

2013 QAP FORUM SEPTEMBER 5, 2012

Location:

IHCDA

**30 South Meridian Street
8th Floor Auditorium
Indianapolis, IN 46204**

**Registration Coffee Cart
Presented by Mitchell Market
Analyst, Inc.**

Registration begins at 8:30 a.m.

QAP Forum: 9 a.m. until 4 p.m.



Network with Industry Leaders

IHCDA QAP FORUM OBJECTIVE

The 2013 IHCDA QAP Forum is designed to develop a strategic framework for decision making regarding 2013 rental housing tax credit applications. The forum will feature expert panelists who will provide the latest information about the current market for debt & equity and guidance on avoiding technical issues. Don't miss out on this valuable opportunity to enhance your knowledge of the 2012-2013 QAP and network with your peers, industry leaders, and financial partners.

ihcda

REGISTRATION

Online Registration is available by clicking [HERE](#).

- **Registration by August 31st is \$75**
- **Registration on or after September 1st is \$100**
- **A copy of the 2012-2013 QAP is \$25**



2013 IHEDA QAP FORUM OUTLINE

AVOIDING TECHNICAL CORRECTIONS

Every point counts. IHEDA Production Analysts will review the most common technical issues that cause applications to lose 4 points.

WHAT MAKES A LOCAL REDEVELOPMENT PLAN

Without a local redevelopment plan, your tax credit application will not be competitive. Understand the fundamentals of what makes a quality local redevelopment plan that will ensure you receive the maximum 14 points.

LOCAL HOME PRIORITIES

This panel offers insight into the priorities of local jurisdictions and the application process for their HOME program. The panel will include representatives from:

- City of Bloomington
- City of Evansville
- City of Fort Wayne
- City of Indianapolis
- City of Lafayette
- City of Muncie

LEGISLATIVE UPDATE

Hear about current legislative and regulatory agendas and how they could impact the tax credit program.

The panel includes:

- Thom Amdur, NH&RA
- Jeff Whiting, City Real Estate Advisors
- Mark Wuellner, IHEDA

DEBT FINANCING FOR HOUSING CREDIT DEVELOPERS

Enhance your knowledge of how to finance affordable rental housing in the current economic environment. Consider different lending terms & products and analyze other credit enhancement options.

Moderator: Dawn Gallaway, Keller Development
Panel:

- Catherine Cawthon, Fifth Third CDC
- Brian Coate, Lancaster Pollard
- Mike Petre, PR Mortgage
- Brad Stanfield, Grabill Bank
- Brian Ternet, Tower Bank
- Rob Walsh, PNC

DIALOGUE WITH THE EQUITY EXPERTS

Understand how the current equity market is impacting syndicator and investor underwriting and in turn driving deal terms.

Moderator: Tom Crowe, Pedcor Investments
Panel:

- Charles Anderson, City Real Estate Advisors
- Jack Brummett, Great Lakes Capital Fund
- Joel Hauestein, Alliant
- Rachel Rhodes, National Equity Fund
- Victor J. Sostar, First Sterling Financial
- Kevin Kilbane, Raymond James

Networking Breaks Presented By:

- Dauby O'Connor & Zaleski, LLC
- Thermo-Scan Inspections



St. Clair Senior, Indianapolis
Rom Weber Flats, Batesville



For more information please contact:

Ryan Splichal, System Specialist

rysplichal@ihcda.in.gov

317-234-5195