# **2015**2016 DRAFT

# LOW-INCOME HOUSING TAX CREDIT PROGRAM QUALIFIED ALLOCATION PLAN FOR THE STATE OF IDAHO

ALLOCATING AGENCY:

**Idaho Housing and Finance Association** 

Final Approval by: Idaho Housing and Finance Association Board of Commissioners on

The Honorable C.L. "Butch" Otter, Governor, State of Idaho
On

January 14, 2015\_\_\_\_\_

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#### SECTION 1 - INTRODUCTION

# 1.1 Designation of Association

The Low-Income Housing Tax Credit Program was created under the provisions of the Tax Reform Act of 1986 to encourage the development of rental housing for low-income households. Idaho Housing and Finance Association, as the Allocating Agency, (hereinafter referred to as the "Association") by Executive Order from the Governor, is the designated administrator of the tax credit with the responsibility of allocating the state's annual credit ceiling in accordance with an approved, Qualified Allocation Plan "QAP". Section 42 of the Internal Revenue Code, as amended, specifies the requirements of a qualified plan. For developments financed by tax-exempt bonds where the development owner seeks tax credits, a separate set of requirements is provided in Section 11.

# 1.2 Revision of Existing Qualified Allocation Plan

This revised plan was approved by the Association's Board of Commissioners on December 18, 2014\_\_\_\_\_\_, and subsequently by the Honorable C.L. "Butch" Otter, Governor, on January 14, 2015\_\_\_\_\_\_, following a public hearing in Boise, Idaho, on November 6, 2014\_\_\_\_\_\_ after appropriate notice as required by law. This revised Plan is to be effective January 1, 20156.

# 1.3 Interpretation

The headings of the sections contained in this plan are for convenience only and do not define or limit the provisions hereof. Words of any gender shall be deemed and construed to include correlative words of the other genders. Words importing the singular number shall include the plural number and vice versa unless the context shall otherwise indicate.

#### 1.4 Fair Housing

Fair Housing is the right of all people to be free from discrimination in the rental, sale, or financing of housing. The Fair Housing Act requires that federal government agencies and the programs and activities they fund be operated in a manner that affirmatively furthers fair housing.

- Fair Housing architectural requirements are detailed in this plan under Section 2.7 and Section 9.1;
- Submission of an "Affirmative Fair Housing Marketing Plan" is required to meet the Management Capacity Threshold as mentioned in Section 4.9.34.
- An "Affirmatively Furthering Fair Housing Resolution" adopted by the local municipality where the proposed development is to be located is required. See Application Requirements, Exhibit B.
- One of the following is required (See Application Requirements, Exhibit B):
  - ➤ If the project is located in an CDBG Entitlement City, submit the jurisdiction's most current HUD-Approved Analysis of Impediments to Affirmatively Furthering Fair Housing Choice.

- ➢ If the proposed property is located in an CDBG Non-Entitlement city or county that has received CDBG funds in the past five (5) years, then submit a copy of CDBG Fair Housing Assessment and Action Plan.
- ➤ If the proposed project is located in an CDBG Non-Entitlement city or county that has not received CDBG funds in the last five years, the Association will default to IHFA's current Statewide Analysis of Impediments to Fair Housing Choice.

Detailed information regarding federal fair housing regulations, the Association's outreach and education efforts, and Idaho's current the State of Idaho's 2011 Analysis of Impediments to Fair Housing Choice and Accessibility Study may be found on the Association's website at <a href="www.idahohousing.com">www.idahohousing.com</a> under the Housing Information and Referral Center. The Analysis of Impediments Study may be found using the search term "2011 Analysis".

The purpose of the Analysis of Impediments to Fair Housing Choice and Accessibility Study is to identify and analyze available data in order to recommend best practices within the context of current law and perceived or potential impediments to fair housing. This study evaluates perceived barriers and community resources and/or services in Idaho and serves as the basis for fair housing planning.

Additional information on Fair Housing in Idaho may be found on the Internet at www.fairhousingforum.org.

# **SECTION 2 - PLAN OVERVIEW**

# 2.1 Application Rounds

Idaho's Qualified Allocation Plan establishes a competitive process whereby low-income housing tax credits may be awarded to developments that address low-income housing priorities throughout the state. The state's tax credit ceiling, \$2.30 per capita plus a cost-of-living adjustment, and any amounts carried forward or returned to the Association from a prior year, and National Pool credit will be available during threetwo Application Rounds. Application Round Deadlines are listed in Section 3.1.

# 2.2 Application Process

During the Application Process, sponsors competing for tax credit reservations must supply documentation in accordance with specific application requirements, and tax credit reservation recipients must qualify for and make application for tax credit allocation certifications or carryover allocations in accordance with the Association's requirements and timetables. Refer to Section 4 for additional requirements.

# 2.3 Housing Priorities

The Qualified Allocation Plan utilizes Special Needs Set-Asides and a Selection Criteria Point System to target specific low-income housing priorities pertinent to Idaho as designated by Idaho's housing needs assessment and to comply with the selection criteria and preference categories mandated by the amended federal program regulations. Applications will be ranked under the point system with tax credit reservations being granted to those developments receiving the highest number of points.

Developments will be disqualified if they do not meet a minimum threshold of 70 points, fail to provide evidence of —management capacity and affordability for low-income households, or are deemed by the Association, at its sole discretion, to be economically infeasible or located in a market area which does not support the proposed development.

#### 2.4 Development Evaluation

Pursuant to §42 of the Internal Revenue Code, as amended, credits reserved for a development may not exceed the amount necessary for the financial feasibility of the development and its viability throughout the credit period. As mandated by Congress, a Development Evaluation will be made for each complete application received by the Association, and further evaluations will be conducted for reservation recipients as they move through the allocation process.

#### 2.5 Administrative Fees

The Association will collect a non-refundable \$1,000 administrative fee at the time the Tax Credit Reservation or Conditional Commitment is accepted. This fee is in addition to the 3% Reservation or Conditional Commitment fee. These dollars are intended to off-set the additional external costs (third-party professional consultant fees and/or legal costs) associated with the growing need for more complex regulatory interpretations.

#### 2.6 Cost Certification

Final allocation of credit shall be conditioned upon receipt of an independent third-party Certified Public Accountant's Cost Certification. The required Cost Certification format is provided in Exhibit G.

#### 2.7 Architectural Requirements

All developments receiving Low-Income Housing Tax Credit Allocations shall be constructed in accordance with the Association's minimum Architectural Requirements as well as all applicable local, state, and federal laws. Federal law includes the Fair Housing Act Amendments of 1988 which provide specific guidelines for multifamily dwellings in regard to minimum handicapped accessibility and adaptability. Sponsors shall obtain a certification from their architect indicating that the development meets said local, state, and federal laws as well as the minimum requirements set forth in this Plan. Additionally, an Architect Certification confirming that the development has been built in accordance with the drawings must be submitted to the Association with the Owner's application for a Placed-in-Service Tax Credit Allocation Certification. Certification formats are provided in Exhibits C-1 and D-1. The Association assumes no responsibility to inspect developments for compliance with said laws.

#### 2.8 Site Visits

Association staff and their consulting architect have the right to visit developments during the construction period and development sponsors shall grant access to the development upon 24-hour notification.

#### 2.9 Allocation Limitations

Allocation Limitations have been provided to promote effective utilization of the tax credit resource.

# 2.10 Compliance Monitoring

In accordance with federal regulations, all developments receiving tax credit allocations beginning in 1987 are subject to Compliance Monitoring that will be conducted by the Association. Noncompliance will be reported to the Internal Revenue Service as required by §42 of the Internal Revenue Code.

# **SECTION 3 - APPLICATION ROUNDS**

# 3.1 Application Round Closing Dates

Sponsors must submit a complete Application for Low-Income Housing Tax Credit reservation during the following specified application rounds.

APPLICATION ROUNDS

20152016 YEAR CREDIT APPLICATION DEADLINE

February 20156 February 4312, Friday

Summer 2015 Application rounds will be announced as

deemed necessary to effectively utilize the

housing credit giving a 30-day notice.

20167 YEAR CREDIT

September 20156 September 42, Friday. (Allocation of

succeeding year credit is subject to all 20156

year credit being awarded.)

NOTE: If HOME funds are requested, a pre-development meeting with the

Association's GrantHOME Department staff is highly recommended.

#### 3.2 Availability of State Tax Credit Ceiling

The state's credit ceiling is based on a particular calendar year and consists of unused carryforward from the previous calendar year, per capita credit, returned credit, unallocated credit carried forward from previous years, and credit received from the National Pool. Stacking order and returned credit requirements found in §42 of the Internal Revenue Code will be followed in determining the availability and the award of the credit. This credit ceiling is made available during scheduled application rounds each year.

# 3.2.1 Per Capita Credit

Exhibit A contains a Tax Credit Distribution Summary providing information about the credit available during each Application Round.

#### 3.2.2 Returned Credit and Carryforward Credit

The Association may reallocate returned credit or may carry forward credit in accordance with §42 of the Code.

- a) All credit carried forward from the previous year or returned to the Association before October 1 of the current year will be available during the first available application round or the round directly following receipt of the credit.
- b) To prevent loss of credit or prohibition of participation in the National Pool, the Association, at its sole discretion and without a competitive round or prior notification, may (1) select a new\_development(s) which meets threshold requirements and whose sponsor is prepared and able to meet all carryover requirements and/or (2) assign credit to developments with

current year credit which have demonstrated acceptable, increased costs at the time of carryover in the following situations:

- (1) Current year credit previously reserved or committed is returned after October 1<sup>st</sup>, or
- (2) Current year credit remains unreserved after October 1st.
- (c) Credit received after October 1st which, in accordance with §42 regulations may be carried forward, or may, at the Association's sole discretion, be allocated to developments which have received current year reservations which are lower than the amount required by the development as determined by the gap analysis or eligibility defined in the Development Evaluation section hereof. Such allocations will be made only to the extent that development feasibility is jeopardized by increased costs acceptable to the Association.

#### 3.2.3 National Pool Credit

Unused tax credit for all states is assigned to the National Pool for allocation among qualified states. States that qualify to receive National Pool are those states that successfully allocate their entire credit ceiling in the preceding year. National Pool Credit is awarded late in the allocation year.

In order to effectively allocate National Pool Credit to qualified developments under the time constraints attached to said credit, the Association at its sole discretion and without a competitive round or prior notification, may (1) select a new development(s) which meets threshold requirements and whose sponsor is prepared and able to meet all carryover requirements and/or (2) assign credit to developments with current year credit which have demonstrated acceptable, increased costs at the time of carryover.

If requested, a 1 year (from the date of allocation) extension to complete the "10% Test" for Carryover Allocation is available to National Pool Credit recipients.

# 3.3 Reservations Not Accepted by Sponsors

Credit reserved by the Association during any application round that is not accepted by the sponsor will be available during the next scheduled application round.

#### 3.4 Public Notice

The Association will advertise statewide, via legal notice, the dollar amount of available tax credits prior to each competitive application round, indicating the types and amounts of set-asides, but is not required to provide any further notice to any party or participant.

# **SECTION 4 - APPLICATION PROCESS**

# 4.1 Cumulative Award Limit per Round

The maximum amount of tax credit awarded to any one sponsor during a particular application round will be limited to \$850,000 \$1,000,000 regardless of the number of applications. In the event of co-sponsorship of a development, the award limit will be determined by considering the ownership percentage of each individual sponsor.

#### 4.2 Application Requirements

Complete applications must be submitted to the Association at each stage of the allocation process:

Stage 1. Reservation,

Stage 2. Carryover Allocation, and

Stage 3. Allocation Certification (Placed-in-Service).

Complete applications shall include the requisite supporting data listed in Exhibit B and any information required in the application form. The Association may, at its sole discretion, request additional information as deemed necessary for a fair and accurate evaluation.

Material changes to the application will not be accepted after the application round deadline.

After the issuance of a tax credit reservation, applications that are submitted for processing for a carryover allocation, and later for an allocation certification will be evaluated under this Qualified Allocation Plan. This will include an evaluation of all thresholds, i.e., market study, economic feasibility, management capacity, affordability and selection criteria points. Furthermore, the aggregate Selection Criteria Points established by the Association at the time of the initial tax credit reservation must be maintained throughout each evaluation stage of the allocation process.

The housing sponsor is not allowed to materially change the original application that was submitted prior to the application round deadline, or at any other time, which is to include the carryover allocation stage and allocation certification stage, with the one exception stated as follows:

If circumstances beyond the control of the housing sponsor have an effect of reducing the selection criteria points scored on their application, the Association may allow the loss of points provided the housing sponsor <u>maintains</u> their original award ranking established by the Association at the time of tax credit reservation.

# 4.3 Sponsor's Responsibility to Submit Complete Application

The sponsor shall bear full responsibility for submitting its application in accordance with the requirements of the Code and the Plan and shall be deemed to have full knowledge of such requirements regardless of whether or not a member of the Association's staff responds to a request for assistance from the sponsor or otherwise provides a sponsor assistance with respect to all or a portion of the sponsor's application. (Applications must

include the executed 'Sponsor's Certification' form, which is included as part of the application form.)

# 4.3.1 Development Team

Sponsors must clearly identify all members of the development team, providing résumés as specified in the application. The experience of the development team is a major factor in development selection. The Association may reject applications if the development team does not demonstrate experience in affordable multifamily housing development or require that the sponsor secure assistance from experienced developers. Changes in general partner(s), management company, developer and/or housing sponsor must be approved in writing by the Association through the reservation and carryover periods (or through the conditional commitment period for tax exempt bond developments).

#### 4.4 Association's Staff Assistance

The Association's staff may, in good faith, attempt to respond to questions and offer assistance to sponsor during the application process, but shall be in no way obligated to, at any time, inform any sponsor as to deficiencies in the sponsor's application.

# 4.5 Incomplete Applications

Incomplete applications will not be accepted.

# 4.6 Application Fees

Sponsors must submit required fees as set forth in the application form at each stage of the application process.

#### 4.7 Requirements for Developments Previously Relinquishing Credit

Sponsors reapplying for credit for developments which have previously received tax credit reservations or allocations and have been removed from the application process or have failed to be placed-in-service because of site control, zoning or financing issues must submit, with their reservation application, evidence (acceptable to the Association) substantiating that such issues have been resolved.

#### 4.8 Additional Tax Credit Requests

Sponsors may apply for additional tax credit if, in the opinion of the Association, there are reasonably documented increases in their development costs that are directly related to Eligible Basis. Requests for additional credit must be submitted during the application rounds mentioned in Section 3.1. These developments will be awarded based on a competitive process only. All application thresholds mentioned in Section 4.9, including the Market Study Threshold, must be met with these requests.

In awarding additional tax credit, the Association will hold developer fees to the same amount as reflected on the original application.

In addition, if increased development costs are the result of hard construction cost increases and a contract has already been executed with the contractor, the Association will require that the following items accompany any application for additional tax credit:

- Copies of any change orders associated with the increased costs.
- Comprehensive explanation and justification by the Sponsor for the need to amend the original construction contract.

If factors beyond the Sponsor's control results in an immediate need for additional credit, relief provisions mentioned under Section 14.3 allow a one time consideration to protect the development from harm resulting from funding cycle delays.

# 4.9 Application Thresholds

Applications must meet market study, readiness, economic feasibility, management capacity, affordability, and point thresholds to be ranked under the Selection Criteria System.

# 4.9.1 Market Study Threshold

Applications submitted for developments in locations where marketability is, at the sole discretion of the Association, deemed questionable will fail the Market Study Threshold. Sponsors must submit a current (no more than six months old) market study for review by the Association. For acquisition/rehabilitation developments, a previously completed MAI appraisal can be used to establish market feasibility for acquisition/rehabilitation developments provided; 1) the appraisal report is less than six months old, and 2) the appraisal addresses the development's ability to sustain occupancy at 93% or greater. An update will be allowed up to six months after the date of the original market study or appraisal. although in no instance will the Association accept a market study/appraisal beyond 12 months of the original date. Sponsors are required to obtain their market study from a provider who is listed on the Association's approved market study provider's list. If an appraisal is used to meet the Market Study Threshold, it must be conducted by an appraiser who has a MAI designation. Association may also draw from other resources in making a determination of Market Study requirements are listed in the application marketability. requirement section, Exhibit B. If the sponsor has a concern regarding the conclusion or specific content within the study, then they will be afforded the opportunity to submit their comments to the Association.

**Note:** The Association is hereby notifying the Housing sponsors that the contents of the market study may be disclosed to the general public before or after a decision is made on an application. The party requesting this information may be assessed a nominal fee. See Section 12.1.7 regarding other matters which may be disclosed to the public.

#### 4.9.2 Readiness Threshold

To meet the Readiness Threshold, submitted applications must provide evidence of site control and zoning approval for the proposed development.

Site control by Sponsor must be evidenced by an earnest money agreement or other legal document that demonstrates site control. Sponsor is the owner of the development, and includes a managing individual or entity of the owner.

If zoning requires a conditional use permit, the evidence of application for such permit must be included in the tax credit application. Developments requiring zone changes or annexation do not meet readiness criteria.

#### 4.9.3 Economic Feasibility Threshold

Applications received during each Application Round will be reviewed and evaluated in accordance with accepted underwriting practices. Developments

deemed economically infeasible by the Association, at its sole discretion, will be declined.

In making a determination of economic feasibility, the Association will evaluate operational and developmental projections set forth in Section 7, Development Evaluation, and will use a 7 percent vacancy rate projection unless there are compelling reasons found within the application (i.e., small isolated market, small number of units, etc.) to use a higher rate.

Additionally, the Association will determine reasonable debt service coverage over term using the nationally-accepted standard of 2% trending for income and 3% trending for expense, unless there is an operating subsidy on the development. (If there is an operating subsidy, income and expense trending will be neutralized.) The Association acknowledges that this trending may negatively affect debt service coverage in later years.

Loans will be considered as a funding source only if projected development cash flow reflects the ability of the development to repay the debt. **IfAt the time the** loan terms mature—early, loan to value ("LTV") percentage for theall refinancedoutstanding debt must not exceed 80.0%.

Estimated value will be determined by dividing Net Operating Income at the time of refinance by the capitalization ("CAP") rate mentioned in a current appraisal. If an appraisal is not available, the Association will use a 7.25% CAP rate in determining estimated value.

When evaluating funding sources, a deferred developer fee will be considered a legitimate funding source only if it does not exceed the amount of the development's projected cash flow per the Equity Provider's timing requirement. If this requirement is not known, the Association will use a 12-year time frame in making this determination.

Owner equity in the form of a contribution will be considered if third-party documentation confirms that the funds are held in a dedicated account and will be specifically reserved for the proposed development.

The Association has also established a minimum annual operating cost per unit of \$3,800 (inclusive of replacement reserves) for family developments and \$3,500 (inclusive of replacement reserves) for elderly developments. Any developments utilizing less than the minimum will be adjusted to the Association's minimum requirements.

Caution: Given the volatility of the property tax assessments throughout the state, the Association encourages the Sponsor to contact the Assessor in the county where the development is to be located, before estimating annual property tax expenses.

In underwriting, the Association will increase tax credit rents to the maximum allowed for each proposed AMI level, provided the maximum tax credit rents charged are less than the market rents for comparable units in the area where the development is to be located. Split AMI levels where the development qualifies the tenant at one AMI level and then charges rent based on a lower AMI level will only be allowed if there is not a competing LIHTC development within the "Primary Market Area". The variance between the Area Median Income ("AMI") rent level and corresponding income level cannot be more than 5%. ("Primary Market Area" as defined in the market study or

appraisal that accompanies the tax credit application.) Be advised that Preference Points mentioned in Section 6.5 will continue to be awarded based on "AMI" targeting and will not be affected by lower rent levels.

The Association will use authorized rents as documented by the appropriate government entity, in underwriting developments with project-based subsidy (i.e., HUD Section 8 or Rural Development Section 515). Sponsor to provide documentation from government entity that evidences said rent levels.

In the case of subordinate financing (where repayment is dependent on remaining cash flow), excessive asset management or incentive fees will be scrutinized. Excessive asset management or incentive fees that limit subordinate debt repayment will result in the failure of the development to meet the Economic Feasibility Threshold.

During the Association's analysis, Operating Reserves will only be considered a cost item when required by Lender or Equity Provider and mentioned in the letter of intent or commitment that is submitted with the application for tax credits.

# 4.9.4 Management Capacity Threshold

Sponsors must submit a comprehensive Management Plan which includes an Affirmative Fair Housing Marketing Plan, a Previous Management Experience Summary for the proposed management agent, and the Management Agent Questionnaire. Required formats for the Previous Management Experience summary, Affirmative Fair Housing Marketing Plan, and Management Agent Questionnaire may be found in the Exhibits of the Tax Credit/HOME application. The Association requires that developments receiving Low-Income Housing Tax Credit be managed by a management agent with previous experience in Section 42 tax credit housing. A manager who has received, or will receive within 90 days, adequate program-specific training from experts recognized within the industry, is required for all developments. The Association reserves the right to accept any alternate system of controls and procedures that will provide a reasonable assurance relative to management capacity.

Any change in the management agent subsequent to reservation and throughout the extended use period must be approved in writing by the Association. Failure to secure such approval may result in forfeiture of the tax credit. The proposed management plan should include, but is not limited to, the following:

- On-site manager(s), if applicable;
- Evidence of successful completion of Section 42 Low-Income Housing Tax Credit training by on-site managers;
- Resident-Management relations;
- Owner-Management company arrangements;
- Maintenance personnel and procedures;
- Model units:

- Leasing agents;
- Units designated for staff;
- Social Services Programs, if applicable;
- Rent collection procedures & policies;
- House Rules:
- Copy of Affirmative Fair Housing Marketing Plan;
  - ✓ Provision for staff training;
  - √ Advertising; and
  - ✓ ADA concerns.
- Termination of lease and eviction procedures;
- Written procedures for tenant eligibility screening;
- Copy of residential lease forms and applications proposed to be utilized for the development;
- Copy of tenant income certification form for determining resident eligibility;
   and
- Oversight and Compliance Agreement (if applicable or required by the syndication company).

A determination of management capacity will be made at the sole discretion of the Association. As determined by the Association's Compliance Department, any unresolved Form 8823s or material noncompliance with the provisions found in the Low-Income Housing Tax Credit and/or HOME Regulatory Agreements in previous developments which are owned or managed by the Sponsor or the Sponsor's management agent may result in the failure of a proposed development to meet the Management Capacity Threshold. In making this determination, the Association's Compliance Department will consider circumstances which are beyond the Sponsor's control, such as accidents or acts of nature.

#### 4.9.5 Selection Criteria Point Threshold

Applications must achieve 70 points or the application will be declined.

# 4.9.6 Affordability Threshold

The maximum tax credit rents, as disclosed in the Maximum Rent Tables, less an allowance for tenant-paid utilities, must be <u>less than</u> the market rents for comparable units in the area where the development is to be located. If this test of affordability cannot be met, the housing sponsor would need to reconfigure the development with affordable rents and AMI targeting based on the next lowest established AMI category as disclosed in the Maximum Rent Tables. Please note from Section 4.9.23 that split rent levels where the development qualifies the tenant at one AMI level and then charges rent based on a lower

AMI level will only be allowed if there is not a competing LIHTC development within the "Primary Market Area" and if the variance between the qualifying income level and corresponding rent level is not more than 5%. ("Primary Market Area" as defined in the market study or appraisal that accompanies the tax credit application.) Be advised that Preference Points mentioned in Section 6.5 will continue to be awarded based on AMI targeting and will not be affected by lower rent levels.

Refer to the market study requirements mentioned in Exhibit B, Section A, Item 3.

> Should the market study address only a range of market rents, the affordability threshold will be calculated based on the minimum of the range.

#### Acquisition/Rehabilitation

Applications submitted to the Association that pertain to the acquisition and rehabilitation of an existing affordable housing development that has an existing Project Based Assistance (PBA) contract in place, will not have to meet the Affordability Threshold as described in the Qualified Allocation Plan. All other thresholds and requirements within the Qualified Allocation Plan must be met as disclosed. The housing sponsor will provide a letter of acknowledgement and/or commitment from the provider (HUD, USDA RD, etc.) that the current housing subsidy will continue in force, or be extended for a given period of time. The letter needs to include the following:

- Maturity date of contract/subsidy
- Rental assistance dollar amount

The development must retain and have in place the continuance of the existing PBA contract on the development to qualify for tax credits and will be required to maintain the development at a rent level that will be the lesser of: Fair Market Rent (FMR) or rent levels at 60% AMI should the PBA contract expire.

The housing sponsor is subject to meeting the requirements as disclosed under Section 42(g)(2)(B)(i) and Section 42(g)(2)(E).

# 4.10 Development Ranking

In the ranking process, developments receiving the highest number of points and meeting threshold requirements will be selected to receive tax credit reservations.

Applications that fail to meet the Selection Criteria point threshold or fail to demonstrate economic feasibility, management capacity, market demand, or affordability will be declined. Such sponsors may reapply in subsequent application rounds.

#### 4.10.1 Tie-Breaker Criteria

If there is limited tax credit available and two or more developments have met all QAP thresholds and have identical point scores, the development(s) with a lower tax credit award per livable square foot will be given priority.

In determining the tie-breaker priority, livable square footage is defined as the interior square footage of the entire development that is heated or cooled. Livable square footage does not include exterior features such as storage areas, patios,

garages, etc. Certification by the development architect will be required with the application that documents the amount of total livable square footage in the proposed development.

In the event that there are equally competing developments in a tie-breaker situation, the final selection will be determined at the sole discretion of the Association.

#### 4.11 Reservations

The Association will issue, to the extent possible, reservations for tax credits within 90 days of the final application date or such longer time period established by the Association. Sponsors must accept the reservations within 10 business days of the date of issuance unless they are requesting a re-evaluation.

#### 4.11.1 Partial Reservations

No partial reservations will be made.

# 4. 11.2 Waiting List Developments

If developments do not receive a reservation during a given Application Round, they will be placed on a waiting list for consideration during the next Application Round, if the sponsor so desires, provided that the next Application Round occurs within the same calendar year (and is governed by the same QAP). No chronological priority will be granted to waiting list applications. Any material changes in a waiting list application will require a new application in the next application round and payment of an additional application fee. Waiting list applications will expire when all of the state's annual credit ceiling and succeeding year credit (designated as available) has been reserved or at the end of the calendar year, whichever is first.

# 4.11.3 Succeeding Year Credit Utilization

At its sole discretion, the Association may enter into agreements for reservations of succeeding year credit.

#### 4.12 Posting of Assurance

If the developer of a proposed development has not previously completed a Low-Income Housing Tax Credit development, or if the developer's experience is limited to developments which have been completed with assistance from consultants or codevelopers, the developer will be required to post a cash deposit, letter of credit or performance bond in a form acceptable to the Association as follows:

- ➤ The greater of 10% of the annual tax credit reserved or \$10,000 posted at the time the tax credit reservation is accepted. If additional credit is subsequently awarded, the amount of the bond will be raised accordingly.
- ➤ Once all of the buildings in the development have received Certificates of Occupancy, the posting of the assurance instrument may be cancelled upon the prior written approval from the Association.

If construction of the development is not completed (as evidenced by the issuance of Certificates of Occupancy) within the regulatory time frame set forth in tax credit regulation (i.e., no later than the end of the second calendar year following the year the

carryover allocation is made), the developer must agree to return the credit to the Association and forfeit the bond. The Association will reduce the amount of the bond by any fees the sponsor has paid in connection with the credit award. For sample formats of Bonds (TC-12) or Letters of Credit (TC-12A), please contact the Multifamily Finance Department.

# 4.12.1 Previous Experience Certification

The sponsor must provide a previous experience summary that clearly identifies all previous experience and affiliations with consultants and co-developers.

# 4.12.2 Waiver or Modification of Requirement

The Association, in its sole discretion, reserves the right to waive or modify the performance bond requirement in situations where the requirement does not further the goals of the Low-Income Housing Tax Credit program.

# 4.13 Notice to Local Officials

Upon granting a reservation, the Association will notify the mayor or the county commissioners of the plans for the development in their locale. The local official may comment on the development and such comments, if made, will be evaluated on a case-by-case basis.

#### 4.13.1 Letters of Community Support Notification

The Association intends to notify local public officials, and/or public housing agencies, of proposed housing developments submitted by housing sponsors that are within their market area for tax credits under the Association's Tax Credit Qualified Allocation Plan. The notification will include a brief profile of the development and will permit their input, support and/or comments as it pertains to the housing development. Such input may be considered in the underwriting of the development during the application process.

Public Official comments, if made, represent only one factor of many considerations in evaluating a proposed development. Such comments are primarily intended to assist in evidencing a need for the proposed housing.

The housing sponsor may elect to submit a letter of community support with their tax credit application and are encouraged to do so in accordance with the plan. The public official and/or public housing director submitting the letter of community support for the housing development should address in their letter of support the following issues:

- Support for affordable housing;
- Support for the development of additional housing units as proposed; and
- Acknowledgement that there is a need for additional rental units.

Letters of community support will not be accepted from public officials and/or public housing agencies that have a relationship or material involvement in the proposed development.

# 4.14 Deadline for Carryover Allocation Certification

On or before November 15 of each year, Tax Credit Reservation recipients must submit an Owner's Certificate and Agreement for Carryover Allocation along with the Carryover documentation items mentioned in Exhibit B.

The Owner's Certificate and Agreement for Carryover must be accompanied by an Accountant Certification of basis for purposes of the "10% Test," substantially in the format of the Certification provided in Exhibit F, unless the recipient requests in writing a 1 year (from the date of allocation) extension to complete the "10% Test". The Association reserves the right to review said certifications for reasonableness and may refuse to accept certifications based on that review. If the Association has received complete Owner's documentation, a carryover allocation will be issued no later than December 31<sup>st</sup> of each year.

Sponsors failing to apply for Carryover Allocation within 10 business days of the requirements mentioned above will be charged a \$2,500 penalty, unless a formal extension of the deadline has been granted in writing by the Association.

#### 4.15 Placed-In-Service (Allocation Certification) Application

Developments must submit an Application for Tax Credit Allocation Certification (Form 8609) within 120 days after the permanent financing has closed. If permanent financing has closed before the construction or rehabilitation of the Development is complete, the Development must submit an application for Tax Credit Allocation Certification (Form 8609s) within 120 days following receipt of Certificate(s) of Occupancy, or in the case of rehabilitation, Certificates of Substantial Completion signed by the development's architect. Documentation requirements for Tax Credit Allocation Certification are mentioned in Exhibit B. Sponsors that fail to apply for Allocation Certification by the deadlines specified above will be subject to a \$5,000 penalty, and will be prohibited from participation in the subsequent application round. The Association will make its best effort to issue 8609s within 30 days of application provided the application is complete upon submission.

#### 4.16 Memorandum of Understanding with Rural Development

In accordance with its Memorandum of Understanding, the Association and Rural Development will share information submitted for developments utilizing Low-Income Housing Tax Credits and Rural Development funding.

# 4.17 Requirements for Acquisition/Rehabilitation Developments

Sponsors must provide evidence that the cost of acquisition, displacement, and rehabilitation are reasonable.

Acquisition costs will be limited to the lesser of the sale price or the current appraised value of the property, determined by an MAI appraisal, that includes both an "as is" restricted market value and an "as is" unrestricted market value (net of appraiser recommended repairs), of existing development with land value broken out separately.

For clarification purposes, a previously completed MAI appraisal can be used to determine the current appraised value of the property, provided; 1) the appraisal report is less than six months old, and 2) the appraisal comprehensively addresses the requirements listed above. An update will be allowed up to six months after the

date of the original appraisal; although in no instance will the Association accept an appraisal beyond 12 months of the original date.

In sizing the amount of acquisition tax credit awarded, the Association will use the following criteria:

- If the property's present use is <u>not</u> deed restricted for low-income rental housing, acquisition costs will be limited to the lesser of the sale price or the "as is" unrestricted market value as determined by the MAI appraisal; OR
- 2) If the property's present use is deed restricted for low-income rental housing, acquisition costs will be limited to the lesser of the sales price or the "as is" restricted market value as determined by the MAI appraisal.

For a building to be considered substantially rehabilitated, rehabilitation costs during any 24-month period must equal or exceed an average of \$20,000 \$25,000 in "hard" rehabilitation costs per unit or must equal a minimum of 20% of the adjusted basis of the building per Section 42 requirements, whichever is greater. Hard rehabilitation costs include site work, rehabilitation costs for physical improvements to the property, and construction contingency. (It should be noted that contractor profit, contractor overhead, general requirements, and soft costs will not be considered in this definition of hard rehabilitation costs.) Specific documentation requirements for rehabilitation developments are set forth in Exhibit B. Funding sources must include a first-lien, permanent loan that maximizes the debt carrying capacity of the development. Acceptable development costs for rehabilitation projects will be evaluated separately from our normal benchmark costs evaluation, assuming the sponsor provides adequate information for analysis. If adequate information is not provided, the Association will use standard benchmark data.

#### 4.18 Succeeding Year Credit Application Round

During the September Application Round, sponsors may compete for succeeding year credit, provided all current year credit is reserved or committed. If all current year credit is not reserved or committed, the Association may select, from the applications submitted, a development(s) that meets threshold requirements and can meet carryover allocation requirements before year-end. Remaining applications will be subject to a competitive selection process to receive reservations of succeeding year credit.

# SECTION 5 - SPECIAL NEEDS SET-ASIDES AND 30% ELIGIBLE BASIS INCREASE

The Association has established set-asides for developments that target low-income housing needs or which have certain designated characteristics. Refer to Exhibit A: Tax Credit Distribution Summary for more information regarding the availability of these set-asides.

#### 5.1 Nonprofit Set-Aside

At least 25% of the credit ceiling will be set aside for qualified nonprofit organizations. If sufficient applications are not received, only the federally-mandated 10% set-aside will be applicable, and any additional unreserved set-aside will be made available for all qualified applicants. Unused federally-mandated nonprofit credit cannot be reserved to for-profit spensors. Refer to Exhibit A for distribution summary.

At its sole discretion, the Association may provide latitude in the sponsor's application and/or provide appropriate assistance in order to facilitate allocation of the nonprofit set-aside.

#### 5.1.4 Federally Mandated 10% Nonprofit Set-Aside

Federal program regulations require a minimum 10% of the State's housing credit ceiling for any calendar year set-aside for awards to developments involving qualified nonprofit organizations. Developments qualify for this set-aside if a qualified nonprofit organization owns an interest in such developments (directly or through a partnership) and materially participates (within the meaning of Section 469(h)\* of the Internal Revenue Code ("IRC")) in the development and operation of the development throughout the 15-year compliance period. Additionally, the qualified nonprofit organization must meet the following federal requirements:

- a) such organization is described in paragraph (3) or (4) of Section 501(c) of the IRC and is exempt from tax under Section 501(a) of the IRC;
- b) such organization must be determined by the State housing credit agency not to be affiliated or controlled by a for-profit organization; and
- one of the exempt purposes of such organization includes the fostering of low-income housing.

\*Section 469(h) of the IRC states that a taxpayer shall be treated as materially participating in an activity only if the taxpayer is involved in the operations of the activity on a basis which is regular, continuous, and substantial.

In addition to the federal requirements listed above, the Association requires that prior to the closing of the equity financing, a Right of First Refusal ("ROFR") shall be negotiated with the tax credit investor for the benefit of a "qualified nonprofit organization" as defined in IRC Section 42(h)(5)(C), as the holder of such ROFR and to be effective after the end of the 15-year tax credit compliance period. The ROFR shall be consistent with IRC Section 42(i)(7).

#### 5.1.21 Competition in Non-Targeted Category

Nonprofit organizations may also compete for non-targeted tax credits.

#### 5.1.32 Safe Harbor Guidelines

In order to meet the safe harbor guidelines prescribed by the Internal Revenue Service, all developments receiving nonprofit set-aside credit must designate at least 75% of the residential units as affordable to persons at or below 60% of the area median income.

# 5.2 Special Housing Need Set-Aside

Upon determination of a special housing need within the state, the Association in its sole discretion, may set aside up to 15% of the annual per capita tax credit amount to address this housing need, and announce specific guidelines which may apply to application for these funds. This set-aside may be available in the September and/or February application round. If this set aside is not utilized by the Association or if qualified applications are not received, the set-aside will be made available to other qualified non-targeted applications. If utilized, the Association will announce specific guidelines which may apply to the application for these funds a minimum of 180 days prior to the application round.

The Association has identified a need for Permanent Supportive Housing within the City of Boise for chronically homeless individuals. A Request For Proposal (RFP) will be announced prior to February 15, 2016 to present specific guidelines for the PSH project and to invite qualified applicants to apply for the set-aside as part of the September 2016 application round.

#### 5.23 USDA Rural Development Set-Aside

10% of the annual per capita tax credit—ceiling will be set-aside for developments financed and/or guaranteed by USDA Rural Development funds. and located in rural communities with populations not exceeding 35,000 as set forth in the most recent census report. This set-aside does not apply to cities adjacent to one or more other cities if both populations, when added together, exceed 35,000. The set-aside will be available on a statewide basis during the September Application Round if sufficient qualified applications are received, otherwise, it will be available for all other qualified non-targeted applications.

#### 5.34 Preservation Set-Aside

10% of the annual per capita tax credit ceiling—will be set-aside for the rehabilitation of existing federally assisted rent-restricted developments, provided that the scope of the rehabilitation meets the requirements mentioned in Section 4.17. The set-aside will be available on a statewide basis during the September Application Round if sufficient applications are received, otherwise, it will be available for all other qualified non-targeted applications.

# 5.45 Authority to Reduce Set-Asides

If maintaining the set-asides listed above jeopardizes the Association's ability to effectively allocate credit during the calendar year, the Association may eliminate or reduce the set-asides to federally mandated levels.

#### 5.56 Eligible Basis Increase (up to 30%) for Certain State Designations

In recognition of the current limitation on the floating tax credit rate and the resulting impact on available project allocations, the 130% bonus bump will be available for all development applications.

# <u>SECTION 6 - SELECTION CRITERIA POINT SYSTEM</u>

**NOTE:** Do not include manager unit(s) in any calculations in Section 6. In calculating percentages, "total residential units" includes all rent-restricted and market units (and excludes manager or employee units). "Rent restricted" units includes both Tax Credit, and HOME, and any project-based rental subsidy units (i.e., Section 8 & RD515).

# 6.1 Competitive Ranking

All developments that meet and pass the application thresholds by the Association, including those competing for set-asides, will be ranked according to the number of points received through a Selection Criteria Point System which has been determined by the state's low-income housing priorities as designated by Idaho's Five Year Strategic Plan, and which includes the categories required under amended §42 of the Internal Revenue Code:

- a) Development Location;
- b) Housing Needs Characteristics;
- c) Development Characteristics including whether the development includes the use of existing housing as part of a community revitalization plan;
- d) Sponsor Characteristics;
- e) Tenant Populations with Special Needs;
- f) Tenant populations of individuals with children;
- g) Public Housing Waiting Lists;
- h) Developments intended for eventual tenant ownership'
- i) The energy efficiency of the development; and
- j) The historic nature of the development

#### 6.2 Point Threshold

Developments must achieve at least 70 points to receive a credit reservation. Developments with less than 70 points will be disqualified.

The Association may, at its sole discretion, waive this requirement after the February Application Round for current year credit. The aggregate Selection Criteria Points established by the Association at the time of the initial tax credit reservation must be maintained throughout each evaluation stage of the allocation process or the tax credits will become nullified. Although, if circumstances beyond the control of the housing sponsor have an effect of reducing the selection criteria points scored on their application during the allocation process, the Association may allow the loss of points provided the housing sponsor maintains their original award ranking established by the Association at the time of tax credit reservation. Refer to Section 4.2.

#### 6.3 Rounding

When determining points awarded in categories which stipulate certain percentages or numbers, fractions <u>will be</u> considered. In cases where the calculation results in numbers of units any fraction will be rounded upward to the next whole number.

#### 6.4 Selection Criteria

1. Developments located within the stated distances from goods, services, or major employer:

One point per category for a maximum of 9 points......max 9

<u>Good and Services</u> – located within 1.5 miles driving distance in urban communities or 3.0 miles driving distance in rural communities.

<u>Major Employer</u> – located within 5.0 miles driving distance in urban communities or 10.0 miles driving distance in rural communities.

Urban Communities – over 35,000 in population communities that do not qualify as eligible communities for USDA RD programs

Rural Communities – 35,000 or under population communities that qualify as eligible communities for USDA RD programs

Population per U.S. Census Bureau's current estimate

- Full service Grocery Store (does not include convenience stores)
- Retail Shopping (i.e., hardware, clothing store, etc.)
- Police or Fire Station
- Pharmacy
- Post Office
- Bank/Credit Union
- Public Park
- Education Facility (includes K-12 schools, university, adult education, vocational school, community college)
- Public Library
- Health Club or Recreational Center (i.e. YMCA, etc.)
- Hospital or Medical Clinic, Medical or Dental Office
- Social Services Center (i.e., Senior Citizen Center or Community Center) or Licensed Childcare Facility
- Bus stop, transit stop (i.e., Park & Ride, etc.)
- Public greenbelt bike/walking path access (does not include city sidewalks or street bike lanes)
- Major Employer (as documented in the Market Study or Appraisal)

Third party mileage documentation must accompany the application (i.e., Mapquest, Google Maps, etc.) or distance measured by street/road access must be documented in the market study or appraisal that is submitted with the application.

2. Developments which give preference to persons on Public Housing Authority waiting lists.

To receive points in this category, attach a copy of the proposed Management Plan which includes a Tenant Selection Policy which specifically states that a preference will be given to potential tenants on Public Housing Authority waiting lists, to the extent permitted by law. The percentage of total residential units that will give this preference must be listed in the Tenant Selection Policy.

Preference given for 60% or greater of total residential units...... 1

3. Developments with mix of rent-restricted and market units.

<u>Sponsor</u> in this category is defined as the owner of the development, and includes <u>any</u> individual or entity of the owner with more than 50% control.

If ownership is vested without majority control, then <u>all</u> individuals or entities must meet the requirement. In any event, determinations under this category are subject to the review and approval of the allocating agency in its sole discretion.

Sponsor is defined as the owner of the development:

If the owner is a corporation, the definition includes the owner of 50% or more of the stock of the corporation, the president and vice president of the corporation, as well as any managing entity of the foregoing.

If the owner is a partnership, the definition includes the managing general partner and all co-general partners, as well as any managing entity of the foregoing.

If the owner is a limited liability company, the definition includes all managing members or managers of the limited liability company, as well as any managing entity of the foregoing.

<u>Resident</u> means an individual person maintaining his or her principal residence in Idaho or an entity which is organized under the laws of Idaho and which also maintains its principal office in Idaho at the time of application.

<u>Principal office</u> is defined as a staffed office physically situated in Idaho in which one or more principals maintains a regular, daily office from which they conduct their business.

To receive points in this category, attach a copy of the proposed Management Plan which includes a Tenant Selection Policy that specifically states that a waitlist preference will be given to potential rent-restricted tenants whose households contain one or more members with a handicap as defined in the Fair Housing Act, to the extent permitted by law.

Fair Housing Act:

Handicap means, with respect to a person:

- (1) a physical or mental impairment which substantially limits one or more of such person's major life activities,
- (2) a record of such an impairment, or
- (3) being regarded as having such an impairment, but such term does not include current, illegal use of or addiction to a controlled substance [as defined in section 102 of the Controlled Substances Act (21 U.S.C. 802)].
- 6. Developments that provide housing for older persons as defined in the Fair Housing Act.......32

Fair Housing Act: Sec. 807 [42 U.S.C.3607](b)

- (2) As used in this section "housing for older persons" means housing -
  - (A) provided under any Federal or State program that the Secretary determines is specifically designed and operated to assist elderly persons, (as defined in the State or Federal program); or
  - (B) intended for, and solely occupied, by persons 62 years of age or older, or
  - (C) intended and operated for occupancy by persons 55 years of age or older, and
    - (i) at least 80 percent of the occupied units are occupied by at least one person who is 55 years of age or older;
    - (ii) the housing facility or community publishes and adheres to policies and procedures that demonstrate the intent required under this subparagraph; and
    - (iii) the housing facility or community complies with rules issued by the Secretary for verification of occupancy, which shall -
      - (I) provide for verification by reliable surveys and affidavits; and
      - (II) include examples of the types of policies and procedures relevant to a determination of compliance with the requirement of clause (ii). Such surveys and affidavits shall be admissible in administrative and judicial proceedings for the purposes of such verification.
- NOTE: The Regulatory Agreement will restrict use of the development in accordance with this section. Duplication of points may not be received for #5 and #6. Proposed developments may receive points for units for handicapped households or older persons households, but not for both.

NOTE: Developments that provide housing for older persons as defined in the Fair Housing Act do not qualify for Selection Criteria Points under #7.

- 8. Developments which utilize the following other state or federal housing programs: as funding sources (i.e., CDBG, USDA Rural Development 515 or 538, FHLB Affordable Housing Program, HUD Section 202, HUD Section 811,-HUD Section 8-etc.)
- 9. , or Developments that receive non-related private party, Section 501(c)3, or government assistance (i.e., land donations, cash, or tax increment financing). Documentation regarding proposed conditions and terms of the funding must accompany the tax credit application. For more detail see NOTE below:

Greater or equal to 5.00% of Total	al Development Cost*	<del>15</del> 10
Greater or equal to 3.00% of Total	al Development Cost	<del>10</del> 6
Greater or equal to 1.50% of Total	al Development Cost	<del>5</del> 3

<sup>\*</sup>Total Development Cost does not include Developer Fee or Development Reserves.

**NOTE:** Non-monetary contributions must be supported by a third-party independent appraisal at the time of application. Percentage calculation will be based on cumulative sources that are eligible in the category. Tax exempt bond financing, historic tax credits, HOME funds administered by the Association, or Association financing will not be considered "other state or federal housing assistance programs" for this particular category.

910. Previous pProgram sponsors who have a history of satisfactory LIHTC Allocating Agency compliance ratings of their §42 portfolio.consistently completed their §42 development(s), and who are maintaining their development(s) in compliance with tax credit regulations ...... 15

To be considered in this category, development(s) must have placed in service, received Form 8609(s), and had completed no less than three (3) years of compliance reviews. Development(s) will be deemed in compliance unless a review has evidenced a history of substantial noncompliance in which case the points will not be awarded.

NOTE: Substantial Noncompliance is defined as any property reviews currently at a below average or unsatisfactory rating. This rating is based on general physical condition and appearance; leasing and occupancy; and general management operations. In addition, the owner must not have open 8823's filed with the IRS or late submission of required monitoring fees and annual reports, subject to the determination by IHFA's Compliance Department in its sole discretion.

To receive these points, out-of-state sSponsors with out of state experience will be required to provide references from Housing Financing LIHTC Allocating Agencies acknowledging sponsor's §42 compliance history.track record and that their developments are in compliance. The

sponsor will provide IHFA with the authorization to contact said Housing Finance-LIHTC Allocating Agencies by signing the Sponsor's Previous Participation Certification (Exhibit B) of the tax credit application. Completed development(s) are defined as development(s) which have received a Certificate of Occupancy, and development(s) will be deemed in compliance unless a review has evidenced substantial noncompliance;

<u>Sponsor</u> in this category is defined as the owner of the development, and includes any individual or entity of the owner with more than 50% control.

If ownership is vested without majority control, then <u>all</u> individuals or entities must meet the requirement. In any event, determinations under this category are subject to the review and approval of the allocating agency in its sole discretion.

Sponsor in this category is defined as the owner of the development.

If the owner is a corporation, the definition includes the owner of 50% or more of the stock of the corporation, the president and vice president of the corporation, as well as any managing entity of the foregoing. If the owner is a partnership, the definition includes the managing general partner and all co-general partners, as well as any managing entity of the foregoing.

If the owner is a limited liability company, the definition includes all managing members or managers of the limited liability company, as well as any managing entity of the foregoing.

Developments wishing to convert to home ownership at the end of the 15year compliance period will be required to meet the following conditions:

- a) Conversion to tenant ownership is legally permissible taking into consideration other restrictions that may be attached to the property (i.e., lender or other subsidy restrictions, etc):
- The units must be single-family detached units, condominiums, or townhouses, which can be lawfully conveyed as separate pieces of property;

- Each unit must have access to all necessary utilities, common areas, rights-of-way, easements, and such access will not be dependent on any exercise or non-exercise of any right or consent by the owner of any other property;
- d) Purchasers must occupy units as primary residences;
- e) A comprehensive plan must be submitted at the time of application that demonstrates the feasibility of physical conversion to home ownership and includes, but is not limited to:
  - Provisions for repair or replacement of heating systems, water heaters, and roof repair or replacement prior to sale;
  - Requirements for extent of stay in rental unit to be eligible for purchase; and
  - Financial counseling plan for potential home buyers.
- f) It is understood that after the initial 15-year compliance period referenced in Section 42(i) of the Code, the Housing Sponsor may transfer individual units (homes) in the Development under a low income homeowners program to Qualifying Tenants holding a right of first refusal provided the following conditions are met:
  - All requirements of Sections 42(i)(7) of the Code and Revenue Ruling 95-49 are complied with;
  - The buyers/occupants of the units meet the requirements for a Qualifying Tenant hereunder and hold a right of first refusal for the unit exercisable at the end of the 15-year compliance period;
  - The buyers/occupants execute and record on the property an extended use agreement that restricts the transferred property to low income occupancy to the earlier date of: (i) the resale of the unit to any person other than to individuals whose income at the time of acquisition is 60 percent or less of area median gross income and who will occupy the unit as a principal residence; or (ii) termination of the extended use period commitment as mentioned in the existing LIHTC Regulatory Agreement;
  - Prior to such conveyance, the Housing Sponsor shall furnish the Allocating Agency an opinion of counsel acceptable to such agency that the requirements of this section hereof, Revenue Ruling 95-49 and Section 42(i)(7) of the Code have been met; and
  - The Allocating Agency approves such transfer(s), which approval shall not be unreasonably withheld.

To receive points in this category, a licensed architect's "preliminary" certification that lists the standards or items to be incorporated must accompany the application (See Exhibit C-2 for required format). At

placed in service, an "as built" certification by a licensed architect that lists the incorporated standards or items will be required along with official program certification, if applicable. (See Exhibit D-2 for required format.)

NOTE: The intent is that all code and standards cited are the most current versions.

LEED for Homes	8
NW Energy Star	
ICC 700 National Green Building Standard	
Enterprise Green Communities	
Indoor Air Plus	
Passive House Institute US (PHIUS) or Passive House Institute (PHI)	

#### OR

# Individual Green Building Components <u>Up to a maximum of 8 points</u>. (Select any combination of the following items)

Ceiling fans in living room and bedrooms in all residential units1		
"No added urea-formaldehyde" cabinets1		
Occupancy sensor lighting in interior community areas		
100% of the total lighting to be high efficiency bulbs/lamps (CFL, LED)		
Continuous Ventilation (high efficiency bathroom fans with timer or humidistat, or an energy recovery ventilator "ERV"		
Green label certified low-emission carpet/pad/adhesive1		
SCS FloorScore certified hard surface flooring1		
Energy Star certified water heaters1		
Xeriscape landscaping and high efficiency irrigation1		
Metal or long lasting roofing (30 year warranty – minimum)1		
	AC equipment (must exceed minimum building2	
Water saving show	er heads, toilets, faucets2	
Bathroom faucets: Kitchen faucets: Toilets: Shower heads:	≤ 1.5 gpm ≤ 1.3 gpf or dual-flush toilets	
U-0.30 or lower rate	ed windows (total assembly)2	
Rigid foam insulation under exterior siding which provides a 20% increase over minimum building code requirements		
R-49 Value Insulation or insulation that is 5% above minimum building code requirements in attic2		

	Ш	Structural Insulated Panel ("SIP") roof construction with 50 R-Value2
		Structural Insulated Panel ("SIP) wall construction with minimum 25 R-Value
		HOME Energy Rating System ("HERS") Score which is 100 or less for rehabilitation developments, or 70 or less for new construction developments
	HE	RS Score to be determined by qualified provider once the development is placed in service.
<del>14</del> <b>15</b>	S F F C	Developments which utilize Historic Rehabilitation Tax Credit as a funding source. To receive points in this category, certification from the National Park Service must accompany the application which: 1) states that the proposed building is a certified historic structure (one listed on the National Register of Historic Places or located in a Registered Historic District and determined to be of significance to the Historic District) as defined by IRC Section 47(c)(3)(A); and 2) states that the proposed rehabilitation meets the Department of Interior's standards for rehabilitation
<del>15</del> 16	n 3	Developments located in a Primary Market Area ("PMA") with an overall nultifamily rental vacancy rate (market & rent-restricted combined) of 3.00% or less, as documented in the market study or appraisal that is submitted with the tax credit application
<del>16</del> 17	l C	Developments located in a Primary Market Area ("PMA") with a Low- ncome Housing Tax Credit ("LIHTC") rental vacancy of 3.00% or less, as documented in the market study or appraisal that is submitted with the tax credit application
<del>17.</del>	4	Developments located in a municipality that has not received a Low- ncome Housing Tax Credit ("LIHTC") award for the creation of new rental units in the past six (6) LIHTC application rounds
	ŧ	Aunicipality is defined by the city limits in effect at the time of initial application. If he property is located outside of city limits, municipality is determined at the time of initial application by the physical address of the property as determined by the JS Postal Service.
	<del>a</del> <u>₩</u>	cist of developments that have received an award of LIHTC in the past six (6) application rounds will be posted on the Association's website at syww.idahohousing.com under Multifamily Housing/Low-Income Housing Tax Credits ("LIHTC").
18.	F	Permanent Supportive Housing Units2
	ii p c r h	Permanent Supportive Housing (PSH) is a proven and effective housing intervention that reintegrates Special Housing Need (SHN) populations, particularly the chronically homeless, persons with psychiatric disabilities, chronic health challenges, or other barriers to accessing or etaining stable housing into the community by meeting their basic housing need and providing ongoing support systems. Housing is provided to the most vulnerable households in need of housing first, and does so rapidly without preconditions.

#### At a minimum, PSH developments must:

- a) Target SHN population(s).
- b) Designate at least one unit as PSH for an SHN population.
- c) Demonstrate an appropriate and reputable referral source capable of identifying eligible SHN tenants through acceptable documentation at time of application.
- d) Enact selection criteria that target the highest need and most vulnerable households first, as determined by an appropriate assessment tool.
- e) Present a written plan that demonstrates collaboration with local agencies to make appropriate supportive service available to SHN tenants.

The Association understands and expects that developments will need to partner with local agencies and service providers to meet the expectations of this section. Partnerships for service delivery, operating subsidy, and referrals must be demonstrated at the time of application through a letter of intent, MOU, or similar agreement/ acknowledgment. A complete description of the criteria and expected PSH activities required of developments by the Association to receive full points for this section are listed in Exhibit I.

#### 6.5 Preference Points

The Code also requires that, during the selection process, preference is granted to developments which serve the lowest income tenants and/or which are obligated to serve low-income tenants for the longest periods and/or located in a qualified census tract in which the development contributes to a concerted community revitalization plan. Accordingly, the Association will grant preference points to eligible developments as follows:

This obligation will be set forth in the Regulatory Agreement.

2. Developments with 40% area median income (AMI) units. Manager's unit not included in calculation.

Developments with 1-50 total residential units where at least 2.5% of the rent-restricted units are at 40% AMI .......42

3. Developments with 45% area median income (AMI) units. Manager's unit not included in calculation.

	Developments with 1-50 total residential units where at least 5% of the rent-restricted units are at 45% AMI	2
	Developments with 51 or more total residential units where at least 10% of the rent-restricted units are at 45% AMI	. 2
4.	Developments with 50% area median income (AMI) units. Manager's unit not included in calculation.	
	Developments with 1-50 total residential units where at least 10% of the rent-restricted units are at 50% AMI	2
	Developments with 51 or more total residential units where at least 20% of the rent-restricted units are at 50% AMI	. 2

**Note**: The Regulatory Agreements for developments designating units under preference items 2, 3 and 4 and 3 above will state the number of units restricted to lower rent levels. 30%, 35%, 50%, 55%, and 60% area median income (AMI) units will also be mentioned in the Regulatory Agreement even though preference points are not awarded for these units. Rent restrictions will be effective for such units during the initial compliance period and the extended use period.

Sponsors are expected to disperse units targeted for 30%, 35%, 40% and 45% area median income households throughout the development to the extent possible taking into consideration other programmatic requirements. Allocating such units so that one building(s) is/are 100% occupied by households at 30%, 35%, 40%, and 45% of area median income is not recommended.

A concerted community revitalization plan is defined as a certified urban renewal district or other city-designated geographic area located within a qualified census tract that specifically addresses affordable housing as a goal. To receive points for this category, documentation from the urban renewal district or the city must confirm to the Association's satisfaction that the proposed development lies within certified boundaries and meets the urban renewal district's or city's goal of providing affordable housing.

#### 6.5.1 Economic Feasibility

Financial pro formas for developments receiving points in Section 6.5 categories 2 and 3 above must demonstrate economic feasibility. Sponsors must carefully assess the impact of the lower rents on their development to be certain they have not jeopardized feasibility in an attempt to achieve a high point score. If the Association, at its sole discretion, determines that a development fails to demonstrate economic feasibility based upon the Association's underwriting parameters, the application will be declined.

#### **SECTION 7 - DEVELOPMENT EVALUATION**

#### 7.1 Evaluation of Developments to Determine Credit Awarded

Developments which are selected through the Selection Criteria Point System will be evaluated to determine the amount of tax credit applicable to that development. Pursuant to amended §42 of the Internal Revenue Code, the amount of credit available for a development may not exceed the amount necessary for its financial feasibility and its viability throughout the extended use period. Allocating agencies must consider the reasonableness of developmental and operational costs as an additional factor in making determinations as to the proper amount of credit to be allocated. Reasonable costs are amounts necessary to develop or manage an affordable housing complex which are neither excessive nor deficient.

In making a determination of economic feasibility, the Association will use a 7 percent vacancy rate projection unless there are compelling reasons found within the application (i.e., small isolated market, small number of units, etc.) to use a higher rate.

The Association will determine reasonable debt service coverage over term using the nationally-accepted standard of 2% trending for income and 3% trending for expense, unless there is an operating subsidy on the development. (If there is an operating subsidy, income and expense trending will be neutralized.) The Association acknowledges that this trending may negatively affect debt service coverage in later years.

#### 7.2 Evaluations Stipulated by Section 42 of the Code

Regulations require that allocating agencies conduct evaluations at three specific times to determine the amount of applicable credit:

- a) Upon receipt of an Application for Low-Income Housing Tax Credit Reservation;
- b) Prior to granting a Tax Credit Carryover Allocation; and
- c) No earlier than 30 days prior to awarding the Tax Credit Certification, IRS Form 8609.

# 7.3 Evaluation Components

During each evaluation, the Association will determine the amount of credit to be reserved, committed or allocated by considering the following components of each development:

- a) Developmental costs; and
- b) Funding sources available to the development for construction and permanent financing:
  - 1. Loans.
  - 2. Grants,
  - 3. Tax Credit Proceeds,
  - 4. Owner Equity; and
  - 5. Subordinate debt.

Loans will be considered as a funding source only if projected development cash flow reflects the ability of the development to repay the debt. **#At the time the** loan

terms mature early, loan to value ("LTV") percentage for the refinanced any outstanding debt must not exceed 80.0%.

Estimated value will be determined by dividing Net Operating Income at the time of refinance by the capitalization ("CAP") rate mentioned in a current appraisal. If an appraisal is not available, the Association will use a 7.25% CAP rate in determining estimated value.

When evaluating funding sources, a deferred developer fee will be considered a legitimate funding source only if it does not exceed the amount of the development's projected cash flow per the Equity Provider's timing requirement. If this requirement is not known, the Association will use a 12-year time frame in making this determination.

Owner equity in the form of a contribution will be considered if third-party documentation confirms that the funds are held in a dedicated account and will be specifically reserved for the proposed development.

- c) Percentage of the tax credit dollar amount used for development costs other than the cost of intermediaries (Intermediary costs are defined as: syndication related organizational costs.);
- d) Projected operating income and expense, cash flow and tax benefits;
- e) Maximum tax credit eligibility;
- f) Debt Service Coverage Ratio compared to lender requirements or commercial lending practices, as applicable;
- g) Lender or Equity Provider required Reserves; and
- h) Contractor overhead and profit.

# 7.3.1 Development Cost Standard

Current development cost limits and a worksheet to determine if costs fall within these limits are available on the Association's website at <a href="https://www.idahohousing.com">www.idahohousing.com</a> under Multifamily Housing/Low Income Housing Tax Credit (LIHTC). These limits will apply to all developments regardless of unit type (i.e., single family dwellings located in subdivisions or large scattered site developments.

In evaluating costs, total development costs are defined as all budgeted costs, including but not limited to, land, reserves, and developer fees.

Applications with development costs that exceed the Association's cost limits will be rejected unless the sponsor has received pre-application approval of higher costs by the Association. To receive pre-approval of higher costs, sponsors must provide the Association with a detailed written explanation that includes third-party justification, at least 90 calendar days prior to the application round deadline. Examples of third-party justification include, but are not limited to, letter from municipality detailing unique design standards and/or permit fees or an architect statement that explains unusual design or material requirements. The Association will review this information and make its best effort to respond to the sponsor within 30 calendar days or less after receipt.

In reviewing the cost justification, the Association will consider the following factors:

- Historical LIHTC usage for the market area: From a statewide perspective, the Association will be evaluating whether a given market area has been underserved in relationship to the area's population (i.e., per capita utilization).
- Housing Demand: Is there a critical or pressing need for rental housing in the community which may not have been identified in the submitted market study.
- Cost Rationale: Development costs which are higher than typical will trigger additional questions regarding the need for unique architectural adjustments and/or local planning design requirements which add incremental costs to the development (i.e., brick, stone, high-tech HVAC, elevators, green or local weather-related energy efficiency components).
- Alternative Choices: Are there alternative choices within the market area that could mitigate excessive costs (i.e., site selection).
- Broad Community Goals: The Association will be sensitive to the localized goals of the community in which the development is proposed.

As clarification, the Association employs cost standards to ensure that limited affordable housing resources are used efficiently and are consistent with good public policy regarding the quality, available amenities, and overall costs of rental housing built for low and moderate income households, as well as allowing for the maximum state-wide impact from available resources. The Association acknowledges that there are some markets and some development types that are more costly.

The Association further acknowledges that in certain circumstances the total cost of a proposed development may be higher than good public policy and prudent resource allocation should allow, even if individual components may be justified and considered reasonable in other contexts. Some markets, property characteristics and circumstances individually or together may be cost-prohibitive for an affordable development.

During the pre-application review of costs, the Association reserves the right to employ, if necessary, an independent third-party professional to assist in determining cost reasonability.

As a reminder, a pre-application approval of costs by the Association does not guarantee an award of tax credit when the development competes in the application round.

### 7.3.2. Site Selection

Although the Association is mindful of the challenges in balancing the optimum site selection with cost containment, there are some elements of site selection that should be discouraged. Examples include, but are not limited to, sites located near facilities that process or store hazardous or explosive materials, or sites located in wetlands, floodplains, near airport runways, in high noise impacted areas, or in proximity to unprotected waterways.

As such, the Association strongly encourages sponsors to schedule a pre-

approval meeting 90 calendar days before the application round deadline to address any health, safety, or environmental issues that may be involved with the proposed site. The Association will review the information presented and will make its best effort to respond in writing within 30 calendar days following the meeting.

### 7.3.3 Tax Credit Proceeds

At the time an application for a reservation of credit is submitted, a copy of the letter of intent and the proposal by the equity provider is required. See Exhibit B, Section A, Item 1(a) for documentation requirements. Written statement from equity provider or a copy of the final Placement Memorandum which confirms the amount of equity provided to the development must be provided to the Association no later than the date the sponsor applies for placed-in-service allocation.

# 7.3.4 Adjustments to Credit Allocations

When actual tax credit proceeds are determined, there may be adjustments to the credit reserved. (The credit will not be increased beyond the amount originally reserved unless an additional credit application is submitted and awarded.) Tax credits will not be allocated to developments in excess of the amount necessary to fund the equity gap as determined by the Association using the value of the credit (expressed as a percentage of the total 10-year credit). If actual development costs or funding sources differ substantially from the projections submitted in the application, the Association may reduce the final credit allocation or the sponsor may establish development reserves (subject to Association limitations) to offset the deficit if the development has sufficient credit eligibility. The conditions for such reserve accounts will be determined on a case-by-case basis.

### 7.3.5 Developer Fees

### New Construction:

Developer fees for new construction may not exceed the percentages as identified in the table below. Developer fee shall include: Developer overhead and profit and consultant fees for services normally performed by the developer. Developer fees will be restricted to the same amount as reflected on the original application.

* Total Units (including manager/employee units)	Maximum Development Fee as a percentage of Total Eligible Basis (before 30% increase) excluding the proposed Development Fee
1 – 50 units	15%
51 or more units	12%

### Acquisition/Rehabilitation:

Developer fees for acquisition rehabilitation developments may not exceed the percentages as identified in the tables below:

	Maximum Acquisition Development Fee
For all acquisition/rehabilitation developments	5% of Total Acquisition Eligible Basis* excluding the proposed Acquisition Developer Fee

\*Acquisition Eligible Basis will be limited to the lesser of the sale price or the appraised value of the property as determined by a third-party MAI appraiser less appraised land value and dollar balance of any reserves that will be transferred with the property. Such appraisal must include both an "as is" restricted market value and an "as is" unrestricted market value (net of appraiser recommended repairs) of the existing development with land value broken out separately.

For clarification purposes, a previously completed appraisal can be used to determine property value, provided: 1) the appraisal report is less than six months old, and 2) the appraisal comprehensively addresses the requirements listed in the previous paragraph. An update will be allowed up to six months after the date of the original appraisal; although in no instance will the Association accept an appraisal beyond 12 months of the original date.

	Maximum Rehabilitation Development Fee
For all rehabilitation developments	15% of Total Rehabilitation Eligible Basis(before 30% increase) excluding the proposed Rehabilitation Developer Fee

### 7.3.6 Increased Eligible Basis

Up to a 30% increase in eligible basis will be considered for developments located in HUD designated "Difficult to Develop Areas" or "Qualified Census Tracts", if deemed necessary by the Association for the financial feasibility and viability of the proposed development. This increase is also available to developments that meet the state-determined criteria mentioned in Section 5.46, provided again that the increase in eligible basis is deemed necessary by the Association for the financial feasibility and viability of the proposed development.

# 7.3.7 Third Party Reserves (Escrows) Included in Development Costs

Reserves (escrows) will only be considered a cost item when required by Lender or Equity Provider and mentioned in the letter of intent or commitment that is submitted with the application for tax credits.

### 7.3.8 Contractor Fees

Contractor fees shall be limited to 14% of construction costs, and typically be segmented as follows:

Туре	Maximum Fee
General Requirement	6% of Construction Costs
General Overhead	2% of Construction Costs
Contractor Profit	6% of Construction Costs
TOTAL CONTRACTOR FEES	14% of Construction Costs

Construction costs include site work, new construction or rehabilitation, and contingency, and exclude contractor profit, overhead, and general requirements.

# 7.3.9 Architect and Engineering Fees:

Architect and Engineering Fees shall be limited to 8% of construction costs, and typically be segmented as follows:

Service	Maximum Fee
Architect Fee	4% of Construction Costs
Engineering Fee	4% of Construction Costs
TOTAL	8% of Construction Costs

Construction costs include site work, new construction or rehabilitation, and contingency, and exclude contractor profit, overhead, and general requirements.

# 7.3.10 Identity of Interest:

In cases where the development team consists of entities whose individual principals are also principals in other entities of the development team, and thus must be identified in the application as having an "Identity of Interest", the following general rule will apply.

Contractor fee will be limited in any case where a potential identity of interest can be determined to exist, (as set forth in the matrix below). Such identities may be considered automatically to occur in the following cases:

 When the sponsor, developer, or consultant have any principals in common with the contractor.

Principals are defined as individual owners, shareholders, directors, officers, employees, or authorized representative of said legal entity.

Total Units (including manager/employee units)	Developer Fee as a percentage of Eligible Basis (before 30% increase)	Contractor Fee** as a percentage of construction/ rehabilitation costs
New Construction: 1 - 50 units	15%	10%
New Construction: 51 or more units	12%	8%
Acquisition/Rehabilitation All developments	5% Acquisition & 15% Rehabilitation	10%

<sup>\*\*</sup>Contractor Fee percentage calculated using the formula in Section 7.3.8.

# 7.3.11 Operating Expenses, Replacement Reserves and Debt Service Coverage

The Association will review the projected operating expenses (refer to Section 4.9.3 Economic Feasibility Threshold), replacement reserves\* and loan terms

and may, in its determination of economic feasibility, make adjustments based upon industry standards, its own underwriting parameters, or facts obtained from other appropriate sources. Sponsors are urged to carefully review operational cost pro formas and include only achievable loan terms in their applications. Sponsors must include real estate taxes in their operating expenses, unless evidence of a perpetual real estate tax waiver (throughout the terms of permanent financing) is submitted with the application. Sponsors must also include costs of on-site resident manager's unit.

\*The replacement reserve requirement shall not be less than the benchmarks listed in the following matrix. However, the Association will require the greater of: 1) the benchmark mentioned below, 2) the replacement reserve requirement of the Tax Credit equity provider and/or the permanent lender, or 3) the replacement reserve requirement of the Physical Needs Assessment (for rehabilitation developments).

Development Type	Family	Elderly
New Construction	\$300 per unit	\$250 per unit
Rehabilitation	\$300 per unit	\$300 per unit

### 7.3.12 Subordinate Debt

Sponsors who are proposing subordinate debt must include the terms of the loan, and pro formas must reflect the ability to repay the subordinate debt within the debt service ratio required by the first lien lender or recognized industry debt service coverage ratios for combined debt.

#### 7.3.13 Sources and Uses

Sponsor must provide a letter of intent or commitment (from the Lender(s) and Equity Provider(s) for the investment of all required equity and loan funds in the development. Said document(s) to identify and outline the specific terms (i.e., pricing, costs, structure, equity injection schedule, etc.) either being offered or proposed by the Lender(s) and Equity Provider(s) (See Exhibit B, Section A, Item 1(a).

### 7.3.14 Amenities

Sponsors shall disclose the costs of a swimming pool and/or hot tub in the application under "site costs – other," as the Association considers this as a luxury development amenity and at the sole discretion of the Association, may or may not be counted as part of eligible basis. The Association will review this amenity as it pertains to competing developments in the market area and its inclusion in basis will depend on local market conditions and the Association's assessment.

- Construction of an on-site community laundry facility will be required solely for the benefit of the tenants.
- Any development amenities will be solely for the use of the development and, therefore, shared or common-use agreements are not acceptable (i.e., community rooms, laundry facilities, etc.)

# 7.4 Factors Limiting the Credit Reservation

The amount of Credit reserved to a development will be the lesser of:

a) The Maximum tax credit eligibility of the development;

Maximum tax credit eligibility is the maximum amount of credit justified by a development's qualified basis taking into consideration any difficult-to-develop allowance and the tax credit percentage rate.

b) The amount necessary to fill the funding gap; or

The funding gap is the difference between total development costs (exclusive of syndication related costs) less all available funding sources provided such sources are within reasonable industry norms (i.e., financing for the development has been maximized when evaluating rate, term, debt service coverage, loan to values, etc). The funding gap will be covered by tax credit proceeds giving a net-present value to the 10-year credit based upon the method of marketing (public, private or sponsor utilization); or

c) The amount of credit which generates no more than a 20% annual internal rate of return.

If the annual internal rate of return exceeds 20%, the annual credit will be reduced. For purposes of this calculation, internal rate of return will be calculated over a 15-year period recognizing capital contributions, all development benefits including tax losses, after-tax cash flow, and tax credits without consideration of residual property value or remaining debt.

### 7.5 Requests for Re-Evaluation

If a development sponsor disagrees with the Association's findings regarding the denial or amount of tax credit reservation or conditional commitment (for tax exempt bond developments), the sponsor may request a re-evaluation of the Association's decision in writing within ten (10) business days of receipt of the Association's findings, by submitting a written request to the Tax Credit Department, Idaho Housing and Finance Association, P. O. Box 7899, Boise, Idaho 83707-1899.

In the event the sponsor makes a re-evaluation request, the ten (10) business day period for reservation acceptance will be extended. Sponsors who accept the reservation are, by such acceptance, acknowledging acceptance of the Association's determination of the credit amount.

# 7.6 Appeal Process

If after receipt of the Association's re-evaluation, the sponsor wishes to appeal the decision, they may do so no later than ten (10) business days after the receipt of the re-evaluation findings by providing a concise outline addressed to the Association's President/Executive Director at P.O. Box 7899, Boise, Idaho 83707-1899. The appeal of a sponsor is deemed filed when it is received by the President/Executive Director at the above-stated address. Failure to file a timely appeal shall constitute a waiver of the right to an appeal. The President/Executive Director shall review the appeal under guidelines found in the current QAP, and may, if requested in writing by sponsor, schedule an informal hearing with the sponsor to ask questions of the Association's staff. The

President/Executive Director may assign another staff member to conduct the informal hearing. The President/Executive Director will make a good faith effort to respond to the appeal within twenty (20) business days from the date of receipt. In the event an appeal is filed, the President/Executive Director may delay the award of the credit to other sponsors until he has had a chance to review the appeal.

During the appeal, the President/Executive Director will limit the review to the information contained in the original application, unless President/Executive Director determines that circumstances call for additional information.

# **SECTION 8 - COST CERTIFICATION**

# 8.1 Applicability of Cost Certification

Prior to issuance of the Low-Income Housing Credit Allocation Certification (IRS form 8609), for developments requesting Allocation Certification, the Association will require a cost certification prepared by an independent third-party Certified Public Accountant.

### 8.1.1 Cost Certifications Completed by Other Fund Providers

If a cost certification has been provided for a lender, equity provider, USDA Rural Development, or HUD, a copy of such certification will be acceptable to the Association providing it meets the Association's requirements. In lieu of such certification, the form contained in Exhibit G shall be submitted to the Association. In any event, all certifications must include a certification signed by the accountant and acceptable to the Association which clearly indicates the method of certification and addresses all identities of interest.

# 8.2 Requirements

The Cost Certification shall include the following:

- a) The accountant preparing the cost certification must certify that all costs are related to the development and do not include costs for organization, syndication or professional fees or consultant fees related to syndication;
- b) All fees, including the developer fee, paid to the developer or to an entity with an identity of interest with the developer must be clearly identified.
- c) If the land is purchased from a related party, the owner must submit an appraisal to substantiate fair market value:
- d) Legal fees related to land acquisition must be clearly identified;
- e) Interest expense related to land must be clearly identified; and
- f) The sources of all funding including loans and terms of said loans, tax credit proceeds, developer equity and all other sources <u>must be certified</u>.

### 8.3 Compilation of Cost Verification Data

Cost Verification information must be compiled in an orderly fashion in accordance with cost categories set forth in the Low-Income Housing Tax Credit Application, utilizing the form set forth in Exhibit G.

# 8.4 Authority to Determine Maximum Qualified Basis

The Association may challenge the costs provided in the Certification; impose the limitations set forth in this Plan and at its sole discretion determine the maximum qualified basis against which credit is allocated.

# SECTION 9 - ARCHITECTURAL REQUIREMENTS

# 9.1 Threshold Architectural Requirements

In addition to local, state and federal laws, developments receiving tax credit allocations must, at a minimum, meet the applicable requirements adopted by Idaho Housing and Finance Association ("IHFA") as set forth below and to be certified by an Idaho licensed architect (refer to Exhibit C-1 and Exhibit D-1):

NOTE: The intent is that all code and standards cited are the most current versions.

- American National Standard Institute ICC A117.1
- > ASHRAE 90.1 for Multifamily Buildings
- International Energy Conservation Code
- International Building Code
- International Mechanical Code
- International Plumbing Code
- > International Existing Building Code
- National Electrical Code
- Fair Housing Accessibility Guidelines
- Section 504 of the Rehabilitation Act
- Americans with Disabilities Act (ADA)
- Uniform Federal Accessibility Standards (UFAS)
- Uniform Physical Conditions Standards (UPCS)
- > HOME Rehabilitation Standards (for developments receiving HOME financing)
- ➤ IHFA Green Building Requirements:
  - 1. Use of Low or no VOC paints, primers, adhesives, and sealants
  - 2. Energy Star rated refrigerators and dishwashers (100% with new construction, replacements with rehabilitation)
  - 3. 50% or more of the total lighting to be high efficiency bulbs/lamps (CFL, LED)

### ➤ IHFA Minimum Unit Size Standards:

Studio	450 sq ft
1 Bedroom	600 sq ft
2 Bedroom	750 sq ft
3 Bedroom	1,000 sq ft
4 Bedroom	1,200 sq ft

All developments must meet IHFA Minimum Unit Size Standards, unless a waiver is approved by the Association in a pre-approval design review. Requests for pre-approval will be due 90 days before the application deadline.

Structural development design components that are unique or dissimilar to neighborhood type and amenities, or typical affordable housing design and construction norms, may require prior review and approval by the Association.

# **SECTION 10 - DEVELOPMENT REVIEW**

### 10.1 On-Site Visits

Association personnel or the Association's consulting architect may make on-site visits of the development during construction provided sponsor receives 24-hour notification. Said visits shall not interfere with construction progress.

# 10.2 Disclaimer of Liability

The Association assumes no responsibility to make inspections during construction and assumes no liability for construction quality or code compliance. The standards set forth above are minimum requirements for tax credit developments but do not imply that such minimum standards assure minimum health or safety requirements. These are the responsibility of state and local jurisdictions and/or the development sponsor.

# <u>SECTION 11 - DEVELOPMENTS FINANCED BY TAX-EXEMPT BONDS</u>

# 11.1 Eligibility

If 50% or more of a development's aggregate basis of buildings and land are financed with tax-exempt bonds, the development may receive a maximum 30% present value credit calculated against the development's qualified basis without causing a reduction in the state's annual credit ceiling. Tax-exempt bond developments are governed by the Tax Exempt Bond Administrative Plan and subject to evaluation within the guidelines of this Qualified Allocation Plan.

# 11.2 Processing

Sponsors of developments financed by tax-exempt bonds may make application for tax credits at any time throughout the calendar year provided that there is Volume Cap available for the issuance of the bonds. Written evidence of available Volume Cap must accompany the application for tax credit. Tax-exempt developments will be reviewed by the Association under the procedures and threshold requirements set forth in this Qualified Allocation Plan, but will not be required to compete in the application rounds mentioned in Section 3.1. Although, if at the time of application, other development(s) are proposed for the same market area, tax credit will be awarded only if evidence found in submitted market studies indicates that there is sufficient market demand for all the proposed developments. If there is not sufficient market demand, the development(s) that receives the higher score under the Selection Criteria Point Threshold will be awarded the tax credit. Housing Sponsors are encouraged to request a copy of the Tax Exempt Bond Administrative Plan for additional requirements.

# 11.3 Allocation Requirements

Tax-exempt bond developments will be subject to Development Evaluations and Cost Certification, and the amount of credit applicable to the development will be established by the Association. Consideration will be given to the sources and uses of the funds, any proceeds generated by reason of tax benefits, the total financing planned for the development and the percentage of the housing credit dollar amount used for development costs other than the cost of intermediaries. Provided the Association approves the Sponsor's application, a Conditional Commitment will be issued stating the credit determination of the Association subject to eligibility and compliance with §42 and related regulations. The Conditional Commitment must be accepted and returned to the Association within ten (10) business days of issuance and accompanied with the appropriate fee.

### **SECTION 12 - ALLOCATION LIMITATIONS**

# 12.1 Allocation and Application Limitations

During the allocation process, the following limitations shall apply:

# 12.1.1 Limitation on the Amount of Credit Awarded to Any One Sponsor or Developer

The maximum annual tax credit allocation for any one sponsor or developer or any "related entities"\* utilizing credits, not only under the state credit ceiling, but those credits outside the state credit ceiling, shall be \$1,800,000\$2,000,000 of cumulative credits which include the current year reservations, conditional commitments, and carryover allocations not yet placed-in-service. The cumulative credits will be defined as all credits outstanding until the entire development is complete, and is typically evidenced by issuance of certificates of occupancy for all the buildings. This limitation is effective during the September, and February, and Summer Application Rounds, but may, at the sole discretion of the Association, be waived if sufficient applications are not received and approved. In the event of co-sponsorship or co-development, the tax credit amount awarded to the development will be proportionately divided between the co-sponsors or co-developers and then be added to their respective cumulative tax credits on developments which have not yet placed-in-service.

\*An entity is a "related entity" if a relationship exists between the sponsor, developer, general contractor, general partners or limited partners and such entity which would result in the disallowance of losses between related persons under Sections 267 or 707(b) of the U.S. Internal Revenue Code of 1986 as amended or if a sponsor, general contractor or developer, or the shareholders, members, general partners or limited partners thereof, own more than 10% of another entity which is a sponsor, general contractor or developer of a development.

# 12.1.2 Limitation on the Amount of Credit Awarded to Any One Sponsor per Application Round.

The maximum amount of tax credit awarded to any one sponsor during a particular application round will be limited to \$850,000\$1,000,000 regardless of the number of applications. In the event of co-sponsorship of a development, the award limit will be determined by considering the ownership percentage of each individual sponsor.

### 12.1.3 Limitation on Transfers

Tax credit reservations, conditional commitments, and/or carryover allocations may not be transferred. It is anticipated that the developer and the general partner(s), manager(s), or managing member(s) designated in the application will participate in the development of tax credit developments, and any unapproved changes in developer or general partner status may result in forfeiture of the reservation, conditional commitment, or carryover allocation. An exception to this requirement will be made in the event the development is perpetually affordable and the Association is aware of, and agrees to, the anticipated transfer at the time of reservation.

# 12.1.4 Site and Development Specificity

Tax credit reservations and conditional commitments are site and development specific unless written approval of change is obtained from the Association. Changes in development composition or changes in the project site may be approved provided the development remains within the same market area, and the development continues to achieve selection criteria points equal to or greater than those awarded to the original development. Material development changes or a site change will necessitate a re-evaluation of the development, and sponsors will be required to submit a revised application and an additional application fee. Those developments in the reservation stage will continue to be subject to the original reservation expiration date. (See Development Relief (Section 14.3) for any exceptions.) If HOME funds are awarded, the proposed development must meet HUD Site and Neighborhood Standards.

## 12.1.5 Association's Right to Reject Applications

Notwithstanding anything else herein to the contrary, the Association reserves the right:

- a) to reject any application for a tax credit if, in its sole discretion, the proposed development is not consistent with the goals of providing decent, safe and sanitary housing for low-income persons as set forth in its enabling legislation or does not meet the requirements of §42 of the U.S. Internal Revenue Code of 1986, as amended, and all regulations promulgated thereunder or, the Association may impose additional conditions on the application of any development in order that such development can meet said requirements;
- b) at its sole discretion, to reject or discount applications from previous program participants who have failed to complete their developments in accordance with the applications and/or certified plans presented to the Association; who have failed to effectively utilize allocated tax credits; or who have §42 developments in substantial noncompliance;
- to reject applications which, in the sole discretion of the Association are not consistent with the proper and effective utilization and allocation of the housing credit under the Qualified Allocation Plan and §42 of the Code; and,
- d) to verify all information submitted in the application and to reject any applications which include misrepresentations or information which is not readily verifiable (the Association is under no obligation to conduct such verifications, but may do so at its option).

### 12.1.6 Limitation of Liability

No member, officer, agent or employee of the Idaho Housing and Finance Association nor any other official of the State of Idaho, including the Governor thereof, shall be personally liable concerning any matters arising out of, or in relation to, the allocation of Low-Income Housing Tax Credits or the approval or administration of this plan.

### 12.1.7 Disclosure of Application Information.

All information contained in an application and submitted with an application may be disclosed to the public by the Idaho Housing and Finance Association after a decision is made on the application, with the exception that appraisals, if any, provided by a third party to IHFA may be exempt from disclosure under the Idaho Public Records Act. However, in all events, the sponsor agrees that any market feasibility study submitted to IHFA shall be open to disclosure to the public either before or after a decision is made on the application, and the sponsor shall make whatever arrangements are necessary with the preparer of such study in order that such study may be disclosed. A "market feasibility study" is defined as a study required in order to assist the sponsor and/or IHFA to determine a need for, and marketability of, affordable units in the area where the development is to be located. An "appraisal" is defined as a study that includes a determination of the market value of the project for lending purposes.

A written explanation shall be available to the general public for any allocation of a housing credit dollar amount which is not made in accordance with established priorities and selection criteria of the Association.

### 12.1.8 Association Evaluation Is Not a Warranty

Issuance of a tax credit reservation, tax credit conditional commitment, tax credit carryover allocation, or Low-Income Housing Allocation Certification (IRS 8609) by the Association shall not constitute or be construed as a representation or warranty as to the feasibility or viability of the development or the development's ongoing capacity for success or any conclusions regarding any matter of federal or state income tax law.

# **SECTION 13 – COMPLIANCE**

### 13.1 Compliance Monitoring

Sponsors/owners are responsible for ensuring compliance with all aspects of the Low-Income Housing Tax Credit (LIHTC) program. Additionally, all developments receiving Tax Credits are subject to compliance monitoring and reporting procedures by the Association. Specific guidelines pertaining to monitoring and reporting are included in the Low-Income Housing Tax Credit Compliance Manual that is made available to all development sponsors/owners. Sponsors/owners are strongly encouraged to obtain the Compliance Manual, and to become thoroughly familiar with all aspects of program compliance contained within the Manual.

The Low-Income Housing Tax Credit Compliance Manual is incorporated into this Qualified Allocation Plan by reference. The monitoring procedures contained therein, while not all-inclusive, provide a detailed outline of the processes that will be followed in determining compliance with the fundamental requirements of Section 42 of the Internal Revenue Code. They are subject to amendment or change in order to ensure continuing conformance with Internal Revenue Service requirements.

# 13.2 Compliance Procedures

The Association's compliance monitoring procedures focus on multiple aspects of development operations comprised of daily rental operations and maintenance, annual activities, and requirements that span the life of the project. Areas and activities subject to review and monitoring include:

- Record-Keeping
- Set-Aside Requirements
- Income-Qualifying Tenants
- Leasing Activities
- On-Going Occupancy
- Maintenance and Physical Condition
- Project Amenities
- Eligible Basis
- Overlay of Other Assistance Programs
- Dispositions of Tax-Credit Developments
- Reporting Program Non-Compliance
- Annual Costs of Monitoring
- Annual Reporting Requirements
- Monitoring Extended-Use Periods
- Submission of demographic and economic information on tenants residing in LIHTC-financed properties.

Again, housing sponsors/owners are reminded that they are ultimately responsible for all aspects of compliance with Low-Income Tax Credit Housing program requirements. The Association's Compliance Manual is not an all-inclusive document, and should not be relied upon in lieu-of Section 42 LIHTC program provisions, rules, and requirements. The Manual is provided in order to disclose the procedures that will be followed in on-going monitoring of program compliance.

### SECTION 14 - AMENDMENTS TO QUALIFIED ALLOCATION PLAN: MISCELLANEOUS

#### 14.1 Plan Amendments

Upon approval by the Association's Board of Commissioners and in compliance with all applicable procedural requirements of §42 of the Internal Revenue Code, the Association may, prior to or during the allocation year, amend the Qualified Allocation Plan when changes are necessary to administer the Low-Income Housing Tax Credit Program to effectively serve the low-income housing needs in the state and to conform with amendments to §42 of the Internal Revenue Code. All program participants will be notified of amendments in writing.

### 14.2 Inconsistencies With Section 42

If any provision of this Qualified Allocation Plan is inconsistent with the provisions of amended §42 of the Internal Revenue Code, including any future amendments thereto, or any existing or new regulations governing the tax credit, the plan will be amended accordingly and the Association's Board of Commissioners, the Governor and all program participants will be notified, in writing, of such amendments.

### 14.3 Development Relief

The Association may on a one time basis per development, at its sole discretion, provide relief and/or assistance under this Qualified Allocation Plan, including without limitation, the return and reallocation of tax credit to accommodate developments that encounter hazards, disasters, or other issues that may delay the timely completion of the development. This may also include the disapproval or denial from local or public officials in regard to the development site, or unforeseen events that adversely affect the economic feasibility or viability of the proposed development.

The Association may determine and collect a reasonable fee to compensate for the loss of tax credit subsidy to the State if development relief results in the prohibition of participation in the National Pool.

### **SECTION 15 - HUD ASSISTED DEVELOPMENTS**

### 15.1 Reductions of Credit Required by Subsidy Layering Requirements

Sponsors who receive tax credit reservations or allocations of Low-Income Housing Tax Credit in combination or conjunction with some form of HUD assistance are subject to Subsidy Layering Review requirements under §42 911 or §42 102 related to such transactions and the tax credit or HUD assistance may be reduced as necessary to satisfy HUD in accordance with its established subsidy layering guidelines.

### 15.2 Safe Harbor Limitations

Subject to development evaluation and a determination that Safe Harbor limitations will prohibit the development of the development, the published Safe Harbors in §42 911, Subsidy Layering Review Guidelines, will be, to the extent allowable, raised to "ceiling" standards for developer fees and syndication expenses. The builder's profit will be reviewed under the alternative methodology which corresponds with the limitations set forth in the Evaluation Section 7 herein.

### **SECTION 16 – QUALIFIED CONTRACT PROCESS**

### 16.1 Eligibility

If such rights have not been waived in the Low-Income Housing Tax Credit Regulatory Agreement or said Agreement does not provide for such right, Section 42(h)(6)(E)(i)(II) of the Internal Revenue Code allows the owner to opt out of the Low-Income Housing Tax Credit program after the compliance period ends, if the owner requests, and the Association, within a one year time period, is unable to present a "qualified contract" with a price determined under Section 42(h)(6)(E)(i)(II) of the Internal Revenue Code as interpreted by the Association and calculated using the Association's forms and directives, by a person or entity who is willing to purchase the development and maintain its affordability. The Association reserves the right not to permit the Qualified Contract in future Regulatory Agreements.

To guide the owner through the qualified contract process, the Association has developed a request form and worksheets that outline submission requirements. These forms may be obtained by contacting the Multifamily Finance Department. These materials are subject to change in order to comply with federal tax statutes and regulations.

Before requesting a qualified contract from the Association the following conditions must be met:

- The right to request a qualified contract in the year provided in the applicable tax credit regulatory agreement must not have been waived in the Low Income Housing Tax Credit Regulatory Agreement.
- At minimum, 14 years of the compliance period provided in the applicable tax credit regulatory agreement must be completed for all buildings. For developments with multiple buildings that were placed in service in different years, this means the end of the year provided in the applicable tax credit regulatory agreement of the last building in the development that was placed in service.
- The tax credit property must be in compliance with all Section 42 requirements. All violations must be corrected prior to the request.
- The development must secure a complete, unconditional waiver of all purchase options, including the right of first refusal from a nonprofit general partner.

The Association may exercise administrative discretion in evaluating and acting upon a Housing Sponsor's request to find a buyer to acquire the building. The Association's one-year period to find a buyer to acquire the low-income property shall not begin until a complete request has been submitted. Once the one-year period has begun, the Association may determine whether failure to follow one or more requirements suspends the running of that period. Lack of cooperation by the Housing Sponsor in the marketing of the development or in providing requested documentation will cause the qualified contract process to cease and will result in the development being held to the original requirements mentioned in the Low-Income Housing Tax Credit Regulatory Agreement. The Association reserves the right to reject subsequent qualified contract requests if a Housing Sponsor has previously submitted a request for a qualified contract and then rejected or failed to act upon a qualified contract presented by the Association.

### 16.2 Debarment of Certain Appraisers

The Association shall not utilize any individuals or organization as an appraiser if that individual or organization is currently on any list for active suspension or revocation for performing appraisals in any State or is listed on the System for Award Management (SAM) maintained by the General Services Administration for the United States Government found at <a href="https://www.sam.gov/portal/public/SAM/">https://www.sam.gov/portal/public/SAM/</a>

### 16.3 Presentation of a Qualified Contract

Once the Association presents a qualified contract to the owner with a price determined under Section 42(h)(6)(E)(i)(II) of the Internal Revenue Code as interpreted by the Association and calculated using the Association's forms and directives, the possibility of terminating the extended use period is removed forever and the property remains bound to the extended use period mentioned in the Low-Income Housing Tax Credit Regulatory Agreement. There is no requirement in the Internal Revenue Code that requires that the prospective buyer actually purchase the property. Whether or not the seller executes a contract and closes the transaction is a separate, legally unrelated matter.

### 16.4 Release of the Low-Income Housing Tax Credit Regulatory Agreement

If the Association fails to present a qualified contract to the owner with a price determined under Section 42(h)(6)(E)(i)(II) of the Internal Revenue Code as interpreted by the Association and calculated using the Association's forms and directives before the end of the one-year period, the development will no longer be restricted to the requirements of the Low-Income Housing Tax Credit Regulatory Agreement and will be free to convert to market. However, in accordance with Section 42(h)(6)(E)(ii) of the Internal Revenue Code, the owner may not evict or displace tenants of low-income units for reasons other than good cause and will not be permitted to increase rents beyond the maximum tax credit rents for a three-year decontrol period following the termination of the agreement.

Prior to the release of the Low-Income Tax Credit Regulatory Agreement, the Association will require correction of all instances of noncompliance with regard to the physical condition of the property and will also require certification from the owner that the tenants in the development have been notified in writing of their rights during the three-year period. The Association's Compliance Department will continue to monitor the development through the three-year decontrol period.

### **EXHIBIT A: TAX CREDIT DISTRIBUTION SUMMARY**

SEPTEMBER 2014 APPLICATION ROUND: 1<sup>ST</sup> Round 2015 Credit. Governed by 2014 QAP.

Nonprofit Set-Aside: 25% of the State's estimated annual 2015 housing credit

ceiling, if applications are received, otherwise any excess

available for General Distribution.

Rural Set-Aside: 10% of the State's estimated 2015 housing credit ceiling, if

applications are received, otherwise any excess available

for General Distribution.

General Distribution: 40% of the State's estimated 2015 housing credit ceiling

will be available to all qualified applications, including any current applications that may not have been funded

through a specific Set-Aside category.

FEBRUARY 2015 2016 APPLICATION ROUND: 2<sup>nd</sup> Round 20152016 Credit. Governed by 20152016 QAP.

General Distribution Non-Targeted: Distribution: The remaining balance of 2016

housing credit will be available to qualified applications for Non-Targeted distribution 25% of State's 2015 housing credit ceiling will be available to all qualified applications, provided that the State's Nonprofit Set-Aside has been met in the September 2015 Round. If there is a deficiency in the Nonprofit Set-Aside, priority will be given to fully fund the Nonprofit Set-Aside with the balance of funds available to all qualified applications.

SUMMER 2015 APPLICATION ROUND (if needed): 3<sup>RD</sup> Round 2015 Credit. Governed by 2015 QAP:

Remaining Credit: Balance of 2015 housing credit available to all qualified

applications.

SEPTEMBER 2015 APPLICATION ROUND: 1ST Round 20162017 Credit. Governed by

<del>2015</del>**2016** QAP.

Remaining 2016 Credit: If it exists, the remaining balance of 2016 housing

credit will be available for Non-Targeted distribution provided that the 2016 Nonprofit Set-Aside has been met. If there is a deficiency in the 2016 Nonprofit Set-Aside priority will be given to fully fund this set-aside with the balance of funds available to all qualified

applications.

Nonprofit Set-Aside: 2510% of the State's estimated annual 2016 housing credit

ceiling 2017 per capita tax credit, if qualified applications are received, otherwise any excess available for General

Non-Targeted Ddistribution.

Exhibit A 52

Special Housing Need Set-Aside:

Upon determination of a special housing need within the state, the Association at its sole discretion may set-aside up to 15% of the annual per capita tax credit amount to address this housing need. If this set-aside is not utilized by the Association or if qualified applications are not received, the set-aside will be made available for Non-Targeted distribution.

If utilitized, the Association will announce specific guidelines which may apply to the application for these funds a minimum of 180 days prior to the application round.

Rural Set-Aside: 10% of the State's estimated 2016 housing credit

ceiling2017 per capita credit, if qualified applications are received, otherwise any excess available for GeneralNon-

Targeted Delistribution.

Preservation Set-Aside: 10% of the State's estimated 2016 housing credit

ceiling 2017 per capita credit, if qualified applications are received, otherwise any excess available for General Non-

Targeted Delistribution.

General Distribution Non-Targeted Distribution: 30% of the State's estimated 2016

housing credit ceiling 2017 per capita credit will be available to all qualified applications, including any current applications that may not have been funded through a

specific **Sset-Aaside** category.

Exhibit A 53

### **EXHIBIT B: APPLICATION REQUIREMENTS**

- A. <u>Application for Tax Credit Reservation or Tax-Exempt Bond Conditional Commitment shall include</u>:
  - 1. Complete application form (current year), including, but not limited to:
    - a) Complete breakdown of the funds anticipated. Sponsor must provide a letter of interest or commitment from the Lender(s) and Equity Provider(s) for the investment of all required equity and loan funds in the development. Said document(s) to identify and outline the specific terms (i.e., pricing, costs, structure, equity injection schedule, required reserves, etc.) either being offered or proposed by the Lender(s) and Equity Provider(s) (See Section 7.3.13).
    - b) Sponsor's calculations or explanations for estimated construction loan interest, required reserve amounts, or unusual fees that are included in total development costs.
    - c) If applicable, documentation regarding the terms and conditions of proposed subsidies.
    - d) Documentation substantiating utility allowance calculations.
    - e) 30-year pro forma that demonstrates reasonable debt service coverage over term using the nationally-accepted standard of 2% trending for income and 3% trending for expense, unless there is a operating subsidy on the development. (If there is an operating subsidy, income and expense trending will be neutralized.) In making a determination of economic feasibility, the Association will use a 7 percent vacancy rate projection unless there are compelling reasons found within the application to use a higher rate.
  - 2. Written certification by the development's architect that documents the amount of total livable square footage in the proposed development. Livable square footage is defined as the interior square footage of the entire development that is heated or cooled, and does not include exterior features such as storage areas, patios, garages, etc.
  - If requesting points for experience, out-of-state sponsors will be required to provide references from HFA's acknowledging the sponsor's Section 42 housing track record and that their developments are in compliance. The sponsor will provide IHFA with the authorization to contact these agencies.
  - 4. Narrative description of the development;
  - 5. Market Study and Feasibility Requirements. A current (no more than 6 months old) Market Study is required which recommends and justifies the overall market area demand for the proposed rental units. Sponsors will be required to obtain their market study from a provider who is listed on the Association's approved market study provider's list. For acquisition/rehabilitation developments, a previously completed MAI appraisal can be used to establish market feasibility provided: 1) the appraisal report is no more than six months old, and 2) the appraisal addresses the development's ability to sustain occupancy at 93% or greater. An update will be allowed up to six months after the date of the original market study or appraisal; although in no instance will the Association accept a market study or appraisal beyond 12 months of the original date.

The market feasibility criteria established within the plan will be strictly enforced as each application is reviewed. Please insure that the market feasibility report specifically addresses the following:

- Market and low-income housing unit demand currently needed, as well as the
  anticipated need at the time that the proposed development will be
  completed. Should the study or update not provide a definitive conclusion
  regarding new unit market demand, the housing sponsor will fail the market
  study threshold;
- Overall effect of the proposed development on the existing and proposed rental market by an evaluation of comparable rent restricted and market rate developments. Comparable rental housing includes rental units within the targeted market area available at rental terms and conditions substantially similar to those being proposed. The term "developments" may include nontraditional rental units (whether subsidized or not), if such units represent a material percentage of the rental market.
- Affordability analysis that compares proposed LIHTC rents with comparable market rate rents. If the market study or appraisal does not conclude specific comparable market rents, but rather provides a broad range of rents, the Association will establish affordability by using the low end of the range;

Market composition between homeowners and renters;

- Geographic definition and analysis of market area;
- Developments in the market area which are under construction and/or in the pipeline to be developed – with anticipated dates of completion and availability to the public;
- Vacancy rate survey of both market units and rent restricted units in the market area that identifies any subsidies for the rent restricted units. This data must also include a subset analysis that separately addresses the vacancy rates of only LIHTC/HOME units;
- Capture rate analysis of target population that incorporates incremental new unit demand and/or pent-up demand factors;
- Absorption (taking into account both existing and proposed for both lowincome and market rate developments). Projections for absorption must be adequately supported by the incremental "new unit demand" for the type and design of the proposed development;
- Income levels in targeted market area;
- Community profile which addresses employment and population growth projections;
- Site analysis and opinion, including an analysis of how the site will enhance or detract from development marketability. Analyst must visit the proposed site:
- Analysis of local industry(s), i.e., projected growth, stabilization, downsizing, etc.;
- A description of development which includes:

- Development amenities;
- Number of units:
- Unit type; and
- Unit size

If HOME funds are requested, the following information is required in the submitted market study or appraisal:

- Identification of the percentage of low-income (80% Area Median Income or lower) population to overall population in the Primary Market Area.
- Identification of the number of affordable rental units (restricted to households earning 80% Area Median Income or lower) to total rental units in the Primary Market Area.

If there are no local comparable units, the market study or appraisal should utilize comparables from other nearby communities.

If the proposed development is designed for, and dedicated to, a targeted market segment (i.e., elderly or senior) the market study or appraisal will be required to provide a targeted feasibility analysis.

Proposed developments that contain commercial space must provide an evaluation in the market study or appraisal which substantiates the commercial demand, vacancy rate(s), and lease rate(s) for comparable commercial space within the market area in which the development is proposed.

The Association is hereby notifying the housing sponsor that the contents of the market study may and can be disclosed to the general public. The party requesting this information may be assessed a nominal fee.

- 6. Legal description:
- 7. Location map;
- 8. Sketch plan of site, typical unit layout, building elevations:
- 9. Evidence of initial site control (purchase agreement, option):
- 10. Evidence of approved zoning or, if unavailable, evidence of application for permissive zoning;
- Résumés for development team members; including addresses, telephone numbers and contact persons;
- 12. Certifications or other documentation required to substantiate eligibility for Selection Criteria Points. (Required format for the Architect Certification for Green Building points may be found in Exhibit C-2, and required information for the HOME Supportive Services Plan may be found in Exhibit L of the HOME Program Administrative Plan);
- 13. Applicable Association fees;
- 14. Nonprofit Organizations Articles of Incorporation and IRS documentation of status;
- 15. Previous Experience Summaries for the Developer and Management Agent (required formats may be found in Tax Credit/HOME Application Exhibits);

- Management Agent Questionnaire, Proposed Management Agreement, Comprehensive Management Plan, and Affirmative Fair Housing Marketing Plan. (Required formats for the Affirmative Fair Housing Marketing Plan and the Management Agent Questionnaire may be found in the Tax Credit/HOME Application Exhibits.) Also required is a copy of an adopted Affirmatively Furthering Fair Housing Resolution from the local municipality where the proposed development is to be located.
- 17. Copy of an adopted Affirmatively Furthering Fair Housing Resolution from the local municipality where the proposed development is to be located.
- 18. One of the following is required:
  - If the project is located in a CDBG Entitlement City, submit the jurisdiction's most current HUD-Approved Analysis of Impediments to Affirmatively Furthering Fair Housing Choice.
  - If the proposed property is located in a CDBG Non-Entitlement city or county that has received CDBG funds in the past five (5) years, then submit a copy of CDBG Fair Housing Assessment and Action Plan.
  - If the proposed project is located in an CDBG Non-Entitlement city or county that has not received CDBG funds in the last five years, the Association will default to IHFA's current Statewide Analysis of Impediments to Fair Housing Choice.
- 19. If applicable, evidence of Real Estate Tax Waiver or Reduction signed by appropriate official;
- **1820.** If applicable, written evidence of available Volume Cap for tax-exempt bond issuance (for tax-exempt bond developments only); and
- 4921. Acquisition Rehabilitation developments must provide the following additional information:
  - a) For developments requesting acquisition credit, a current independent third party MAI appraisal\* that includes both an "as is" restricted market value and an "as is" unrestricted market value (net of appraiser-recommended repairs) of the existing development with land value broken out separately;
    - \*For clarification purposes, a previously completed appraisal can be used to determine property value, provided: 1) the appraisal report is no more than six months old, and 2) the appraisal addresses the development's ability to sustain occupancy at 93% or greater. An update will be allowed up to six months after the original appraisal date; although in no instance will the Association accept an appraisal beyond 12 months of the original date.
  - For developments requesting acquisition credit, documentation that details the dollar amount of any operating and/or replacement reserves that will be transferred with the purchase of the property;
  - Complete description of the rehabilitation work proposed for the development and the time frame in which completion of rehabilitation is expected;
  - d) A line item cost estimate detailing acquisition, displacement costs, and proposed rehabilitation. For a building to be considered substantially rehabilitated, rehabilitation expenditures during any 24-month period must equal or exceed an

average of \$20,00025,000 in "hard" costs per unit, or must equal a minimum of 20% of the adjusted basis of the building per Section 42 requirements, whichever is greater. Hard rehabilitation costs include site work, rehabilitation costs for physical improvements to the property, and construction contingency. (It should be noted that contractor profit, contractor overhead, general requirements, and soft costs will not be considered in this definition of hard rehabilitation costs.);

- e) Three years of the most current financial statements for the existing development and a current year-to-date operating statement;
- f) An architect's certification indicating that the development will, when rehabilitated, provide decent, safe, and sanitary dwellings which meet all applicable local, state, and federal laws including Fair Housing Laws and the American's With Disabilities Act and local building codes;
- g) A plan for covering the costs and logistics of displacement for all persons impacted by the rehabilitation; and
- h) If applicable, a letter of acknowledgement and/or commitment from the provider (HUD, USDA RD, etc.) that the current housing subsidy will continue in force, or be extended for a given period of time. The letter needs to include the following:
  - Maturity date of contract/subsidy;
  - Rental assistance dollar amount.
- i) Current (no more than 12 months old) Level I Environmental Report conducted by a professional firm approved by the Association;
- j) If the development was built prior to January 1, 1978, a current (no more than 12 month old) Lead-Based Paint Risk Assessment conducted by an Environmental Protection Agency ("EPA") Certified Risk Assessor. Exemptions from this requirement are listed below:
  - Housing that will be or was built exclusively for the elderly (62 years or older) or persons with disabilities, unless a child under age 6 is expected to reside there for prolonged periods of time.
  - Zero bedroom dwellings, including efficiency apartments, and single-room occupancy housing.
  - Property that has been found to be free of lead-based paint by a certified inspector (third-party certification required).
  - Property from which all lead-based paint has been removed and clearance has been achieved (third-party certification required)
  - Unoccupied housing that will remain vacant until it is demolished.
  - Non-residential property.
  - Any rehabilitation or housing improvement that does not disturb a painted surface (third party certification required)

EPA and OSHA Lead-Base Paint regulations must be followed whether or not the Association allows an exception in providing a Lead-Based Paint Risk

Assessment for an application of tax credits. Additionally, if the project is requesting HUD funding, HUD's Lead Safe Housing Rules must also be followed.

- k) Current (no more than 12 months old) Physical Needs Assessment conducted by a licensed architect to determine the need for replacement reserves and the remaining useful life of appliances, floor coverings, doors, and all major building components including roof structures, windows, foundations, plumbing, heating, electrical systems, and air conditioning;
- CPA opinion letter stating that the ten-year rule requirements have been met or that an IRS waiver is appropriate is required if acquisition tax credits are requested, and the acquired property is not substantially financed, assisted, or operated under Section 8 of the United States Housing Act of 1937, Section 221(d)(3), 221(d)(4), or 236 of the National Housing Act, Section 515 of the Housing Act of 1949, any housing program administered by HUD or the Rural Housing Service of the Department of Agriculture, or any other similar state housing programs.

Applications for additional tax credit do not require Items 2-17 if originally submitted information is still current, but must provide the following information:

If increased development costs are the result of hard construction cost increases and a contractor contract has already been executed, the Association will require that the following items accompany the application for additional credit:

- Copies of any change orders associated with the increased costs; and
- Comprehensive explanation and justification by the Sponsor for the need to amend the original construction contract.

For tax-exempt bond developments only, the Conditional Commitment will be conditioned upon the delivery of the following items once construction starts:

- a) Copy of recorded deed to the development site to be used as evidence that sponsor has purchased the property and ownership is vested in the name of the entity requesting the Allocation;
- b) If an identity of interest exists between the Sponsor and the Seller of the property, a copy of a fair market appraisal by a licensed appraiser conducted within the last 12 months:
- c) Copy of IRS Confirmation of Tax Identification Number for the partnership:
- d) Evidence of permissive zoning;
- e) Copy of executed Architect Contract;
- f) Copy of executed Development Agreement specifying the developer fee and method of payment;
- g) If applicable, copy of executed contract or agreement for consultant services which sets out services provided as well as fee structure;
- h) Copy of executed Construction Contract;

- Original Preliminary Architect's Certification that states the development's design meets all Association requirements and all local, state and federal laws including Fair Housing Laws. Said certification shall be in the format attached as Exhibit C-1; and
- j) A copy of the firm financing commitment for construction financing.

### B. Request for Tax Credit Carryover Allocation Shall Include:

- 1. Owner's Certificate and Agreement;
- 2. Updated Tax Credit Application, including Sponsor Certification (Pages 1-21 and Exhibit G of the application);
- 3. Updated documentation substantiating utility allowance calculations.
- 4. Certification of investment in development to-date together with a Certified Public Accountant certification that the 10% test has been met. Said certification shall be in the format attached as Exhibit F;
- 5. Copy of recorded deed to the development site to be used as evidence that sponsor has purchased the property and ownership is vested in the name of the entity requesting the Carryover Allocation;
- 6. If an identity of interest exists between the Sponsor and the Seller of the property, a copy of a fair market appraisal by a licensed appraiser conducted within the last 12 months;
- 7. Copy of IRS Confirmation of Tax Identification Number for the partnership;
- 8. Applicable fees;
- Copy of the Limited Partnership Agreement or LLC Operating Agreement, as amended; and
- Low-Income Housing Tax Credit Regulatory Agreement (re: extended use commitment and, if applicable, regulations covering set-aside units for lowest income tenants); must be signed by sponsor.

The Tax Credit Carryover Allocation will be conditioned upon the delivery of the following items once construction starts:

- a) Evidence of permissive zoning;
- b) Copy of executed Architect Contract;
- Copy of executed Development Agreement specifying the developer fee and method of payment;
- d) If applicable, copy of executed contract or agreement for consultant services which sets out services provided as well as fee structure;
- e) Copy of executed Construction Contract;
- f) Original Preliminary Architect's Certification that states the development's design meets all Association requirements and all local, state and federal laws including

Fair Housing Laws. Said certification shall be in the format attached as Exhibit C-1; and

g) A copy of the firm financing commitment for construction financing.

<u>1 year Extension</u>: In the instance a 1 year extension (from the date of allocation) to complete the 10% test has been given (See Section 4.14), items 1, 2, 3, 7, and 8 will be required on or before November 15<sup>th</sup> of the same year the reservation was issued, and items 4, 5, 6 (if applicable), 9, and 10 will be due no later than 1 year after the date of the Carryover Allocation. In completing the Owner's Certificate and Agreement for Carryover Allocation and the accompanying "Exhibit B", the Owner must <u>estimate</u> accumulated basis to date. Also be advised that the Owner must maintain site control in their name (as evidenced by a land purchase agreement) for a period of time not less than the expiration of the extension.

# C. <u>Application for Tax Credit Certification (Placed-in-Service Developments) Shall Include:</u>

- 1. Updated tax credit application, including Sponsor Certification (page 1-21 and Exhibit G of the application):
- 2. Updated documentation substantiating utility allowance calculations;
- 3. Certificate(s) of Occupancy, or written placed in service date election by Sponsor (within a 24-month period) for rehabilitation developments;
- 4. Applicable fees;
- 5. Original recorded Low-Income Housing Tax Credit Regulatory Agreement;
- 6. Final permanent loan closing documents, in particular a copy of the Note, recorded Deed of Trust, and Owner's Title Policy;
- 7. Original Cost Certification by Certified Public Accountant in accordance with the Allocation Plan (See Exhibit G for format);
- 8. Original "As Built" Certification from Architect that the development is built in accordance with all applicable local, state and federal laws, including, but not limited to the Fair Housing laws as they pertain to handicapped accessibility and adaptability and those requirements of the Association set forth in this Allocation Plan (See Exhibit D-1 for format.):
- 9. If applicable, original "As-Built" Certification for Green Building from a licensed Architect. (See Exhibit D-2 for required format.). Attach LEED, NW Energy Star, ICC 700 National Green Building Standard, Enterprise Green Communities, Indoor Air Plus, Passive House Institute US (PHIUS), Passive House Institute (PHI), or HERS certifications, if applicable.
- 10. Copy of Placement Memorandum or Equity Provider's written statement indicating tax credit proceeds available to the development together with a contribution schedule;
- 11. Copy of all organizational documents, including the Limited Partnership Agreement, as amended, or LLC Operating Agreement;
- 12. Statement from Equity Provider which sets forth all fees paid to the Equity Provider in connection with the equity transaction;
- 13. Current Rent Roll; and

14. If applicable, evidence of receipt of grant funds.

# **EXHIBIT C-1: PRELIMINARY ARCHITECT CERTIFICATION**

I have examined the drawings and specifications dated (architect) and related to the development known as		by
(development name) located in	_ (city,sta e best of designate odes, and	my d as
NOTE: The intent is that all code and standards cited are the most current versions.		
American National Standard Institute ICC A117.1		
ASHRAE 90.1 for Multifamily Buildings		
International Energy Conservation Code		
International Building Code		
International Mechanical Code		
International Plumbing Code		
International Existing Building Code		
National Electrical Code		
Fair Housing Accessibility Guidelines		
Section 504 of the Rehabilitation Act		
Americans with Disabilities Act (ADA)		
<ul> <li>Uniform Federal Accessibility Standards (UFAS)</li> </ul>		
<ul> <li>Uniform Physical Conditions Standard (UPCS)</li> </ul>		
<ul> <li>HOME Rehabilitation Standards (for developments receiving HOME financing)</li> </ul>		
IHFA Green Building Requirements:		
Use of Low or no VOC paints, primers, adhesives, and sealants		
<ol><li>Energy Star rated refrigerators and dishwashers (100% with new construction, replacements with rehabilitation)</li></ol>		
3. 50% or more of the total lighting to be high efficiency <u>bulbs/lamps</u> (CFL, LED)		
IHFA Minimum Unit Size Standard:		
Studio 450 sq ft 1 Bedroom 600 sq ft 2 Bedroom 750 sq ft 3 Bedroom 1,000 sq ft 4 Bedroom 1,200 sq ft		
Date (Idaho Stamp)		
Architect		
Based on the foregoing representations by the Architect, the owner certifies that the develop constructed in accordance with the requirements set forth above.	ment will	l be
Date		
Sponsor		

Exhibit C-1 63

# EXHIBIT C-2: PRELIMINARY ARCHITECT CERTIFICATION FOR GREEN BUILDING

	standards or components below	rtify, to the best of my knowledge and belief, will be incorporated into the drawings and
NOTE: T	The intent is that all code and stand	lards cited are the most current versions.
	LEED for Homes NW Energy Star ICC 700 National Green Building Star Enterprise Green Communities Indoor Air Plus Passive House Institute US (PHIU)	
OF	₹	
<u>In</u>	ndividual Green Building Compone	nts:
	Ceiling fans in living room and bedro	ooms in all residential units
	"No added-urea-formaldehyde" cabi	nets
	Occupancy sensor lighting in interio	r community areas
	100% of the total lighting to be high	efficiency bulbs/lamps (CFL, LED)
	Continuous Ventilation – high efficie or an energy recovery ventilator "EF	ncy bathroom fans with timer or humidistat,
	Green label certified low-emission c	arpet/pad/adhesive
	SCS FloorScore certified hard surfa	ce flooring
	Energy Star certified water heaters	
	Xeriscape landscaping and high effi	ciency irrigation
	Metal or long lasting roofing (30 year	r warranty – minimum)
	High Efficiency HVAC equipment (m requirements)	nust exceed minimum building code
	Water saving shower heads, toilets, Bathroom faucets: Kitchen faucets: Toilets: Shower heads:	≤ 1.0 gpm
	U-0.30 or lower rated windows (tota	l assembly)
	Rigid foam insulation under exterior minimum building code requirement	siding which provides a 20% increase over s
	R-49 Value Insulation or insulation t requirements in attic	hat is 5% above minimum building code
	Structural Insulated Panel ("SIP") ro	of construction with 50 R-value
	Structural Insulated Panel ("SIP") wa	all construction with minimum 25 R-Value
	Home Energy Rating System ("HER rehabilitation developments or 70 or	S") Score which is 100 or less for less for new construction developments

Exhibit C-2 64

Date:	
	(Idaho Stamp)
A 1.14	
Architect	
Based on the foregoing representat be constructed in accordance with t	ons by the Architect, the Sponsor certifies that the development will e requirements set forth above.
Date:	
Sponsor	

Exhibit C-2 65

# **EXHIBIT D-1: "AS-BUILT" ARCHITECT CERTIFICATION**

I have inspected the development known as (development name) located in (city, state), consistent with the services required by the architect agreement, and hereby certify, to the best of my knowledge and belief, that the development has been built in accordance with the drawings and specifications dated and prepared by, and that such drawings and specifications incorporated, to the best of my knowledge and belief, the applicable local, state and federal laws designed as the development standard for the development, applicable local health, safety and building codes, and the additional requirements adopted by Idaho Housing and Finance Association ("IHFA") as set forth below:
NOTE: The intent is that all code and standards cited are the most current versions.
American National Standard Institute ICC A117.1
ASHRAE 90.1 for Multifamily Buildings
International Energy Conservation Code
International Building Code
International Mechanical Code
International Plumbing Code
International Existing Building Code
National Electrical Code
Fair Housing Accessibility Guidelines
Section 504 of the Rehabilitation Act
Americans with Disabilities Act (ADA)
Uniform Federal Accessibility Standards (UFAS)
Uniform Physical Conditions Standards (UPCS)
HOME Rehabilitation Standards (for development receiving HOME financing)
IHFA Green Building Requirements:
<ol> <li>Use of Low or no VOC paints, primers, adhesives, and sealants</li> </ol>
<ol> <li>Energy Star rated refrigerators and dishwashers         (100% with new construction, replacements with rehabilitation)     </li> </ol>
3. 50% or more of the total lighting to be high efficiency bulbs/lamps (CFL, LED)
IHFA Minimum Unit Size Standard:
Studio       450 sq ft         1 Bedroom       600 sq ft         2 Bedroom       750 sq ft         3 Bedroom       1,000 sq ft         4 Bedroom       1,200 sq ft
Date (Idaho Stamp)
Architect
Based on the foregoing representations by the Architect, the Sponsor certifies that the development has been constructed in accordance with the requirements set forth above.
Date
Sponsor

# EXHIBIT D-2: "AS BUILT" ARCHITECT CERTIFICATION FOR GREEN BUILDING

name	I have inspected the development knowr		(development stent with the
belief dated		accordance with the drawings and by	d specifications, and that
	drawings and specifications incorporated ards or individual components selected be		and belief, the
NOTE	The intent is that all code and standards cit If applicable, please attach official program		
	LEED for Homes NW Energy Star ICC 700 National Green Building Standard Enterprise Green Communities Indoor Air Plus Passive House Institute US (PHIUS) or	Passive House Institute (PHI)	
OR			
Individ	dual Green Building Components:		
	Ceiling fans in living room and bedrooms in all residential units		
	"No added urea-formaldehyde" cabinets		
	Occupancy sensor lighting in interior community areas		
	100% of the total lighting to be high efficiency bulbs/lamps (CFL, LED)		
	Continuous Ventilation - high efficiency bathroom fans with timer or humidistat, or an energy recovery ventilator "ERV"		
	Green label certified low-emission carpet/pad/adhesive		
	SCS FloorScore certified hard surface flooring		
	Energy Star certified water heaters		
	Xeriscape landscaping and high efficiency irrigation		
	Metal or long lasting roofing (30 year warranty - minimum)		
	High Efficiency HVAC equipment(must exceed minimum building code requirements)		
	Water saving shower heads, toilets, faucets		
	Bathroom faucets:	<u>≤</u> 1.0 gpm	
	Kitchen faucets: Toilets:	≤ 1.5 gpm	
	Shower heads:	≤ 1.3 gpf or dual-flush toilets ≤1.75 gpm	
	U-0.30 or lower rated windows (total assembly)		
	Rigid foam insulation under exterior siding which provides a 20% increase over minimum building code requirements		
	R-49 Value Insulation or insulation that is 5% above minimum building code requirements in attic		
	Structural Insulated Panel ("SIP") roof construction with 50 R-Value		
	Structural Insulated Panel ("SIP") wall construction with minimum 25 R-Value		
	Home Energy Rating System ("HERS") Score which is 100 or less for rehabilitation developments, or 70 or less for new construction developments		

Exhibit D-2 67

Date:	(1.1. 0. )
	(Idaho Stamp)
	Architect
	on the foregoing representations by the Architect, the Sponsor certifies that the development been constructed in accordance with the requirements set forth above.
Date:	
	Sponsor

Exhibit D-2 68

#### **EXHIBIT E: CONSTRUCTION SPECIFICATION INSTITUTE'S UNIFORM SYSTEM**

<u>Division 1</u> - General Requirements

<u>Division 2</u> - Site Work

Division 3 - Concrete

<u>Division 4</u> - Masonry

<u>Division 5</u> - Metals

<u>Division 6</u> - Carpentry

<u>Division 7</u> - Thermal and Moisture Protection

Division 8 - Doors and Windows

Division 9 - Finishes

Division 10 - Specialties

<u>Division 11</u> - Equipment

<u>Division 12</u> - Furnishings

<u>Division 13</u> - Special Construction

<u>Division 14</u> - Conveying Systems

Division 15 - Mechanical

Division 16 - Electrical

Contractor's Overhead and Profit

Exhibit E 69

#### **EXHIBIT F: TEN PERCENT LETTER FOR CARRYOVER ALLOCATION**

Independent Auditor's Report

Date:	
То:	Idaho Housing and Finance Association 565 West Myrtle P.O. Box 7899 Boise, ID 83707-1899
And	
	(the "Owner")AddressCity, State Zip
Re:	
	(Development name, development number)
the C	ave examined the accompanying Certification of Costs Incurred ("Exhibit A") of the Owner for (the "Development") as of, 20 Exhibit A is the responsibility of wner and the Owner's management. Our responsibility is to express an opinion on Exhibit A d on our examination.
Institu suppo	xamination was conducted in accordance with attestation standards established by the American ate of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence betting Exhibit A and performing such other procedures as we considered necessary in the instances. We believe that our examination provides a reasonable basis for our opinion.
the Ir Finan	accompanying Exhibit A was prepared in conformity with the accounting practices prescribed by nternal Revenue Service under the accrual method of accounting and by Idaho Housing and ce Association ("IHFA"), which is a comprehensive basis of accounting other than generally oted accounting principles.
expector proces and, Furth between as ex	0% Test includes an estimate prepared by the Owner of total development costs and reasonably sted basis, as defined in Treasury Section 1.42-6. We have not examined or performed any dures in connection with such estimated total development costs and reasonably expected basis accordingly, we do not express any opinion or any other form of assurance on such estimates. Example ermore, even if the Development is developed and completed there will usually be differences sent the projected and actual results, because events and circumstances frequently do not occur pected, and those differences may be material. We have no responsibility to update this report for and circumstances occurring after the date of this report.
	opinion, Exhibit A referred to above presents fairly, in all material respects, costs incurred for the opment as of, 20, on the basis of accounting described above.
In add	dition to auditing Exhibit A, we have, at your request, performed certain agreed-upon procedures,

as enumerated below, with respect to the Development. These procedures, which were agreed to by the Owner and IHFA, were performed to assist you in determining whether the Development has met the 10% test in accordance with Internal Revenue Code Section 42(h)(1)(E) and Treasury Regulation Section 1.42-6. These agreed-upon procedures were performed in accordance with standards established by the American Institute of Certified Public Accountants. The sufficiency of these

Exhibit F 70

procedures is solely the responsibility of the specified users of the report. Consequently, we make no representations regarding the sufficiency of the procedures below either for the purpose for which this report has been requested or for any other purpose.

We	performed	the 1	following	procedures:
----	-----------	-------	-----------	-------------

Deve	calculated, based on estimates of total development costs provided by the Owner, the elopment's total reasonably expected basis, as defined in Treasury Regulation Section 1.42-6, e \$ as of, 20
•	calculated the reasonably expected basis incurred by the Owner as of, 20 to be
	calculated the percentage of the development fee incurred by the Owner as of to be % of the total development fee.
reas in w	compared the reasonably expected basis incurred by Owner as of, 20 to the total sonably expected basis of the Development as of the end of the second year following the year which this carryover allocation is received, and calculated the% had been incurred as of, 20
	determined that the Owner uses the accrual method of accounting, and has not included any struction costs in said basis that have not been properly accrued.
10% Sect to D	ed on the amount of total reasonably expected basis listed above, for the Owner to meet the test in accordance with Internal Revenue Code Section 42(h)(1)(E) and Treasury Regulation 1.42-6, we calculated that the Development needed to incur at least \$ of costs prior becember 31, 20 As of, 20, costs of at least \$ had been incurred, the is approximately% of the total reasonably expected basis of the Development.
Develop we perfo	re not engaged to, and did not, perform an audit of the Owner's financial statements or of the oment's total reasonably expected basis. Accordingly, we do not express such an opinion. Had ormed additional procedures, other matters might have come to our attention that would have ported to you.
and for	port is intended solely for the information and use of the Owner and the Owner's management filing with IHFA and should not be used by those who have not agreed to the procedures and esponsibility for the sufficiency of the procedures for their purposes.
City, Sta	ate
Date	

Exhibit F 71

#### **EXHIBIT A (of EXHIBIT F)**

#### **CERTIFICATION OF COSTS INCURRED**

				% of Total
Anti	cipated Total Basis as of December 31,	:		
1. 2. 3. 4. 5. 6. 7. 8. 9. 10.	•	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		100%
Acc	cumulated Basis to Date:			
۸۰۰ 1.		\$		
2.		Φ.		
3.		•		
4.				
5.				
6.		\$ <u></u> \$ <u></u>		
7.		\$		
8.		Φ.		
9. 10.		<b>ሰ</b>		
10.	TOTAL	Φ.		%*
		·		% of Total
				Anticipated
				Basis
* Pe	ercent Accumulated Basis to Date Again	st Total Ant	icipated Basis Must Exc	ceed 10%
	<b>.</b>			
ackı	Owner hereby accepts full responsil nowledges that Idaho Housing and Finan ibility of the basis calculation.			
Date	ed:			
			(Owner's Na	ame)
		Bv·		

This form must be accompanied by a certification by a Certified Public Accountant stating that the development meets the 10% test as required to meet Carryover Eligibility. The Idaho Housing and Finance Association reserves the right to review such certifications for reasonableness and may refuse to accept certifications based upon that review.

### **EXHIBIT G: FINAL COST CERTIFICATION LETTER**

Independent Auditor' Report

Owner's Name:
Development Name:
Development Number:
We have examined the costs included in the accompanying Idaho Housing and Finance Association ("IHFA") Final Cost Certification (the "Final Cost Certification") of (the "Owner") for (the "Development") as of, 20 The Final Cost Certification is the responsibility of the Owner and the Owner's management. Our responsibility is to express an opinion on the Final Cost Certification based on our examination.
Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence supporting the Final Cost Certification and performing such other procedures as we considered necessary in the circumstances. We believe our examination provides a reasonable basis for our opinion.
The accompanying Final Cost Certification was prepared in conformity with the accounting practices prescribed by the Internal Revenue Service, under the accrual method of accounting, and in conformity with the format and qualified allocation plan rules set by IHFA, which is a comprehensive basis of accounting other than generally accepted accounting principles.
In our opinion, the Final Cost Certification presents fairly, in all material respects, the actual costs of \$ of the Owner for the Development as of, 20, on the basis of accounting described above.
This report is intended solely for the information and use of the Owner and the Owner's management and for filing with IHFA, and should not be used for any other purposes.
We have no financial interest in the Development other than in the practice of our profession.
City, State Date

# EXHIBIT G FINAL COST CERTIFICATION

Include all costs incurred in project development exclusive of syndication fees and syndication related costs. Indicate the amount of basis recognized for tax credit purposes in the appropriate column. Refer to Section 8 of the Allocation Plan for requirements.

ITEMIZED COSTS	Actua	al Cost	TOTAL 000T	30% PV	70% PV
(Identify "Other" items)	PAID	TO BE PAID	TOTAL COST	ELIGIBLE BASIS	ELIGIBLE BASIS
To Purchase Land and Buildings:				BASIS	BASIS
Land					
Existing Structures					
Demolition					
Legal Costs					
Title & Closing Costs					
Interest Attributed to Land					
Subtotal					
For Site Work:					
Site Work					
Off Site Improvement					
Other					
Subtotal					
For Rehab. and New Construction					T 1
New Building					
Rehabilitation					
Accessory Building					
Buildings or facilities with tenant charges					
General Requirements *					
Contractor Overhead *					
Contractor Profit *					
Surety Bond Premium					
Other					
Subtotal					
* General Requirements, Overhead and Pro	fit limited to a tota	al 14% of Construct	ion Contract.		
For Architectural and Engineering Fees:					
Architect Fee – Design					
Architect Fee – Supervision					
Engineering Fees/Survey					
Subtotal					
Sastotal					
Subtotal Page 1					
Janisia ago i		1			1

#### **EXHIBIT G - CONTINUED**

	Actu	al Cost			
ITEMIZED COSTS (Identify "Other" items)	PAID	TO BE PAID	TOTAL COST	30% PV ELIGIBLE BASIS	70% PV ELIGIBLE BASIS
SUBTOTAL FROM PAGE 1					
For Permits:					
City Permits					
Permits					
Plan Checks					
Subtotal					
For Interim Costs:		<u> </u>	T	T	Γ
Construction Insurance					
Construction Interest					
(only during Const. Term)					
Construction Loan					
Origination Fee					
Title Insurance/ Escrow/ Recording/Closing					
Construction Taxes					
Legal Costs					
Subtotal					
For Permanent Financing Fees and					<b>-</b>
Expenses:					
Credit Report					
Permanent Loan Origination Fee					
Title and Recording/Closing					
Legal Costs					
Other					
Subtotal					
For Soft Costs:					
Property Appraisal					
Market Study					
Environmental Report					
Soil Tests					
Tax Credit Fees					
Rent Up Expense					
Organizational Costs (Excluding Syndication)					
Subtotal					
For Developer's Fees: (Not to Exceed 14% of total cost, excluding reserves, developer and consultant fees)					
Developer Fee – (includes profit and		<u> </u>			
overhead) Consultant's Fee					
Subtotal					
Subtotal Page 2					
Subiolal Fage 2					

#### **EXHIBIT G - CONTINUED**

	Actual Cost				
ITEMIZED COSTS (Identify "Other" items)	PAID	TO BE PAID	TOTAL COST	30% PV ELIGIBLE BASIS	70% PV ELIGIBLE BASIS
SUBTOTAL FROM PAGE 2					
For Project Reserves:					
Rent-Up Reserve					
Operating Reserve					
Other					
Other					
Subtotal					
Subtotal Page 3					
Grand Total All Pages					

#### **Cost Certifications:**

This form must be accompanied by a certification from the Certified Public Accountant that identifies the method of certification and lists any identities of interest.

## 

#### **EXHIBIT H: IHFA FEES (For Tax Credit Developments Only)**

_	FEE	AMOUNT	WHEN PAYABLE		
1.	Application fee for State Ceiling Credit	\$3,000	Upon submission of application		
2.	Application fee for Tax-Exempt Bond Financed Developments	\$3,000	Upon submission of application		
3.	RESERVATION FEE	The greater of: 3% of annual Tax Credit or \$600	Upon acceptance of Reservation		
4.	ADMINISTRATIVE FEE	\$1,000	Due upon acceptance of Reservation or Conditional Commitment.		
5.	CONDITIONAL COMMITMENT FEE (Tax Exempt Bond Developments)	The greater of: 3% of Annual Tax Credit or \$600	Upon acceptance of Conditional Commitment		
6.	ALLOCATION FEES:				
	Carryover Allocation Fee or     Placed in Service Fee	The greater of: 3% of Annual Tax Credit or \$1,200	Upon submission of Owner's Certificate and Agreement re: Carryover Allocation or application for IRS Form 8609s, whichever occurs first		
	B. Tax Exempt Bonds Allocation Fee	The greater of: 3% of annual Tax Credit or \$1,200	Upon application for IRS Form 8609s		
7.	RETURN CREDIT FEE	The greater of: 3% of annual Tax Credit or \$1,200	In the event that the Tax Credit Reservation or Conditional Commitment is returned for any reason before Allocation occurs.		
8.	Carryover Application penalty fee	\$2,500	Developments failing to apply for Carryover Allocation within 10 business days of the time requirements set forth in the Allocation Plan		
9.	Placed-in-Service penalty fee	\$5,000 and prohibition from participation in subsequent application round.	Developments failing to apply for Allocation Certification within time requirements set forth in the Allocation Plan		
10.	Request for feasibility study copy from an outside party.	\$25	Upon request		

Program participants will be responsible for costs incurred by IHFA in conducting compliance audits during the development's compliance period, as outlined in the Compliance Manual.

ALL IHFA FEES ARE NON-REFUNDABLE, ALTHOUGH IN THE INSTANCE WHERE THE RETURN OF TAX CREDIT IS DUE TO UNFORSEEN CIRCUMSTANCES BEYOND A SPONSOR'S CONTROL, IHFA RETAINS THE RIGHT TO WAIVE THE FEE.

#### **EXHIBIT I: PERMANENT SUPPORTIVE HOUSING**

As an incentive to promote the development of affordable housing that meets the needs of the most vulnerable of Idaho citizens, specifically Special Housing Need (SHN) populations and the lowest income tenants, the Association will award preference points to developments which provide permanent supportive housing (PSH) to eligible families and individuals. The Association will grant preference points to eligible developments as follows:

- 1. Developments that intend to provide SHN populations with PSH (2 POINTS). PSH is decent, safe, affordable, and community-based housing which provides voluntary, flexible, person-centered, and client-informed supports and services to SHN populations. Special Housing Need groups include one or more of the following populations:
  - Households comprising of individuals or families with incomes at or below 30% area median income (AMI); and
  - Exiting An Institution- Individuals exiting an institution, including jails, prisons, state hospitals, substance abuse treatment centers, and mental health facilities, who are disabled, and who may or may not have a discharge plan as part of their release. Federal laws define a person with disability as "any person who has a physical or mental impairment that substantially limits one or more major life activities, has a record of such impairment, or is regarded as having such impairment;" or
  - Aging Out Of Care- Young adults who are discharged from care, namely care that is no longer provided by a federal, state, or local program, between the ages of 18 to 24; or
  - Homeless- To include literally homeless, at imminent risk of homelessness, or fleeing or attempting to flee domestic violence as defined in 24 CFR 576 Subpart A 576.2 (1), (2), and (4). Developments may propose providing PSH to individuals and/or families. Individuals or families presenting for housing must be prioritized above other non-SHN applicants and by greatest need (e.g., those who have been living on the street the longest, homeless households with children living in unsheltered situations, those who are considered most medically vulnerable, etc.).

In addition to providing housing units for one of the Special Housing Need groups, developments must implement a referral and service plan that includes the following:

#### Referral System:

The development must participate in the Continuum of Care Coordinated Entry System utilized in the region in which the development is located. The Coordinated Entry System will act as a referral agent; connecting SHN populations to developments with SHN prioritized units.

In the absence of a fully developed Coordinated Entry System with the ability to provide appropriate referrals, developments must demonstrate the existence of a partnership with an agency or organization with professional experience serving the Special Housing Need population being targeted, to include but not be limited to, a local housing and/or service provider who operates a HUD homeless assistance project; emergency shelter; domestic violence provider or advocate; a state care program; a federal, state, or local institution; or a local public housing authority; the purpose of which will be to act as a referral agent. The terms of the

partnership should be prescribed within a memorandum of understanding (MOU), included with the application.

The referral method must involve an assessment of severity of need of the individual or family presenting for housing, and select individuals or families based on greatest need first. The development is encouraged to consult the Idaho Balance of State Continuum of Care, homeless housing and service providers, and HUD publications to develop a priority listing and assessment tool.

Additionally, whether via the referral agency or the development itself, outreach to, and engagement with, the homeless community and/or the provider network must be demonstrated with a letter of commitment from the referring agency, included with the application.

#### Support and Services:

Developments must make a range of support mechanisms and services available to Special Housing Need populations.

Support- Developments will be required to provide the following support mechanisms to ensure the appropriate connection and access to necessary resources and to create and provide a service plan that promotes stability. These functions may be administered by qualified development staff or made available as terms of an MOU with a local service provider. The Association does not expect the property to independently staff a qualified position on-site solely for this purpose. An MOU with a local service provider agency that specifies the nature and availability of services for the residents of the proposed project is sufficient, and must be included with the application.

- Service Coordinator or Services Specialist (required)- Service coordinator responsibilities may include, but are not limited to informing tenants of available services and other resources in the community that may meet their needs; assisting tenants with accessing available services and other resources in the community; providing tenant advocacy; organizing community-building and/or enrichment activities for tenants; ensuring the retention of participation in support programs (e.g., attending recertification appointments); and encouraging tenants to participate in appropriate stabilization and self-sufficiency services (e.g., substance abuse counseling, continuing education, mental health counseling, healthcare, vocational counseling, securing employment or fixed income, or accessing benefits or support programs).
- Case Manager (required)- Case manager responsibilities may include, but are not limited to, developing, implementing, and continuing in an individualized service, goal, and independent living plans. Case managers should continually engage the tenant to encourage participation in supportive services.

Developments will require case management on a regular basis (e.g., weekly, biweekly, monthly) to encourage participation in supportive services and work towards meeting the goals of the tenant's service plan. Participation in a case management program may not be a requirements of the lease, however.

Services- Services must appropriately reflect the needs of the Special Housing Need population identified for the targeted unit(s). Developments will be required

to provide at least one of the following supportive services, as demonstrated by an MOU included with the application.

- Health Or Behavioral Health Services- An appropriately licensed individual or organization must provide these services. Health or behavioral health services may include, but are not limited to, health clinic, medication management, mental health treatment, and substance abuse treatment.
- Childcare- Childcare may be provided in developments where the majority of units are two bedroom or larger. Care will be offered during typical business hours, Monday through Friday, at a minimum of 20 hours per week. Developments must ensure compliance with local, state, and federal childcare licensing law.
- Adult Educational, Health and Wellness, Or Skill Building Classes- This service may include, but is not limited to, financial literacy, computer training, continuing education counseling, nutrition classes, parenting classes, smoking cessation, and other life skills classes.
- After School Program For School Aged Children- This program may include, but is not limited to, tutoring, mentoring, homework club, computer classes, and recreational activities.
- Renter Education Classes- Course curriculum should include, but is not limited to, budgeting, bill pay, unit maintenance, rental contracts, tenant and landlord responsibilities, and basic house cleaning instruction.

Developments may not require participation in supportive services as a condition of the lease; however, case management may be used as an avenue to encourage participation in supportive services.

Partnerships established between developments and local service providers for providing support and/or services to housing tenants must be documented through an MOU or other form of legally binding written letter of agreement. Developments should strive to arrange for services to be made available on-site. Services should be administered in areas other than the tenant unit, and in a location that is considerate of the tenant's privacy and confidentiality rights. Alternatively, services may be made available off site if the development arranges for transportation to service sites at no cost to the tenant.

Developments are encouraged to seek partnerships with agencies, departments, and associations receiving and/or administering resources that may provide services, housing subsidy, and/or other support to Special Housing Need tenants within the development, including but not limited to, the Idaho Department of Health and Welfare, the U.S. Department of Veterans Affairs, emergency and victim shelters, the Idaho Department of Corrections, Federally Qualified Health Care (FQHC) agencies, Health Care For the Homeless agencies, public housing authorities, agencies participating in the Idaho Homelessness Coordination Committee, etc.

The service provider agreement must remain in place during the period of affordability required by the funding sources. Should any service provider rescind their commitment of resources and services established within the MOU the development must immediately make every effort to re-establish a similar service. In the event the development is unable to secure the resources of a similar

supportive service, the development must attempt implementing an alternative service or support from the list above. If the development has demonstrated an effort to provide such services and is unable to do so, the requirement to provide at least three of the services listed above may be waived. However, the development must demonstrate continued and regularly effort soliciting service providers and agencies that offer services through the compliance period.

Development service plans should endorse stabilization and self sufficiency to promote the maximized use of the Special Housing Need prioritized unit. The development should attempt to arrange for or locate alternative housing options that reflect a tenant's increased self sufficiency and stability, when appropriate. Service plans may not require that a tenant move from the unit or development, or be required to occupy units that may result in a higher tenant rent.

Developments providing units for SHN individuals may receive an exception to Section 9.1 by providing studio units that are no less than 300 square feet.