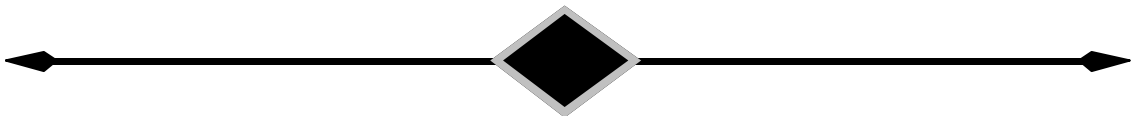


**2009-2010
HOUSING TAX CREDIT PROGRAM
QUALIFIED ALLOCATION PLAN**



December 2008

Proposed Applications Due:
The last working day of February
5:00 p.m. Central Time



P.O. Box 1237 • Pierre, SD 57501-1237
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www.sdhda.org

THIS INFORMATION SUMMARIZING THE FEDERAL REQUIREMENTS IS PROVIDED AS A BRIEF OVERVIEW AND SHOULD NOT BE RELIED UPON FOR TAX PURPOSES. INDIVIDUAL APPLICANTS AND INVESTORS ARE SOLELY RESPONSIBLE FOR COMPLIANCE WITH SECTION 42 OF THE TAX REFORM ACT OF 1986, AS AMENDED.

Each applicant will be responsible for determining the amount of tax credit for which application is made. SDHDA strongly recommends that applicants contact a CPA and/or tax attorney prior to submitting an application.

Alternative formats of this document are available to persons with disabilities upon request.



TABLE OF CONTENTS

| | | |
|-------------|---|-----------|
| I. | INTRODUCTION..... | 1 |
| II. | SDHDA PURPOSES AND GOALS..... | 1 |
| III. | POLICIES AND PROCEDURES..... | 2 |
| | A. APPLICATION CYCLE..... | 2 |
| | B. BOND FINANCED DEVELOPMENTS WITH HOUSING TAX CREDITS..... | 3 |
| | C. APPLICATION ELIGIBILITY..... | 3 |
| | D. SET-ASIDES/LIMITATIONS..... | 3 |
| | E. DEVELOPMENT SELECTION PROCESS..... | 4 |
| | F. APPLICANT CHARACTERISTICS..... | 4 |
| | G. IDENTITY OF INTEREST..... | 5 |
| | H. DISCLOSURE OF INTEREST..... | 5 |
| | I. DETERMINATION OF CREDIT AMOUNT..... | 6 |
| | J. RESERVATIONS..... | 7 |
| | K. WAITING LIST..... | 9 |
| | L. STATUS REPORTING..... | 9 |
| | M. RECAPTURE OF RESERVATIONS..... | 9 |
| | N. CARRYOVER ALLOCATIONS..... | 9 |
| | O. FINAL ALLOCATIONS..... | 10 |
| | P. ADDITIONAL TAX CREDITS..... | 10 |
| | Q. MONITORING FOR COMPLIANCE..... | 10 |
| | R. LIMITATION ON LIABILITY..... | 11 |
| | S. AMENDMENTS TO THE ALLOCATION PLAN..... | 12 |
| IV. | GENERAL FEDERAL PROGRAM REQUIREMENTS..... | 13 |
| | A. ELIGIBLE ACTIVITIES..... | 13 |
| | B. PROJECT ELIGIBILITY..... | 15 |
| | C. ELIGIBLE BASIS..... | 15 |
| | D. QUALIFIED BASIS..... | 15 |
| | E. APPLICABLE TAX CREDIT PERCENTAGE..... | 16 |
| | F. ANNUAL CREDIT AMOUNT..... | 16 |
| | G. AFFORDABLE RENTS..... | 17 |
| | H. EXTENDED LOW INCOME HOUSING COMMITMENT..... | 17 |
| | I. REVIEW OF FEDERALLY ASSISTED DEVELOPMENT..... | 18 |
| | J. PROJECT ELIGIBILITY..... | 19 |
| | K. TENANT OWNERSHIP PROJECTS..... | 19 |
| | L. LIMITS ON TAX CREDITS..... | 19 |
| | M. DISCRIMINATION..... | 19 |
| | N. VOLUME LIMITS..... | 19 |
| | O. RECAPTURE..... | 19 |
| V. | DEVELOPMENT STANDARDS..... | 20 |
| | A. PROJECT COST LIMITS..... | 20 |
| | B. UNIT SIZE REQUIREMENTS..... | 20 |
| | C. DEVELOPER'S FEE..... | 21 |
| | D. CONSULTANT FEES..... | 21 |
| | E. BUILDER/GENERAL CONTRACTOR'S FEES..... | 21 |
| | F. COMPARATIVE ANALYSIS..... | 21 |
| | G. PROPERTY STANDARDS..... | 21 |
| | H. SITE SUITABILITY..... | 22 |
| | I. CRIME FREE MULTI-HOUSING PROGRAM..... | 22 |
| | J. REPLACEMENT RESERVES..... | 23 |
| | K. DEBT COVERAGE RATIO..... | 23 |
| | L. CHANGES TO PROJECT..... | 23 |
| VI. | SUBSIDY LAYERING GUIDELINES..... | 23 |

| | |
|---|-----------|
| VII. DEVELOPMENT SELECTION CRITERIA..... | 24 |
| A. PRIMARY SELECTION CRITERIA..... | 24 |
| 1. <i>Deep Income Targeting</i> | 24 |
| 2. <i>Extended Use Commitment</i> | 25 |
| 3. <i>Local Housing Needs</i> | 25 |
| 4. <i>Qualified Census Tract</i> | 25 |
| 5. <i>Project Characteristics</i> | 26 |
| 6. <i>Revitalization Plan</i> | 26 |
| 7. <i>Mixed Income Use</i> | 26 |
| 8. <i>Financial Support from Local Sources</i> | 26 |
| 9. <i>Applicant Characteristics</i> | 26 |
| 10. <i>Tenant Ownership</i> | 27 |
| 11. <i>Service Enriched Housing</i> | 27 |
| 12. <i>Individuals with Children</i> | 28 |
| 13. <i>Public Housing Notification</i> | 28 |
| 14. <i>Efficient Use of Tax Credits and Other Federal Funds</i> | 28 |
| 15. <i>Highest Percentage of Tax Credits Used for Project Costs</i> | 28 |
| 16. <i>Project Location</i> | 29 |
| 17. <i>Rural Housing Service Projects</i> | 29 |
| B. READINESS TO PROCEED CRITERIA..... | 29 |
| VIII. SUBMISSION REQUIREMENTS | 30 |
| A. APPLICATION REQUIREMENTS..... | 30 |
| B. RESERVATION REQUIREMENTS..... | 35 |
| C. CARRYOVER REQUIREMENTS..... | 36 |
| D. PLACED IN SERVICE..... | 37 |
| IX. FEES/FINES..... | 39 |
| A. APPLICATION/UNDERWRITING | 39 |
| B. RESERVATION..... | 39 |
| C. ALLOCATION..... | 39 |
| D. MONITORING | 39 |
| E. FINES..... | 39 |
| X. DEFINITIONS | 39 |
| A. AREA MEDIAN INCOME | 39 |
| B. ASSISTED LIVING | 39 |
| C. COMMUNITY SERVICE FACILITY..... | 40 |
| D. CONCERTED COMMUNITY REVITALIZATION PLAN..... | 40 |
| E. CONGREGATE CARE FACILITY | 40 |
| F. DISINVESTMENT..... | 40 |
| G. EXTENDED USE PERIOD..... | 40 |
| H. GROSS RENT FLOOR..... | 40 |
| I. FAIR MARKET RENT..... | 41 |
| J. HISTORIC CHARACTER..... | 41 |
| K. HOUSING FOR OLDER PERSONS | 41 |
| L. LEASE PURCHASE PROJECT | 41 |
| M. QUALIFIED CENSUS TRACT..... | 41 |
| N. RECONSTRUCTION PROJECT..... | 41 |
| O. SERVICE ENRICHED HOUSING..... | 41 |
| P. SINGLE FAMILY PROJECT..... | 41 |
| Q. SMALL PROJECTS..... | 41 |
| R. TENANT OWNERSHIP PROJECT | 41 |
| S. TOWNHOUSE PROJECT | 41 |

EXHIBITS

1. Qualified Census Tracts and Difficult Development Areas
2. Market Study Requirements
3. Local Governing Body Approval
4. Project Characteristics
5. Nonprofit Eligibility Questionnaire
6. Self Scoring Worksheet
7. Application Checklist

**SOUTH DAKOTA HOUSING DEVELOPMENT AUTHORITY
PLAN FOR ALLOCATION OF
HOUSING TAX CREDITS**

I. INTRODUCTION

The South Dakota Housing Development Authority (SDHDA) is responsible for the administration of the Low Income Housing Tax Credit Program (Program) for the State of South Dakota. This federal Program was established for the purpose of encouraging the construction and rehabilitation of housing for low-income individuals and families by offering a reduction in tax liability to investors in low income housing developments. Parties interested in pursuing tax credits should reference Section 42 of the Internal Revenue Code of 1986 (Code) for more detailed information and should seek competent tax counsel for additional guidance.

SDHDA is required to develop an allocation plan defining the process by which it will allocate housing tax credits to low income housing properties throughout the State of South Dakota. The SDHDA Plan for Allocation of Housing Tax Credits (Plan) is intended to promote the selection of those properties that address the most crucial needs of the state, within the guidelines and requirements established by the federal government.

II. SDHDA PURPOSES AND GOALS

SDHDA's will use Housing Tax Credits to the fullest extent possible each year to create and maintain housing for low and very low income households in a manner that furthers the following goals:

- A.** Assist in construction and preservation of decent, safe, sanitary, and affordable units in the areas of greatest demonstrated housing need in the community and in the state, ensuring distribution, both urban and rural, where and when possible, taking into consideration the historical significance of the property, the current housing market, and the prospect for future demand.
- B.** In those areas where greatest need is identified, give preference to those projects which provide the highest quality affordable units compared to the lowest amount of credit allocation while giving consideration to serving the lowest income tenants, and where appropriate, providing mixed income housing.
- C.** Make such units affordable to households for the longest time period possible (extended use).
- D.** Allocate only the amount of housing tax credits that SDHDA determines to be necessary for the financial feasibility of the project and its viability as a qualified affordable housing project throughout the credit period.
- E.** Assist in the provision of housing to meet the needs and priorities outlined in the State Consolidated Plan and its corresponding Update.

- F. Provide opportunities to a wide variety of developers, both for profit and nonprofit, and for a variety of housing projects.
- G. Encourage innovative approaches which are cost effective in providing affordable housing, including planning, design, construction, quality, energy efficiency, and financing.
- H. Give preference to those applications which show a greater degree of readiness to proceed with the development.

III. POLICIES AND PROCEDURES

Tax credits will be made available through a two-stage process: conditional reservation and allocation.

- A. **Application Cycle(s).** February Application Cycle: Applicants may apply using the SDHDA HOME/Housing Tax Credit application form to receive a tax credit reservation or to request an additional housing tax credit reservation. Complete applications (refer to Section VIII), including all fees, must be received at SDHDA by 5:00 p.m. Central Time, the last working day of February. Applications may be hand delivered or delivered via postal or private mailing service. Applications via facsimile or email will not be accepted.

If after the February application cycle, tax credits remain unallocated or additional tax credits become available, eligible applications may be accepted on a first-come, first-serve basis. Eligible applications may be accepted during the period of May through September, with submission of applications only accepted during the last working week of such months.

Notwithstanding the foregoing, SDHDA may hold another application and reservation cycle (instead of accepting applications on a first-come, first-serve basis). In that event, SDHDA will provide an announcement of the additional cycle. Please refer to SDHDA's web site at www.sdhda.org for availability of funds.

If the applications received in the February application cycle exceed the tax credit availability, SDHDA may prepare a waiting list in accordance with Section III.J. SDHDA will permit each applicant on the waiting list to submit additional information to support the applicant's readiness to proceed with development of the project and to receive an award of tax credits without undue risk of such tax credits subsequently being returned to or rescinded by SDHDA.

SDHDA reserves the right, in its sole discretion, to (i) hold back a portion of the unallocated tax credits for later use, (ii) under certain conditions, issue an award for all or some portion of the next year's tax credits, (iii) hold another application cycle, or (iv)

award tax credits for applications submitted to SDHDA under another program that need additional funds for feasibility.

- B. Bond Financed Developments with Housing Tax Credits.** Projects that propose at least 50% tax-exempt bond financing are subject to a separate bond volume limitation and are not counted against South Dakota's tax credit volume limit. SDHDA must apply to the Governor's Office on behalf of each project that proposes tax-exempt bond financing to secure an allocation under the bond volume limit. When competition exists for housing tax credits, multifamily projects may be directed toward tax-exempt bond financing. Applicants seeking tax-exempt bond financing should contact SDHDA early in the application process.

Applicants applying for tax-exempt bond financing must use the Bond Financing Application. Applications for this funding will be accepted any time.

Projects for which tax-exempt bond financing are proposed are subject to this Plan and must comply with the submission requirements set forth in Section VIII. A proposal for tax-exempt bond financing must also comply with SDCL 11-11-146 and 11-11-146.1, as applicable.

- C. Application Eligibility.** SDHDA may reject applications that are incomplete or that contain incomplete or inaccurate information or inadequate preliminary plans. SDHDA will not process any application that SDHDA determines is not:

1. Consistent with the purposes and goals of this Plan;
2. An eligible activity under Section VI, A or
3. Financially feasible.

This determination may be made at initial review or at any time during processing of the application.

- D. Set-Asides/Limitations.** The following will apply to the total tax credits available for allocation.

1. Federal law requires that ten percent of the total annual housing tax credits available be set aside for projects involving nonprofit organizations, that have a Section 501(c)(3) or Section 501(c)(4) designation. The nonprofit organization must have as one of its exempt purposes the fostering of low-income housing, must own an interest in the project, and must materially participate in the development and operation of the project throughout the compliance period. A nonprofit organization must be determined by SDHDA not to be affiliated with or controlled by a for profit entity.

Furthermore, the nonprofit entity must own at least ten percent of all general partnership interests in the development (a ten percent interest in both the income and profit allocated to all the general partners and in all items of cash flow

distributed to general partners) and receive at least ten percent of all fees paid or to be paid to all general partners. Finally, the nonprofit must not have been formed for the principal purpose of competition in the nonprofit pool.

All developments receiving an allocation of tax credits under the nonprofit set-aside will be monitored for continued nonprofit involvement, as detailed above, throughout the entire affordability period. Supporting documentation of such involvement may be requested by SDHDA as deemed necessary.

- 2 During the February application cycle, no more than 20 percent of the total housing tax credits available will be awarded to any one project and no more than 25 percent of the total housing tax credits available will be awarded to any one developer sponsor or owner.

If an application was awarded housing tax credits in the February round but the amount of such tax credit award was limited due to the foregoing limitations, then if tax credits remain after the February cycle, any such application may be eligible for additional credits.

- E. Development Selection Process.** Once SDHDA has reviewed all applications for completeness and eligibility based on federal requirements, proposed developments will be selected for reservations based on the criteria as outlined in Parts II, V, VI, and VII.

In addition to the Development Standards and Selection Criteria outlined in this Plan, each and every proposal is analyzed on a comparative basis in a variety of categories to ensure the highest value for the tax credits awarded.

SDHDA reserves the right to contact the applicants, after the application deadline, for further clarification of the application or any submission items. SDHDA may request additional information and perform additional project evaluation as deemed necessary and appropriate to verify project costs, feasibility and need. SDHDA reserves the right to exchange information with other state and federal allocating agencies and with other parties as deemed appropriate. By submitting an application for tax credits, the applicant is acknowledging and agreeing to this exchange of information.

When no competition exists for the housing tax credits, SDHDA reserves the right to continue working with projects which, as a result of incomplete submission or lack of readiness, would be subject to rejection or denial if competition was present.

- F. Applicant Characteristics.** SDHDA must be satisfied that the owner and operator of the project are familiar with and prepared to comply with the requirements of this plan. SDHDA may reject applications from previous housing tax credit program participants who have failed to demonstrate proficiency within the program or other government sponsored programs. SDHDA may also reject or discount applications from previous housing tax credits program participants who have failed to complete their projects in

accordance with their applications and/or certified plans presented to SDHDA, or who have failed to effectively utilize previously allocated tax credits or other government sponsored program resources, or who have failed to demonstrate proficiency or knowledge of the housing tax credit program. Such consideration will be made individually by SDHDA regarding the proposed property management company and each member of the development team.

Housing tax credit developments must comply with the requirements of this plan and the housing tax credit program throughout the agreed upon use period. Those entities involved with existing projects which are determined by SDHDA to be significantly out of compliance, at the sole discretion of SDHDA, will not receive consideration for new housing tax credit projects until the issues are resolved to the satisfaction of SDHDA.

SDHDA may require a compliance review of a SDHDA approved tax credit development that has been placed in service, but for which an IRS Form 8609 has not yet been issued, if the applicant and/or its general partner has submitted an application for an additional tax credit project.

The applicant and all members of the development team as identified in Exhibit A of the HOME/Housing Tax Credit Application must be in good standing as defined below. SDHDA may deem any applicant or member of the development team not to be in good standing if such applicant or development team member has an Identity of Interest, as defined in Section.III.F. with any person or entity not in good standing. An attorney's opinion that the applicant and all members of the development team are in good standing is required in all cases. Such opinion must also identify any persons or entities with whom the applicant or any member of the development team has as Identity of Interest. "Good standing" shall mean that the individual has not been (i) convicted of, entered into an agreement for immunity from prosecution for, or plead guilty, including a plea of nolo contendere, to: a crime of dishonesty, moral turpitude, fraud, bribery, payment of illegal gratuities, perjury, false statement, racketeering, blackmail, extortion, falsification or destruction of records or (ii) debarred from any South Dakota program, other state program, or any federal program.

If any applicant or member of the development team involved with a proposed project has serious and repeated non-compliance issues at the time of application, the application will be rejected. The prior performance considered may include, but is not limited to, progress made with previous credit reservations, project compliance and payment of monitoring fees.

- G. Identity of Interest.** An Identity of Interest means any relationship, including any financial, business, or family relationship, that the applicant or any member of the development team has with others involved in the project.
- H. Disclosure of Interest.** The applicant must disclose the names and addresses, including corporate officials where applicable, of all parties who have a significant role in the project. These parties include, but are not limited to: accountants, architects,

engineers, financial consultants, any other consultants, management agents, the general contractor, and all subcontractors whose aggregate contract fees will exceed ten percent of the cost of development (this cost will be calculated excluding the acquisition of land).

- I. Determination of Credit Amount.** Federal law provides that SDHDA may not allocate more credit than it determines necessary for the financial feasibility and viability of the development as a qualified affordable housing project throughout the compliance period.

In making this determination, SDHDA will take into consideration:

1. Development costs, including developer fees;
2. All sources and uses of funds;
3. Projected income and expenses;
4. The historic nature/character of the project;
5. Proceeds expected to be generated from the sale of tax credits, including historic tax credits; and
6. The difference between total project costs and total available financing resources (including owner equity requirements), which is referred to as the gap. A calculation is made to determine the amount of tax credits needed by the project to fund the gap over a ten-year period, based on the estimated market value of the tax credits and the Applicable Credit Rate for the month in which the Housing Tax Credits would be reserved.

Based on this evaluation, SDHDA will estimate the amount of credit to be reserved for each application. SDHDA's determination as to financial feasibility and viability is not a guarantee or recommendation with respect to the feasibility of the project.

An analysis to determine the tax credits necessary for the project to be financially feasible will be done at the time of application, at the time a carryover allocation is approved, and at the time the project is placed in service, provided all project costs are finalized and certified. At the applicant's request, current Fair Market Rents and housing tax credit rents, along with any anticipated changes in operating expenses, can be utilized at each underwriting stage. SDHDA reserves the right, in its sole discretion, to rescind or reduce previously awarded tax credits at any of the underwriting stages if SDHDA determines the proposed development is not financially feasible or does not need tax credits to be financially feasible.

The Code permits SDHDA to use up to 130% of a project's eligible basis for purposes of calculating the amount of housing tax credits to be awarded to projects that meet one of the following criteria:

1. Projects located in a Qualified Census Tract.
2. Projects located in a Difficult Development Area.

3. Projects that SDHDA has determined require an increase in housing tax credits to be financially feasible, which projects will be treated as located in a Difficult Development Area. SDHDA will treat projects meeting one of the following criteria as falling within this category:
 - a. Projects located within an area that is part of a Concerted Community Revitalization Plan.
 - b. Projects providing verifiable on-site services to the tenants. The services must be provided long-term. The services may be provided by the owner, the management company, or a third-party entity. The application must include a letter of intent from the service provider detailing the services, the tenants who will receive the services, the method of delivering the services, and the staffing for the service. A letter of need for housing is not adequate to obtain points in this section for the following:
 - i. Homeless
 - ii. Persons with physical disabilities
 - iii. Persons with mental disabilities
 - iv. Persons with developmental disabilities
 - v. Frail elderly (Assisted Living or Congregate Care Facilities as defined under Definitions)
 - vi. Families with children
 - c. Historic Rehabilitation Rental Projects. Projects of Historic Character that qualify for the National Historic Preservation Act of 1966 (NHPA) as amended (16 U.S.C. 470) and utilize Historic Housing Tax Credits for the rehabilitation of existing, historic rental projects.

Although federal law permits SDHDA to reserve a greater amount of credit for certain projects the increased credit amount is not automatic and will only be approved on projects when SDHDA determines the credit is needed for financial feasibility.

At time of final allocation, only the amount of housing tax credits necessary will be allocated to the development. In order to meet the requirements of the IRS Form 8609, SDHDA reserves the right to reduce the Applicable Credit Rate to arrive at the final allocation amount.

- J. Reservations.** Once staff has reviewed the applications and determined allowable credit amounts for each application in accordance with the Plan, staff will make recommendations to the Board Task Force which will in turn make recommendations to the full Board. The full Board will determine whether an application is awarded housing tax credits and the amount of such awards. It is SDHDA's intent that Board action will take place within 75 days after the application submission deadline. Each housing tax credit reservation will be conditioned upon receipt, within 60 days, of written

certification and evidence, acceptable to SDHDA, of timely progress toward completion of the project and compliance with federal tax credit requirements. Upon receipt and approval of the required reservation documentation, SDHDA will forward to the applicant a formal reservation letter. Refer to Section VIII.B. for SDHDA Reservation Requirements.

SDHDA reserves the right to reserve and allocate tax credits to any project or not reserve tax credits for any project, regardless of ranking under the project selection criteria, if it determines in its sole discretion that a reservation for such project does not further the purposes and goals set forth in Code Section 42 or in this Plan. For purposes of this determination, the information which may be taken into account by SDHDA includes, but is not limited to, comments of officials of local governmental jurisdictions, information regarding the fact that a particular market is saturated with affordable housing projects, the likelihood that the project will not comply with federal housing tax credit requirements in a timely manner, and the applicant's (including any related party's) prior experience and performance with South Dakota's and other states' tax credit programs and federal or other states' housing assistance programs. The prior performance considered may include, but is not limited to, progress made on previous tax credit reservations, construction of projects previously awarded tax credits, submission of monthly status reports, project compliance, and payment of monitoring fees. If SDHDA determines not to reserve tax credits on such basis, it will set forth the reasons for such determination.

SDHDA reserves the right to place special conditions on reservations and to reserve tax credits for lower ranking projects if the amount of credit available is insufficient to fund higher ranking projects.

SDHDA may award reservations of future year's housing tax credits (forward allocations). For example, an applicant may apply for housing tax credits in the February 2009 application round, but the tax credits reserved for the applicant's project may be from the 2010 allocation to South Dakota. Applicants that accept a forward allocation of housing tax credits understand that SDHDA is not liable for any loss or damages that may result from the IRS not providing South Dakota the amount of housing tax credits projected and reserved by SDHDA for the corresponding housing tax credit year.

SDHDA will make available to the public a listing of the housing tax credit applicants receiving a conditional reservation of tax credits. The listing will include the development name, address and contact person and will be posted on the SDHDA home page located at www.sdhda.org within 14 days of the awards being made.

SDHDA will make available to the general public a written explanation for any allocation of tax credits that is not made in accordance with established priorities and selection criteria of this Plan. The explanation may be obtained by request from SDHDA.

- K. Waiting List.** If demand for tax credits exceeds the tax credits available and a waiting list is developed by SDHDA, it will notify each applicant to whom tax credits were neither awarded nor denied. Any such applicant may then submit a written request to be maintained on the waiting list to compete for any additional tax credits that become available during that allocation year. Additional tax credits will be awarded in accordance with Section III.A. The waiting list will terminate December 31 of the allocation year and any unfunded applicants must apply in the next application cycle to be considered for funding.
- L. Status Reporting.** All sponsors/developers that receive a reservation of tax credits will be required to provide monthly status reports. Reports are due by the fifth day of the following month, in a format prescribed by SDHDA outlining progress toward completion. Information provided must be project specific and must include, but not be limited to, such items as firm debt and/or equity financing commitments (conditioned only on receipt of tax credits), construction progress and costs. Monthly reports not submitted by the tenth of the month will be considered late. A fine of \$250 will be imposed on the third late monthly report and on all subsequent late monthly reports. Fines must be paid before IRS Form(s) 8609 will be issued.
- M. Recapture of Reservations.** An applicant that receives a reservation of housing tax credits will be subject to recapture of the reservation if the applicant is unable to provide evidence satisfactory to SDHDA in its status report of progress toward the completion of the project as agreed to in writing in the appropriate documents.
- N. Carryover Allocations.** Federal law provides that SDHDA may give a carryover allocation to certain qualified buildings that will not be placed in service prior to December 31 of the reservation year. Reservation year refers to the calendar year from which housing tax credits are awarded. For example, a reservation of 2009 housing tax credits is a 2009 reservation year and a forward allocation of 2010 housing tax credits is a 2010 reservation year. This provision requires that more than ten percent of the expected basis in the project (including land) must be expended by the later of December 31 of the reservation year or the date which is six months after the date that the reservation is made. The applicant must provide evidence of ownership of the property in order to qualify for a carryover allocation. The carryover allocation agreement must be executed prior to December 31 of the reservation year. An independent CPA must attest that the ten percent expenditure has been met. Such attestation must be made on SDHDA forms and received by SDHDA by (i) November 15 for projects meeting the ten percent test by December 31 of the reservation year and (ii) six months after the date the reservation was made for all other projects. Additional carryover requirements are given in Section VIII.C. A carryover allocation is for a specific credit amount, which may be reduced but not increased when tax credits are allocated at the time the project is placed in service.

For bond-financed developments, a carryover allocation is available for buildings that will not be placed in service prior to December 31 of the year in which the bonds were issued and the ten percent expenditure requirement is satisfied by December 31st.

- O. Final Allocations.** No allocation will be made until a building or project is placed in service, construction is completed to required standards, and the proper documentation and fees have been received by SDHDA. The placed-in-service date for housing tax credit purposes for a newly constructed building, or for rehabilitation expenditures in an existing building, is the date when the first unit in the building is certified as available for occupancy. The placed-in-service date must occur within two years after the carryover allocation of tax credits.

A final allocation may be requested as soon as an eligible building is placed in service. All required documentation has been submitted to SDHDA. The allocation request must be submitted prior to November 15 for IRS Form(s) 8609 to be issued before the end of such year.

The credit amount which will be allocated is based on SDHDA's final determination of the qualified basis for the building or project and a review of the project costs as outlined in Section VIII.D.

At the time of allocation, the tax credit recipient must execute certain documents relating to commitments made to SDHDA in order to obtain points under the project selection criteria outlined in Section VII. Such commitments will be recorded as restrictive land use covenants with respect to the development.

- P. Additional Tax Credits.** A developer that has a carryover allocation from a prior year and has not yet been issued IRS Form(s) 8609 may be eligible to apply for an increase in tax credits if there is an increase in development costs which resulted in an increase in Eligible Basis. The increase must be as a result of justified changes to the architectural plan that resulted in increased hard costs to the project, e.g., pre-approved project redesign, changes in applicable codes, or other unforeseeable events. To be considered eligible for additional tax credits under this provision, all change orders must be approved by SDHDA prior to initiating the change. Additional tax credits will not be awarded for increases in the developer's fee or consultant's fee.

Projects which qualified for more tax credits at reservation, but did not receive a full reservation due to lack of tax credits or other administrative action, are also eligible to apply for additional tax credits in subsequent years.

Any request for additional tax credits must be made in accordance with Section III.A.

- Q. Monitoring for Compliance.** Federal law requires that state housing credit agencies provide a procedure to be used in monitoring for noncompliance with the Code and of notifying the Internal Revenue Service of any noncompliance. SDHDA is required to apply the monitoring procedure to all tax credit projects developed since the inception of the Housing Tax Credit Program. SDHDA will perform such duties in accordance with its Housing Tax Credit Compliance Manual, a copy of which is available upon request from SDHDA.

1. All tax credit recipients must submit an Annual Owner Certification, annual financial statement, quarterly occupancy reports and other pertinent documentation to SDHDA in a manner, form, and time established by SDHDA. The certifications will include, but are not limited to, the number of units set aside, tenant names, household composition and income, rents, utility allowance and any changes that may have occurred in the Eligible Basis or Applicable Fraction.
2. An on-site review of tenant files, habitability standards and general development appearance will be conducted in accordance with the Housing Tax Credit Compliance Manual. All tax credit recipients must maintain, as part of the official development records, tenant applications, initial leases, tenant income certifications, and third party written income verifications.
3. SDHDA must be given access to all official development records, including annual financial statements and IRS reporting forms upon reasonable notification. All official development records or complete copies of such records must be maintained within the State of South Dakota and made available to SDHDA upon request.
4. To accomplish its compliance monitoring responsibilities, SDHDA will charge a fee of \$50 per development and \$15 per low-income unit annually for the entire extended use period. SDHDA reserves the right to adjust the annual fee to offset administrative costs.
5. SDHDA will promptly notify the IRS of any development noncompliance within its responsibility as contained in the Code. SDHDA has no jurisdiction to interpret or administer the Code, except in those instances where specific delegation has been authorized. All extended use elections, reduced rent elections and/or any other special use restriction elections made by the applicant which are made a part of the Declaration of Land Use Restrictive Covenant agreement will be monitored for compliance.
6. The owner and/or the management company must attend housing tax credit compliance training at a minimum of once every three years from the date of issuance of IRS Form(s) 8609.
7. Any change in the ownership of a building or a partnership interest is considered a recapture event. The owner must notify SDHDA prior to any such change.

R. SDHDA Discretion/No Warranty/Limitation on Liability. SDHDA reserves the right, in its sole discretion, to modify or waive, on a case-by-case basis for good cause, any condition of this Plan that is not mandated by the Code. Amendments to this Plan will be made in accordance with Section III.R.

SDHDA is charged with allocating only that amount of tax credits as are necessary to make any given development financially feasible and viable as a qualified low income housing project. This decision will be made solely at the discretion of SDHDA, and in no way represents or warrants to any applicant, investor, lender, or any other party that the development is, in fact, feasible or viable.

SDHDA's review of documents submitted in connection with this Plan is for its own purposes. In allocating tax credits, SDHDA makes no representations to any applicant, investor, lender or any other party regarding adherence to the Code or any other laws or regulations governing the HTC Program.

With respect to the construction of projects, SDHDA may inspect the project at any time however; SDHDA assumes no responsibility to make regular inspections during construction and assumes no liability for construction quality or code compliance. Applicant should notify SDHDA of any scheduled inspections with the architect, engineer, contractor, etc., including the final inspection. The standards set forth in Section V.F. are minimum standards for tax credit projects but do not imply that such minimum standards assure minimum health or safety requirements are met.

No executive, employee or agent of SDHDA or any other official of the State of South Dakota will be personally liable concerning any matters arising out of, or in relation to, the allocation of tax credits or the approval or administration of this Plan.

S. Amendments to the Allocation Plan. This Plan may be amended by the SDHDA Board of Commissioners for any one or more of the following purposes, and at any time or from time to time, and such amendments will be fully effective and incorporated herein upon the Board's adoption of such amendments:

1. To reflect any changes, additions, deletions, interpretations, or other matters necessary to comply with Section 42 of the Code or regulations promulgated there under;
2. To cure any ambiguity, supply any omitted item, or cure or correct any defect or inconsistent provision in this Plan;
3. To insert such provisions clarifying matters or questions arising under this Plan as are necessary or desirable and are not contrary to or inconsistent with this Plan or Section 42 of the Code;
4. To modify identified housing needs and selection criteria reflecting those needs, based upon SDHDA's continuing assessment of such needs, provided that no such amendment will retroactively affect a reservation of credit previously made under this Plan; and
5. To facilitate the award of tax credits that would not otherwise be awarded.

This Plan may be amended for substantive issues at any time following public notice and public hearing. Said hearing may be held at the main offices of the South Dakota Housing Development Authority in Pierre, South Dakota. Any substantive amendments will require approval of the Board and the Governor. To the extent that anything contained in the Plan does not meet the minimum requirements of federal law or regulation, such law or regulation will take precedence over this Plan

IV. GENERAL FEDERAL PROGRAM REQUIREMENTS

A. Eligible Activities. Eligible activities for tax credits include new construction, substantial rehabilitation or acquisition with substantial rehabilitation. At a minimum, substantial rehabilitation costs must be \$10,000 per unit or twenty percent of the original basis, whichever is greater.

Acquisition is an eligible activity only if substantial rehabilitation is involved; reviewed management practices demonstrate that Disinvestment of the property has not occurred; the long-term needs of the project can be met; and the feasibility of serving the targeted population over an extended affordability period can be maintained. If it is determined that Disinvestment has occurred, SDHDA will award tax credits to the project only if the property is purchased through an arms-length transaction and there is no identity of interest between (i) the owners and management responsible for the Disinvestment and (ii) the applicant.

If applying for the acquisition credit, the project must not have been placed in service within the previous ten years. An attorney's opinion stating that the project is eligible to receive acquisition tax credits as referenced in Section 42 (d) (2) of the Code, must be submitted with the application.

Exceptions to the ten-year rule are provided for projects with federally assisted mortgages or other mortgages that are subject to prepayment provisions, buildings acquired from failed financial institutions, projects currently subsidized pursuant to certain specified HUD and USDA housing programs (HUD Section 8, Section 221(d)(3), Section 221(d)(4), Section 236, USDA Section 515), any other housing program administered by HUD or the Rural Housing Service of the Department of Agriculture or similar state assisted programs. Certain other situations are also exempt from the ten-year rule, such as:

1. A person who inherits a property through the death of another person;
2. A governmental unit or qualified nonprofit group if income from the property is exempt from federal tax;
3. A person who gains a property through foreclosure (or instrument in lieu of foreclosure) of any purchase money security interest, provided the person resells

the building within 12 months after placing the building in service following foreclosure; or

4. Homeownership residences that have been owner-occupied principal residences for the prior ten-year period will not be treated as being placed in service for purposes of the ten-year holding period.

Although the ten-year rule may not apply, the property must still be substantially rehabilitated to claim the acquisition costs of such a property.

An analysis will be made to determine the risk of prepayment or opt out of any existing federal rental subsidy contract (e.g., HUD Section 8 contract) and therefore the risk of losing affordable housing supply. Those properties that are financially feasible, are located in a market with substantiated need, and indicate the greatest risk for converting to market-rate housing will be given priority for funding.

After completion of the rehabilitation indicated, all major systems (roof, windows, heating, etc.) of the property must be in like new or new condition. If any such system is not in need of repair at the time of application, sufficient reserves must be established to allow for replacement of such system if the normal life span would require replacement prior to the end of the affordability period. Consideration will be given to functional obsolescence of the property. If it is not cost effective to overcome structural problems, the property may not be eligible for financing. Modifications to allow a higher level of care to elderly residents of a property is an eligible activity if there is an identified need for such level of care and the property is financially feasible upon completion.

The adjusted basis for projects located in a Qualified Census Tract will be determined by taking into account the adjusted basis of property used throughout the taxable year in providing any community service facility. The increase in adjusted basis of any building will not exceed the sum of: (1) 25 percent of so much of the Eligible Basis of the qualified low-income housing project of which the community service facility is a part as does not exceed \$15,000,000; and (2) 10 percent of any excess over \$15,000,000 of the eligible basis of the qualified low-income housing project of which the community service facility is a part. For purposes of the preceding sentence, all community service facilities, which are part of the same qualified low-income housing project, will be treated as one facility. A community service facility is defined as any facility designed to serve primarily individuals whose income is 60 percent or less of area median income.

SDHDA will allocate tax credits, so far as reasonably practicable, for rehabilitation of existing housing tax credit developments that are required to be, but may not currently be in compliance with the Fair Housing Act.

- B. Project Eligibility.** A project must, for a specific period of time, have a minimum of:

1. Twenty percent qualified low income units occupied by households with gross incomes at or below 50 percent of area median income (AMI); or
2. Forty percent qualified low-income units occupied by households with gross incomes at or below 60 percent of area median income (AMI).

Once made, the choice between the 20 percent at 50 percent formulation and the 40 percent at 60 percent formulation is irrevocable. Current maximum income limits for South Dakota counties are listed on the SDHDA website <http://www.sdhda.org/devhtc.htm>. Note that there are two separate schedules: one for projects making the 40/60 election and one for projects making the 20/50 election.

Units are not eligible for the tax credit if they are occupied entirely by full-time students. Exceptions to this rule are married students filing a joint tax return; unmarried students who are Temporary Assistance for Needy Families (TANF) recipients; single parents and their children, as long as the parent and children are not dependents of another individual; students enrolled in a job training program under the Job Training Partnership Act or a similar federal, state, or local program or receiving assistance under Title IV of the Social Security Act; and children who received foster care assistance

- C. Eligible Basis.** The Eligible Basis for a new building equals the total project costs minus all costs which are not allowable under Code Section 42.

The Eligible Basis for an existing building equals the sum of the lesser of the acquisition cost or the appraised value, plus additions and improvements. If the building was placed in service or substantially improved within the preceding ten years it is not eligible for acquisition credits, unless it is subsidized pursuant to HUD Section 8, Section 221(d) (3), Section 221(d) (4), Section 236, USDA Section 515, and any other housing program administered by HUD, the Rural Housing Service of the Department of Agriculture, or similar State assisted programs.

Eligible Basis is reduced by federal grants, residential rental units which are above the average quality standard of the low-income units, any historic rehabilitation tax credits, and nonresidential rental property. Areas designated as a Qualified Census Tract or Difficult Development Area may be eligible for an increase in allowable basis as defined under Section III.H. of this plan.

Projects receiving a below-market-rate loan or other federal subsidies not considered grants may be included in eligible basis. Consult your tax attorney or account to determine if the federal funds obtained for the project may be included in eligible basis.

- D. Qualified Basis.** The Qualified Basis is the portion of a project's Eligible Basis multiplied by the Applicable Fraction. The Applicable Fraction is the lesser of:

1. The unit fraction which is the number of low-income units in a building divided by the total units; or

2. The floor space fraction which is the total floor space occupied by low-income units divided by the total floor space.

The Qualified Basis and the amount of the credit are based upon the amount of low income housing within the building. An on-site manager's unit is considered common space and must not be included in the Applicable Fraction.

E. Applicable Tax Credit Percentage. The tax credit is intended to provide, over a ten-year period, a "present value" credit of either of the following:

1. Thirty percent of the project's Qualified Basis for new construction with a federal subsidy or for the acquisition costs of eligible existing buildings.

A new building is treated as federally subsidized if there is tax-exempt bond financing, unless the balance of such loans is excluded from the Eligible Basis of the building.

2. Seventy percent of the project's Qualified Basis in the case of new construction or substantial rehabilitation.

The IRS publishes on a monthly basis the applicable percentages (Applicable Credit Rate) to be used in calculating the actual maximum allowable annual credit amount for which the project will be eligible. The 70 percent present value credit rate of nine percent and the 30 percent present value credit rate of four percent can be used for the tax credit calculation at the time of application.

The tax credits for reservation will be calculated by utilizing the Applicable Credit Rate effective for the month in which the Conditional Reservation and Binding Commitment Agreement (Agreement) is executed. The applicant will be given the option to execute the Agreement within the month the Board reserves the tax credits or the following month. The Housing and Economic Recovery Act of 2008 set the 70 percent credit value credit rate at the greater of current law or nine percent. This rate is effective from July 30, 2008 to December 31, 2013. The rate may be applied to all buildings placed in service after July 30, 2008. However, only the amount of housing tax credits needed for feasibility will be allocated to the project.

F. Annual Credit Amount. The maximum allowable credit amount is the Qualified Basis multiplied by the Applicable Credit Rate. However, the actual amount of credit awarded could be less than the maximum allowable if the financial analysis reveals the project would still be feasible with fewer tax credits (gap method). The tax credit is available each year for ten years.

G. Affordable Rents. Federal requirements state that rent on the low-income units, including utilities, cannot exceed 30 percent of qualifying monthly median income (i.e. not 30 percent of each individual household's income, but 30 percent of 50 percent or

60 percent of median, as applicable). All charges for amenities,(e.g., laundry facilities, garages and carports, outdoor electrical outlets for cars, storage sheds, etc.), must be included in the maximum allowable tax credit rent if such amenities are included in the Eligible Basis for tax credits. The maximum rent for the housing tax credit units will be limited to the housing tax credit rent limits or a percentage thereof, as determined based on rents indicated in the SDHDA HOME/Housing Tax Credit Application form. In addition, to keep the units affordable, SDHDA will require the maximum rent on 40 percent of the tax credit units to be at the lesser of the Fair Market Rent, the actual market rent for the area, the housing tax credit rent, or a percentage of the housing tax credit rent. SDHDA will formulate rent tables for 40%, 45%, 50%, 55% and 60% AMI.

For purposes of applying the maximum rent limitation, the maximum "rent" includes the rent paid by the tenant including utility allowance and rent subsidies. An exception for exceeding the housing tax credit rent may be granted for USDA Rural Development 515 and HUD Section 8 properties where it has been shown that additional rents are necessary to make the project feasible and that the rent will not exceed 30 percent of the tenant's income.

Since tenants under the 515 and Section 8 programs are required to pay 30 percent of their adjusted monthly income, the maximum rents may exceed the housing tax credit rent on an individual basis, so as not to exclude an income eligible household from the property.

To calculate rent, a certain number of occupants are assumed to occupy a unit, depending on the number of bedrooms in the unit (not actual occupants). The assumed family size is one person in an efficiency and one and one-half persons per bedroom (i.e., two bedroom unit rent is 30 percent of three person qualifying income). This restriction is in effect during the entire compliance period. Note that since the qualifying rent is based on one and one-half persons per bedroom, it is possible for a tenant to pay more than 30 percent of his or her actual income. The maximum rent limits are listed on the SDHDA website <http://www.sdhda.org/devhtc.htm>. There are two separate schedules: one for projects making the 40/60 election and one for projects making the 20/50 election.

Utility allowances are based on HUD, USDA Rural Development, local housing authority, or utility company standards, depending on the type of development.

The initial rents established at reservation and recorded in the Declaration of Land Use Restrictive Covenants Agreement (DLURA) must be utilized until the earlier of one year measured from the date the unit is occupied or the period of initial unit occupancy.

- H. Extended Low Income Housing Commitment.** Prior to an allocation of tax credits, the applicant must enter into a Declaration of Land Use Restrictive Covenant Agreement (DLURA), an extended use agreement pursuant to which the applicant, on behalf of itself and its successors, agrees to meet the applicable fraction of low income occupancy for an extended use period of at least 15 years beyond the initial 15-year

compliance period (a total of 30 years). The Code allows for termination after the initial compliance period, contingent upon a specified sales agreement. The applicant must have the DLURA recorded with the county Register of Deeds in the county in which the project is located. All extended use, reduced rent or other special use restrictions elected by the applicant and imposed on the development, which restrictions are material to the award of the tax credits and which may or may not give rise to points under Section VII, will be made part of the DLURA. The DLURA must also set forth the initial rents. All mortgage liens on the property must be subject to the low income use restrictions, except in the event of foreclosure.

An election made by the applicant to extend the compliance period beyond the required 30 years bars the utilization of Section 42(h)(6)(l) of the Code until the beginning of the last year of the extended compliance period. The applicant will not be able to request SDHDA to find a buyer for the low income portion of the property until sometime after the 39th year of the compliance period.

- I. **Review of Federally Assisted Developments.** In accordance with the HUD Reform Act of 1989, any project for which assistance is received in any form from HUD must comply with the Revised Subsidy Layering Guidelines (RSLGs) published in the Federal Register, Thursday, December 15, 1994, Part III (Refer to Section VI). Projects proposing to combine HOME funds with tax credits will utilize CPD Notice 98-01. A copy of these notices will be provided by SDHDA on request.

If any portion of a building receives a federal subsidy, the building is ineligible to receive the 70 percent housing tax credit. Under the Housing Assistance Tax Act of 2008, the definition of a Federal subsidy is limited to any obligation the interest on which is exempt from tax under section 103. Tax-exempt financing provided by state or local governments, the interest on which is exempt from federal taxation under the Code, is also considered a federal subsidy. Consult your tax attorney or account to determine if the federal funds obtained for the project may be included in eligible basis.

HUD Section 8 rental "certificate" or "voucher" subsidy and funds received through the Community Development Block Grant Program (CDBG) are not considered a federal subsidy.

Under the Federal Home Finance Board (FHFB) Affordable Housing Program, established in 1989, Federal Home Loan Banks are able to make subsidized advances to member banks which are in turn to be used for affordable housing projects. The Treasury Department has ruled that for tax credit purposes, loans provided by the FHFB will not be considered federal loans. Therefore a FHFB below-market-rate loan with an interest rate lower than the Applicable Federal Rate (AFR) will be eligible for the 70 percent tax credit percentage rate for new construction or rehabilitation expenditures rather than the 30 percent rate.

SDHDA will review those projects using USDA Rural Development Rural Rental Housing Loan funds in accordance with USDA Rural Development Instruction 1944-E

Exhibit A-10. No application will be reviewed without the inclusion of a letter from the USDA Rural Development State Director inviting a complete application. It is the responsibility of the applicant to provide SDHDA with any additional information or clarification of funding sources as may be necessary. Prior to issuance of the IRS Form(s) 8609, the applicant must provide SDHDA with USDA Rural Development Form 3560-51, "Multiple Family Housing, Obligation-Fund Analysis." This form will be used in the determination of the final allocation of tax credits to a project.

- J. Ineligible Projects.** Ineligible projects include (i) properties of four units or less which are occupied by the applicant or a relative of the applicant, unless owned by a 501(c)(3) entity, (ii) life care facilities, and (iii) trailer parks.

Any application involving acquisition and substantial rehabilitation of a USDA Rural Development or SDHDA financed project must submit a certification relating to the need for substantial rehabilitation of the project. The certification must include a rehabilitation inspection report and must discuss the need for replacing major systems such as roofs, heating systems and windows. This inspection must be accomplished by a representative of the appropriate agency or a person approved by that agency. The inspection report will not be accepted if completed more than 6 months prior to the application submission.

- K. Tenant Ownership Projects.** Projects involving tenant ownership must submit to SDHDA a long-term management plan which must include home buyer counseling programs for the tenants.

- L. Limits on Tax Credits.** There may be limits on the amount of credit any individual may effectively use due to passive loss restrictions and alternative minimum tax provisions. Individuals should consult their tax attorneys or accountants for clarification of this regulation.

- M. Discrimination.** All housing for which tax credits are received must be available to all persons regardless of race, color, national origin, religion, creed, sex, disability, or familial status.

- N. Volume Limits.** Each state is limited in the amount of tax credits it may allocate annually. South Dakota's volume limit is estimated to be \$2,813,250 for 2009 and \$2,897,500 for 2010.

- O. Recapture.** Tax credits are subject to recapture by the Internal Revenue Service if it determines the Qualified Basis at the close of any year is less than the amount of such basis at the close of the preceding taxable year, or if the minimum number of qualified low income units is not maintained for the complete extended use time period.

V. DEVELOPMENT STANDARDS

Projects funded under this Program will be evaluated according to the following standards Those projects combining tax credits with U.S. Department of Housing and Urban Development (HUD) and other government assistance must comply with the development standards adopted under the Subsidy Layering Guidelines in Section VI. Where the development standards under the Subsidy Layering Guidelines are more restrictive than the ones established in Section IV, the Subsidy Layering Guidelines will prevail.

- A. Project Cost Limits.** The SDHDA Project Cost Limits are maximum cost limits, not target or average costs that SDHDA determines to be sufficient for development of affordable housing projects. Total project costs are not limited to the Project Cost Limits; however, SDHDA will utilize them as the basis for the calculation of SDHDA financing and developer fees. All costs determined to be in excess of the Project Cost Limits will not be included in Eligible Basis for the calculation of the housing tax credits.

Project Cost Limits will be determined for each project by multiplying the number of corresponding units by the respective per unit cost limit and summing the products. The per unit cost limits are:

| <u>Unit Type</u> | <u>Unit Cost</u> |
|------------------|------------------|
| 0 bedroom..... | \$ 91,800 |
| 1 bedroom..... | \$ 105,200 |
| 2 bedrooms..... | \$ 127,900 |
| 3 bedrooms..... | \$ 148,400 |
| 4 bedrooms..... | \$ 162,800 |

Calculation of the total project costs must include the value of donated project costs including the market value of leased land. For the purpose of the above calculation, any employee unit will be calculated as a unit type and not as common space.

Projects proposed are encouraged to incorporate the features of brick, energy efficiency, additional handicap-adapted units, second bathrooms (for three and four bedroom units), community rooms, townhouse style units with an accessible bathroom on the main floor, creative design features, installation of low-cost high-speed internet service and other amenities where appropriate.

- B. Unit Size Requirements.** Minimum residential unit living square footage of 500 square feet for a zero-bedroom (efficiency) unit, 600 square feet for a one-bedroom unit, 750 square feet for a two-bedroom unit, 900 square feet for a three-bedroom unit, and 1,050 square feet for a four-bedroom unit will be required. If developing assisted living or special needs projects that are designed for single room occupancy, a minimum of 130 square feet per single occupancy unit is required. Rehabilitation and acquisition or existing rental projects are not subject to the minimum square footage requirements.

C. Developer's Fees. The developer of a housing tax credit project will be entitled to a developer fee not to exceed 15 percent of total development cost minus developer's fee and consultant's fee for projects of 16 units or less and not to exceed 12 percent of total development cost minus developer's fee and consultant's fee for projects of 17 units or more. For purposes of the foregoing limitations, "total development costs" do not include any costs that exceed the Project Cost Limits. Any fees determined to be developer fees in excess of the corresponding 12 or 15 percent maximum or in excess of the percentage approved at time of reservation will not be included in Eligible Basis when issuing Form 8609.

Developers may choose to defer their developer fee. The amount of deferred developer fee or owner equity presented in the application will be underwritten as a project financing source. The submitted pro-forma must evidence sufficient project cash flow after all project debt service is applied to repay the deferred developer fee within the first twelve years of operation.

D. Consultant Fees. Consultant application processing fees will be included in the developer fee limitation and cannot exceed two percent of the total development cost. Syndication related consultant fees are not to be included in the Eligible Basis of the project. Any fees determined to be consultant fees in excess of the two percent maximum or in excess of the amount declared in the initial application will not be included in Eligible Basis when issuing IRS Form(s) 8609.

E. Builder/General Contractor's Fees. Builder/General Contractor fees may not exceed the following limits:

| | |
|---------------------------------------|-------------------------------|
| Builder/General Contractor's Profit | 6% of hard construction costs |
| Builder/General Contractor's Overhead | 2% of hard construction costs |
| General Requirements | 6% of hard construction costs |

Any fees determined to be builder/general contractor's fees in excess of the corresponding maximums or in excess of the percentage declared on the initial application will not be included in Eligible Basis when issuing IRS Form(s) 8609.

F. Comparative Analysis. Notwithstanding these development standards and the selection criteria within this Plan, each proposed project is analyzed on a comparative basis in a variety of categories to ensure the highest value for the tax credits awarded.

G. Property Standards. All newly constructed properties must meet the most current version of the International Building Code, the National Standard Plumbing Code and the National Electrical Code Handbook. These codes will be superseded if the local building official has adopted an alternative code. Rehabilitation projects should strive to meet these codes when reasonable and will replace major components when necessary.

The housing project must meet the accessibility requirements of 24 CFR part 8, which implements Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794) and covered multifamily dwellings, as defined at 24 CFR 100.201, and must also meet the design and construction requirements at 24 CFR 100.205, which implements the Fair Housing Act (42 U.S.C. 3601-3619). All units must be considered decent, safe, and sanitary throughout the affordability period.

Projects containing facilities that are available to the general public must meet the Americans with Disabilities Act (ADA) requirements. All projects must comply with HUD Section 504 requirements. Projects involving more than four units must include five percent of the total units or one unit minimum for individuals with mobility impairments and two percent of the total units or one unit minimum for individuals with sensory impairments (i.e., hearing or vision impairments). The above units may NOT be consolidated so as to provide only one unit. Roll in showers must be installed in one-half of the handicap-adapted units for persons with mobility impairments. These units may not all be in one building of a multi-building project. The architect must certify on the final working plans that these standards have been incorporated into the plans.

All project sites must be surveyed and platted. All residential buildings in tenant ownership projects must be individually surveyed, platted, and have a physical address.

It is the owner's responsibility to be aware of and comply with all non-discrimination provisions relating to the race, color, religion, creed, sex, disability, familial status, and national origin. This includes design requirements for construction or rehabilitation, Equal Opportunity in regard to marketing and tenant selection and reasonable accommodation and modification for those tenants covered under the law.

- H. Site Suitability.** The proposed site must be suitable for the proposed project. If the site includes any detrimental characteristic, the applicant must provide a remediation plan and budget to make the site suitable for the project. If any detrimental site characteristics exist on or are adjacent to the site, SDHDA may reject the application. Detrimental characteristics may include but are not limited to: location within one-half mile of pipeline, storage area for hazardous or noxious materials, sewage treatment plant, or sanitary landfill; location within 500 feet of airport runway clear zone, railroad tracks, commercial property or military operations; physical barriers; unsuitable slope or terrain; location within 1,000 feet of an historic property; or location in flood hazard area.

- I. Crime Free Multi-housing Program.** All property managers must attend the Crime Free Multi-housing Program training administered through the South Dakota Law Enforcement Officers Standards and Training Commission. SDHDA recommends a membership certification be acquired and maintained for the housing projects if it is available in the area.

- J. Replacement Reserves.** All properties must maintain a minimum replacement reserve of \$350 per unit annually for the entire affordability period. In a rehabilitation project, if the major systems are not all replaced or repaired, sufficient reserves must be established to allow for replacement of such components if the normal life span would require such replacement prior to the end of the affordability period. The annual replacement reserves will be trended at three percent per year.
- K. Debt Coverage Ratio.** Pro-formas submitted must reflect a debt coverage ratio of not less than 1.15 in the first year that full expenses are in effect (i.e., after tax abatements have expired) and annually thereafter for the first 15 years or the term of the first mortgage financing, whichever is greater. The project must maintain a minimum .95 debt coverage ratio for the remaining period of the extended use period. Compensating factors such as developer's experience, types of financing utilized and financial strength of the applicant/owner may cause this requirement to vary. The debt coverage ratio is the ratio of net operating income to the total annual debt service. Further, the application shall reflect that rental income, any subsidies and reserve funds are sufficient to cover the property's debt and operating expenses over the period of low-income use.
- L. Changes to Project.** The award of tax credits is based upon information provided in the application and the preliminary plans submitted with the application. A significant change to a project, once it has been ranked and awarded tax credits, may jeopardize the reservation/allocation and the Board may require the tax credits to be returned. A significant change will include, but is not limited to, any reduction in the number of bedrooms per unit or square footage of the units, decrease in number of total units, any change to financial feasibility, any increase in overall density, any change in unit or project amenities, and any change that, had it been in the original project application, might have resulted in the project receiving a different ranking, or may have influenced the reservation of housing tax credits. SDHDA reserves the right to determine, at its sole discretion, if any change constitutes a significant change to the project. Any change to the project must be pre-approved by SDHDA prior to implementation.

VI. SUBSIDY LAYERING GUIDELINES

For those projects which combine tax credits and other HUD assistance, SDHDA must perform a subsidy layering review in accordance with the Revised Subsidy Layering Guidelines (RSLGs) published in the Federal Register, Thursday, December 15, 1994, Part III. The RSLGs establish HUD's safe harbor standards, but also allow SDHDA to adopt its own standards within its Plan. Therefore, for those projects affected by the RSLGs, and which are small projects, or projects in Difficult Development Areas, the following standards are adopted:

| | <u>Safe Harbor</u> | <u>Ceiling</u> |
|--|-----------------------|---------------------|
| <i>Standard 1 - Profit and Overhead</i> | | |
| Builder Profit | 6% construction costs | HUD processing |
| Builder Overhead | 2% construction costs | HUD processing |
| General requirement | 6% construction costs | HUD processing |
| <i>Standard 2 - Developer Fee</i> | | |
| Developer fee | 10% total dev. cost | 15% total dev. cost |
| <i>Standard 3 - Syndication Expenses</i> | | |
| Private Offer | 10% gross proceeds | 15% gross proceeds |
| Public Offer | 15% gross proceeds | 24% gross proceeds |

Standard 4 - Syndication Proceeds

SDHDA will establish a base market rate expressed in cents netted per dollar of credit allocation. The Market Rate will be set for each individual project based on the variables of that project. In addition, the Market Rate will be adjusted to reflect increased value if higher than typical ownership interests are retained, as follows:

| | |
|---------------------|---------------------------|
| 0-5% ownership: | Market Rate value |
| 5-50% ownership: | Market Rate plus 10 cents |
| Over 50% ownership: | Market Rate plus 20 cents |

In addition, when determining the amount of credit necessary to fill the unfunded financing gap, SDHDA must include the value of all syndication installments received. Therefore, applicants affected by this part must calculate and report the effects of compounding and discounting syndication installment payments.

VII. PROJECT SELECTION CRITERIA

Maximum Possible Points 1000

Applications must obtain a minimum of 400 points to be considered for funding. Applications that do not receive this cumulative total will be denied and the applicant will be notified of such denial. Applications for additional tax credits will not be re-scored and will only be considered if they meet the criteria established in Section III.O.

A. Primary Selection Criteria.

1. Deep Income Targeting (80 points maximum)

Within either the 20/50 or the 40/60 election, a proposal which elects to set aside a minimum of 20 percent of the total tax credit units for households not exceeding 50 percent of area median income will receive 40 points.

A proposal which elects to set aside a minimum of ten percent of the total tax credit units for households not exceeding 40 percent of the area median income will receive 40 points.

Rents for these units must be set at 30 percent or less of adjusted annual incomes for households at the corresponding income levels to receive the above points. If tax credits are allocated on a building basis, each building must maintain the percentage of targeted units elected above.

2. Extended Use Commitment (80 points maximum)

Although the required affordability period is 30 years, applicants who make a commitment to extend the affordability period to 40 years will receive 80 points.

An owner electing to extend the compliance period for ten years will be restricting the property for 40 years (30-year compliance period and ten-year extended use period). An election made by the applicant to extend the compliance period beyond the required 30 years bars the utilization of Section 42(h)(6)(l) of the Code until the beginning of the last year of the extended compliance period. The applicant will not be able to request SDHDA to find a buyer for the low income portion of the property until sometime after the 39th year of the compliance period.

Applicants claiming points for Extended Use Commitment may not claim points for Tenant Ownership.

3. Local Housing Needs (150 points maximum)

All applicants must submit a complete market analysis addressing the local housing needs that is no more than six months old (See Section VIII.A.1. regarding submission requirements and Exhibit 3). The applicants considered to be facing the highest overall need will receive the highest score. All other applications will be ranked against the highest scoring applicant. Each applicant will receive from 0 to 150 points depending upon identified need. When determining the need, SDHDA may take into consideration including but not limited to the need for additional housing units in the community, the physical condition of the proposed project, the need of SDHDA funding sources to retain the proposed project, retention of existing project based rental subsidies, and the degree of rehabilitation necessary depending on the proposed project activity. All communities with two or more low income housing projects under construction or in the process of rent-up (less than 90 percent occupied but the length of rent-up period will be taken into consideration) may receive zero points in this category.

4. Qualified Census Tracts (50 points maximum)

Projects within Qualified Census Tracts and that contribute to a Concerted Community Revitalization Plan that is documented at the time of application will receive 50 points. Refer to Exhibit 1.

5. Project Characteristics (200 points maximum)

Points will be awarded to proposed projects based on the points as detailed in Exhibit 4. A completed copy of Exhibit 4 must be signed by the applicant and the architect. Characteristics indicated by the applicant and the architect will be verified by SDHDA staff prior to issuance of IRS Form(s) 8609. A maximum of 200 points may be obtained.

6. Concerted Community Revitalization Plan (10 points maximum)

Projects including the use of existing housing as part of a Concerted Community Revitalization Plan that is documented at time of application will receive 10 points.

7. Mixed Income Use (40 points maximum)

Developments which will consist of low income and market-rate units will be eligible for up to 40 points. Points awarded will be based on the ratio of market-rate units to total project units, according to the following scale:

10.0% - 20.0% Market Rate.....10 points

20.1% - 30.0% Market Rate.....20 points

30.1% - 40.0% Market Rate.....30 points

40.1% - 50.0% Market Rate.....40 points

8. Financial Support from Local Sources (20 points maximum)

Proposals containing financing or incentives from a local government, a private party or a foundation that assist in reducing the development costs or enhancing the project feasibility may receive up to 20 points.

9. Applicant Characteristics (40 points maximum)

Projects which include the following will be awarded ten points for each provable characteristic (maximum 40 points):

- a. Participation by an entity with a demonstrated track record of quality experience in development or management of subsidized housing;
- b. Participation by an entity that does not have prior experience but can certify its attendance at housing tax credit development/compliance training and successful completion thereof, if applicable;
- c. Participation by a minority- or woman-owned business enterprise
To be considered a minority- or woman-owned business enterprise, at least 51 percent of the sponsorship must be owned by either a minority individual or a woman.
- d. Owner equity in excess of ten percent of the total development cost, but cannot be in the form of a deferred developer fee; or
- e. Other creative financial partnerships aimed at achieving greater affordability.

Twenty-five points will be deducted from any project with respect to which the applicant or any member of the development team has any of the following characteristics:

- a. Within the past two years (as measured from the issuance date of the Form 8609 or submission of final HOME report to HUD), has made a significant change to a tax credit project without the prior approval of SDHDA; or
- b. Has unresolved compliance issues on other housing tax credit, HOME, or other SDHDA administered projects.

Further, any project with these characteristics shall not be eligible to receive any points for a demonstrated track record of qualify experience. The foregoing shall not limit the right of SDHDA to reject an application pursuant to Section III.E.

10. Tenant Ownership (40 points maximum)

Projects intended for eventual tenant ownership will receive 40 points. Applicants must submit with their application the proposed management plan, including information on homebuyer counseling, calculation of future purchase price, and other information requested by SDHDA to evaluate the feasibility of the development.

Applicants claiming points for Tenant Ownership are not allowed to claim points for Extended Use Commitment.

11. Service Enriched Housing (25 points maximum)

Projects providing verifiable on-site services to the tenants may receive up to 25 points depending upon the extent of the services. The services must be provided long-term. The services may be provided by the owner, the management company, or a third-party entity. The application must include a letter of intent from the service provider detailing the services, the tenants who will receive the services, the method of delivering the services, and the staffing for the service. A letter of need for housing is not adequate to obtain points in this section for the following:

- a. Homeless
- b. Persons with physical disabilities
- c. Persons with mental disabilities
- d. Persons with developmental disabilities
- e. Frail elderly (Assisted Living or Congregate Care Facilities as defined under Definitions)
- f. Families with children

SDHDA and the Department of Human Services (DHS) have entered into an agreement promoting the full integration of citizens with disabilities into individualized housing settings rather than group homes. All housing designed specifically for people with disabilities must receive prior approval from DHS.

Applicants who agree to offer services to these individuals in an integrated housing setting will receive points under this section.

Applicants serving the homeless are required to participate in the Homeless Management Information System (HMIS) through SDHDA.

12. Individuals with Children (10 points maximum)

Projects that will be serving tenant populations of individuals with children and provide written documentation at time of application will receive 10 points.

13. Public Housing Notification (10 points maximum)

A proposal which provides a written commitment to notify local public housing agencies of vacancies and give priority to households on waiting lists of those agencies will receive ten points.

14. Efficient Use of Tax Credits (40 points maximum)

A project will be awarded points according to the largest number of units for the fewest amount of housing tax credits per housing tax credit unit as follows:

| <u>Points</u> | <u>Tax Credits & Federal \$ Per Unit</u> |
|---------------|--|
| 40 | \$ 0 - \$2,499 |
| 35 | \$2,500 - \$2,999 |
| 30 | \$3,000 - \$3,499 |
| 25 | \$3,500 - \$3,999 |
| 20 | \$4,000 - \$4,499 |
| 15 | \$4,500 - \$4,999 |
| 10 | \$5,000 - \$5,499 |
| 5 | \$5,500 - \$5,999 |
| 0 | \$6,000 - above |

15. Highest Percentage of Tax credits Used for Project Costs (50 points maximum)

Projects which provide the highest percentage of the credit dollar amount to be used for project costs other than the cost of intermediaries (“soft costs”) will receive a maximum of 50 points. Soft costs include but are not limited to developers’, attorneys’, consultants’, architects’, engineers’, accountants’ and related professional fees, housing tax credit fees, reserve accounts, permanent loan fees, etc. Builder’s profit will not be included in soft costs for this calculation.

| <u>Points</u> | <u>% of Soft Costs</u> |
|---------------|------------------------|
| 50 | 0.00% - 9.99% |
| 30 | 10.00% - 14.99% |
| 20 | 15.00% - 19.00% |
| 0 | 19.01% + |

16. Project Location (20 points maximum)

Projects located in close proximity of community services will be eligible for up to 20 points. Five points will be awarded for each item. Close proximity will be defined as within six city blocks or a public transportation system available to the tenants within one city block of the project providing access to these services. Community services include but are not limited to:

- Grocery/retail store
- Hospitals/medical clinics
- Schools/senior center (as applicable)
- Special service offices

17. Rural Housing Services (RHS) Projects: (20 points maximum)

Projects involving the preservation or construction of affordable housing through RHS will receive 20 points. Note: Projects for which RHS loans(s) have been or are anticipated to be pre-paid will receive zero points.

B. Readiness to Proceed Criteria.

SDHDA will allow up to 150 additional points to projects which, in its opinion, most clearly demonstrate readiness to proceed. The determination of readiness to proceed will be based on the following factors:

1. Plans and Specifications (25 points maximum)

Applications containing architectural plans/working drawings that are at least 50 percent complete or a physical needs assessment.

2. Site Control (25 points maximum)

Applications containing documentation that the applicant has a recorded warranty deed, a recorded long term lease, or an approval of Transfer of Physical Assets (TPA) from the appropriate HUD, Rural Development, or SDHDA office for existing projects, which is in the name of the applicant.

3. Construction Financing (20 points maximum)

(Executed by Applicant and Lender)

Applications containing documentation of enforceable construction/interim financing commitments for the project as applicable.

4. Permanent Financing (20 points maximum)

(Executed by Applicant and Lender)

Applications containing documentation of enforceable permanent financing commitments must have a fixed rate and a term of at least 15 years and disclose all conditions. Generally, an enforceable financing commitment is a written approval of a loan or grant from a lender which is subject only to conditions of which are within the applicant's control (other than the award of other funding). The loan commitment must contain a representation and acknowledgement from the lender that such lender has reviewed the HTC application submitted by the

applicant to SDHDA in support of the HTC funds for the project to which such commitment relates and that such lender acknowledges that the project will be subject to rent restrictions, tenant income restrictions, and other special use restrictions agreed to by the applicant – 20 points.

Applications for which permanent financing includes documentation of an application submission for financing from other state or Federal housing programs or Federal Home Loan Bank for which a commitment has not yet been received – 10 points.

**5. Equity Commitment (20 points maximum)
(Executed by Applicant and Equity Investor)**

Applications containing documentation of an equity commitment disclosing all conditions. The equity commitment must contain a representation and acknowledgement from the equity investor that such investor has reviewed the application submitted by the applicant to SDHDA in support of the credits for the project to which such commitment relates and that such investor acknowledges that the project will be subject to rent restrictions, tenant income restrictions, and other special use restrictions agreed to by the applicant.

6. Utilities (i.e. water, sewer, electric, natural gas) (20 points maximum)

Applications containing documentation from utility providers stating utilities are currently at the project site and have the capacity to support the proposed project.

7. Zoning (10 points maximum)

Applications containing documentation that the project site is properly zoned for its proposed use.

8. Platting (10 points maximum)

Applications containing documentation that the final plat of the land has been recorded.

VIII. SUBMISSION REQUIREMENTS

A. Application Requirements. Applications must be submitted on the SDHDA HOME/Housing Tax Credit Application Form. If applying for funding under both the HOME and Housing Tax Credit programs, an original and a copy of the complete application must be submitted. SDHDA may reject applications with incomplete or incorrect information or inadequate preliminary plans.

Applications for additional tax credits must also consist of a complete application with revised project information and the following submission items, as necessary to reflect all changes in the project.

The following items must accompany the application:

1. A comprehensive market study of the housing needs of low-income individuals in the area to be served by the project. The market study must have been completed within six months of submission by a market analyst who is a disinterested party, has experience with multifamily rental housing and is approved by SDHDA. A South Dakota licensed appraiser who is currently MAI certified and meets the above criteria may also complete the market study. The minimum includable items to be addressed in the market study are listed in Exhibit 2. (A market study is not required for an application for additional tax credits)
2. A project narrative outlining the development characteristics (tenants being served, amenities provided, financing in place, etc.). The narrative is intended as a summary of the proposed project to assist SDHDA in reviewing the information in the application and exhibits.
3. Letter from the chief executive officer of the local governing body, in the format prescribed in Exhibit 3, evidencing approval from such body. Evidence of local approval must be in the form of meeting minutes or resolutions of the governing body and must include certification of the need reflected in the market study. If the local charter expressly gives the chief executive officer the power to approve a project and does not require approval of the governing body, a certified copy of such charter provision must be included with the letter of approval from the chief executive officer. The letter of approval must identify the number of units approved, the type of units approved and the exact location of the proposed development.

All developers are encouraged to contact the city in which they intend to develop housing tax credit properties early in the development process to determine whether the city has adopted procedures and submission dates for approving such projects.

4. Copy of utility allowance calculation and supporting documentation from the local Public Housing Authority or utility provider.
5. Pro forma for the extended use period, using the normal yearly expected vacancy rate as projected through the analysis. The pro formas submitted must reflect a debt coverage ratio of not less than 1.15 in the first year that full expenses are in effect (i.e., after tax abatements have expired) and annually thereafter for the first 15 years or the term of the first mortgage financing, whichever is greater. The project must maintain no less than a .95 debt coverage ratio for the entire extended use period. Compensating factors such as developer's experience, types of financing utilized and financial strength of the applicant/owner may vary this requirement. Furthermore, the application must reflect that rental income, any subsidies and reserve funds are sufficient to cover the property's debt and operating expenses over the period of low-income use period. Annually, income must be trended at two percent, expenses and replacement reserves must be trended at

three percent and vacancy must be projected at seven percent. A higher vacancy rate may initially be used for an acquisition/rehabilitation project if the project is currently sustaining higher vacancy and it is not reasonable to expect the project to achieve a seven percent vacancy within the first year.

6. Calculation and supporting documentation of all annual development expenses evidencing how the applicant arrived at the submitted amounts (e.g., calculation of real estate taxes from county assessor, insurance quotes). Applications requesting acquisition/rehabilitation or just rehabilitation tax credits may meet this requirement with the submission of historical financial statements.
7. Applicant information, including but not limited to, the applicants past experience with housing concerns and evidence of capacity to perform, based on other federal, state, and local programs and the ability to carry out the activities and requirements associated with this application.
8. Site control, which may be evidenced by any of the following in the applicant's name:
 - a. purchase agreement or option to purchase, signed by both the buyer and seller;
 - b. warranty deed or title;
 - c. long-term lease equal to or greater than the term of affordability; or
 - d. contract for deed.

Prior to credit allocation, the applicant must provide an attorney's opinion that the applicant has ownership of the property as required and in accordance with Code Section 42.

Applicants are cautioned that reservation of tax credits are site specific, therefore any changes to site may require a reevaluation of the application and reconsideration by the Board.

9. Drawing of proposed development site plan showing the general build-up of the site including the location of all proposed buildings, streets, parking areas, service areas, playgrounds, and any other significant details of the site.
10. Typical floor plan and dimensional plan for each typical living unit.
11. Written evidence that the project site is properly zoned at the time of application. Documentation that reflects the current status of the project's plat. These items may not be necessary for acquisition and/or rehabilitation applications.
12. Certification from the applicant that the local Public Housing Authority (PHA) has been notified of the proposed project in their service area. The certification must also give priority to households on the PHA waiting list in order to obtain points under Section VII.A.13.

13. If the applicant is a nonprofit, a description of the organization and its activities and completion of the Nonprofit Eligibility Questionnaire, Exhibit 5. The Nonprofit Eligibility Questionnaire must be completed to compete for funds in the Nonprofit Set-Aside.
14. All applications submitted must be signed by at least one general partner involved with the project.
15. Local area map indicating other assisted housing and proximity to services (hospitals, schools, grocery stores, and special-services offices), etc. Services must be indicated on the map to obtain points under Section VII.A.16.
16. Completed Exhibit 4 (Project Characteristics), signed by the applicant and the architect. The Exhibit 4 must be completed to obtain points under Section VII.A.5.
17. To obtain points under Section VII.A.8, written evidence of financial and local support must be provided.
18. To obtain points under Section VII.A.9, written evidence of applicant characteristics must be provided.
19. To obtain points under Section VII.A.11, a letter of intent from the service provider detailing the services that will be available must be provided. Homebuyer counseling services for a lease-purchase project will not be considered eligible for points under this category.
20. Letter of intent evidencing preliminary arrangements for construction, interim, and permanent financing. Interim financing (bridge loan) fees will not be allowable project costs if financing is provided by an entity having an identity of interest with the developer, builder, syndicator, or applicant. Only interest costs at or below market rate will be allowed. To obtain points under Section VII.B. (3,4,5) a letter of commitment (not intent), signed by both parties must be provided.
21. If the proposed permanent financing has repayment based on the availability of development cash flow, applicant must submit a letter from a third party tax attorney or accountant addressing validity of the loan and ability of the owner to meet repayment terms of the loan.
22. Attorney's opinion stating that to the best of his or her knowledge, the applicant and all members of the development team (See Exhibit 1 of the HOME/Housing Tax Credit Application Form) are in good standing as described in Section III.E.
23. If the applicant has applied for funding from USDA Rural Housing Services submit a copy of the letter from the USDA Rural Development State Director inviting the applicant to submit a complete application.

24. If the applicant is proposing rehabilitation, or an acquisition and rehabilitation, of an existing property, the following additional items:
 - a. Detailed description of the rehabilitation to be completed for the exterior of the building and for the interior of each apartment unit and the corresponding cost of such rehabilitation. The description of the rehabilitation must be detailed as requested or the application may not be selected for an award of tax credits. In addition, if there are large variances between the original application and the appraisal and physical needs assessment submitted for reservation of tax credits, the award of tax credits may be withdrawn.
 - b. Three years of historical financial information. If the proposed transaction is an arms-length transaction the applicant must submit the last three years' income statement and balance sheet. If the proposed transaction is not an arms-length transaction, the applicant must submit three years' audited financial statements. SDHDA reserves the right to request additional years of financials or supporting documentation if necessary.
 - c. Current (within 30 days of submission) tenant rent roll listing tenants, addresses, rent paid, subsidies received, etc.
 - d. Properties with preexisting subsidy (any building substantially assisted, financed, or operated under the HUD Multifamily programs, SDHDA, or USDA Rural Development Program) must submit documentation to SDHDA of the following:
 1. Balance of mortgage amount to be assumed or prepaid
 2. Copy of current project based rental assistance contract
 - e. Attorney's Opinion stating that the project is eligible to receive acquisition tax credits as referenced in Section 42 (d) (2) of the Code.
 - f. If the applicant is claiming project with Historic Character, documentation must be provided that applicable buildings within a project qualify under the National Historic Preservation Act (16 U.S.C 470).
25. To obtain points under Section VII.A.4., applicant must provide a copy of the Concerted Community Revitalization Plan and evidence that the housing is or will be located within the qualified census tract.
26. To obtain points under Section VII.A.6., applicant must provide a copy of the Concerted Community Revitalization Plan and evidence that the existing housing is a part of such plan.
27. To obtain points under Section VII.A.10., applicant must provide a copy of the proposed management plan including information on homebuyer counseling, calculation of future purchase price, and other information requested by SDHDA to evaluate the feasibility of the development.
28. To obtain points under Section VII.A.12., a written statement by the applicant, stating applicant's intention to serve individuals with children must be submitted.

29. Required Application Fee. Refer to Section IX.A. This fee is non-refundable.
30. Any other information requested by SDHDA.

B. Reservation Requirements. Within 60 days of notification of reservation of housing tax credits, applicant must provide SDHDA with satisfactory evidence of the following:

1. Signed documentation evidencing construction, interim, and permanent financing arrangements.
2. Pro-forma provided to the Applicant by SDHDA for the period of extended use signed by the applicant and lending institution to confirm status at reservation.
3. Required Reservation Fee. Refer to Section IX.B. This fee is non-refundable.
4. Information on the ownership entity, including an executed copy of the partnership agreement or articles of incorporation, and a copy of the certificate of registration from the Secretary of State in the State of South Dakota.
5. Affidavit executed by the appropriate party or parties, as authorized in the ownership entity's governing documents, stating that under penalties of perjury all facts and statements contained in all documents and exhibits submitted are true to the best of their knowledge.
6. Description of any governmental assistance or rental assistance. This includes copies of any contracts or agreements executed or any applications made for rental assistance grants for the project.
7. Executed Owner's Election Statement for Establishing Effective Date of Gross Rent Floor.
8. Final architectural plans and specifications stamped by the project Architect and Engineer.
9. Executed Owner's and Architect's Certification certifying that the development incorporates the design characteristics originally detailed in the application and that the project meets the Fair Housing and Section 504 Accessibility requirements.
10. If the project involves acquisition and rehabilitation or Re-construction of an existing property, the following documents must be submitted:
 - a. An appraisal meeting Uniform Standards of Professional Appraisal Practice (USPAP) completed by an independent, South Dakota certified appraiser and evidencing the value of the property as is and evidencing the value of the property upon completion.
 - b. A physical needs assessment.

c. A complete rehabilitation breakdown by each building and each individual unit.

SDHDA must approve the appraiser and inspector. (All appraisers must be registered with the South Dakota Department of Revenue and Regulation. Registration information can be found at <http://www.state.sd.us/drr2/reg/appraisers/complain-rosters.htm>. All costs for appraisal and inspection will be paid by the applicant.

11. Copy of the proposed management plan for the proposed development including a copy of the tenant lease to be utilized for the project. If the project is a lease-purchase, the management plan must include counseling programs for the homebuyers. All buildings within the project must be individually surveyed and platted and must have a physical address.
12. Any other information requested by SDHDA.

C. Carryover Requirements. In addition to meeting requirements of federal law, the owner must provide, no later than November 15 of the allocation year (except as noted below), evidence satisfactory to SDHDA of the following (if not already submitted as part of reservation requirements):

1. Attorney's opinion indicating that the applicant is the owner of the property as required by and in compliance with Code Section 42.
2. Copy of the owners and lenders title commitment or a copy of the owner's recorded warranty deed.
3. If the project is an acquisition of a USDA Rural Development or HUD property, a letter from USDA or HUD must be received documenting its approval of the transfer of property ownership, the rental assistance contract, and the outstanding debt, if applicable.
4. Address of each building for which tax credits are issued.
5. Certified line item expenditures of MORE than ten percent of the total project costs by the owner. The cost certification must be submitted on approved SDHDA forms.
6. Audited line item expenditures of MORE than ten percent of the total project costs by an independent CPA with a statement of non-affiliation with the developer and owner. If the developer's fee is included in the carryover basis, the developer must be able to document to their CPA that the amount of the fee included has been earned, it has been paid, and it cannot exceed 20 percent of the carryover basis amount. Cost certification must be submitted on approved SDHDA forms.

7. Written certification from an independent CPA, of the determined “reasonably expected basis” regarding the federal tax credit program eligibility requirements on which the reservation is given:
 - a. Eligible Basis (per building)
 - b. Qualified Basis (per building)
 - c. Applicable Fraction
 - d. Credit Amount Reserved for Project
 - e. Credit Percentage
 - f. Qualified Rents by Unit Size
8. Written certification from the owner regarding the following federal tax credit program eligibility requirements:
 - a. Date building is expected to be placed in service
 - b. Intent to reserve applicable percentage of units for the required compliance period
 - c. Intent to charge rents of no more than those allowable under the Code and IRS Revenue Procedures 94-57
9. If the development was funded under USDA Rural Development Rural Rental Housing Program, the applicant must submit a completed copy of USDA Form 3560-51 “Multiple Family Housing Obligation-Fund Analysis.”
10. Copy of the executed syndication agreement.
11. Any other information requested by SDHDA.

A project which receives a reservation of tax credits after July 31 of a calendar year will have up to six months, from the date the reservation was made, to meet the requirements of the ten percent test. To meet the ten percent test requirements, the project must expend an amount equal to at least ten percent of the reasonably expected basis in the project within six months of receiving the reservation.

D. Placed In Service. The following documents are required, no later than 90 days after the completion of 100 percent of the HTC set-aside units in the project, to confirm the placed-in-service date and to receive the final allocation of tax credits. Within 30 days of filing the initial tax return with the IRS, a copy of the completed IRS Form(s) 8609 must be submitted to SDHDA’s Asset Management & Compliance division. Failure to return the completed form to SDHDA within the required timeframe is a form of noncompliance that will be reported by SDHDA to the IRS.

1. Executed Declaration of Land Use Restrictive Covenants, which has been recorded with the Register of Deeds in the county in which the project is located. (This document will be prepared and mailed to the applicant after the applicant/owner has received a reservation of tax credits and taken ownership of the property).

2. Certificate of Occupancy issued by the appropriate government authority or temporary Certificate of Occupancy, if development is not totally completed.
3. Address of each building for which tax credits are issued.
4. Certified line item expenditures of the total project costs by the owner. Final cost certification must be submitted on approved SDHDA forms.
5. Audited line item expenditures of the total project costs by an independent CPA with a statement of non-affiliation with the developer and applicant. Final cost certification must be submitted on approved SDHDA forms.
6. For rehabilitation projects, a final listing of rehabilitation completed by each unit and building must be submitted.
7. Owner's certification evidencing final amount of permanent financing and full amount of proceeds received from the syndication of tax credits.
8. Executed Owner's and Architect's Certification certifying that the development incorporates the design characteristics originally detailed in the application and that the project meets the Fair Housing and 504 Accessibility requirements.
9. Documentation evidencing satisfactory completion of a housing tax credit compliance training preferably completed by the on-site manager or the property manager.
10. Documentation evidencing the applicant's attendance at the Crime Free Multi-Housing Program administered through the South Dakota Law Enforcement Officers Standards and Training Commission.
11. Inspection of the development by SDHDA's Coordinator of Construction Plans and Physical Reviews must be made prior to issuance of the 8609. Applicant must notify SDHDA prior to the contractor's scheduled final inspection of the development.
12. The owner must obtain and provide to SDHDA, in accordance with the requirements of the Declaration of Land Use Restrictive Covenants agreement, the consent of any present or prior recorded lien holder on the development. The lien holder must acknowledge and consent to the restrictions filed on the development as covenants that run with the land. Such consent is a condition precedent to the issuance of Form 8609 and must be evidenced by copy of a title insurance policy.
13. Tenant listing for units occupied to date. The listing must include the tenant's name, unit occupied, rent charged, initial occupancy dates, and income levels.

14. Copy of most recent and approved Housing Assistance Payment contract or USDA Rural Development budget outlining the rents and utility allowances.
15. Any other information requested by SDHDA.
16. Required Allocation Fee. Refer to Section IX.C. This fee is non-refundable.

IX. FEES/FINES

The following fees are non-refundable.

- A. Application/Underwriting.** An application/underwriting fee of \$750 is due with an application for reservation, or any request for SDHDA underwriting, including projects financed with bonds not issued by SDHDA.
- B. Reservation.** A reservation fee of three percent (3%) of the annual credit amount reserved is due within 60 days of notification from SDHDA of reservation of tax credits.
- C. Allocation.** An allocation fee of seven percent (7%) of the annual housing tax credit allocation amount is payable at the time of final allocation. For those housing tax credit projects financed with bonds not issued by SDHDA, an allocation fee of ten percent of the annual credit allocation is payable at the time of final allocation.
- D. Monitoring.** Annual fees of \$50 per development and \$15 per low-income unit, including all projects financed with bonds, are payable each year throughout the entire extended use period. Annual fees will be imposed after the first full year in service, which is measured from the month the last building in the project is placed in service. The Housing Tax Credit Compliance Manual is available from SDHDA.
- E. Fines.** A fine of \$250 will be imposed on the third late monthly status report and on all subsequent late monthly status reports per Section III.K. Fines must be paid before IRS Form(s) 8609 will be issued.

X. DEFINITIONS

- A. Area Median Income.** The income determined by HUD on which program limits are based.
- B. Assisted Living Facility.** Housing units that offer assistance with activities of daily living, including eating, bathing, dressing, and personal hygiene; three meals per day, every day of the week; supervision of self-administration of medication; laundry service; housekeeping; 24-hour staffing; and activities. Transportation to and from doctor's appointments and personal errands, counseling services, and companion services are optional.

Under the Code, the cost of services that are required as a condition of occupancy must be included in gross rent. For this reason the cost of the meals and other services must be considered optional and must be provided for in an agreement separate from the lease. A practical alternative must exist for tenants to obtain meals other than from the dining facility.

Developments in which continual or frequent nursing, medical, or psychiatric services are provided do not qualify as residential rental property for purpose of Sections 142(d) and 145(d) of the Code.

- C. Community Service Facility.** Any facility designed to serve primarily individuals whose income is 60 percent or less of area median income.
- D. Concerted Community Revitalization Plan.** Locally approved revitalization plan targeting specified areas of the community for housing and economic development through the rehabilitation of existing and construction of new housing. Local housing needs and consolidated housing plans do not qualify as Concerted Community Revitalization Plans.
- E. Congregate Care Facility.** Housing units that provide a semi-independent living environment offering residential accommodations, central dining facilities (where at least one meal a day is provided seven days a week), related facilities, and supporting staff and services to persons of at least 62 years of age or with disabilities.
Under the Code, the cost of services that are required as a condition of occupancy must be included in gross rent. For this reason the cost of the meals and other services must be considered optional and must be provided for in an agreement separate from the lease. A practical alternative must exist for tenants to obtain meals other than from the dining facility.
- F. Disinvestment.** Withdrawal of capital that otherwise could have been utilized to sustain the viability of a project.
- G. Extended Use Period.** Minimum term of 15 years after the close of the 15-year compliance period (or a total of 30 years) or longer if elected by the owner, during which time restrictive covenants are recorded against the property maintaining its low-income use and other requirements as mandated by the program and those committed to by the owner.
- H. Gross Rent Floor.** A provision that protects a property from having its maximum rents reduced to a level below the maximum rent level that was initially established for the property under the tax credit program. The initial maximum rent levels are those that are in effect when either (1) the credit allocation is made or (2) the building is placed in service and ready for use. The selection is made by the owner.
- I. Fair Market Rent.** Rent determined by HUD to be the cost of modest, non-luxury rental units in a specific market area.

- J. Historic Character.** Any project consisting of one or more buildings that qualify under the National Historic Preservation Act (16 U.S.C 470).
- K. Housing for Older Persons.** Housing intended and operated for occupancy by persons age 62 and older per 24 CFR Section 100.303 or age 55 and older per 24 CFR Section 100.304.
- L. Lease/Purchase Project.** A lease-to-own housing option. See definition of Tenant Ownership Project.
- M. Qualified Census Tract.** A census tract in which either 50 percent or more of the households have an income of less than 60 percent of the area median gross income for such year or there is a poverty rate of at least 25 percent.
- N. Reconstruction Project:** A project that replaces an existing building's floor plan with an overall new floor plan for residential living units or that replaces an existing building's residential living unit plans with new residential living unit plans.
- O. Service Enriched Housing.** Projects providing affordable rental housing (permanent or transitional) that include services and assistance that are available to residents upon request. The services and assistance can be provided directly by the project or through collaboration with service organizations but must be tailored to individual residents and managed by the property. Services and assistance are not a requirement for tenancy but there must be a mechanism for immediate support and assistance when requested by any resident.
- P. Single Family Project.** Project consisting of individual single family dwellings or a project with one or more buildings containing four or less units per building.
- Q. Small Project.** Project of 16 units or less.
- R. Tenant Ownership Project.** A housing option designed to bring home ownership within reach of low- and very low-income households while assisting local governments in addressing the need for more affordable homeownership. Residents must assume most of the property maintenance responsibilities, although a reserve fund will be established to cover major expenses. The residents sign a lease and a letter of understanding describing their opportunity to purchase the home upon expiration of the tax credit minimum rental period (15 years).
- S. Townhouse Project.** A multi-family housing project where each unit has no more than two common walls.

Exhibit 1
Qualified Census Tracts and
Difficult Development Areas

IRS Section 42(D) (5) (C) Qualified Census Tracts:

Reference: Department of Housing and Urban Development Notice
[Docket No. FR-4799 N 01 Effective: December 31, 2002.]

Metropolitan Areas:

| | |
|-------------|---------------|
| Rapid City | Tract 0103.00 |
| Sioux Falls | Tract 0007.00 |

Nonmetropolitan Areas

| | |
|--------------------|--|
| Bennett County | Tracts 9406.00, 9408.00, 9410.00 and 9411.00 |
| Buffalo County | Tract 9401.00 |
| Charles Mix County | Tracts 9702.00 and 9703.00 |
| Clay County | Tract 9656.00 |
| Corson County | Tract 9405.00, 9406.00, 9407.00, 9408.00 and 9409.00 |
| Dewey County | Tract 9409.00, 9413.00, 9414.00, 9415.00 and 9416.00 |
| Hyde County | Tract 9401.00 |
| Jackson County | Tract 9401.00 and 9402.00 |
| Lyman County | Tract 9401.00 |
| Marshall County | Tract 9401.00 |
| Mellette County | Tract 9403.00 |
| Roberts County | Tract 9405.00 and 9406.00 |
| Shannon County | Tract 9403.00, 9404.00, 9405.00, 9406.00 and 9407.00 |
| Todd County | Tract 9401.00 and 9402.00 |
| Ziebach County | Tract 9411.00, 9412.00, 9414.00 and 9415.00 |

IRS Section 42(D) (5) (C) Difficult Development Areas:

Reference: Department of Housing and Urban Development Notice
[Docket No. FR-4799-N-01]

There are no Difficult Development Areas in South Dakota at this time.

**THIS EXHIBIT IS SUBJECT TO CHANGE BASED ON UPDATES FROM THE
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT**

Exhibit 2

Market Study Requirements for the Housing Tax Credit Program

In order to be accepted with an application, a complete comprehensive market study of the housing needs of low-income individuals in the area to be served by the project must be submitted. The market study must have been completed within six months of submission by a market analyst who is a disinterested party, has experience with multifamily rental housing, and is approved by SDHDA. A South Dakota licensed appraiser who is currently MAI certified and who meets the listed criteria, may also complete the market study. The market study must address in depth and include the following:

1. Review of proposed site including color photos of the site and adjoining property; definition of the primary and secondary market areas including a map that clearly marks the areas and an explanation of the basis for the boundaries; description of site characteristics including size, shape and general topography; and evaluation of the accessibility and visibility of the site.
2. Review of proposed development including the number of units by number of bedrooms and bathrooms, income levels to be served, rent to be charged, calculated utility allowances and amenities to be provided.
3. Review of existing community services and their proximity to the proposed development including a site map of such services.
4. Review and listing of existing multifamily developments in the market areas categorized by affordable housing (Section 8, HOME and Rural Development), housing tax credit and market rate units. The information must include the type of housing, location, number of bedrooms, number of bathrooms, size of units, condition of buildings, vacancy rates, waiting lists, amenities, utility allowances (whether included in rent or not), and rental rates.
5. Review of the total number of income eligible* individuals in the market area (include breakdown for households (both renters and owners) for the next five-year period, at 50 percent and 60 percent of area median income) and projections of the same.
6. Review of projected new multifamily developments (affordable housing, housing tax credit and market rate) including number and type of building permits issued in the past three years.
7. Review of current population characteristics (such as total population, income levels, age breakdown and migration trends) and projection, for the next five-year period, of future changes to the population and its characteristics.

8. Review of the type of employment opportunities and entry-level wages including economic changes proposed that could potentially affect the number of jobs or wages.
9. Review of existing and projected renter- and owner-occupied households, including the total number of households, average number of persons per household, and number of households that are rent burdened (tenants paying more than 30 percent of their income for housing).
10. Review of existing housing conditions and projected rental housing demands, including the breakdown of the number, size and rent level of units necessary to fill the demands of the community.
11. Review of meeting/correspondence with the local Public Housing Authority highlighting the utilization of Section 8 vouchers and the affordable rental housing in the corresponding effective market area.
12. Review of meeting correspondence with local planners, housing and community development officials and market participants to evaluate the local perception of the need for additional housing.
13. Executive Summary with a precise statement of key conclusions reached by the analyst. The statement must include the analyst's opinion of (i) market feasibility, (ii) the prospect for long-term performance of the property given housing and demographic trends and economic factors, (iii) recommended modifications to the proposed project, (iv) market related strengths and weaknesses, (v) positive and negative attributes and issues that will affect the property's lease up and performance, and (vi) the impact the subject property will have on the existing multifamily developments.

* Income eligible tenants are defined as those tenants whose incomes are at or below the percent of median income option chosen by the applicant.

The following issues must be considered for each potential market before the development of additional units is pursued:

1. Whether the community experienced growth in recent years and is projected to continue to grow.
2. Whether there has been any significant changes in the economic arena for the area, such as major employers leaving or moving into the area or are expected to leave or move in. Note that the definition of "major" will vary by community.
3. A determination as to whether vacancies that may have existed prior to the population growth have been absorbed, or whether there are vacancies in the market area now. If there are the vacant units, they need to be evaluated to determine if they are obsolete, have deferred maintenance, have deep rental subsidies, or qualify for Section 8 Vouchers (if available).

4. Determine if the need is for housing for families, young professionals, retirees, or the elderly, and what the most suitable housing would be for the identified population; such as whether there is a need for single family homes, townhouse or condominium type housing units with lower maintenance requirements, independent apartments, congregate housing, or assisted living units. Also, determine if there are existing vacant units or structures in the community or region that could be rehabilitated or moved in to address the demand for housing in a more affordable manner than new construction.

5. A determination must be made as to whether there is a need for market rate housing or housing targeted to lower income households.

Exhibit 3

Local Governing Body Approval

Format of letter to be submitted evidencing local approval-
Must be submitted by chief executive officer on local governing body letterhead

I, _____, [Insert title of CEO, e.g., Mayor or Tribal Chairperson] of _____,
am writing on behalf of the _____ [insert name of local governing body, such as
Sioux Falls City Council or Cheyenne River Sioux Tribe] in support of the following proposed development:

_____ (Development Name)

_____ (Street Address)

_____ (Number of Units)

The development will be [insert newly constructed or existing units] targeted to [insert family or elderly].

For multi-family rental projects, the market study provided by the applicant which was undertaken by _____ and completed on _____ has been reviewed by this governing body and is in concurrence with the need identified therein.

[Attached are the meeting minutes dated _____ evidencing approval from the local governing body] or [The [insert title of CEO] has the express authority to approve the proposed development under the local charter, a certified copy of which is attached.].

Name

Title

Signature

Date

EXHIBIT 4 PROJECT CHARACTERISTICS

Applicant is only eligible to receive up to 200 points.

Indicate if the project will include each characteristic by placing an X in the box to the left of each applicable line item. NOTE: Points only applicable for the project; no points are allowed for characteristics associated with previous phases.

Minimum standards apply to all new construction projects; however, rehabilitation and Reconstruction projects should also strive to meet these minimum standards.

| | | |
|---|--------------------------|---|
| Existing Rental Project: | | |
| | 75 points | Existing rental projects and/or existing buildings converted to a rental project. |
| Rental Project With Historic Character: | | |
| | 50 points | Rental project consisting of one or more buildings that qualify under the National Historic Preservation Act. |
| Homeownership Project: | | |
| | 20 points | Homeownership project utilizing single family dwelling, townhouse, or condominium units. |
| New Construction Rental Project (Maximum 10 points): | | |
| | 10 points | Family project with buildings containing no more than eight units each. |
| | 5 points | Independent Housing for Older Persons (age 62 and older) project having more than 16 units, but having an elevator. |
| | 10 points | Assisted Living Facility project having 15 or less units. |
| | 10 points | Congregate Care Facility project having an elevator. |
| Parking: | | |
| X | Minimum Standards | At a minimum, the parking lot will be engineered asphalt, having concrete curb and gutter where the wheels come to a stop, when parked. All parking will be located on site, having a minimum of one and one-half parking spaces for each one or two bedroom units, and a minimum of two parking spaces for each three or more bedroom unit. In the event the city requirement is more, that requirement must be followed. The number of handicap designated parking spaces must meet city code. A garage may count as a parking space. |
| | 25 points | Off-street concrete surfaced parking lots, including driveways. |
| Sidewalks: | | |
| X | Minimum Standards | A concrete sidewalk will be provided from each entrance door to a public way. Where possible combine sidewalks. In the event the city requires additional sidewalks, that requirement must be followed. |

| Exterior Construction (Maximum 30 points): | | |
|---|--------------------------|--|
| | 30 points | Entire exterior of the building is constructed of brick and/or stucco. |
| | 10 points | Or if at least 25 percent of the exterior of the building is constructed of brick and/or stucco. |
| | 15 points | Exterior of the building covered with permanent low maintenance siding, excluding vinyl. |
| Insulation: | | |
| X | Minimum Standards | Exterior wall construction will be a minimum of 2" x 6" with R-19 fiberglass insulation, and the ceiling of not less than R-36 fiberglass insulation. |
| Windows: | | |
| | 15 points | Window constructed with a permanent exterior finish and Low-E insulated glass. Aluminum or steel framed windows will receive no points. |
| Roofing: | | |
| | 15 points | A shingled roof constructed with a minimum of a 235 lb. shingle or a single ply 60 mil rubber roof system for flat roofs or a metal roof with a minimum 26 gauge steel thickness with 70 percent fluoropolymer coating. Shingles less than 235 lb. and built-up roof systems will receive no points. |
| Floor Covering: | | |
| X | Minimum Standards | Floor covering will consist of carpeting tile and/or sheet vinyl. Carpeting will have a minimum face weight of 28 oz. Vinyl Composition Tile shall be commercial grade, 12" x 12", 1/8" thick and only be allowed on concrete floors, while sheet vinyl will have a wear surface of 15 mils or greater and have a 10 year manufacturer's warranty. |
| Exterior Entrance Doors: | | |
| X | Minimum Standards | The exterior doors will be insulated metal with glass or a 180-degree peephole and will include a separate dead bolt with one-inch throw. |
| | 35 points | Family project with entrance doors accessible directly from the outside or designed with a foyer and equipped with a security system. (Not available to a Single Family Project) |
| Interior Entrance Doors: | | |
| X | Minimum Standards | The unit entrance door will be designed as required by the IBC. The door will be equipped with dead bolt with one-inch throw and 180-degree peephole. |
| Unit Interior Doors: | | |
| | 10 points | Solid core doors with metal door jambs (i.e. bedroom, bathroom and closet). |
| Community Room: | | |
| | 35 points | Projects that have a community room (minimum of 15 square feet per occupant, assuming one and one-half person occupancy per unit, in addition to the square footage necessary for the kitchen area) including a fully functional kitchen. |

| | | |
|-------------------------------------|--------------------------|---|
| Main Entrance Area: | | |
| X | Minimum Standards | Service Enriched Housing projects (except families with children) must be equipped with an automatic door. |
| | 10 points | If applicable, the main entrance area will be designed with a foyer and equipped with a security system to gain access to the common areas. |
| Laundry (Maximum 10 points): | | |
| X | Minimum Standards | A common laundry room must be located within each building of a project and contain a fire window within or near the door. Projects with single family dwellings, townhouses, or apartments in buildings without common laundry space must provide washer and dryer hook-ups for each unit. All clothes washers must be ENERGY STAR qualified. |
| | 5 points | A common laundry room per each building. |
| | 10 points | A washer and dryer provided in each unit. |
| Window Covering: | | |
| X | Minimum Standards | Window coverings will be provided. A window shade is not considered a window covering. |
| Appliances: | | |
| X | Minimum Standards | A minimum of 14 cu. ft. frost free refrigerator for a 0 or 1 bedroom unit. A minimum of 18 cu. ft. frost free refrigerator for a 2 bedroom or larger unit. |
| X | Minimum Standards | All appliances including refrigerators, freezers, clothes washers, dishwashers, ceiling fans, computers, and exit signs provided for by the project must be ENERGY STAR qualified. Please refer to www.energystar.gov for available products. |
| Special Features: | | |
| X | Minimum Standards | For multifamily rental projects, one playground area for 16 – 47 units and two playground areas for 48 or more units. The playground area must be equipped with playground equipment and bench. |
| X | Minimum Standards | For projects with 30 or more units that must comply with Section 504 of the Rehabilitation Act of 1973, a roll-in shower with a seat must be installed in at least 50 percent of the units accessible to individuals with mobility impairments (but at a minimum, in at least one unit). |
| | 5 points | A building designed with a drain tile system. |
| | 35 points | Single Family Project that includes individual exterior storage units (garage or minimum of an 8' foot x 12' storage unit). |
| Green Features: | | |
| | 20 points | Mark incorporated features: <input type="checkbox"/> Low VOC paints, stains, finishes (3 points) <input type="checkbox"/> Low VOC adhesives, sealants (2 points) <input type="checkbox"/> Formaldehyde-free or sealed shelves, cabinets, countertops (3 points) <input type="checkbox"/> Formaldehyde-free insulation (2 points) <input type="checkbox"/> Low VOC carpet (3 points) <input type="checkbox"/> Low flow faucets, showerheads, toilets/urinals (5 points) <input type="checkbox"/> Automatic rain sensor lawn sprinkler system (2 points) |

| | | |
|-------------------------------------|--------------------------|---|
| Unit Features: | | |
| X | Minimum Standards | Minimum one-half bath per floor for multi-story townhouse units with 2 or more bedrooms. |
| X | Minimum Standards | Bathroom ventilation fans must be on the same switch as the bath light. |
| Heating (Maximum 20 points): | | |
| | NOTE | No electric baseboard heat systems allowed for new construction projects. |
| X | Minimum Standards | Electric wall mount/cove heat. |
| | 20 points | Forced air (minimum 90 percent efficient) or hot water system. |
| Air Conditioning: | | |
| X | Minimum Standards | All units must have Energy STAR through wall or central air conditioning. Variances may be allowed for rehabilitation projects. |
| | 25 points | Projects with central air conditioning. |
| Signage: | | |
| X | Minimum Standards | The project must have permanent signage installed with the Equal Housing Opportunity logo and identification of the developer and South Dakota Housing Development Authority. This requirement may be waived by SDHDA for Single Family Projects. |
| | | |
| | | Total Points |

I certify that the above indicated characteristics will be incorporated into the final working drawings and that they must be provided prior to occupancy of the project.

I certify that the housing will meet the accessibility requirements of 24 CFR Part 8, which implements Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794) and covered multifamily dwellings, as defined at 24 CFR Part 100.201, must also meet the design and construction requirements at 24 CFR Part 100.205, which implement the Fair Housing Act (42 U.S.C. 3601-3619).

Applicant

Date

Architect

Date

Exhibit 5 Nonprofit Eligibility Questionnaire

Part III, Section C, of this Plan and Section §42 of the Internal Revenue Code, as amended (the "Code") set-asides tax credits for participation of a nonprofit organization in the development of qualified low-income housing. The following questionnaire must be completed in order to qualify for the set-aside.

A. General Information.

Name of Project: _____

Name of Applicant: _____

Name of Nonprofit Entity: _____

Principal Place of Business of Nonprofit Entity: _____

_____ 501 (c) (3)

_____ 501 (c) (4)

_____ Exempt from taxation under 501 (a)

1. Date of legal formation of Nonprofit: _____

Evidenced by the following documentation (include Articles of Incorporation): _____

2. Date of IRS 501(c)(3) or 501(c)(4) determination letter: _____

Copy attached _____ Yes _____ No If no, why: _____

(Note: If the information requested in a. and b. above are not yet available because the Nonprofit is not yet formed, such information must be submitted prior to an allocation of tax credits.)

3. Expected life (in years) of Nonprofit: _____

Charitable Purposes (must include provision of low-income housing): _____

4. Is the Nonprofit assured of owning an interest in the Project (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in §42(i) (1) of the Code)? _____ Yes _____ No

If yes, describe the Nonprofit's ownership interests with particularity: _____

5. Is the Nonprofit participating in the construction or rehabilitation, operation or management at the proposed Development? _____ Yes _____ No

If yes, (i) describe the nature and extent of the Nonprofit's proposed involvement in the construction or rehabilitation of the project: _____

(ii) Describe the nature and extent of the Nonprofit's involvement in the operation of the project throughout the Extended Use Period (the entire time period of occupancy restrictions on the low-income units in the project): _____

B. Additional Information

Answers to the following questions will be used in the evaluation of whether or not an applicant meets such requirements to receive tax credits from the Nonprofit Pool (attach additional sheets as necessary to complete each question).

1. Substantial Nonprofit Ownership Interest.

The Nonprofit must have a substantial ownership interest in the project.

a. Does the Nonprofit own an interest in the project, which constitutes not less than ten percent interest in both the income and profit allocated to all of the general partners and in all items of cashflow distributed to the general partners of the Development (or will it own such an interest prior to allocation of tax credits)?
_____Yes _____No

b. Is the Nonprofit assured of receiving not less than ten percent of all fees paid to all of the general partners in connection with the project?
_____Yes _____No

2. Affiliation With or Control by a For-Profit Entity.

The Nonprofit may not be affiliated with or controlled by any for-profit organization.

a. Has any for-profit organization (including the Owner of the project or any individual or entity directly or indirectly related to such Owner) appointed any directors to the governing board of the Nonprofit? _____Yes _____No If yes, explain

b. Does any for-profit organization have the right to make such appointments?
_____Yes _____No

c. Does any for-profit organization have any other affiliation with the Nonprofit or have any other relationship with the Nonprofit in which it exercises or has the right to exercise any other type of control? _____Yes _____No

If yes, explain _____

3. Purpose of Formation of the Nonprofit.

The Nonprofit may not be or have been formed by any individual(s) or for-profit entity for the principal purpose of being included in the Nonprofit Pool. (The answers to these questions may also be relevant to #2 above.)

a. Past experience of the Nonprofit including, if applicable, the past experience of any other nonprofit organization(s) ("Related Nonprofit(s)") of which the Nonprofit is a subsidiary or to which the Nonprofit is otherwise related (by shared directors, staff, etc.): _____

b. If you included in your answer to the previous question information concerning any Related Nonprofit, describe the date of legal formation thereof, the date of IRC 501(c)(3) or 501(c)(4) status, its expected life, its charitable purposes and its relationship to the Nonprofit: _____

c. Anticipated future activities of the Nonprofit: _____

d. Number of full-time staff members of the Nonprofit and, if applicable, any Related Nonprofit (please specify): _____
Describe their duties: _____

e. Number of volunteers of the Nonprofit and, if applicable, any Related Nonprofit (please specify): _____
Describe the type and extent of their activities: _____

f. Sources and manner of funding of the Nonprofit (you must disclose all financial arrangements with any individual(s) or for-profit entity, including anyone or any entity related, directly or indirectly, to the Owner of the *project*): _____

g. List all general partners of the Owner of the project (one must be the Nonprofit) and the relative percentages of their interests: _____

h. List all directors of the Nonprofit and their occupations: _____

i. Disclose any business or personal (including family) relationships that any of the staff members, directors or other principals involved in the formation or operation of the Nonprofit have, either directly or indirectly, with any persons or entities involved or to be involved in the project on a for-profit basis including, but not limited to, the Owner of the project, any of its for-profit general partners, employees, limited partners or any other parties directly or indirectly related to such Owner: _____

The undersigned Owner and Nonprofit hereby each certify that, to the best of its knowledge, all of the foregoing information is correct, complete and accurate.

Date

Applicant

By: _____

Its: _____

Date

Nonprofit

By: _____

Its: _____

Note: If the Nonprofit is not yet formed at the time this questionnaire is submitted, this questionnaire must accompany the Application with the information requested in A.1. (a) and (b) and signed by the Nonprofit.

Exhibit 6
Self Scoring Worksheet
Applicant is only eligible for 1000 points

| | <u>Points Available</u> | <u>Points Awarded</u> | <u>Comments</u> |
|---|-------------------------|-----------------------|-----------------|
| A. PRIMARY SELECTION CRITERIA | | | |
| 1. Deep Income Targeting | 80 | | |
| 2. Extended Use Commitment | 80 | | |
| 3. Local Housing Needs | 150 | | |
| 4. Qualified Census Tracts | 50 | | |
| 5. Project Characteristics | 200 | | |
| 6. Revitalization Plan | 10 | | |
| 7. Mixed Income | 40 | | |
| 8. Financial Support from Local Sources | 20 | | |
| 9. Applicant Characteristics | 40 | | |
| Demonstrated track record (10 or -25 points) | | | |
| Minority or woman-owned (10 points) | | | |
| Owner equity greater than 10% (10 points) | | | |
| Other creative financial partnership (10 points) | | | |
| 10. Tenant Ownership | 40 | | |
| 11. Service Enriched Housing | 25 | | |
| 12. Individuals with Children | 10 | | |
| 13. Public Housing Notification | 10 | | |
| 14. Efficient Use of Tax Credits & Federal Funds | 40 | | |
| 15. Highest Percentage of Tax credits used for Project | 50 | | |
| 16. Project Location | 20 | | |
| 17. Rural Housing Services Projects | 10 | | |
| B. Readiness to Proceed Criteria | 150 | | |
| Plans and Specifications 50% complete or PNA (25 points) | | | |
| Site Control; land purchased, owned, executed long-term lease or TPA approval (25 points) | | | |
| Construction/interim financing commitments (20 points) | | | |

| | | | | | |
|---------------------|--|----------------------------------|--|--|--|
| | Permanent financing commitments (20 points) Applications submitted for permanent financing from FHLB, RD, or other state or federal financing programs (only 10 points) | | | | |
| | Commitment of equity financing (20 points) | | | | |
| | Evidence of availability of utilities (20 points) | | | | |
| | Evidence of land properly zoned (10 points) | | | | |
| | Evidence the final plat of land is recorded. (10 points) | | | | |
| | | | | | |
| TOTAL POINTS | | 1025 (1000 max) | | | |

Exhibit 7 Application Checklist

The following items must be submitted with the completed application form to ensure a complete application is received by SDHDA. Please refer to the QAP and application for clarification of any submission items.

| Submission Item | Enclosed | Meet SDHDA requirements |
|--|----------|-------------------------|
| 1. Completed and signed application form | _____ | _____ |
| 2. Market Study | _____ | _____ |
| 3. Project Narrative | _____ | _____ |
| 4. Chief Executive Officer letter | _____ | _____ |
| 5. Utility Allowance Calculation | _____ | _____ |
| 6. Pro-forma | _____ | _____ |
| 7. Documentation of Operating Expenses | _____ | _____ |
| 8. Evidence of applicant's characteristics | _____ | _____ |
| 9. Site Control | _____ | _____ |
| 10. Architectural site plan | _____ | _____ |
| 11. Architectural floor and unit plan | _____ | _____ |
| 12. Zoning letter and project plat | _____ | _____ |
| 13. PHA Notification | _____ | _____ |
| 14. Nonprofit Questionnaire | _____ | _____ |
| 15. Local area map | _____ | _____ |
| 16. Executed Project Characteristics | _____ | _____ |
| 17. Evidence of local financial support | _____ | _____ |
| 18. Service provider letters | _____ | _____ |
| 19. Evidence of financing | _____ | _____ |
| 20. Evidence of equity commitment | _____ | _____ |
| 21. Legal opinion for cash flow mortgage | _____ | _____ |
| 22. Legal opinion of good standing | _____ | _____ |
| 23. Legal opinion for acquisition credits | _____ | _____ |
| 24. USDA Rural Development letter | _____ | _____ |
| 25. Detailed rehabilitation listing | _____ | _____ |
| 26. Three years historical financials | _____ | _____ |
| 27. Current tenant rent roll | _____ | _____ |
| 28. Documentation of federal subsidy | _____ | _____ |
| 29. Community Revitalization Plan | _____ | _____ |
| 30. Lease purchase management plan | _____ | _____ |
| 31. Intent to serve families with children | _____ | _____ |
| 32. Availability of utility service | _____ | _____ |
| 33. Application Fee of \$750 | _____ | _____ |