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John Wall & Associates	John Wall	<a href="mailto:jwa_ofc@bellsouth.net">jwa_ofc@bellsouth.net</a>	Anderson	SC	29622	864-261-3147	864-226-5728
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Gill Group	Cash Gill	<a href="mailto:cash.gill@gillgroup.com">cash.gill@gillgroup.com</a>	Dexter	MO	63841	800-428-3320	877-624-2942
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Waverly Research Group	Donald Robinson	<a href="mailto:waverlygroup@qwestoffice.net">waverlygroup@qwestoffice.net</a>	Las Cruces	NM	88011	575-522-3400	575-532-9796
Woods Research, Inc	James Woods	<a href="mailto:woodsresearch@aol.com">woodsresearch@aol.com</a>	Columbia	SC	29206	803-782-7700	803-782-2007

**ATTENTION:**

***If you would like to be added to the 2009 Market Analyst Approved List you must meet the following requirements:***

- 1) The Consultant must have 8-10 years experience in the preparation of multifamily affordable rental housing market studies; and
- 2) The Consultant must have prepared a minimum of 10 market studies for DCA or 20 for other State Housing & Finance Authorities located in the Southeast; and
- 3) DCA would prefer the Principal(s) of the firm to be certified members of the National Council of Affordable Housing Market Analysts (NCAHMA); and
- 4) The primary business operation of the company must be dedicated to market study preparation and not other business related interests (i.e. appraisal, financial, survey, etc);
- 5) The Consultant should provide at least 3 customer reference letters for market studies that used the same methodology proposed by the Consultant; developments should be of similar type (i.e. multifamily rental housing); and
- 6) The Consultant must provide DCA with an affordable rental housing market study prepared by the Consultant within the last year; and
- 7) The Consultant must prepare market studies according to the DCA market study guidelines set forth in the Market Study Manual.

Requests to be added to the approved market analyst list should be addressed to: Cathy Johnson, Asset Management, Office of Affordable Housing at DCA.