Sewer/Storm Sewer**

Public water and sewer service must be available at the proposed development site as of the Application Submission. To be considered "available" for the purposes of this section all easements necessary for the water and sewer authorities to extend the existing water and sewer services to the project, and commitments from the water and sewer authorities to extend the existing water and sewer services to the property must be secured at the time of Application Submission. Evidence of the easements and commitments from the water and sewer authorities must be included in the Application. A commitment can be subject only to conditions within the control of the Applicant. Letter(s) from the local public water and sewer authorities must document the availability and capacity of the existing public water and sewer service to the site. These letters from the appropriate public water and sewer authorities must be included in the Application. Any charges for the extension of off-site services are not eligible for funding as project costs under the funding resources in the Plan. Public water and/or sewer availability cannot be contingent on the construction of a water/sewer system, annexation of the property or funding to the utility provider from an outside source. Verification of the annexation and improvements must be submitted with the Application. Any unclear or unresolved issues regarding the public water/sanitary sewer/storm sewer may result in threshold failure of the Application.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), public water/Sanitary Sewer/Storm Sewer requirements must be met for each noncontiguous parcel.

### **9. Market Feasibility (Market Study)**

DCA strongly recommends that, prior to submitting Applications, Applicants independently obtain a market study prepared in accordance with DCA guidelines, sufficient to satisfy their own concerns as to market viability as outlined in the 2005 Application Manual. Applicants are encouraged to submit any market information with the Application that they believe may be helpful in determining the market feasibility of their proposal. An Applicant may submit an independent market study in the Application. However, DCA will not be bound by the opinion or conclusions reached by the Applicant-commissioned market study. The DCA-commissioned market study will take precedence.

Any market information or market study provided by the Applicant will be given to DCA's market analyst. By submitting this information or market study, Applicants are afforded the opportunity to provide input that may be important in the determination of market feasibility

Market feasibility for HOME, 4 % tax exempt Bond projects and 9% Tax Credit projects, as measured by the DCA market analyst, will be based on, but not be limited, to the following factors:

- Market capture rates 30 percent or less for **all** 1 bedroom units, 30 percent or less for **all** 2 bedroom units, 40 percent or less for **all** 3 bedroom units and 50 percent or less for all 4 or more bedroom units in the project;
- The overall capture rate for all Tax Credit Units shall not exceed 30% and the overall capture rate for all Market Rate Units for shall not exceed 30%;
- Market capture rates for each AMI market segment type (i.e. 30%, 50%, 60% & market) for each **bedroom type** shall not exceed 70%;
- An absorption period less than 24 months to reach stabilized occupancy;
- Stabilized occupancy rate of 90% or above;
- Unit mixes or target populations supported by the market;
- No adverse impact to the market and financial health of existing assisted rental housing properties in the market area. Assisted rental housing properties include those financed by Credits, USDA, HUD

## **Appendix I Threshold Criteria**

202 or 811 (as appropriate), DCA or locally financed HOME properties, HTF, and HUD 221(d)(3) and 221 (d) (4) and other market rate FHA insured programs. DCA does not consider public housing properties in the adverse impact determination;

- Competing proposed projects in the same geographic market area where, in part, location, unit mix, rent structure, market demand, and other factors favor one project compared to another;
- Ability of market rate units to lease at the projected rents; and
- All requirements as outlined in the Market Study Guide;

For existing occupied properties that are going to be rehabilitated, market analysts shall consider retention of current occupants in their demand calculations. Retention is measured by the number of tenants that are not rent burdened or over-income and the number of PBRA units. For Elderly projects, demand may include residents from outside the market area, seniors living with and/or supported by their children as documented by the market analyst. DCA reserves the right, in its sole and absolute discretion, to independently evaluate the demand for additional affordable rental housing in the geographic/market area. DCA's judgment will be the final determination.

For scattered site projects as defined in Section 10B (1)(a) and (b), the market study requirements must be met for the project as a whole.

### **4% Tax Credit/Bond Financed Project Market Studies.**

For bond financed projects covered by the 2005 QAP (projects with a bond inducement date in 2005) DCA will commission the market study upon receipt of the application for tax credits. Applicants are encouraged to submit their applications as soon as possible after the bond allocation, in order to allow completion of the market study. However in all instances applications for 4%tax credits must be submitted no later 60 days prior to bond closing. Pre-Applications may be submitted for the purpose of DCA commissioning a market study for tax-exempt bond projects at any time utilizing the 2005 core application and instructions.

## **Appendix I Threshold Criteria**

### **10. Appraisals**

#### **a. DCA Commissioned Appraisals\***

For all projects awarded HOME Loans, DCA will commission an appraisal prepared in accordance with DCA policies. DCA 's determination is final with respect to the appraised value of the project.

When preparing project development budgets, Applicants should use a reasonable estimate for the appraisal cost based on the Applicant's experience with projects of a similar size and scope. The DCA appraisals may be assignable to other lenders. In instances where the senior lender obtains the appraisal, DCA will accept such appraisal as long as DCA's guideline requirements are met and DCA is given the right to rely on the appraisal by the appraiser. DCA will select property appraisers. Applicants will be charged a fee equal to the cost of the appraisal report. The fee will be due on the date specified in the HOME commitment letter. The commissioned appraisal reports shall include the "as is" value, "as built/as complete" (encumbered), "as built/ as complete " (unencumbered) values of the proposed subject property and, tax credit value. The "as is" value shall delineate the value of the land and building. The appraisal shall conform to USPAP standards. The appraisal will provide an estimate of the market value (unencumbered) of the property at loan maturity. The total hard cost of any project may not exceed 90% of the as completed unencumbered appraised value of the property. Upon completion of the commissioned appraisal, any project found not to meet this requirement will have their funding award revoked.

#### **b. Applicant Commissioned Appraisals**

If an appraisal is required to be submitted with the Application by DCA policy as the result of an identity of interest between the buyer and seller of the proposed project, an applicant shall commission an appraisal prepared in accordance with the DCA appraisal requirements. The commissioned appraisal report shall include the "as-is" value of the property including improvements in order for DCA to establish the basis of the determination of the sales price. The appraisal shall conform to USPAP standards.

For Scattered Site Projects, an appraisal will be required establishing "as-is" value should be submitted for each non-contiguous parcel where an identity of interest exist between the buyer and seller.

### **11. Project Amenities**

All properties must include HVAC systems, refrigerators, stoves, an on-site laundry (1 washer and 1 dryer per every 25 units) and one equipped recreation area suitable for the proposed tenant base. (The equipped recreation area must be identified on the Amenities Certification Forms as applicable.) If washers and dryers are installed and maintained in every unit at no additional cost to tenants, an on-site laundry is not required. All amenities, with the exception of the on-site laundry, must be available to the tenants at no additional charge. Documentation for these amenities must be certified in the Amenities Certification Forms, depending on the type of tenant the Application is targeting. DCA reserves the right to require inclusion of all certified amenities in the finished project.

For Scattered Site properties as defined in Section 10 (B)(1)(a) and (b), the requirements for HVAC systems, refrigerators, stoves, must be met for all units.

For Scattered Site properties as defined in Section 10(B)(1)(a), the requirements for the on site laundry and equipped recreation area may be met by the project as a whole.

For Scattered Site properties as defined in Section 10(B)(1)(b), the non-contiguous parcels must be organized into groups that are surrounded by a ½ mile radius. Each group of parcels within the ½ mile radius must meet the requirement for the on-site laundry and equipped recreation area as a whole.

\* Not Applicable to Bond Financed Projects

## **Appendix I Threshold Criteria**

### **12. Site Access**

All sites proposed for development must be legally accessible by paved roads. The Application must include the appropriate drawings, survey or other documentation that reflects such paved roads. If such paved roads are not in place at the time of the Application Submission, documentation evidencing a local commitment for funding and the timetable for completion of such paved road must be included in the Application. This restriction does not apply to private driveways accessing only the proposed project through property that is not part of a proposed site. However, if the use of such a private drive is proposed, site control of the private drive must be documented by proof of ownership or by a properly executed easement on the private drive, and the plans for paving the private drive, including associated development costs, must be adequately addressed in the Application.

For Scattered Site projects as defined in Section 10(B)(1)(a) and (b), each non-contiguous parcel must meet the above criteria.

### **13. Physical Needs Assessment (Rehabilitation Projects Only)**

For rehabilitation projects only, a physical needs assessment must be included in the Application, and prepared in accordance with instructions set forth in the Architectural Guide in the Application Manual. This assessment must be completed no more than ninety (90) days prior to the Application Submission.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), physical Needs Assessment requirements must be met for each noncontiguous parcel.

### **14. Site Information and Conceptual Site Development Plan**

A Conceptual Site Development Plan must be included in the Application, and prepared in accordance with instructions set forth in the Manual:

- Easements to be defined and indicated on plan;
- Wetlands and floodplains located with areas of disturbance calculated for the Wetlands;
- Utility information located with contact information;
- Use of all adjacent properties clearly defined both graphically and in written form;
- Zoning setbacks and restrictions graphically indicated, with written zoning definitions;
- Indication of all existing structures, tanks, slabs and any other improvements existing on the property;
- Indication of any other items, physical or otherwise that would affect the development of the subject property;
- Indication of the entrance access to the property and a layout of all buildings, roads, and parking areas defined all site development amenities; and,
- Indication of all areas of tree and vegetation preservation defined.

DCA does not require an ALTA Survey for purposes of developing the conceptual site development plan.

Applicants must also submit the Site Information Form for the proposed project site and indicate all amenities that are listed on the amenities certification forms as applicable. (See Architectural Guide in the Manual for guidance.)

## **Appendix I Threshold Criteria**

Waivers for variances from any architectural standard in the Architectural Manual must be submitted to DCA on or before March 4, 2005 or, no later than 30 days prior to application submittal for 4% tax credit/Bond Financed Projects.

For Scattered Site Projects as defined in Section 10(B)(1)(a) and (b), **Site** Information and Conceptual Site Development Plan requirements must be met for each noncontiguous parcel.

### **15. Accessibility Standards**

All projects funded under the Plan must meet the following accessibility standards at the time of project completion:

- All projects that receive allocations or funding under the Plan must comply with all applicable Federal and State accessibility laws including but not limited to The Fair Housing Act, Section 504, American with Disabilities Act, Georgia Fair Housing Law and Georgia Access Law. When two or more accessibility standards apply, the applicant is required to follow and apply both standards so that a maximum accessibility is obtained, and
- All applicable DCA accessibility requirements detailed in the Architectural Standards of the 2005 Application Manual.

Regardless of whether a project anticipates using federal funds as a funding source, all proposed projects must include the following DCA requirements:

- At least 5% of the total units (but no fewer than one unit) must be equipped for the mobility disabled, including wheelchair restricted residents; and
- At least an additional 2% of the total units (but no fewer than one unit) must be equipped for hearing and sight-impaired residents.

Any exemptions to the applicable federal, state and local accessibility laws must be supported by a legal opinion that supports such exemptions. In addition, DCA will review requests for exemptions from the DCA Accessibility Standards set forth in the Accessibility Standards section of the Application Manual.

Applicants must submit the Accessibility Certification Form that certifies that the above criteria and the accessibility standards detailed in the Application Manual will be met. (See Accessibility Standards in the Manual for guidance.)

For Scattered Site Projects as defined in Section 10(B) 1(a) and (b) of the Plan, the 5% and 2% requirements are applicable to the project as a whole; however, distribution of the units must be across the non-contiguous parcels.

## Appendix I Threshold Criteria

### **16. Preliminary Financing, Limited Partner Equity, Deferred Developer Fees and Other Financing Commitment**

Formal firm commitments for equity and non-DCA debt must be submitted to DCA within 75 days of the carryover allocation.

**Preliminary Commitments.** Original preliminary commitments for the types of financing listed below must be submitted with the Application:

- Construction financing;
- Non-DCA permanent financing;
- Equity bridge loans, if required;
- Any grants or other forms of assistance utilized during the construction period, or utilized as permanent financing;
- Operating subsidy agreements;
- Deferred Developer Fee
- Developer or general partner equity (financial statements to substantiate such equity must be included if such contribution exceeds the developers fee);
- Limited partner (Tax Credit) equity;
- HUD Invitation to Submit and Lender Preliminary Commitments for HUD assisted projects; Federal HOME Loan AHP financing commitment from either the Federal HOME Loan Bank to the non-profit entity or to the ownership entity. If the commitment is to the non-profit entity, then the non-profit should provide a preliminary commitment to the Ownership entity.

The preliminary commitments must disclose, at minimum, the purpose, property address, amount, interest rate, terms, conditions and fees (if applicable). Applicants must transfer this information to the Permanent Financing summary chart in the application spreadsheet, as applicable. DCA, in its sole and absolute discretion, reserves the right to determine the adequacy of all preliminary financing commitments submitted in the Application. Any financing source for which the applicable federal rate of interest applies must be clearly noted.

**Assumption of Existing Debt.** The supporting documentation must disclose, at minimum, the following:

- A letter signed by an officer of the entity whose debt is being assumed which certifies, as of April 30, 2005, (1) the original principal balance of the loan, (2) the current outstanding principal balance of the loan, (3) the current accrued and unpaid interest (4) the current effective interest rate applicable to the loan, (5) the original date of the loan (6) the maturity date of the loan, (7) annual debt service (8) the amortization period applicable to the original loan, (9) that the loan is not currently in default, or if there exists an event of default, or an event that with the passage of time will constitute an event of default, all of the factual data pertinent to said default or said potential default and (10) that the loan has, or has not, been modified (if said loans has been modified and/or restructures in any way, copies of said modification/restructure documents must be provided)
- A copy of the original Promissory Note and any amendments and/or modification to said Promissory Note
- A copy of the original Loan Agreement and any amendments and/or modification to said Loan Agreement
- A copy of the original Mortgage, Deed to Secure Debt, deed of Trust or such other security instrument providing security for the loan, and any amendments and/or modification to said security instruments

## **Appendix I Threshold Criteria**

**Deferred Developer Fee.** Any owner's equity shown in the Application, excluding the general partner's contribution required by the Limited Partnership Agreement will be included as a source of funding in the calculation of Credit. This policy will apply at application, carryover, and final allocation. A developer should either take the deferred Developer Fee in the form of a note, or incorporate the deferred Developer Fee into the limited partnership agreement along with a detailed repayment schedule and specific terms.

DCA will accept either method as long as the terms of the deferred Developer Fee meet the requirements as set forth in the Plan. (Note that the deferred Developer Fee should be shown in last lien position in the debt service section of the project cash flow proformas). For purposes for calculating the minimum debt coverage ratio of 1.15, the deferred Developers Fee will not be included as debt service.

For Scattered Site Projects all units must be developed under one master plan of financing and considered as a single project by all funding sources. The requirements of this threshold category are applicable to the project as a whole.

### **17. Required Legal Opinions**

(A) A legal opinion regarding the acquisition Credit eligibility is required for projects involving acquisition and rehabilitation.

(B) A legal opinion regarding Credit eligibility is required for projects operated as assisted living facilities.

(C) Nonprofit organizations applying for Credit under the nonprofit set-aside must include in the Application an opinion of an attorney who specializes in tax law on the non-profit's current federal tax exempt qualification status in accordance with the prescribed format contained in the Manual. If such an opinion has been previously obtained, this requirement may be satisfied by submitting the opinion with documentation demonstrating that the non-profit's bylaws have not changed since the legal opinion was issued.

For Scattered Site Projects, the non-contiguous parcel for which this criterion is applicable must meet the legal opinion requirements.



## **Appendix I Threshold Criteria**

### **18. Experience**

DCA requires prior successful project experience for the Owner, Developer and Manager of a proposed project. A DCA Experience Summary form must be completed for each Owner, Developer and Manager of a project and submitted on or before the Application submission date. Entities and/or principals that were deemed experienced for the 2003 and 2004 competitive round will be issued an experience certificate for the 2005 round and do not have to complete a new DCA Experience Summary form provided there have been no change in their organizational structure since the initial experience determination. DCA reserves the right to determine, in its sole and absolute discretion, whether an Application meets the criterion of this section. DCA also reserves the right to determine whether the proposed Owner and/or Developer have/has the capacity to successfully complete the proposed development. DCA may consider projects in progress, prior performance in meeting construction commencement, projects with recaptured credits and completion deadlines, as well as the number of outstanding incomplete DCA-funded developments when determining capacity.

#### **(A) Owner Experience**

1. A proposed project Owner must demonstrate successful Owner experience as follows:
  - The Proposed Owner (individual, corporation, or in the case of a limited partnership, the general partner(s) of the Ownership entity) must demonstrate at least three (3) continuous years of prior ownership experience in at least two multifamily rental housing projects of similar size (number of dwelling units) to the proposed project.
  - Only ownership experience that occurred subsequent to January 1, 1995 will be considered under this criterion.
  - This Ownership Experience requirement may be met either through the experience of the General Partner entity or through the individual experience of one of the General Partner's principals as set forth below.
  - In a non-profit corporation, the executive director's experience will also be considered for purposes of determining whether the non profit has met the Owner experience requirements
  - A non-profit General Partner may also meet the experience requirements through the experience of a sponsoring non-profit.
2. For purposes of determining experience, a principal shall be defined as an individual who has a direct or indirect ownership interest in the ownership entity and who will materially participate in the ownership and operation of the project through regular, continuous and substantial involvement
3. In order for previous project experience to be considered, the principal must show a direct or indirect ownership interest in the Ownership entity of the previous project and that that the principal materially participated in the ownership and operation of the project through regular, continuous and substantial involvement.

#### **(B) Developer's Experience**

1. A proposed project Developer must demonstrate successful Developer experience as follows.
  - The proposed Developer must demonstrate successful development experience in at least two multifamily rental housing projects of similar size (number of dwelling units) to the proposed project.
  - Only Developer experience that occurred subsequent to January 1, 1995 will be considered under this criterion.

## **Appendix I Threshold Criteria**

- This Developer experience requirement may be met either through the experience of the proposed Developer entity or through the individual experience of one of the Developer's principals as set forth below.
  - In a non-profit corporation, the executive director's experience will be considered for purposes of determining whether the Developer has met the Developer experience requirements
  - A non-profit Developer may also meet the experience requirements through the experience of a sponsoring non-profit.
2. For purposes of determining experience, a principal shall be defined as an individual who has a direct or indirect minimum ownership interest in the Developer entity and who will materially participate in the development of the project through regular, continuous and substantial involvement.
  3. In order for previous project experience to be considered, the principal must show a direct or indirect ownership interest in the Developer entity of the project and that that the principal materially participated in the development of the project from project inception through construction completion through regular, continuous and substantial involvement.

### **(C) Management Company's Experience**

A proposed project Manager can meet this Threshold criterion by demonstrating successful project Manager experience as follows.

- The proposed Management Entity must demonstrate prior experience in the management of at least two multifamily rental housing projects of similar size (number of dwelling units) to the proposed project.
- To be considered, the manager's experience with a project must extend for at least two years and include project lease up experience and stabilization.
- Only Management experience that occurred subsequent to January 1, 1995 will be considered under this criterion.
- This Management Experience requirement may be met only through the experience of the Management Entity or through the experience of a principal.

### **(D) Options for Inexperienced Owners and Developers**

**1. Partnering.** An inexperienced Owner or an inexperienced Developer can meet the experience requirements of this section by partnering with an Owner or Developer that meets the DCA experience requirements set forth in paragraphs (A) and (B) of this section. The applicant must submit the following documentation in order to meet experience through partnering:

- 2005 DCA experience certificate for experienced Owner and/or Developer Partner
- If the applicant is inexperienced in the Owner category, an executed partnership agreement with a partner that meets DCA Owner experience requirements should be included. The inexperienced partner must be part of the General Partnership entity for the Project. If the applicant is inexperienced in the Developer category, an executed partnership agreement with a partner that meets DCA Developer experience requirements should be included. The defined relationship of the parties must be co-developers. The agreement must describe in detail the responsibilities of both the experienced and inexperienced partner. Both the experienced and inexperienced partner must actively participate in the Ownership and/or Developer responsibilities.
- Each executed partnership agreement must include a training plan providing for the training of the inexperienced partner by the experienced partner in the Ownership and/or development of the project. The training plan must specify that the training services will be provided from project

## **Appendix I Threshold Criteria**

commencement, through construction, lease up, and permanent loan conversion and or issuance of 8609's – whichever is later. Timetables, milestones and projected training hours per week must be included in the plan. The training plan should be attached as an exhibit to the executed Partnership agreement. (A sample training plan is included in the Non profit tab of the DCA Application Manual)

2. **Consulting Agreements.** An inexperienced Owner or an inexperienced Developer can also meet the requirements of this section by retaining an Owner and/or Developer Consultant that meets the DCA experience requirements set forth in paragraphs (A) and (B) of this section. The applicant must submit the following documentation in order to meet Owner and or Developer experience through a consultant:

- 2005 DCA experience certificate for the experienced Owner and/or Developer Consultant
- If the applicant is inexperienced in the Owner category, an executed agreement with a consultant that meets DCA Owner experience requirements should be included. If the applicant is inexperienced in the Developer category, an executed agreement with a consultant that meets DCA Developer experience requirements should be included. The agreement must describe in detail the responsibilities of the experienced consultant as well as the inexperienced Owner and/or Developer.
- Each executed consulting agreement must include a training plan providing for the training of the inexperienced partner by the experienced partner in the Ownership and/or development of the project. The training plan must specify that the training services will be provided from project commencement, through construction, lease up, and permanent loan conversion. Timetables, milestones and projected training hours per week must be included in the plan. The training plan should be attached as an exhibit to the executed consultant agreement. (A sample training plan is included in the Non profit tab of the DCA Application Manual)

3. **Waivers.** A proposed Project Owner, Developer or Manager that cannot meet the experience requirement set forth in paragraphs A, B and C above may request a waiver of the DCA experience requirements. The DCA Waiver Request form, along with the required DCA experience summary, must be submitted to DCA on or before **March 4, 2005** or, on or no later than 30 days prior to Application submittal for Bond Financed Applications. The granting, or denial of waivers, is in the sole and absolute discretion of DCA. DCA may include limitations with respect to the number and size of projects when waivers are granted. DCA reserves the right to require HOME or tax credit training as a condition of the waiver

4. **Scattered Sites.** For Scattered Site projects, the experience requirements must be met by the project as a whole.

## **Appendix I Threshold Criteria**

### **19. Eligibility for Credit under the Nonprofit Set-Aside\***

To be eligible for Credit under the nonprofit set-aside:

- The organization must be a qualified nonprofit, defined as a 501(c)(3) or 501(c)(4) organization, which is not affiliated with or controlled by a for-profit organization and has included the fostering of low income housing as one of its tax-exempt purposes;
- The qualified nonprofit(s) must materially participate in the project as described in IRC Section 469(h);
- The qualified non profit(s) must own at least 51% of the general partner's interest in the proposed project and be the managing general partner of the ownership entity;
- For purposes of this set aside, the term "qualified non profit" includes any corporation if 100 percent of the stock of such corporation is held by one or more qualified non profit organizations at all times during the period such corporation is in existence;
- If the non-profit is also a developer of the project, the nonprofit must receive a percentage of the Developer Fee greater than or equal to its percentage of its ownership interest; and
- A copy of the general partnership joint venture agreement that indicates the nonprofit's general partnership interest and Developer Fee amount must be included in the Application.

Nonprofit organizations applying for Credit under the nonprofit set-aside must include in the Application an opinion of an attorney who specializes in tax law on the non-profit's current federal tax exempt qualification status in accordance with the prescribed format contained in the Manual. If such an opinion has been previously obtained, this requirement may be satisfied by submitting the opinion with documentation demonstrating that the non-profit's bylaws have not changed since the legal opinion was issued.

Scattered Sites. For Scattered Site projects, the eligibility for Nonprofit Set-aside requirements must be met by the project as a whole.

### **20. Eligibility for HOME Loans under the CHDO Set-Aside\***

All nonprofits seeking funds under the CHDO set aside are required to have submitted their CHDO prequalification or renewal of Applications by October 29, 2004. A copy of the State CHDO prequalification/renewal letter must also be included in the Application. The CHDO must be either the sole general partner of the ownership entity or the managing general partner of the ownership entity. The CHDO must also exercise effective control of the project. In the event the CHDO is a general partner with a for-profit or nonprofit general partner, the CHDO must own at least 51% of the general partnership interest. The CHDO (or a wholly owned or controlled affiliate) must receive a percentage of the Developer Fee greater than or equal to the percentage of ownership interest. All DCA communication with the ownership entity will be with the CHDO managing general partner. A copy of the general partnership/joint venture agreement indicating the CHDO's general partnership interest and its share (or the share of the wholly owned and controlled affiliate) of the Developer Fee must be included in the Application.

For Scattered Site projects, the eligibility for HOME CHDO set aside requirements must be met by the project as a whole.

### **21. Additional HOME Requirements\***

## **Appendix I Threshold Criteria**

Projects applying for HOME funds must meet additional Site and Neighborhood Standards (24 CFR 92.202 and 24 CFR 983.6) and Environmental Requirements as mandated by the HOME regulations. These requirements must be met in accordance with instructions set forth in the HOME Manual.

For Scattered Site projects, each non-contiguous parcel must meet the additional HOME requirements.

### **22. RAN Registration**

All Georgia properties funded by DCA that the Owner/G.P., Developer or Management Company are currently involved in and that are listed on the Compliance History Summary Form or on the Experience Summary must be registered in DCA's Rental Access Network (RAN). The application must include a RAN Certification of Registration or a RAN Registration Listing Form in the Compliance Tab of the 2005 Application.

Registration for each property can be completed at [www.rentalaccessnetwork.org](http://www.rentalaccessnetwork.org). Directions for entering property information into the RAN database are located at the web site. This registration may be completed and submitted to DCA on a pre-application basis by following the guidelines in the Pre-Application section of the Core QAP. Once all properties have been registered in the RAN database, applicants must submit a completed copy of the RAN Registration Listing Form. The Registration Listing Form will be reviewed by DCA for accuracy and, if all properties noted on the Registration Form are included in the RAN network a RAN Certificate of Successful Registration will be issued to the applicant. If the applicant has gone through the pre-application process, a copy of the RAN Certificate of Successful Registration must be included in the Compliance Tab along with the Compliance History Summary or Pre-Application Compliance Score Certification. For applicants not participating in the pre-application process, a copy of the RAN Registration Listing form must be included in the Compliance Tab.

## Appendix II COMPETITIVE SCORING CRITERIA

The Scoring Criteria are summarized in the table below and detailed on the following pages. The maximum total score possible is 212 points.

### PROJECT SCORING SUMMARY

		Total Score Value
1	<i>APPLICATION COMPLETENESS/ORGANIZATION</i>	
	<b>A. Complete Application</b>	6
	<b>B. Organization</b>	2
2	<i>PROJECT LOCATIONAL CHARACTERISTICS</i>	
	<b>A. Adjacent Residential Development</b>	2
	<b>B. Desirable/Undesirable Characteristics</b>	10
	<b>C. Quality Growth Initiatives</b>	15
	<b>D. Previous Project within a Local Government</b>	4
3	<i>TENANCY CHARACTERISTICS</i>	
	<b>A. Family Housing</b>	22
	<b>B. Special Needs Housing</b>	26
	<b>C. Elderly Households</b>	20
	<b>D. Housing For Older Persons</b>	20
4	<i>ADDITIONAL RENT AND INCOME ELECTIONS</i>	
	<b>A. Public Housing Authority Development and Rental Subsidy</b>	15
	<b>B. Very Low Income Tenancy Exceeding Requirements</b>	6
	<b>C. Project-Based Rental Assistance</b>	18
	<b>D. Very -Very Low Income Tenancy Exceeding Requirements</b>	8
	<b>E. DCA Project Based Rental Assistance for Special Needs Tenants</b>	2
	<b>F. Mixed Income Projects</b>	4
	<b>G. Extended Use Period</b>	3
5	<i>PRESERVATION</i>	10
6	<i>GOVERNMENT SUPPORT AND FINANCING ASSISTANCE</i>	
	<b>A. Local Government Support</b>	3
	<b>B. Government Financial Assistance</b>	15
	<b>C. CHDO Predevelopment Loans</b>	2
7	<i>PROJECT CHARACTERISTICS</i>	
	<b>A. Neighborhood Redevelopment</b>	11
	<b>B. Energy Efficiency Requirements</b>	10
	<b>C. Project Design</b>	20
	<b>D. Accessibility</b>	6
	<b>E. Ownership Makeup</b>	2
8	<i>READINESS TO PROCEED</i>	4
9	<i>COMPLIANCE HISTORY STATUS</i>	10
TOTAL POSSIBLE SCORE		212

## Appendix II Competitive Scoring Criteria

To be considered for DCA financing resources, Applications must meet the Competitive Scoring requirements described below.

### 1. Application Completeness/Organization

#### A. **Completeness**

**6 points**

All required Application forms and supporting documentation are included and complete at the time of Application Submission. Complete shall be defined as an Application that had no missing or incomplete documents and required no financial adjustments.

#### Missing or incomplete documents

For each missing or incomplete document, one (1) of these possible points will be deducted, up to a maximum of six (6) points.

#### Financial Adjustments

DCA will notify applicants of revisions and/or adjustments required, to ensure consistency with DCA project economic assumptions, the Plan and Manual requirements, and to ensure that the project is feasible per DCA financial guidelines. Applicants will be required to submit a revised electronic core application within 2 business days upon notification by DCA. Applicants will be limited to revisions identified by DCA and any revisions that arise from the DCA requested revisions. Revisions that will not be allowed include, but are not limited to:

- Unit count and/or distribution
- Income and rent elections
- Rent structure
- Financing sources (with the exception of DDF)
- Development Budget

Points will be deducted for DCA requested revisions as follows:

- 1-3 revisions                      1 pt
- 4-6 revisions                      2 pts
- 7-10 revisions                      3 pts
- 11 or more revisions              1 pt per revision

There is no cap on the total number of points that may be deducted for financial adjustments. Therefore, the completeness category could have a negative point value.

#### B. **Organization**

**2 points**

The Application is organized in the format prescribed by DCA in the Application binder tab checklist. Documents not filed in the appropriate tab may not be reviewed by DCA.

## Appendix II Competitive Scoring Criteria

### 2. Project Location Characteristics

#### A. **Adjacent Residential Development**

**2 points**

Points will be awarded if the site is adjacent to (or directly across a street from) stable, occupied residential development. Applicants must submit the Site Information Form, site photographs, and the Conceptual Site Development Plan.

If the project site is part of a larger parcel for which there is a redevelopment plan, points will be awarded if the entire parcel is adjacent to (or directly across a street from) stable occupied residential development. Documentation evidencing the redevelopment plan for the larger parcel must be attached to the Site Information Form.

For Scattered Site Projects, as defined in Section 10B(1)(a) and (b) of the Plan, each non-contiguous parcel must be adjacent to (or directly across the street from) stable occupied residential development.

#### B. **Desirable and Undesirable Activities/Characteristics**

**10 points**

One (1) point will be awarded for each desirable activity or characteristic that is near a proposed site to a maximum of ten (10) points. One (1) point will be deducted from the total desirable activities score for each undesirable activity or characteristic that is near a proposed site. A maximum of ten (10) points will be awarded in this category. The total points awarded will be determined by calculating the sum of the total desirable activity points less the total undesirable activity points. A negative total in this category will be awarded zero (0) points.

For Scattered Site Projects, as defined in Section 10B(1)(a), the perimeter of the ½ mile radius in which the non-contiguous parcels are located shall serve as the boundary of the proposed site from which the distances for determining the location of the desirable and undesirable activities shall be measured for both non-rural and rural sites. All desirable and undesirable activities within the perimeter of the ½ mile radius must also be noted for purposes of claiming points.

For Scattered Site Projects, as defined in Section 10B(1)(b), each parcel shall be reviewed individually as defined above. One (1) point will be awarded for each desirable activity or characteristic to a maximum of ten (10) points. One (1) point will be deducted for the score for each undesirable activity or characteristic. The applicant shall calculate the total score (to a maximum of ten (10) points) for each non-contiguous parcel then add the total points obtained and divide by the number of non-contiguous parcels to arrive at the total points for this category. No rounding up, and only whole numbers may be claimed as points.



## Appendix II Competitive Scoring Criteria

### 1. Desirable sites.

- (a) In determining whether a desirable activity/characteristic is “near” a proposed site, the following factors must be used:
- For non-Rural County sites, only activities and/or characteristics, which are located within a one (1) mile walking/driving distance from the proposed site, will be considered. The walking route to desirable activities/characteristics must be along paved sidewalks, established pedestrian walkways or bike trails.
  - For Rural County sites, only activities and/or characteristics that are located within a one and a half (1½) mile walking/driving distance from the proposed site will be considered.
- (b) Desirable activities/characteristics may include, but are not limited to the following:
- retail stores
  - federally insured banking institutions
  - grocery stores
  - recreational facilities
  - libraries
  - school(s)
  - day care services
  - medical facilities
  - employment centers
  - civic centers

### 2. Undesirable Sites

- (a) In determining whether an undesirable activity/characteristic is near a proposed site, the Application must consider any undesirable activity/characteristic that is located within one half (½) mile of the proposed site.
- (b) Undesirable activities/characteristics include but are not limited to the following:
- junkyards
  - hazardous, chemical or heavy manufacturing activities,
  - sources of noise, odor, or excessive glare from lighting on adjacent properties unless the applicant provides evidence of a detailed mitigation plan and associated costs,
  - access to the proposed site off of a street with frontage of less than 100 feet, or
  - unoccupied and unsecured buildings with evidence of loitering, trespassing, or other criminal activity

**Appendix II  
Competitive Scoring Criteria**

3. Documentation

In order to document desirable and undesirable activities/characteristics, the Applicant must complete the Site Information Certification Form and attach the following:

- (a) A site map indicating the specific locations of each desirable and undesirable activity/characteristics. The map must contain a key stating the type of activities/characteristics identified, and must include the following:
  - location of site including an indication of major access roads;
  - indication of distances in 1/4 mile increments;
  - areas of residential development adjacent to or near the site;
  - indication of any major industrial or commercial development; and
  - all desirable and undesirable activities/characteristics.
- (b) Photographs of the site and the surrounding neighborhood. All photographs are to be either color originals or color copies. Black and white photographs are not acceptable.
- (c) If the Applicant has knowledge at the time of Application that the conditions that make the property undesirable will change or be remedied (i.e. demolition, rehabilitation, etc.) prior to awards, evidence from the owner of the site documenting how such change will occur and the time frame thereof must be included.

**C. Quality Growth Initiatives:**

**15 points**

**1. Infill Sites**

**5 points**

To qualify for five (5) Infill points, the proposed site must exhibit all of the following:

- The site must be surrounded on every side except one side with established development (For the purposes of this category, agricultural use does not qualify as established development.).
- The site must maximize the use of existing utilities and infrastructure.
- At a minimum, the established development on one side must consist of residential or retail development. (Scattered, single family housing does not constitute established residential development for the purposes of this category.)

If the project site is part of a larger parcel for which there is a redevelopment plan, points will be awarded if the entire parcel is adjacent to (or directly across the street from, or at distances specified in the individual criterion) the above criteria. The redevelopment plan for the larger parcel must be attached to the Site Information Form.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, each non-contiguous parcel must meet the above criteria.

## **Appendix II Competitive Scoring Criteria**

### **2. Community Transportation Options**

**2 points**

To qualify for two (2) Community Transportation points, the proposed site must exhibit one of the following:

Two Points will be awarded to projects formally designated as a Transit Oriented Developments by a Rapid Transit Authority or to projects adjacent to a rapid rail transit station and formally endorsed by a Rapid Transit Authority. Documentation from a Rapid Transit Authority of the formal designation as a Transit Oriented Development or endorsement by a Rapid Transit Authority must be attached to the Site Information Form.

OR:

Two Points will be awarded to projects located on a bus route with defined, regularly scheduled bus service or an “on call” bus system will qualify for these points. Points awarded in this category for “on call” transportation services cannot be claimed under basic or optional service requirements. The bus stop must be located within 1/2 mile walking distance from the property. Documentation from the transportation authority indicating bus routes, schedules, and rider pick up locations must be attached to the Site Information Form.

OR:

Two Points will be awarded to projects located in a rural area (not an MSA County) within 1/2 mile of a “community transportation roadway”, with convenient safe access from the property to the roadway along paved sidewalks, established pedestrian walkways or bike trails. A “community transportation roadway” is one that is regularly traveled into the main retail/commercial areas of the community by the majority of traffic within that community and residential access onto such roadway exists. For the purposes of these points, properties located on routes defined by the Georgia DOT as “expressways”, “freeways”, “major arterials” or “major collectors” will not qualify. DCA reserves the right to determine the designation of a “community transportation roadway” at its sole and absolute discretion.

To claim points for any of the above, a scattered site project as defined in Section 10(B)(1)(a) and (b), each noncontiguous parcel must meet the criteria set forth above, as applicable.

## **Appendix II Competitive Scoring Criteria**

### **3. Adaptive Reuse, Historic Preservation and Brownfield / Greyfield Redevelopment**

**6 points**

To qualify for Adaptive Reuse, Historic Preservation and Brownfield / Greyfield Redevelopment points, choose as many categories as applicable from the following list, to a maximum of six (6) points:

Two (2) points will be awarded if the proposed development is an adaptive reuse of an existing building. Adaptive reuse is defined as the reuse of a building for residential use. The documentation to be submitted by the applicant must include information on the previous use of the building and photographs of the building.

Two (2) points will be awarded if the proposed development is a reuse of an existing building that has received a historic designation and for which Historic Tax Credits have been or will be applied for. Documentation must include evidence of the Historic Designation.

Two (2) points will be awarded if the proposed development is the redevelopment of a brownfield site. The definition of a brownfield site is one where the EPA, Georgia EPD or other environmental regulatory agency has defined the site as a brownfield site and has determined the applicable guidelines for the cleanup required for residential uses. Evidence of such designation must be included.

Two (2) points will be awarded if the proposed development is the redevelopment of a greyfield site. A greyfield site is a site that has been previously developed primarily as a retail center or other commercial (non-residential) center that is vacant, abandoned or 90% of the square footage is unused.

To claim points for any of the above, each noncontiguous parcel of a Scattered Site Project, as defined in Section 10 B(1)(a) and (b) of the Plan, must meet the above criteria, as applicable.

Documentation evidencing Adaptive Reuse, Historic Preservation or Brownfield / Greyfield Redevelopment must be attached to the Site Information Form.

### **4. Site Layout**

**2 points**

In order to qualify for two (2) Site Layout points, the proposed site must exhibit one of the following:

Two (2) points will be awarded to a site layout where the parking is located away from the street side(s) of the site. The design must locate parking according to the DCA Architectural guidelines, and local zoning requirements, and must allow for parking to be separated from the street approach to the site by either the layout of buildings or upgraded landscaping including trees.

OR:

## **Appendix II Competitive Scoring Criteria**

Two (2) points will be awarded for a site layout that incorporates decorative, durable fencing at the property entry (street side) of the site. Wood fences will not qualify.

For Scattered Site Projects, as defined in Section 10 B(1)(a) and (b) of the Plan, each non-contiguous parcel must meet the above criteria.

**D. Previous Projects within a Local Government**

**4 points**

Four (4) points will be added if the proposed development site is within the boundaries of a Local Government in which a 9% Credit, 4% Credit and/or HOME project has not been awarded within the last three (3) DCA funding cycles, or two (2) points will be added if the proposed development site is within the boundaries of a Local Government in which a 9% Credit, 4% Credit and/or HOME project has not been awarded in the last two (2) DCA funding cycles.

For example, if no projects were awarded in unincorporated Cobb County for the last three DCA funding cycles, but one was awarded in the City of Marietta in 2001, an Application for a project from an unincorporated area of Cobb County would receive four (4) points.

For Scattered Site Projects, as defined in Section 10B(1)(a) and (b) of the Plan, each non-contiguous parcel may be considered for points in this category. However, the Application will be awarded a maximum of four (4) points in this category.

## Appendix II Competitive Scoring Criteria

### 3. Tenancy Characteristics

For all projects other than Special Needs, Scattered Site Projects, as defined in Section 10 (B)(1)(a) of the Plan, the project as a whole must meet all the requirements set forth in the basic requirements category of the tenancy characteristics in order to receive the basic points. Any non-contiguous parcel may meet the criteria set forth for optional services and/or amenities. However, optional services and/or amenity points are only awarded if the project as a whole meets the criteria set for the basic requirements. In addition, optional amenities and services for which points are claimed must be distributed among the non-contiguous sites. The Application will be awarded points as allowed for the tenancy characteristic category selected for the Application. For Special Needs scattered site projects as defined in Section 10 (B)(1)(a), the basic amenities and services must be met by the project as a whole.

For Scattered Site properties as defined in Section 10(B)(1)(b), where points are available for optional amenities and services and the sites are located within a single neighborhood, the project shall meet this requirement as a whole. The optional amenities and services for which points are claimed must be distributed among the noncontiguous sites.

#### A. **Family Housing**

**22 Points**

This section is designed to foster development of housing for families and to encourage community activities from within the neighborhood. In order to qualify for four (4) points, the proposed project must have all of the basic requirements and documents outlined in sections (1) and (5) below. Additional points may be awarded for inclusion of optional amenities and optional services outlined in section (2) and (3) if Applicant receives points for meeting the basic requirements.

##### 1. Basic Requirements

- Community spaces or a community building.
- The site must have sheltered exterior gathering areas, such as a gazebo located in a central area or a large covered porch at the community building.
- Refrigerator and stove
- HVAC systems
- One recreation area equipped and suitable for the proposed tenant base.
- On-site laundry with one washer and one dryer per every 25 units. (If washers and dryers are installed and maintained in every unit at no additional cost to the tenants, an on-site laundry is not required.)
- The Application must include two (2) ongoing services designed for the physical or social needs of the tenant population.

Applicants must certify all Basic amenities elections on the Family Housing Amenities Certification Form.

## **Appendix II Competitive Scoring Criteria**

### 2. Optional Amenities

Points will be awarded for each optional amenity that is included in the Family Housing Amenities Certification Form, to a maximum of fifteen (15) points.

- Physical improvements on the site such as attractively fenced community gardens, equipped walking path with exercise stations or sitting areas, and equipped picnic areas, equipped tot lot, equipped play court and recreational facilities. (Points are not available for inclusion of the recreation area required to meet Threshold.) (one (1) point per improvement to a maximum of three (3) points)
- Large open playing fields (of at least 5,000 square feet) (two (2) points)
- Covered pavilion with picnic/barbecue facilities to encourage community or family reunion type functions (two (2) points)
- Washer/dryer hookups in all units in addition to required central laundry or washers and dryers are installed and maintained in every unit at no additional cost to tenants (four (4) points)
- Exercise/Fitness Center (four (4) points)
- Complete built-in fire sprinkler system in every unit and the community center, including an exterior audio and visual alarm system (two (2) points)
- Swimming Pool (two (2) points)
- Microwave Oven (one (1) point)
- In-sink disposal (one (1) point)
- Built in dishwasher (one (1) point)
- Equipped Computer Center (two (2) points)
- Other optional amenities as proposed by the Applicant; two (2) points per amenity. To document these optional amenities, Applicant must provide a detailed description of the amenity and justify the appropriateness of the amenity for the targeted population. This documentation must be attached to the Amenities Certification Form for this category.

## **Appendix II Competitive Scoring Criteria**

### 3. Optional Services

One (1) point to a maximum of three (3) points will be awarded for each additional service that is included in the Application.

Examples of services which are designed for families include, but are not limited to:

- Daycare
- After-school programs
- Financial and budgeting seminars
- Job training
- Homebuyer training and seminars
- Supervised recreational activities for children
- Preventive health care programs which are designed for families
- Transportation to facilitate access to social services, doctors, shopping
- Computer labs with high-speed Internet access and/or tutors. In areas where high-speed Internet access is not available, points will be awarded for providing dial up Internet access.
- Activities sponsored in the Library
- Dry-cleaning and/or laundry services
- Grocery pickup and/or delivery
- Full or part-time social services/activity manager
- On-site full time management and/or security staff
- Social and recreational programs planned and overseen by the project manager. (Monthly birthday parties/holiday dinners and/or parties/potluck dinners, movie nights, bingo, etc.)

### 4. Documentation

The Application must also provide the following for all required and optional services (where applicable):

A detailed letter of intent from an experienced, licensed (or otherwise qualified and acceptable to DCA) service provider for each proposed service. This letter must also contain a comprehensive description of the service to be provided, explain how said service is to be managed, including frequency which must be at least monthly, and a commitment to providing the service for a term of no less than 6 months.



## **Appendix II**

### **Competitive Scoring Criteria**

#### 5. *Additional Policies Related to Services*

- A final, binding contract for all proposed services must be submitted to the DCA Compliance Manager before the placed in service date for the first building the project.
- Any proposed changes of supportive services or providers from those proposed in the Application must be approved by DCA prior to contracting with that service provider.
- Services must be committed for the Compliance Period or the Period of Affordability, whichever is greater.
- Services may be provided at a charge sufficient to cover the cost of the supportive services only, but the services must be clearly optional to the tenants.
- A full-time activities manager will be allowed in the operating budgets for those properties that are 100 units or more in size
- Temporary staffing during lease-up to handle activities set-up and sign-up will be considered on a case-by-case basis.
- Part-time (on a proportional basis) activity managers will be allowed in the operating budgets for smaller projects.
- Owners will be required to submit annual certifications and documentation regarding the ongoing provision of the supportive services.

## Appendix II Competitive Scoring Criteria

### B. Special Needs Projects

26 points

This section is designed to foster development of housing for the homeless, persons with disabilities (mental, developmental), abused spouses and their children, persons with alcohol or other drug addiction, and persons living with HIV/AIDS. If applicants meet all of the Basic Requirements, points will be awarded based on the percentage of the total units that are held and reserved for occupancy by tenants with special needs, as follows:

Greater than 30% of units but less than 35% of units	24 pts
Greater than or equal to 35% of units but less than 40% of units	25 pts
Greater than or equal to 40% of units	26 pts

#### 1. Basic Requirements

- At least 30% of the total project dwelling units must be restricted to Special Needs Households (excluding Elderly Housing and Housing for Older Persons)
- Refrigerator and stove
- HVAC systems
- One recreation area equipped and suitable for the proposed tenant base.
- On-site laundry with one washer and one dryer per every 25 units.  
(If washers and dryers are installed and maintained in every unit at no additional cost to the tenants, an on-site laundry is not required.)
- Community spaces or a community building.
- The site must have sheltered exterior gathering areas, such as a gazebo located in a central area or a large covered porch at the community building.
- The Application must provide at least three (3) supportive services designed to meet the needs of the targeted population and deemed appropriate by DCA.
- The Application must provide three (3) amenities applicable to the designated Special Needs Households as certified on the Special Needs Housing Amenities Certification Form.

#### 2. Documentation

The Application must also provide the following documentation for all services:

- (1) A Memorandum of Understanding (MOU) between the service provider and the ownership entity must be included that specifies the services that will be provided along with the rationale for why such services are deemed appropriate for the targeted tenant population. This MOU must be in the format outlined in the Service section of the Application Manual.
- (2) A detailed annual budget must be included along with the Sources of Funds to support such budget.
- (3) The service provider shall also submit a description of its technical capacity and experience as it relates to the services to be provided.
- (4) The term of the MOU must be no less than one year.

## **Appendix II**

### **Competitive Scoring Criteria**

#### 3. Additional Policies Related to Services

- A final, binding contract for all proposed services must be submitted to the DCA Compliance Manager before the placed in service date for the first building the project.
- Any proposed changes of supportive services or providers from those proposed in the Application must be approved by DCA prior to contracting with that service provider.
- Services must be committed for the Compliance Period or the Period of Affordability, whichever is greater.
- Services may be provided at a charge sufficient to cover the cost of the supportive services only, but the services must be clearly optional to the tenants.
- A full-time activities manager will be allowed in the operating budgets for those properties that are 100 units or more in size
- Temporary staffing during lease-up to handle activities set-up and sign-up will be considered on a case-by-case basis.
- Part-time (on a proportional basis) activity managers will be allowed in the operating budgets for smaller projects.
- Owners will be required to submit annual certifications and documentation regarding the ongoing provision of the supportive services.

## Appendix II Competitive Scoring Criteria

### C. Elderly Households

**20 points**

This section is designed to foster development of housing for Elderly Households. In order to qualify for six (6) Elderly Household points, the proposed project must have all of the basic requirements and documents outlined in sections (1) and (3) below. Additional points may be awarded for inclusion of optional amenities and optional services outlined in section (2), if the Applicant receives points for meeting the basic requirements.

#### 1. Basic Requirements

- 100% of the HOME and/or Credits units must be reserved for Elderly Households.
- 100% of the units must be accessible and adaptable (as defined by the HUD Fair Housing, the Americans with Disabilities Act and Section 504).
- All units must have an installed call system, including a buzzer and light to the exterior.
- All properties must include community spaces or a community building.
- Refrigerator and stove
- HVAC systems
- One recreation area equipped and suitable for the proposed tenant base.
- On-site laundry with one washer and one dryer per every 25 units. (If washers and dryers are installed and maintained in every unit at no additional cost to the tenants, an on-site laundry is not required.)
- Elevators must be provided for access to units above the ground floor.
- For one-story garden style, projects, all units must have sheltered exterior areas such as porches or patios.
  
- In buildings that are not garden style, lobbies and corridors must have small gathering areas in several locations distributed among all floors.
- The site must have sheltered exterior gathering areas such as a gazebo located in a central area or large covered porch at the community building.
- The Application must include at least one activity/service designed to meet the physical or social needs of elderly persons, in at least two (2) of the following categories: recreation/social, transportation, health/wellness, education, counseling, and security. (Total of two (2) different services) Examples of activities/services are set forth in Section (2) below.

Applicants must certify all Basic amenities on the Elderly Housing Amenities Certification Form.

## **Appendix II Competitive Scoring Criteria**

### 2. Optional Amenities and Services

Points will be awarded for each additional amenity or service that is designed for Elderly Households. Optional amenities and services are amenities and services that are provided in addition to the amenities and services included to meet the basic requirements for Elderly Households. Each additional service or amenity shall receive two additional points unless otherwise specified below. The maximum points received under this section shall be fourteen (14) points.

(a) All optional amenities shall be certified on Elderly Housing Amenities Certification Form. Examples of amenities designed for Elderly Households include, but are not limited to the following:

- Physical improvements on the site such as attractively fenced community gardens, equipped walking path with exercise stations or sitting areas, equipped picnic areas, equipped play court (as appropriate to the residential population) and/or recreational facilities. (Excluding the recreation area required to meet threshold.) (One (1) point per physical improvement to a maximum of three (3) points)
- Washer/dryer hookups in all units in addition to required central laundry or washers and dryers are installed and maintained in every unit at no cost to tenants (four (4) points)
- Complete built-in fire sprinkler system, in every unit and the community center to be monitored by an exterior audio and visual system (two (2) points)
- Microwave Oven (one (1) point)
- In-sink disposal (one (1) point)
- Built in dishwasher (one (1) point)
- Equipped Computer Center (two (2) points)
- Equipped Exercise/Fitness Center (four (4) points)
- Swimming Pool (two (2) points)
- Other amenities designed for the elderly and proposed by the Applicant: (two (2) points per amenity). To document these optional amenities, Applicant must provide a detailed description of the amenity and justify the appropriateness of the amenity for the targeted population

## **Appendix II Competitive Scoring Criteria**

(b) Examples of activities/services specifically designed to meet the physical or social needs of elderly persons may include, but are not limited to the following:

- Social and recreational programs planned and overseen by the project manager. (Monthly birthday parties/holiday dinners or parties/potluck dinners, movie nights, bingo, etc.)
- Continuing education
- Information and senior counseling
- Recreational instruction appropriate for amenities
- Homemaker/housekeeping
- Preventive health care programs/health screening on a regular basis
- Transportation to facilitate access to social services/doctors/shopping
- Meals provided to the tenants at least once a week
- 24 hour security/neighborhood watch programs
- Community pets (cost of care provided by project)
- Computer lab with high-speed Internet access and /or tutors, In areas where high-speed Internet access is not available, points will be awarded for providing dial up Internet access.
- Community gardening
- Weekly exercise class
- Grandparent mentoring programs
- Weekly “day trips” to shopping centers/specialty shopping
- Reading service and library
- Dry-cleaning, laundry, and grocery pickup and delivery services
- Prescription management information
- Full-time (100 units or more) or part-time (less than 100 units) social services /activities manager.

### 3. Documentation

The Application must include the following documentation for each required and optional service for which points are awarded:

A detailed letter of intent from an experienced, licensed (or otherwise qualified and acceptable to DCA) service provider for each proposed service which must contain a comprehensive description of the service to be provided, how said service is to be managed, including frequency which must be at least monthly, and a commitment to providing the service for a term of no less than 6 months.

## **Appendix II**

### **Competitive Scoring Criteria**

#### 4. Additional policies related to services

- A final, binding contract for all proposed services must be submitted to the DCA Compliance Manager before the placed in service date for the first building the project.
- Any proposed changes of supportive services or providers from those proposed in the Application must be approved by DCA prior to contracting with that service provider.
- Services must be committed for the Compliance Period or the Period of Affordability, whichever is greater.
- Services may be provided at a charge sufficient to cover the cost of the supportive services only, but the services must be clearly optional to the tenants.
- A full-time activities manager will be allowed in the operating budgets for those properties that are 100 units or more in size
- Temporary staffing during lease-up to handle activities set-up and sign-up will be considered on a case-by-case basis.
- Part-time (on a proportional basis) activity managers will be allowed in the operating budgets for smaller projects.
- Owners will be required to submit annual certifications and documentation regarding the ongoing provision of the supportive services.

## Appendix II Competitive Scoring Criteria

### D. Housing for Older Persons

**20 points**

This section is designed to foster development of Housing for Older Persons. In order to qualify for six (6) points, the proposed project must have all of the basic requirements and documents outlined in sections (1), (2), (3), and (4) below. Additional points may be awarded for inclusion of optional amenities and optional services outlined in section (2) if the Applicant receives points for meeting the basic requirements for Housing for Older Persons.

#### 1. Basic Requirements

- At least 80% of the units must be occupied by at least one person 55 or older.
- Up to 20% of the units may be occupied by others, including the landlord's employees, the surviving spouses or children of residents who were 55 years of age or older when they died and caregivers. DCA will monitor the required facilities and services during the applicable compliance period.
- Community spaces or a community building.
- For one-story garden style projects, all units must have sheltered exterior areas such as porches, sunrooms or patios.
- In Buildings that are not garden style, lobbies and corridors must have small gathering areas in several locations distributed among all floors.
- The site must have sheltered exterior gathering areas, such as a gazebo located in a central area or a large covered porch at the community building.
- Refrigerator and stove
- HVAC systems
- One recreation area equipped and suitable for the proposed tenant base.
- On-site laundry with one washer and one dryer per every 25 units.  
(If washers and dryers are installed and maintained in every unit at no additional cost to the tenants, an on-site laundry is not required.)
- The project must have significant services. Significant services means that the Application must include at least four different activities and/or services designed to meet the physical or social needs of tenants aged 55 and older in at least three of the following categories: recreation/social, transportation, health/wellness, education and counseling, and security. Examples of services are set forth in Section 3(D), 2(b) below.
- Two Physical improvements such as attractively fenced community gardens, equipped walking path with exercise stations or sitting areas, equipped barbecue or picnic areas or equipped play courts..

Applicants must certify all Basic amenities on the Housing for Older Persons Amenities Certification Form.



## **Appendix II Competitive Scoring Criteria**

### 2. Optional Amenities/Services

Points will be awarded for each additional amenity or service that is designed for persons 55 and older. Optional amenities and services are amenities and services that are provided in addition to the amenities and services included to meet the basic requirements for Housing for Older Persons. Each additional service or amenity shall receive two additional points unless otherwise specified below. Fourteen (14) maximum points may be awarded under this section.

(a) All optional amenities shall be certified on Housing for Older Persons Amenities Certification Form. Examples of amenities for Housing for Older Persons include, but are not limited to, the following:

- Washer/dryer hookups in all units in addition to required central laundry or washers and dryers are installed and maintained in every unit at no additional cost to tenants (four (4) points)
- Microwave Oven (one (1) point)
- In-sink disposal (one (1) point)
- Built in dishwasher (one (1) point)
- Equipped Computer Center (two (2) points)
- Swimming Pool (two (2) points)
- Equipped Exercise/Fitness Center (four (4) points)
- Installed elevator in buildings with more than one story (four (4) points)
- Complete built-in fire sprinkler system in every unit and the community center including an exterior audio and visual alarm system (two (2) points)
- Installed call system in all units, including a buzzer and light to the exterior. (2 points)

Other amenities designed for Older Persons and proposed by the Applicant: two (2) points per amenity. To document these optional amenities, Applicant must provide a detailed description of the amenity and justify the appropriateness of the amenity for the targeted population. This documentation must be attached to the Amenities Certification Form for this category.

## Appendix II Competitive Scoring Criteria

(b) Examples of activities/services for Housing for Older Persons may include, but are not limited to the following:

- Social and recreational programs planned and overseen by the project manager. (Monthly birthday parties/holiday dinners or parties/potluck dinners, movie nights, bingo, etc.)
- Continuing education
- Information and senior counseling
- Recreational instruction appropriate for amenities
- Homemaker/housekeeping
- Preventive health care programs/health screening on a regular basis
- Transportation to facilitate access to social services/doctors/shopping
- Meals served to residents at least weekly
- 24 hour security/neighborhood watch programs
- Community pets (cost of care provided by project)
- Computer lab with high-speed Internet access and/or tutors. In areas where high-speed Internet access is not available, points will be awarded for providing dial up Internet access.
- Community gardening
- Weekly exercise class
- Grandparent mentoring programs
- Weekly “day trips” to shopping centers/specialty shopping
- Reading service and library
- Dry-cleaning, laundry, and grocery pickup and delivery service.
- Prescription management information

### 3. Documentation

The Application must include the following documentation for all amenities and services for which points are awarded.

A detailed letter of intent from an experienced, licensed (or otherwise qualified and acceptable to DCA) service provider for each proposed service which must contain a comprehensive description of the service to be provided, how said service is to be managed, including frequency which must be at least monthly, and a commitment to providing the service for a term of no less than 6 months.

## **Appendix II**

### **Competitive Scoring Criteria**

#### 4. Additional policies related to services

- A final, binding contract for all proposed services must be submitted to the DCA Compliance Manager before the placed in service date for the first building the project.
- Any proposed change of supportive services or providers from those proposed in the Application must be approved by DCA prior to contracting with the new service provider.
- Services must be committed for the Compliance Period or the Period of Affordability, whichever is greater.
- Services may be provided at a charge sufficient to cover the cost of the supportive services only, but the services must be clearly optional to the tenants.
- A full-time activities manager will be allowed in the operating budgets for those properties that are 100 units or more in size or part-time for less than 100 units.
- Temporary staffing during lease-up to handle activities set-up and sign-up will be considered on a case-by-case basis. Part-time (on a proportional basis) activity managers will be allowed in the operating budgets for smaller projects.
- Owners will be required to submit annual certifications and documentation regarding the ongoing provision of the supportive services.

## Appendix II Competitive Scoring Criteria

### 4. Additional Rent and Income Elections

For purposes of scoring points under this section, no double counting of the same units is allowed.

Pursuant to the 2005 QAP, Core Plan, Section 10, projects with a multi-tiered rent structure must distribute the rents across unit sizes, buildings and multifamily projects under the scattered site definitions.

For Scattered Site Projects, as defined in Section 10B(1)(a) and (1)(b) of the Plan, the project as a whole must meet the criteria set forth in each category (A-G) in which points are requested of this section in order to receive the maximum points for that category.

#### A. **Public Housing Authority Investment/Operating or Rental Subsidy** **15 points**

The proposed project is a component of a PHA tenant initiative program (including the PHA's development program or project), as evidenced by:

- (1) the PHA's investment in the project's hard cost through a loan or grant. The PHA's investment must come from a source independent of the project; **and**
- (2) the PHA's contribution to the long-term economic feasibility of the project via operating cost contributions or project-based tenant rent subsidies for a minimum period of five years.

(Note: HOME and/or Credits cannot be used for the construction or rehabilitation of public housing units except in mixed income projects that include public housing units and a portion of the total development cost is from another clearly identified funding source.)

To be eligible for scoring points under this criterion, the Application must include an executed Agreement between the PHA and the project ownership entity documenting the required components of the program. The executed agreement must set forth the type, term and amount of the PHA's equity investment in the development of the proposed project and the PHA's contribution to the economic feasibility of the project via operating cost contributions and/or tenant rent subsidies as well as the number and type of rental units the proposed owner will rent exclusively to public housing tenants.

Scoring points under this criterion will be awarded as follows:

10% of units for which operating subsidy or rental subsidy will be provided and the investment is at least five percent (5%) of the total project hard costs 5 points

20% of units for which operating subsidy or rental subsidy will be provided and the investment is at least ten percent (10%) of the total project hard costs 10 points

30% of units for which operating subsidy or rental subsidy will be provided and the investment is at least fifteen percent (15%) of the total project hard costs 15 points

**Appendix II  
Competitive Scoring Criteria**

**B. Very Low Income and Rent Restrictions**

**6 points**

Applications that agree to reserve a specified number of units for occupancy by households earning annual gross incomes greater than 30%, but less than or equal to 50% of AMI and to set rents for those units at or below 30% of 50% AMI shall be awarded points in this category. Owners will be required to execute restrictive covenants stipulating the number of dwelling units to be reserved and rented to very-low income households for the term of the Compliance Period or the Period of Affordability, whichever is longer.

Points will be awarded as follows:

For projects with a **40/60** LIHTC set aside, all 50% units are eligible for points as follows:

Equal to or greater than 5% and less than 10%	2 points
Equal to or greater than 10% and less than 15%	3 points
Equal to or greater than 15% and less than 20%	4 points
Equal to or greater than 20% but less than 25%	5 points
Equal to or greater than 25%	6 points

For projects with a **20/50** LIHTC set aside, 50% units are eligible for points as follows:

Equal to or greater than 25% and less than 30%	2 points
Equal to or greater than 30% and less than 35%	3 points
Equal to or greater than 35% but less than 40%	4 points
Equal to or greater than 40% but less than 45%	5 points
Equal to or greater than 45%	6 points

For HOME projects subject to the **40/50** Rule, 50% units are eligible for points as follows:

Equal to or greater than 45% and less than 50%	2 points
Equal to or greater than 50% and less than 55%	3 points
Equal to or greater than 55% and less than 60%	4 points
Equal to or greater than 60% and less than 65%	5 points
Equal to or greater than 65%	6 points

**Appendix II  
Competitive Scoring Criteria**

**C. Project-Based Rental Assistance**

**18 points**

**Governmental Project Based Rental Assistance – HUD, PHA, or USDA**

Applications proposing project-based tenant rental assistance from HUD, a PHA, or USDA for a minimum of five years for at least 10% of the total units will receive points as defined below:

Equal to or greater than 10% and less than 20%	5 points
Equal to or greater than 20 % and less than 30%	6 points
Equal to or greater than 30 % and less than 40%	7 points
Equal to or greater than 40%, and less than 50%	8 points
Equal to or greater than 50%, and less than 60%	10 points
Equal to or greater than 60%, and less than 70%	12 points
Equal to or greater than 70%, and less than 80%	14 points
Equal to or greater than 80%, and less than 90%	16 points
Equal to or Greater than 90%	18 points

To be eligible for points under this criterion, the Application must include a copy of an executed agreement between the ownership entity and the funding entity which must include the amount of rental assistance that will be provided, the number of units assisted, its duration, and any qualifying terms and/or conditions. If the applicant will assume the project based rental assistance contract for an existing development, the Applicant must provide an executed commitment from the funding entity to the ownership entity which includes the amount of rental assistance that will be provided, the number of units assisted, its duration, and any qualifying terms and/or conditions. If the existing PBRA contract is from HUD, a letter from the HUD Multifamily Office Director indicating that the contract will be extended contingent upon the funding of the LIHTC will meet this requirement. The rents for the project must be included in the HUD letter.

**Other Governmental Project Based Rental Assistance**

Applications proposing a definitive amount of project based tenant assistance from a government entity other than HUD, PHA or USDA are eligible for points based on the amount of assistance that will be provided. To be eligible for points under this criterion, the Application must include a copy of an executed agreement between the ownership entity and the entity that is providing the Assistance. The Chief Operating Officer of the entity providing the assistance must sign the Agreement. This agreement must include a definite amount of assistance that will be provided by the government entity for a minimum term of five (5) years. The assistance shall be paid on a per unit basis as the balance of the rent due when the tenant pays 30% of his or her income toward the rent. The Applicant must submit a plan on how tenants will be selected to receive rental assistance.

## Appendix II Competitive Scoring Criteria

Points will be calculated based on the ratio of annual rental assistance to the total potential gross annual rental income as follows:

Equal to or greater than 4% but less than 8%	4 points
Equal to or greater than 8% but less than 12%	5 points
Equal to or greater than 12% but less than 18%	6 points
Equal to or greater than 18% but less than 25%	7 points
Equal to or greater than 25%	8 points

It is understood that, to the extent that tenants with incomes higher than 30% of AMI receive rental assistance, the duration of the rental assistance will be extended. Applicants claiming points under this section will report the rental assistance utilization as part of the annual owner certification process.

**D. Very – Very Low Income and Rent Restriction 8 points**

Applications that propose dwelling units with rents set at the 30% rent level and reserved for occupancy by very-very low-income (those earning annual gross incomes of 30% or less of the AMI) will be awarded a maximum of up to eight (8) points. Owners will be required to execute restrictive covenants stipulating the number of dwelling units to be reserved and rented to very-very low income households for the term of the Compliance Period or the Period of Affordability whichever is longer. Points will be awarded as follows.

**Percentage of Total Project Units:**

Greater than 3% but less than or equal to 6 %	2 points
Greater than 6% but less than or equal to 10 %	4 points
Greater than 10% but less than or equal to 15%	6 points
Greater than 15%	8 points

**E. DCA Project Based Rental Assistance for Special Needs Tenants 2 points**

Two points will be awarded if the Applicant certifies that it agrees to accept a Section 8 Project Based Voucher contract for the designation of up to ten (10) units or five (5%) percent of the total units, whichever is less, for occupancy by tenants with special needs who are receiving supportive services through the Georgia Department of Human Resources. DCA reserves the right through this option to offer a Section 8 Project Based Voucher contract to the development at anytime throughout the compliance period or period of affordability, whichever is longer. The contracts will typically have a five-year period with renewal options granted by DCA. The designated units could be any unit in the development, depending upon vacancies and availability, and would be subject to the same income and rent restrictions as all other units in the development. The property management would retain all rights to tenant selection, with exceptions related specifically to the disability of the potential tenant.

**Appendix II  
Competitive Scoring Criteria**

**F. Mixed Income Projects** **4 points**

Projects designed for both low income and market-rate tenants are eligible to receive points based on the percentage of low income and market rate units in the total project. Market rate units cannot be rented for less than the subsidized units.

Percentage of the total market rate units to residential units:

Greater than 10% but less than or equal to 20% market rate units	2 points
Greater than 20% but less than or equal to 30% market rate units	3 points
Greater than 30%	4 points

**G. Extension of Cancellation Option Period/Tenant Ownership Plan** **3 points**

The Code requires that all low-income units in a project receiving Credits remain rent-restricted and income-restricted for the 15-year Compliance Period and for 15 years after the close of the Compliance Period. However, owners have an option to request DCA's assistance in procuring a qualified contract for acquisition of the building(s) after the 14th year of the Compliance Period. If DCA is unable to present such a contract within a one-year period, the owner may terminate the extended use agreement.

Owners willing to forgo this "cancellation option" for at least five years after the close of the Compliance Period, or submit a plan for tenant ownership at the end of the 15-year Compliance Period, will be eligible for: one (1) point for each five year period that the cancellation option is foregone to a maximum of three (3) points for 15 years or 1 point for submission of an tenant ownership plan acceptable to DCA.



**Appendix II  
Competitive Scoring Criteria**

**5. Preservation of Existing Affordable Housing**

**10 points**

Points will be awarded for up to the maximum of ten (10) points in this category as follows:

- 1) Six (6) points will be awarded for an Application that proposes the preservation of an affordable housing project with low-income housing tax credits where the credit period has ended. The partnership's tax returns for the first and last years in which credits were claimed must be provided, along with the appropriate IRS Forms 8609 attached.

Four (4) additional points will be awarded to projects that are at or beyond the fourteenth year of the compliance period and are eligible to opt out with a Qualified Contract.

- 2) Up to four (4) points will be awarded for an Application that proposes the preservation of a HUD funded or USDA funded affordable non-public housing project. HUD and USDA will issue, upon request by the Applicant, priority designations for projects that are the subject of an Application pursuant to this Plan. Documentation from HUD or USDA of the projects' preservation priority designation must be submitted with the Application. Projects receiving a preservation priority designation from HUD or USDA will be awarded points as follows:

Projects receiving a designation of high priority	4 points
Projects receiving a designation of medium priority	3 points
Projects receiving a designation of low priority	2 points

Two (2) additional points will be awarded to USDA 515 projects for which documentation from USDA is provided in the application for each of the following criteria:

- There are no current Restrictive Use Provisions (RUP) on the loan, and
- Comparable market rent data indicates that it would be to the borrower's financial benefit to prepay the Section 515 loan, and
- There are no other comparable units at comparable rents available to these tenants.

Two (2) additional points will be awarded for HUD projects meeting at least one of the following criteria:

- Points will be awarded for properties that currently have a Project Based Section 8 Contract but are eligible to opt-out of that contract with a one-year notice to tenants. To be eligible to opt-out, the Contract must be out of its original term AND in a renewal period of five years or less.
- Points will be awarded for properties with subsidized loans under the 236 Program or the 221(d)(3) (BMIR) Program and whose mortgage is 20 years beyond the final endorsement date, thereby making them eligible to prepay, if they remain in those programs with the requirement to provide income restricted units.

## **Appendix II Competitive Scoring Criteria**

- 3) Two (2) points will be awarded for an Application that proposes the preservation of any other affordable housing project. Documentation evidencing the rent and income restrictions applicable to such property including the term of such restrictions must be submitted with the Application. If the property does not have rent restrictions then a rent roll must be submitted which evidences rents below 30% of 60% of AMI LIHTC rent levels.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, any non contiguous site or multifamily project may meet the criteria in order to claim points in this category

### **6. Government Support and Financial Assistance**

#### **A. Local Government Support**

**3 Points**

Three (3) points will be awarded if the Local Government adopts a resolution of support for the proposed project. The resolution must clearly indicate that the Local Government understands the nature of the proposed project by identifying at a minimum, the type of project, the number of anticipated units, and the specific project location. Additionally, the resolution must clearly express the Local Government's support of the proposed project, as opposed to merely expressing indifference.

If the Local Government is governed by only one elected official (as specified in its Charter), a letter from the elected official outlining all the information required in the governing body resolution will be accepted in lieu of a resolution. A letter in the form provided by DCA, with an attached certified copy of the resolution (or letter if the jurisdiction is governed by only one elected official in accordance with its Charter) must be included in the Application.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, the above documentation is required from each local government for each non-contiguous site.

#### **B. Government Financial Assistance**

**15 Points**

Up to fifteen (15) points will be awarded if:

- 1) The Local Government funds on-site project development costs or operating cost, by funding the project with HOME, CDBG funds or other financial resources in the form of loans, grants or a combination thereof, or through its actions creates a quantifiable reduction of on-site project development cost or operating cost and/or,
- 2) USDA, Federal Home Loan Bank AHP (CIP loans from FHLB will not be considered under this category), DCA HOME Loan or other governmental assistance/funding obtained by the Applicant for the on-site project development costs or operating cost and is in the form of loans, grants or a combination thereof. (DCA HOME Loan applications are sufficient and no additional documentation will need to be submitted)

## **Appendix II Competitive Scoring Criteria**

- 3) Funding or assistance provided pursuant to 1 and 2 above must be binding and unconditional. Such resources must be utilized if the project is selected for funding by DCA.
- 4) Only permanent financing will be considered for points in this section.

Examples of total project development cost funding and/or reductions include, but are not limited to, the following:

- Waiving water and sewer tap fees;
- Waiving building permit fees;
- Foregoing real property taxes during construction;
- Contributing land for project development;
- Providing below market rate permanent financing;

Examples of total project operating cost funding and /or reductions include, but are not limited to, the following:

- Providing an abatement of real estate taxes;
- Providing other project operational cost subsidies, and/or making other financial Contributions.

## **Appendix II Competitive Scoring Criteria**

Reductions in annual operating costs must occur in each of the first 10 years. Operating cost reductions for less than this 10-year period will not be eligible for points under this section.

For contributions from the jurisdiction and/or actions by the jurisdiction which create a quantifiable reduction of on-site project development cost or operating cost, documentation from the Local Government in which the project is located clearly showing the types, amounts, and terms and conditions of such contributions and/or quantifiable reductions must be included in the Application. For actions that create a quantifiable reduction, the documentation must include for each type of reduction, the basis and methodology for calculating the operating or development cost reduction. Costs associated with the waiver of zoning and/or building code requirements are ineligible for purposes of claiming points in this section.

A letter from the appropriate representative of the Local Government certifying the Local Government's contribution and/or actions that create a quantifiable reduction of on-site development cost or operating cost must also be included in the Application. Project-based rental assistance does not qualify for points in this section.

In the case of USDA, FHLB-AHP, CDBG, HOME or other governmental assistance/funding, a "Notification of Award" letter must be included in the Application if the funding has been awarded at the time of Application Submission. If the funding has not been awarded at the time of Application Submission, documentation (such as the USDA letter of recommendation) indicating that the project is under final consideration for such funding must be submitted with the Application. The Applicant must notify DCA as to whether the funding has been awarded on or before July 28, 2005. (Points will not be awarded unless the funding is actually awarded.)

## **Appendix II Competitive Scoring Criteria**

If the funding is not awarded, the Applicant may secure alternate financing and revise and resubmit all applicable Application documents by August 15, 2005. The revised Application will be evaluated based on the revised documents, but the Application will not be eligible for points under this criterion and will not be eligible for additional points under any other criteria based on revisions to the original Application.

For assistance provided under HUD's 221(d)(3) or (d)(4), the Director of the Office of Multifamily Housing at the Department of Housing and Urban Development must provide documentation that reflects the basis and methodology for the annual amount of the operating cost reduction for a ten-year period or the development cost reduction.

Points under this scoring category will be calculated based on the percentage of funding of and/or reduction in the total project development costs and/or project operating cost subsidies, as follows:

- 3% but less than 6% of total project development cost and/or average annual operating cost reduction (five (5) points)
- Greater than or equal to 6% but less than 10% of total project development cost and/or average annual operating cost reduction (ten (10) points)
- 10% or more of total project development cost and/or average annual operation cost reduction (fifteen (15) points)

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, the project must be considered as a whole.

### **C. CHDO Predevelopment Loans**

**2 points**

Applications presented by qualified CHDOs that have used the DCA CHDO Predevelopment Loan Program to develop their project will be awarded two (2) points.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, any non contiguous site meeting the criteria may be considered for points in this category

## **Appendix II Competitive Scoring Criteria**

### **7. Project Characteristics**

#### **A. Neighborhood Redevelopment**

**11 points**

This scoring category is available to all Applicants. For allocation of points, documentation including maps must be submitted to verify the directives and activities for each of the following categories. Points will be allocated for each of the following categories as set forth below. A maximum of eleven (11) points will be awarded. The DCA Neighborhood Redevelopment Form must be used to document these points.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b) of the Plan, any non-contiguous site may be used to meet the criteria in any category in this section. In no case, may more than one site per category be used, nor can the maximum points per category be exceeded.

- (1) Three (3) points will be awarded if the proposed development site is located in a difficult to develop area or Qualified Census Tract.
- (2) Two (2) points will be awarded if the proposed development site is located in a federal or state enterprise community, an empowerment zone or Renewal Community.
- (3) One (1) point will be awarded for projects located within the city limits of a community designated as a Georgia Better Hometown or Georgia Mainstreet Community.
- (4) Three (3) points will be awarded if there is an adopted redevelopment plan/Community Revitalization Plan formulated by the community based non-profit or the Local Government, that clearly targets the specific neighborhood in which the project is located. The Plan must include an assessment of the existing physical structures and infrastructure of the community, as well as a strategy to address the social service needs in the community. A municipal zoning or land use plan does not qualify as a community revitalization plan. (For the purposes of this category, in Rural Counties a neighborhood may be as large as one county.)

The Community Revitalization/Redevelopment Plan must include the following:

- a discussion of potential sources of funding for the plan;
- a clearly delineated target area that includes the proposed project site;
- detailed policy goals (one of which must be housing); and,
- implementation measures along with specific time frames for the achievement of such policies and housing activities

The Community plan Revitalization Plan must also have been adopted at least six months prior to the Application Submission and a copy must be included in the Application. The proposed development project must support at least one of the goals of the redevelopment or revitalization plan;

**Appendix II**  
**Competitive Scoring Criteria**

- (5) Two (2) points will be awarded if documentation is submitted that evidences a commitment by a government entity to provide off-site improvements totaling no less than \$150,000 for urban off site improvements, or \$50,000 for Rural off-site improvements that benefit the project. Such improvements must be completed by the projects placed in service date and must be located directly adjacent to the project site.

**B. Energy Efficiency and Indoor Air Quality Requirements**

**10 points**

All properties must meet Georgia Energy Codes as a minimum including the requirements for equipment sizing according to ACCA Manual J heat loss and gain and proper duct sealing measures, as required by energy code. Basic design, appliances and equipment must also meet the requirements of the DCA architectural standards as contained in the 2005 Application Manual. The final construction documents must clearly indicate all components of the insulation envelope and all materials and equipment that meet these requirements.

## **Appendix II Competitive Scoring Criteria**

Applicants must submit the Energy Certification Form detailing the optional energy components selected from the following for points under this category up to a maximum of (10) points:

- Completed construction meets EPA's Energy Star program and the certification documentation will be required to meet this point category. The certification must be submitted at either the LIHTC final certification or HOME Loan final construction draw, whichever comes first. (Failure to meet the certification could result in a point deduction in a subsequent application round, at DCA's sole and absolute discretion.)  
**(Ten (10) points)**
- The exterior envelope wall systems, including the rim (band) joist spaces, to be insulated with a spray applied insulation material such as cellulose or a foam product, (installed to manufacturers specifications to limit settling). R-value to meet Energy Codes.  
**(Two (2) points)**
- Attic insulation to R-38: (All attic spaces must be insulated in new construction and rehabilitation proposals.)  
**(Two (2) points)**
- ARI rated furnace (90% AFUE), or heat pump (HSPF 7.8 for both HP 2 ton and HP 1.5 ton units)  
**(Two (2) points)**
- ARI rated SEER 12 cooling equipment with sensible heat ratio less than 0.75.  
**(Two (2) points)**
- Locate HVAC ductwork in conditioned spaces. (A minimum of 90% of the ducts in each unit must be so located to qualify for these points.)  
**(Two (2) points)**
- The HVAC system to be designed to locate the fresh air intake before the return air infiltration.  
**(One (1) point)**
- When combustion equipment is utilized, that equipment will be isolated in a sealed combustion closet. Ventilation to that closet shall be from outside the building envelope.  
**(One (1) point)**
- The kitchen range hood ventilation to be ducted to the exterior and equipped with a damper.  
**(One (1) point)**
- Ceiling Fans in living rooms, sunrooms and all bedrooms: (Kitchens and dining rooms not applicable.)  
**(One (1) point)**

For Scattered Site Projects, as defined in Section 10B(1)(a) and (b) of the Plan, each site or non-contiguous parcel must meet the criteria as outlined on the Certification Form.

### **C. Project Design**

**20 points**

DCA encourages the construction of projects that reflect the character of the community in which they are located. The marketability of the property and appearance of the site are important components in the final product. Longevity and low maintenance are to be considered in the design of the property. The allocation of these points will be at the discretion of DCA and the interpretation of the appropriateness of the proposed features and materials by DCA will be final. These points are intended to encourage the integration of new construction/rehabilitation into the existing community, and to promote sustainable design and the protection of resources. Points will be awarded as set forth in the categories below. A maximum of twenty (20) points will be awarded.



## **Appendix II Competitive Scoring Criteria**

### **Exterior Material and Architectural Features**

#### ***1. Exterior Wall Finishes***

Select and certify on the Project Design Certification Form one category from this list for a maximum of four (4) points:

- Exterior wall faces must have an excess of 40% brick or stone, on each of the total wall surfaces. This is applicable to all sides of the buildings including the front wall face, each side's wall face and the rear wall face of the buildings. On all exterior walls the brick/stone must extend to all areas of grass, landscaping and other areas of soil or mulch. **(Four (4) points)**
- The rehabilitation of buildings that are eligible for historic credits, and elect to maintain and/or recreate the existing exterior finish surfaces on all wall faces including the front wall face, rear wall face and both side wall faces: (Note: The use of vinyl siding is not eligible for these points) **(Four (4) points)**
- The rehabilitation of buildings that do not have existing brick or stone in excess of 40% (and are not eligible for historic credits), but that elect to replace and upgrade the existing exterior finish surfaces on all wall faces including the front wall face, rear wall face and both side wall faces (Note: The use of vinyl siding is not eligible for these points). **(Four (4) points)**

#### ***2. Attractive Features***

Construction must exhibit attractive features that must be included on all sides and rear of all buildings. Select features on the Project Design Certification form from the following list to a maximum of four (4) points:

- The recreation of existing or previous historic, or other types of decorative elements on all sides of existing buildings. **(Two (2) Points)**
- The addition of new shutters and decorative ventilation elements for both new and existing construction. **(Two (2) Points)**
- The addition of new or the recreation of existing, covered entries to all buildings and units for both new and existing construction. **(Two (2) Points)**
- The re-creation of existing, or addition of new attractive roof profiles from all building views to include cupolas and other roof decoration or historic features to both new and existing construction. **(Two (2) points)**
- The addition of new, or recreation of existing attractive stair and railing elements at stairs and porches/patios for both existing and new construction. **(Two (2) points)**

## Appendix II Competitive Scoring Criteria

### 3. *Major Building Component Materials and Upgrades*

For all construction types major building component materials may be upgraded from the minimums as delineated in the Application Manual. Select and certify features on the Project Design Certification Form from the following list to a maximum of four (4) points:

- Cementitious siding, hard stucco and/or wood siding in place of vinyl siding (The upgrade of vinyl siding is not eligible for these points.). DCA may approve, at applicant request, other materials with proven longevity for points in this category. **(Two (2) points)**
- Upgraded roofing shingles, or roofing materials. See architectural guide for basic requirements. **(Two (2) points)**
- Upgraded windows and French doors (No sliding glass doors) (Glazing to have a Solar Heat Gain Co-efficient of <0.40 and a U-Value <0.40) **(Two (2) points)**
- Stairs and railings of durable non-combustible materials. (Wood does not qualify unless building is eligible for historic credits and the work scope includes recreation of all existing components in this category) **(One (1) point)**
- Upgraded interior doors with lever hardware (Doors must have paneled facing with superior core construction) **(Two (2) points)**
- Upgraded interior cabinetry. (All wood construction. Exterior finishes may be wood or plastic laminate) **(One (1) point)**
- Upgraded flooring materials, both carpet and other resilient flooring materials. (All flooring materials must be upgraded to qualify. The installation or restoration of wood flooring with a high impact sealed finish would qualify. **(One (1) point)**

## Appendix II Competitive Scoring Criteria

### 4. *Landscaping and Site Design Features*

(Select and certify on the Project Design Certification Form landscaping and site design features from the following list to a maximum of eight (8) points:

- Front entry to be delineated with an attractive, permanent, illuminated entry sign: **(Two (2) points)**
- Upgraded landscaping to include such elements as landscaping berms and seasonal plantings at the entry and areas of community use: **(Two (2) points)**
- Freestanding shelters (not included in the amenities point scoring), such as mail pickup areas and transportation stops: **(Two (2) points)**
- Providing additional larger trees, benches (not included in amenities scoring) and other shade plantings at areas of community and recreational use: **(Two (2) points)**
- Identify areas for low water landscaping. These areas must exhibit the types of vegetation that can be identified as suitable for “xeriscaping”, or native plantings to encourage water conservation but still provide attractive landscaping: **(Two (2) points)**
- Preservation of existing trees and vegetation, and integration of these areas within the new landscaping layout. This must include existing major trees and areas of vegetation within the body of the property as well as that existing at the edges of the property to qualify for these points; **OR**

Where there are no existing trees or vegetation on the property that can be preserved, there must be substantial replanting of trees and integrated vegetation. The trees must be a minimum of five-inch (5”) diameter and at a ratio of one tree for every eight units. For properties where the density is greater than 20 units per acre, a ratio of one tree for every 16 units will be acceptable. The trees must be integrated with other areas of planting throughout the property. **(Two (2) points)**

For Scattered Site Projects, as defined in Section 10B(1) (a) and (b), Applicants shall calculate the project design total score for each non-contiguous parcel and submit the Project Design Certification Form for each project or parcel. The Applicant shall add the total points obtained for each non-contiguous parcel and divide by the number of non-contiguous parcels to arrive at the total points to be claimed for this category (no rounding up, only whole numbers may be claimed as points).

### **D. Accessibility**

**6 points**

## Appendix II Competitive Scoring Criteria

Points will be awarded for optional Accessibility components selected from the list below and as certified on the Accessibility Certification Form to a maximum of six (6) points:

- In addition to the 5% of units required to be equipped for the mobility disabled, the applicant agrees that an additional 2% of the units (with a minimum of one) will be equipped for the mobility disabled. Each of these additional units must include the installation of a roll in shower; **(Two (2) points)**
- All units designated and equipped as units for the disabled are equipped with front loading washers and dryers at no expense to the tenant: **(Two (2) points)**
- The maximum length of travel from each first floor unit in every building to the closest parking space designated as a “Handicapped” space, does not exceed 200 feet: **(One (1) point)**
- All multifamily units on all floors incorporate the following visitability modifications for the mobility disabled: All interior passageways shall be a minimum of 36” wide; all bathroom and interior doorways shall be a minimum 32” clear opening and each unit shall provide at least one accessible means of egress/ingress with a no-step entry. **(One (1) point)**
- All single family units shall incorporate a no-step entry with a 36” wide entry door; interior passageways shall be a minimum of 36” wide; interior doors shall be a minimum of 32” clear opening; and an accessible bedroom and bathroom shall be located on the main level. **(One (1) point)**
- Applicant agrees that prior to the commencement of construction, the final plans and specifications will be reviewed by a third-party professional accessibility consultant to determine that the all federal, state and DCA accessibility guidelines are accurately incorporated into the Project design. A copy of the (per DCA requirements) report will be provided to DCA and to the Project Architect. **(Four (4) points)**

Applicants must submit the Accessibility Certification Form that certifies that the above criteria and the accessibility standards detailed in the Application Manual will be met.

For Scattered Site Projects, as defined in Section 10B(1) (a) and (b), Applicants shall calculate the project design total score for each parcel and submit the Accessibility Certification Form for each parcel. The Applicant shall add the total points obtained for each non-contiguous parcel and divide by the number of non-contiguous parcels to arrive at the total points to be claimed for this category (no rounding up, only whole numbers may be claimed as points).

**Appendix II  
Competitive Scoring Criteria**

**E. Ownership Makeup**

**2 points**

Ownership entities comprised of 100% nonprofit organizations will receive two (2) points. Only one (1) points will be awarded if a for-profit entity partners with a nonprofit that is applying (and eligible) under the Plan's Credits nonprofit set-aside or the HOME CHDO Loan Program set-aside.

**8. Readiness to Proceed**

**4 points**

To obtain these points the Applicant must apply for all land disturbance and building permits as required by the Local Government. To qualify for the points the Applicant must supply:

- The original building permit obtained, dated appropriately to allow construction to commence within a time frame that allows for completion in accordance with DCA requirements; or,
- An original letter from the Local Government indicating that all documentation has been received and all fees have been paid to allow construction to commence as indicated on the permits. The letter must also reference the project name, address and number of units and include a copy of the building permit.

For Scattered Site Projects, as defined in Section 10(B)(1)(a) and (b), the above documentation must be submitted for the project as a whole.

## Appendix II Competitive Scoring Criteria

### 9. Compliance History Status

**10 points**

#### A. **General - Owner, Developer and Manager (Project Participant) Compliance History**

This section is designed to consider the prior positive and negative compliance history of the General Partner, Developer and Manager of a proposed project. A. Factors Considered

The following factors will be used in awarding these points:

- The categories of General Partner, Developer and Manager will each receive a Compliance History Score in their respective categories. Then the scores in each category (General Partner, Developer and Manager) will be averaged as set forth in Paragraph E & F of this section, to reach the final Compliance History score.
- If a General Partner, Developer or Manager has Georgia compliance history, only that history will be considered in the appropriate category except as set forth in this paragraph.
- If a General Partner, Developer and/or Manager has no Georgia compliance history but has compliance history in the following five contiguous states: Florida, Alabama, North Carolina, South Carolina and Tennessee, then the history from these five states will be considered in the appropriate category except as set forth in this paragraph.
- If the General Partner, Developer and Management Company have no previous Georgia History or history in the 5 contiguous states, they will receive a positive compliance neutral score (0) in this section. If one but not all of these entities have some positive compliance history, the score will be averaged as more fully in Paragraph E & F of this Section
- One Point will be deducted from the proposed Project's Final Compliance Score for each project that has one or more of the following non compliance issues: Recapture of Federal Credits, Foreclosure of a HOME loan, or project bankruptcy, regardless of where that project was located.
- Only projects that have received funding from HOME, State Housing Trust Fund, the FDIC/AHDP, or federal Tax credits are used to calculate the score in this section. Only these projects should be listed on the Compliance History Summary form.

#### B. **Maximum Deductions and Points**

An Application can receive a maximum of 10 points for positive previous compliance history. An Application can receive a maximum deduction of 20 points for previous negative compliance history

#### C. **Syndicator History**

The Syndicator's Compliance history is not scored as part of the competitive process. However, Syndicators are scored subsequent to project award. DCA must approve or disapprove the participation of a Syndicator in a DCA funded project. The Approval or Disapproval of a Syndicator will be based in part on their Compliance History Score, portfolio performance, including but not limited to bankruptcies and foreclosures. Syndicators scoring -20 or less will not be eligible to participate in projects funded from Credits awarded under the Plan. If a proposed syndicator is deemed ineligible to participate, the Applicant must select another syndicator.

## **Appendix II Competitive Scoring Criteria**

Applicants which are selected for an award must notify DCA of the proposed syndicator and submit required compliance documentation regarding the syndicator experience at the earliest possible time, but no later than 75 days from the issuance of carryover allocation. DCA strongly recommends submitting the syndicator information as early as possible to avoid potential problems that may arise if the syndicator is deemed ineligible. DCA will score the syndicators and will notify both the syndicators and the Applicants of the results.

(Note that syndicators will be required to submit a complete and accurate compliance history summary along with all required property audit documentation. Incomplete and inaccurate experience summaries and experience summaries without the required documentation will result in the syndicator being deemed ineligible to participate in the 2005 competitive round. Syndicators will not be required to submit self-scoring worksheets).

### **D. Required Documentation**

**(This Documentation must be submitted even if you are not claiming positive Compliance History points)**

- Five fully executed DCA Uniform Release Forms (included in the Manual) must be submitted.
- Completed Compliance Questionnaire for each General Partner, Developer and Manager.

(This Documentation must be submitted if you are claiming positive Compliance History Points)

- Each General Partner and Developer must include a compliance history summary sheet for both the entity, as well as the Principals of that entity. The scores for the entity and principals will be averaged as more fully set forth below.
- Each Management Company must submit a compliance history summary sheet for the management entity itself.
- Applications seeking these points must include all projects in which they own an interest or have participated in the development or management in the State of Georgia and/or the five contiguous states.

Note: Internal Revenue Service Form 8821 may be requested by DCA for any Project Participant listed on the Experience Summary at anytime during DCA's review of a Project Participant's compliance history.

### **E. Compliance History Scoring Process Overview**

A numerical value will be applied for each instance of noncompliance (see table I). The total number of units audited (not the total number of units at property) for each Project Participant designated in the Application will be divided by the total of the numerical values to determine a Participant Compliance Factor (see table II).

## Appendix II Competitive Scoring Criteria

Project Participants with no experience/audits within the three-year period will receive a neutral score of zero (0). The Overall Compliance Factor will be the combined Compliance Factors of the basic categories of Participants (excluding the syndicator). An Applicant's preliminary compliance score can then be determined from the Compliance Scoring Table included in this Section (see table III).

To score individual participants, multiply the individual Participant Compliance Factor by three (3) and refer to the Compliance Scoring Table. Note that a syndicator's compliance score will not affect the proposed project compliance score, but to be eligible to participate, the syndicator must score -20 or higher.

### F. Examples of Major and Minor Instance of Noncompliance

The following examples are intended to provide general guidance to determine whether a particular instance of noncompliance will be treated by DCA as major or minor for scoring purposes. This list of examples does not include every possible category of noncompliance and is not intended to be all-inclusive. DCA will make the final determination on a case-by-case basis. Based on this general guidance, Applicants must use their own judgment for self-scoring purposes.

#### 1. Major Noncompliance

- Numerous or repetitive rent charged to tenants that exceeds the applicable property rent limits.
- Failure to follow the Next Available Unit Rule
- Failure to follow the Vacant Unit Rule
- Numerous or repetitive instances of administrative noncompliance (failing to execute the policies and procedures stated in DCA Program Manuals, Land Use Restrictive Covenants, Land Use Restrictive Agreements, Loan documents and federal rules and regulations)
- Submission of False Documents
- Failure to adjust rents of Over Income HOME tenants
- Bankruptcy filed by a Project Participant;
- Removal of a Project Participant of a project for Cause
- Transfer of property which was troubled or non compliance or was determined to be troubled or non compliant within 3 years of transfer
- Recapture of federal credits
- Failure to maintain property standards of property
- Failure to cure non compliance with reasonable time frame
- Non-cured items of non-compliance for which an IRS Form 8823 has been issued
- Foreclosure of a HOME loan
- Debarred by HUD

**Major instances of non-compliance prior to the issuance of IRS form 8609 may also result in DCA at its sole discretion, not issuing the 8609.**



## Appendix II Competitive Scoring Criteria

2. Minor Noncompliance

- Isolated instances of administrative noncompliance (failing to execute the policies and procedures stated in DCA Program Manuals, Land Use Restrictive Covenants, Land Use Restrictive Agreements, Loan documents, and federal rules and regulations)
- Less critical or isolated instances of health and safety violations (loose handrails, inoperable stove burner, minor leaks)

Table I

### NONCOMPLIANCE CATEGORIES NUMERICAL VALUES

	<u>Minor Noncompliance</u>		<u>Major Noncompliance</u>	
	Per Unit	Project-Wide	Per Unit	Project-Wide
<u>Isolated instances of noncompliance resolved during the DCA assigned cure period</u>	0	0	2	3
Other instances of noncompliance resolved after the DCA assigned cure period	3	4	5	6
Incurable instances of noncompliance – measures taken to prevent further instances of noncompliance	1	2	5	6
Curable instances of noncompliance left uncured	6	10	Applicable participant Ineligible to participate	
Incurable instances of noncompliance – no measures taken to prevent further instances of noncompliance	6	10	Applicable participant Ineligible to participate	
Default of a HOME Loan	Dependent upon circumstances. Will be determined at determined at DCA's sole and absolute discretion			
Submission of fraudulent information or equivalent acts	Applicable participant Ineligible to participate			
Debarred from participation in similar programs in any of the contiguous States at the Application deadline date	Applicable participant Ineligible to participate			
Debarred from participation in similar programs by any Federal agency at the Application deadline date	Applicable participant Ineligible to participate			

**Appendix II**  
**Competitive Scoring Criteria**

**Table II**  
**EXAMPLES OF COMPLIANCE SCORING PROCESS**

<i>Example 1:</i> <i>Assumes all three Participants have been audited within the three-year period</i>			
Project Participants	Number of Units Audited Within Three-Year Period	÷ Participant Compliance Numerical Value	= Participant Compliance Factor
Developer	330	5	66.0
Owner/ General Partner (see note 1)	45	0	100.0
Management Company (see note 1)	120	1	100.0
Overall Compliance Factor			266
<i>Preliminary Compliance Score From Compliance Scoring Table</i>			7

<i>Example 2:</i> <i>Assumes two of the three Participants have been audited within the three-year period, and that Co-Developers are participating.</i>			
Participants	Number of Units Audited Within Three-Year Period	÷ Participant Compliance Numerical Value	= Participant Compliance Factor
Co-Developer # 1	330	5	66.0
Co-Developer # 2	45	0	100.0
Co-Developers' Average Compliance Factor (see note 3)			83
Owner/General Partner (see note 2)	0	0	65
Management Company	120	1	100.0
Overall Compliance Factor			248
<i>Preliminary Compliance Score From Compliance Scoring Table</i>			5

**Appendix II  
Competitive Scoring Criteria**

<i>Example 3:</i>			
<i>Involves an Inexperienced Participant with an Experienced Consultant.</i>			
Participants	Number of Units Audited Within Three-Year Period	Participant Compliance Numerical Value	Participant Compliance Factor
Inexperienced Developer	0	0	65.0
Experienced Developer Consultant	45	0	100.0
Inexperienced Developer and Experienced Consultant Average Compliance Factor (see note 3)			82.5
Inexperienced Owner/General Partner	0	0	65
Experienced Owner/General Partner Consultant	150	0	100
Inexperienced Owner/GP Experienced Consultant Average Compliance Factor (see note 3)			82.5
Management Company	120	1	100.0
Overall Compliance Factor			265
<i>Preliminary Compliance Score From Compliance Scoring Table</i>			<i>7</i>

*Note 1 – The maximum participant compliance factor is 100.*

*Note 2 – An unaudited participant will receive a participant compliance factor of 65, which will have no Positive or negative impact on the final compliance score.*

*Note 3 – Co Participants – To arrive at the Co-Developer Average Compliance Factor, first determine the Factor for each Co-Developer, and average the Compliance Factors.*

**Appendix II  
Competitive Scoring Criteria**

Table III

**COMPLIANCE SCORING TABLE**

Overall Compliance Factor	Preliminary Compliance Score
290 – 300	10
280 – 289	9
270 – 279	8
260 – 269	Example 1 7
250 – 259	6
240 – 249	Example 2 5
230 – 239	4
220 – 229	3
210 – 219	2
200 – 209	1
190 – 199	0
185 – 189	-1
180 – 184	-2
175 – 179	-3
170 – 174	-4
165 – 169	-5
160 – 164	-6
155 – 159	-7
150 – 154	-8
145 – 149	-9
140 – 144	-10
135 – 139	-11
130 – 134	-12
125 – 129	-20
124 OR LESS	Ineligible Project

# 2005 Qualified Allocation Plan

## Appendix II

### Competitive Scoring Criteria

#### Exhibit A

#### Points for Previous Projects within a Local Government

Six (6) points will be added if the proposed development site is within the boundaries of a Local Government in which a 9% Credit, 4% Credit, and/or HOME project has not been awarded within the last three (3) DCA funding cycles, OR four (4) points will be added if the proposed development site is within the boundaries of a Local Government in which a 9% Credit, 4% Credit, and/or HOME project has not been awarded in the last two (2) DCA funding cycles. For example, if no projects were awarded in unincorporated Cobb County for the last three DCA funding cycles, but one was awarded in the City of Marietta in 2001, an Application for a project from an unincorporated area of Cobb County would receive six (6) points.

For Scattered Site Projects, as defined in Section 11B(1)(a) and (b) of the Plan, each non-contiguous multifamily project or non-contiguous parcel may be considered for points in this category. However, the Application will be awarded a maximum of six (6) points in this category.

To determine the points available in this category for any given 2005 Applicant, refer to the attached list of projects that have been sorted by county. The first two digits of the project number reflect the year of the DCA award.

**6 Points** 2005 Application is within a Local Government (city or unincorporated portion of a county) that is not on the attached list for 2002, 2003, and 2004.

**4 Points** 2005 Application is within a Local Government (city or unincorporated portion of a county) that is not on the attached list for 2003 or 2004.

Appendix II  
Competitive Scoring Criteria  
Exhibit A  
Points for Previous Projects within a Local Government

<b>Project #</b>	<b>Project Name</b>	<b>City</b>	<b>Uninc. Portion of County</b>
02-510	Cobblestone Landing Apartments	Acworth	
02-049	South Albany Village	Albany	
03-010	The Verandah Apartments	Americus	
03-036	Starlight Place	Americus	
02-531	Oak Hill Apartments	Athens	
02-546	Ashton Clark	Athens	
02-547	Ashton Athens, LP	Athens	
04-028	Fourth Street Village	Athens	
02-021	Misty Amber Senior Apartments	Atlanta	
02-034	Lakewood Christian Manor	Atlanta	
02-035	Heritage Green Apartments	Atlanta	
02-036	Holly Ridge Apartments	Atlanta	
02-056	Crescent Hills Apartments	Atlanta	
02-059	Columbia Park City Residences	Atlanta	
02-060	Columbia Highlands Senior	Atlanta	
02-061	Westview Lofts	Atlanta	
02-532	The Auburn Glenn Apartments	Atlanta	
02-537	Etheridge Courts Redevelopment, I	Atlanta	
02-538	Etheridge Courts Redevelopment, II	Atlanta	
02-539	Alta Pointe	Atlanta	
02-540	The Peaks at Martin Luther King	Atlanta	
02-541	City Views at Rosa Burney Park	Atlanta	
02-545	Brookside Parkway	Atlanta	
02-559	Northside Village	Atlanta	
03-015	Kirkwood Gardens	Atlanta	
03-017	Pittsburgh, I	Atlanta	
03-021	Trinity Towers	Atlanta	
03-025	Columbia Senior Residences	Atlanta	
03-026	Columbia Crest Apartments	Atlanta	
03-056	Harris Homes Revitalization, II	Atlanta	
03-504	Hollywood West	Atlanta	
03-509	Toby Sexton Redevelopment	Atlanta	
03-510	The Preserve at Cascade	Atlanta	
03-511	Harris Homes Revitalization, I	Atlanta	

Appendix II  
Competitive Scoring Criteria  
Exhibit A  
Points for Previous Projects within a Local Government

<b>Project #</b>	<b>Project Name</b>	<b>City</b>	<b>Uninc. Portion of County</b>
03-515	Richmond Oaks	Atlanta	
03-523	Highbury Court	Atlanta	
03-524	Dogwood Apts	Atlanta	
03-528	Hidden Creste	Atlanta	
04-018	Constitution Avenue	Atlanta	
04-024	Columbia Senior Residences at Mt. Pleasant	Atlanta	
04-025	Columbia Grove	Atlanta	
04-026	Columbia Senior Residences at Edgewood	Atlanta	
04-034	Heritage Green	Atlanta	
04-041	Pittsburgh Phase II, Senior	Atlanta	
04-044	Atlantic Station Mixed Income	Atlanta	
04-045	Carver Senior Building, LP	Atlanta	
04-505	The Vineyards of Browns Mill	Atlanta	
02-520	Woodlake Club	Augusta	
02-557	Ashton Bon Air, LP	Augusta	
03-053	Courtes de Emerald Apartments	Bainbridge	
03-041	Heritage Gardens	Baldwin	
02-019	Gordon Armstrong Apartments	Brunswick	
03-055	Huntington Court Senior Res	Buford	
04-016	Heathrow Senior Village	Byron	
04-002	Hunter's Glen	Cairo	
04-014	Ashton Calhoun, LP	Calhoun	
04-043	Forest Heights	Calhoun	
02-047	Heartstone Landing	Canton	
03-516	Riverview Manor Apartments	Canton	
02-552	Magnolia Lake Apartments	Carrollton	
02-517	Somerset Club Apartments	Cartersville	
04-502	Wyncrest Apartments	Clarkston	
03-018	JT Rolling Oaks, LP	Claxton	
03-039	Princeton Court Senior Res	College Park	
02-507	Eagles Trace	Columbus	
02-550	Victory Crossing Apartments	Columbus	
04-046	Peabody Redevelopment Partnership I, LP	Columbus	
02-058	Pateville Estates	Cordele	
03-029	Montdele Development, LP	Cordele	

Appendix II  
Competitive Scoring Criteria  
Exhibit A  
Points for Previous Projects within a Local Government

<b>Project #</b>	<b>Project Name</b>	<b>City</b>	<b>Uninc. Portion of County</b>
04-021	Overlook Pointe	Cordele	
02-522	Wellington Ridge Apt Homes	Covington	
03-028	Howell Mill Development	Cuthbert	
02-023	Autumn Ridge Apartments	Dalton	
02-010	Estes Park	Douglas	
04-007	Emerald Pointe	Dublin	
02-504	Providence Heights Apartments	East Point	
03-502	Eagles Creste Apartments	East Point	
03-503	Robins Creste Apartments	East Point	
04-027	Norman Berry Village Senior Residences	East Point	
03-011	Jack Allen Apartments	Fitzgerald	
03-506	Forest Club Estate4s	Forest Park	
03-526	Ashton Walk	Forest Park	
02-045	Magnolia Terrace	Fort Valley	
03-513	McEver Vineyards	Gainesville	
03-049	Dulles Park	Gray	
02-044	Greenville Commons	Greenville	
02-052	Poplar Point Apartments	Griffin	
03-042	Poplar Grove Apartments	Griffin	
04-030	Greenbriar	Hazlehurst	
02-006	JT Heritage, LP	Jackson	
03-505	Mountainside Manor Apartments	Jasper	
03-034	Sunset Pointe	Jesup	
03-521	Walton Ridenour Apartments	Kennesaw	
03-522	Lakeside Vista	Kennesaw	
03-530	Alta Ridenour Sr.	Kennesaw	
03-009	Valley Ridge Apartments	LaGrange	
04-038	Lakeview	Lyons	
02-030	2009 Vineville	Macon	
03-022	Tattnall Place	Macon	
02-018	Orchard Grove Apartments	Madison	
03-517	Parkland Manor	Marietta	
02-549	Woodlawn Park Apartments	McDonough	
03-037	Timber Chase Apartments	McDonough	
04-031	Pecan Hills	Milledgeville	
04-011	Moultrie Manor	Moultrie	
04-019	Antigua Place	Moultrie	
2005	Qualified Allocation Plan		



Appendix II  
Competitive Scoring Criteria  
Exhibit A  
Points for Previous Projects within a Local Government

<b>Project #</b>	<b>Project Name</b>	<b>City</b>	<b>Uninc. Portion of County</b>
02-534	Cobblestone Crossing	Newnan	
02-544	Newnan Crossing Apartments	Newnan	
02-022	Sequoyah Village Apartments	Rabun Gap	
03-035	Veranda Village	Rincon	
02-011	Bedford Place	Ringgold	
02-516	Ashland Park Apartments	Rome	
03-527	Callier Forest	Rome	
03-512	Park Ridge Apartments	Roswell	
04-039	Tori Pines	Sandersville	
02-048	Savannah Hope VI Development	Savannah	
02-506	The Oakds at Brandlewood	Savannah	
02-513	Savannah Neighborhood Action, I	Savannah	
02-514	Savannah Neighborhood Action, II	Savannah	
02-555	Bradley Pointe Apartments	Savannah	
03-030	Montgomery Landing Apartments	Savannah	
03-040	Heritage Corner & Heritage Row	Savannah	
03-507	Ashton Savannah	Savannah	
04-047	HAS Senior Partnership, LP	Savannah	
04-020	Saratoga Court	Summerville	
03-032	Jordan Estates	Swainsboro	
04-032	Spring Gardens	Swainsboro	
02-005	Hunter's Chase Apartments	Thomasville	
02-535	Wood Valley Apartments	Thomasville	
04-022	Monterey Pass	Thomson	
04-036	Thomson Villas	Thomson	
03-033	Auburn Ridge	Trenton	
03-006	Heron Lake Apartments	Valdosta	
02-012	The Chateau	Vidalia	
02-533	Hickory Falls Apartments	Villa Rica	
02-556	Reserve on Lake View apts.	Warner Robins	
02-053	Pecan Grove Homes	Waynesboro	
02-028	College Hill Apartments	West Point	
02-553	Alta Ridgewalk Apartments	Woodstock	
03-019	JT Oakview, LP	Wrightsville	
04-035	Pinewood Park		Bibb County
03-520	Provence Place		Clayton County
03-525	The Lakes at Indian Creek		Clayton County

Appendix II  
Competitive Scoring Criteria  
Exhibit A  
Points for Previous Projects within a Local Government

<b>Project #</b>	<b>Project Name</b>	<b>City</b>	<b>Uninc. Portion of County</b>
02-046	The Heritage at Walton Reserve		Cobb County
02-511	Sedgefield Apartments		Cobb County
02-519	Woodson Apartments		Cobb County
02-521	Walton Reserve Apartments		Cobb County
02-542	Hickory Lake Apartments		Cobb County
02-543	Woodchase Village Apartments		Cobb County
03-529	Ashton Arbor		Cobb County
02-529	Westwood Club Apartments		Columbia County
02-501	Sargent Mill Lofts		Coweta County
02-530	Chapel Run Apartments		DeKalb County
02-551	Highlands at East Atlanta		DeKalb County
03-043	Antioch Manor Estates, I		DeKalb County
03-501	Mountain Grove Apartments		DeKalb County
04-048	Whispering Pines		DeKalb County
03-005	Westover Place Apartments		Dougherty County
03-031	Mineral Springs Apartments		Fannin County
02-518	Orchard Springs		Fulton County
03-519	Westchase Park		Fulton County
04-017	Cove at Red Oak Residences		Fulton County
02-515	Herrington Mill Apartments		Gwinnett County
02-536	The Reserve at Ivy Creek		Gwinnett County
02-554	North Glen Apartments		Gwinnett County
03-518	Longwood Vista Apartments		Gwinnett County
03-008	East Oaks apartments		Sumter County
04-006	The Groves		Tift County