
TENNESSEE HOUSING DEVELOPMENT AGENCY

Low-Income Housing Tax Credit

2017 QAP

Amended January 24, 2017

TENNESSEE HOUSING DEVELOPMENT AGENCY
LOW-INCOME HOUSING TAX CREDIT
QUALIFIED ALLOCATION PLAN
2017

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Part I: Introduction

The Tennessee Housing Development Agency (“THDA”) administers the Low-Income Housing Tax Credit program in Tennessee. The Low-Income Housing Tax Credit program was created by the Tax Reform Act of 1986 under Section 42 of the Internal Revenue Code of 1986, as amended (“Section 42”), to encourage the construction and rehabilitation of rental housing for low-income individuals and families. Under Section 42(m), THDA is required to develop a Qualified Allocation Plan (“QAP”) to define the process by which it will allocate an annual amount of Low-Income Housing Tax Credits (“Tax Credits”) in Tennessee.

This document is the QAP required by Section 42. This QAP incorporates all requirements of Section 42 unless more stringent requirements, as permitted under Section 42, are included. A public hearing was held to solicit comments. “**Exhibits**” are documents which accompany this QAP and which provide additional information. “**Attachments**” are forms or documents which must be submitted as part of the Initial Application. Exhibits, the Initial Application Form, and Attachments are collectively part of the “Application” and all are considered part of the QAP. The QAP has been approved by the THDA Board of Directors and adopted by the Governor of Tennessee.

When this QAP calls for some THDA action including but not limited to a determination, adjustment, review, evaluation, or exercise of discretion, all such actions shall be at THDA’s sole discretion, whether specifically so stated or not.

No person or entity who submits an Initial Application shall have any right to an allocation of Tax Credits under this QAP based solely on the score assigned to their Initial Application.

Part II: Goals and Objectives

The goal of this QAP is to use the Tax Credits allocated to Tennessee for 2017 to create, maintain, and preserve affordable rental housing for low-income households. Specific objectives of this QAP are to:

1. Make rental units affordable, in the areas of greatest need, to households with as low an income as possible and for the longest time period possible;
2. Encourage development of appropriate housing units for persons with special needs, including the elderly, the homeless and the disabled;
3. Allocate only the minimum amount of Tax Credits necessary to make a development financially feasible and viable throughout the credit period;
4. Encourage Non-Profit entities to develop rental housing for low-income households;
5. Encourage fair distribution of Tax Credits among counties and developers; and
6. Allocate Tax Credits fairly.

Part III: Tax Credits Available

A. Total Tax Credits

The total amount of Tax Credits available for allocation in Tennessee for 2017 is the total of the following:

1. \$2.35, (which includes any cost of living adjustment specified in Section 42(h)(3)(H)), multiplied by Tennessee's population;
2. Any unallocated credits from previous year;
3. Any returned credit from previous years; and
4. Any amount allocated to Tennessee by the IRS from the National Pool.

For purposes of calculating the initial Non-Profit Set-Aside, the amount against which the percentages will be applied will be the sum of items 1, 2, and 3 above.

B. Set-Asides

1. Non-Profit Set-Aside
 - a. Qualified Non-Profit applicants (as specified in Part VII-A-2-a of this QAP) will be considered for an allocation of Tax Credits from the Non-Profit Set-Aside.
 - b. Not less than ten percent (10%) of the total amount of Tax Credits available for allocation in Tennessee in 2017 is reserved for qualified Non-Profit applicants as required by Section 42(h)(5).
 - c. **THDA reserves the right to make additional allocations of Tax Credits to qualified Non-Profit applicants as needed to meet the requirements of Section 42(h)(5).**
2. Rental Assistance Demonstration Set-Aside
 - a. No more than thirty percent (30%) of the sum of Part III-A-1, -2, and -3 will be set aside for developments involving a public housing authority (as specified in Part VII-A-2-b) proposing a RAD development.
3. Preservation Set-Aside
 - a. No more than twenty two and one half percent (22.50%) of the sum of Part III-A-1, -2, and -3 will be set aside for developments involving preservation (as specified in Part VII-A-2-c).
4. Qualified Census Tract and Contributing to a Community Revitalization Plan Set-Aside (the "QCT/CRP Set-Aside")
 - a. No more than one (1) eligible development located in a Qualified Census Tract and contributing to/covered by a Community Revitalization Plan (as specified in Part VII-A-2-d) shall receive an allocation of Tax Credits from the QCT/CRP Set-Aside, subject to the requirements of Part VIII-E.
5. Rural Set-Aside
 - a. No more than two (2) eligible developments located in a rural county (as specified in **Exhibit 1**) shall receive an allocation of Tax Credits from the Rural Set-Aside, subject to the requirements of Part VIII-E.

6. Innovation Set-Aside

- a. No more than one (1) eligible development involving innovation (as specified in Part VII-A-2-f) shall receive an allocation of Tax Credits from the Innovation Set-Aside, subject to the requirements of Part VIII-E.

Part IV: Limits on Amount of Tax Credits Available

A. By County

1. The maximum amount of Tax Credits that may be allocated to developments in any one **urban** county shall not exceed **three million three hundred thousand dollars (\$3,300,000)**. The maximum amount of Tax Credits that may be allocated to developments in any one **suburban** county shall not exceed **two million two hundred thousand dollars (\$2,200,000)**. The maximum amount of Tax Credits that may be allocated to developments in any one **rural** county shall not exceed **one million one hundred thousand dollars (\$1,100,000)**. Allocations to developments involving the HUD Choice Neighborhoods Initiative (CNI) or the HUD Rental Assistance Demonstration (“RAD”) program **will count against** the per-county limits. **Exhibit 1** to this QAP identifies urban, suburban and rural counties.
2. If, following the allocation of Tax Credits to a proposed development, the local jurisdiction in which the proposed development is located takes action that THDA, in its sole discretion, determines to be for the primary purpose of preventing the proposed development from satisfying applicable program requirements, THDA may lower the amount of Tax Credits available to that jurisdiction in future Low-Income Housing Tax Credit Qualified Allocation Plans. Examples include, without limitation, “downzoning”, action regarding utilities or utility connections, action regarding required public roads, or action to prevent issuance of Certificates of Occupancy.

B. By Development

The maximum amount of annual Tax Credits that may be allocated to a single development shall not exceed **one million one hundred thousand dollars (\$1,100,000)**. In making this determination, THDA will consider the physical location of developments; the relationships among owners, developers, management agents, and other development participants; the structure of financing; and any other information which might clarify whether Initial Applications reflect a single development or multiple developments.

C. By Developer or Related Parties

1. The maximum amount of Tax Credits that may be allocated to a single applicant, developer, owner, or related parties shall not exceed two million two hundred thousand dollars (\$2,200,000).
2. An applicant, developer, owner, or related party may not submit more than one Initial Application or be involved in more than one development per county with respect to 2017 Tax Credits. THDA reserves the right to determine whether related parties are involved for the purpose of applying this limitation.
3. The following list includes, without limitation, related parties:
 - a. Any person or entity who has a right to (i) replace the developer, (ii) act as co-developer, (iii) replace any individuals or entities who comprise a developer or co-developer, or (iv) otherwise direct the activities of the developer will be considered a developer for purposes of applying this limit.
 - b. Any person or entity who has a right to (i) replace the general partner of the owner or applicant, (ii) act as co-general partner of the owner or applicant, (iii) replace any individuals or entities who comprise a general partner or co-general partner of the owner or applicant, or (iv) otherwise direct the activities of the general partner of the owner or applicant will be considered an owner or applicant, as the case may be, for purposes of applying this limit.

- c. Any person or entity who has a right to (i) replace the controlling stockholder of the owner or applicant, (ii) act as controlling stockholder of owner or applicant, (iii) replace any individuals or entities who comprise a controlling stockholder of the owner or applicant, or (iv) otherwise direct the activities of the controlling stockholder of the owner or applicant will be considered an owner or applicant, as the case may be, for purposes of applying this limit.
- d. Any person or entity who has a right to (i) replace the managing member of the owner or applicant, (ii) act as co-managing member of the owner or applicant, (iii) replace any individuals or entities who comprise a managing member or co-managing member of the owner or applicant, or (iv) otherwise direct the activities of the managing member of the owner or applicant will be considered an owner or applicant, as the case may be, for purposes of applying this limit.
- e. Any person who is a signatory or guarantor of construction financing documents, permanent financing documents, and/or equity syndication documents.
- f. This limit will also apply to any person or entity that is related to any person or entity specified above.

D. Other Limits

- 1. No more than forty percent (40%) of the of the total amount of Tax Credits available for allocation in Tennessee for 2017 will be allocated to developments located completely and wholly within a Qualified Census Tract.
- 2. A developer entity or related parties will not be considered for a **second** allocation of Tax Credits in Tennessee prior to the issuance of the IRS Form(s) 8609 for the development associated with that developer entity's or related parties' **first** allocation of Tax Credits in Tennessee.

E. For Financial Feasibility

Section 42(m)(2) requires that THDA not allocate more Tax Credits than necessary for the financial feasibility of a development and its viability as a qualified low-income housing development. THDA may reject Initial Applications for Tax Credits when THDA determines that the proposed development is not financially feasible or does not need Tax Credits. THDA may also reserve or allocate an amount of Tax Credits less than the amount requested in an Initial Application, in a Carryover Allocation Application or in a Final Application. THDA's determination under Section 42(m)(2) shall not be construed to be a representation or warranty by THDA as to the financial feasibility, viability, or lack thereof, of any development.

When rents for Tax Credit units in an Initial Application, a Carryover Allocation Application or a Final Application are below the maximum rents supported by the required market study, such rents, reflected as a percentage of maximum rents permitted under Section 42, must be maintained throughout the Compliance Period.

**Part V: Limits On Developer and Consultant Fees, Contractor Profit,
Overhead, and General Requirements**

A. Limit on Developer Fees and Consultant Fees

1. The combined total of developer and consultant fees (**Attachment 11: Development Costs**; #10, columns B & C) which may be included in the determination of the amount of Tax Credits for a particular development cannot exceed fifteen percent (15%) of that portion of THDA determined eligible basis attributable to acquisition (before the addition of the developer and consultant fees), and cannot exceed fifteen percent (15%) of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the developer and consultant fees). Construction Advisory or Construction Supervision fees listed separately from the maximum allowed Contractor Fees will be considered as a Consultant Fee.
2. If the developer and contractor are related persons as defined in Section 42(d)(2)(D)(iii), then the combined total of developer fees, consultant fees, and contractor profit, contractor overhead, and general requirements, which may be included in the determination of the amount of Tax Credits for a particular development, cannot exceed fifteen percent (15%) of THDA determined eligible basis of that portion of the development attributable to acquisition (before the addition of the fees), and cannot exceed twenty-five percent (25%) of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the fees).

B. Limit on Contractor Fees, Profit, Overhead and General Requirements

1. The total contractor fees, including contractor profit, contractor overhead and general requirements shall be limited to fourteen percent (14%) of total THDA determined site work costs, plus accessory buildings plus either new building hard costs or rehabilitation hard costs. The structure of this fee is limited to the following:

Contractor profit:	may not exceed six percent (6%)
Contractor overhead:	may not exceed two percent (2%)
Contractor general requirements (includes payment and performance bonds):	may not exceed six percent (6%)
Total Contractor fees	may not exceed fourteen percent (14%)
2. If the developer and contractor are related persons as defined in Section 42(d)(2)(D)(iii), then the combined total for contractor profit, overhead, and general requirements, developer fees and consultant fees which may be included in the determination of the amount of Tax Credits for a particular development, cannot exceed fifteen percent (15%) of THDA determined eligible basis on that portion of the development attributable to acquisition (before the addition of the fees), and cannot exceed twenty-five percent (25%) of that portion of THDA determined eligible basis attributable to new construction or to rehabilitation (before the addition of the fees).

Part VI: Application Submission

A. Electronic Application Requirements

1. THDA is utilizing an on-line electronic application process for submission of 2017 Initial Applications for Tax Credits. Electronic Initial Applications will be submitted on-line through Housing Credit Management System (“HCMS”) software.
2. For assistance with HCMS, contact THDA as follows:
 - (i) Judith Smith, Multifamily Development Program Administrator
Phone (615) 815-2143 Email JSmith@THDA.org
 - (ii) Felita Hamilton, Multifamily Coordinator
Phone (615) 815-2145 Email FHamilton@thda.org
3. If THDA determines that HCMS malfunctions to a degree and in a way that renders users unable to submit electronic Initial Applications on-line, THDA will accept physical Initial Applications from users that THDA determines to have been affected.
 - a. If THDA determines that a user may submit a physical Initial Application, THDA will notify the user by email.
4. To be considered complete, an electronic Initial Application must meet ALL of the following requirements **no later than the Initial Application Deadline specified in Part VI-D**:
 - a. Be completely and correctly submitted through HCMS;
 - b. All required Attachments and supporting documentation required to be submitted in electronic form within HCMS must be organized as required by the Electronic Application Checklist;
 - c. Include a complete copy of the Initial Application, Attachments, and supporting documentation on CD and organized as required by the Electronic Application Checklist;
 - d. Have no missing information or any information that is erroneous, incomplete or inconsistent;
 - e. Omission of any one of the following items will result in immediate disqualification of the electronic Initial Application:
 - (i) Statement of Application & Certification; or
 - (ii) Electronic Initial Application Checklist; or
 - (ii) **Attachment 16**; or
 - (iii) **Attachment 17**; or
 - (iv) Property Control (both levels); or
 - (v) Appraisal (**Exhibit 12**), if required; or
 - (vi) Market Study (**Exhibit 8**); or
 - (vii) Physical Needs Assessment (**Exhibit 11**), if required; or
 - (viii) Zoning letter (if zoning points are claimed); or
 - (ix) Electronically submitted material as required in Part VI-A-4-b above;
 - (x) CD as required in Part VI-A-4-c above; or
 - (xi) Check as required in Part VI-A-4-f below.

DISQUALIFICATION UNDER THIS PART VI-A-4-e SHALL BE AT THE SOLE DISCRETION OF THDA STAFF AND SHALL NOT BE APPEALABLE TO THE THDA BOARD OR TO THE TAX CREDIT COMMITTEE OF THE THDA BOARD

- f. Include a check in the amount of all fees required with the electronic Initial Application as specified in Part XV-B.
- g. Unless otherwise specifically directed by THDA, all electronic Initial Application materials, including Attachments and supporting documentation, must be formatted in accordance with the requirements of HCMS.

B. Physical Application Requirements (ONLY APPLICABLE TO APPLICANTS DESIGNATED BY THDA)

In the event HCMS malfunctions as described in Part VI-A-3, users THDA determines to have been affected may submit a physical Initial Application in accordance with Part VI-B by the Initial Application deadline specified in Part VI-D. To be considered complete, a physical Initial Application must meet **ALL** of the following requirements **no later than the Initial Application Deadline specified in Part VI-D:**

1. Have content, formatting and pagination identical to that of the 2017 Initial Application Form provided by THDA;
2. Be computer generated or typed (**hand written Initial Applications are prohibited**);
3. Bear original signature(s) as specified in Part VI-F;
4. Include all required Attachments and supporting documentation, with all such Attachments and supporting documentation containing correct, complete, consistent, and current information, as required in this QAP and bearing original signatures to the extent specified in Part VI-F;
5. Include a single Statement of Application and Certification, completed by an authorized individual named in **Attachment 16**;
6. Include a complete copy of the Initial Application, Attachments, and supporting documentation on CD and organized as required by the Electronic Application Checklist;
7. Have no missing information or any information that is erroneous, incomplete or inconsistent
 - a. Omission of any one of the following items will result in immediate disqualification of the Initial Application:
 - (i) Statement of Application & Certification; or
 - (ii) Initial Application Checklist; or
 - (ii) **Attachment 16**; or
 - (iii) **Attachment 17**; or
 - (iv) Property Control (both levels); or
 - (v) Appraisal (**Exhibit 12**), if required; or
 - (vi) Market Study (**Exhibit 8**); or
 - (vii) Physical Needs Assessment (**Exhibit 11**), if required; or
 - (viii) Zoning letter (if zoning points are claimed); or
 - (ix) CD as required in Part VI-B-6 above; or

(x) Check as required in Part VI-B-8 below.

DISQUALIFICATION UNDER THIS PART VI-A-5-a SHALL BE AT THE SOLE DISCRETION OF THDA STAFF AND SHALL NOT BE APPEALABLE TO THE THDA BOARD OR TO THE TAX CREDIT COMMITTEE OF THE THDA BOARD

8. Be submitted by the Application deadline specified in this Part VI-D; and
9. Include a check in the amount of all fees required with the Initial Application as specified in Part XV-B.

C. Physical Initial Application Delivery (ONLY APPLICABLE TO APPLICANTS DESIGNATED BY THDA)

A physical Initial Application must be identified as a “Tax Credit Application” and be delivered to:

**Tennessee Housing Development Agency
502 Deaderick Street, 3rd Floor
Nashville, TN 37243**

Physical Initial Applications may be delivered to THDA by mail, in person, by courier, or by other means of physical delivery. **(Applications by express delivery services should be sent to the address above using Zip Code 37243-0200.)** Telecopy, facsimile, or other transmission or delivery of “copies” or “representations” of the Initial Application or other documents **will not be accepted. No physical Initial Applications will be accepted at any location other than the location specified in Part VI-C.**

THDA assumes no responsibility for late delivery or delivery to locations other than stated above. **Only those physical Initial Applications arriving at the location stated above by the Initial Application deadline specified in Part VI-D will be considered.**

D. Initial Application Deadline

No Initial Applications will be accepted after 1:00 PM Central Time on Monday, May 1, 2017. No physical Initial Applications will be accepted at any location other than the location specified in Part VI-C.

- **After the Initial Application deadline, no erroneous, missing, incomplete or inconsistent supporting documentation or Attachments, or clarifications to the Initial Application, supporting documentation, or Attachments, or any other materials required in the Initial Application or in support of the Initial Application will be accepted except as specified in Part VIII-B or as requested by THDA.**

E. Innovation Set-Aside

1. THDA will accept proposals for consideration in the Innovation Set-Aside (“Innovation Set-Aside Proposal”).
2. **The deadline for submission of an Innovation Set-Aside Proposal is 1:00 PM Central Time on Tuesday, November 1, 2016.**

3. To be considered for the Innovation Set-Aside, an Innovation Set-Aside Proposal must satisfy ALL of the following:
 - a. Be submitted by the deadline in Part VI-E-2 above;
 - b. Contain no more than 5 single-sided, single spaced pages (including all attachments and exhibits, if any) describing each of the following:
 - (i) Uniqueness and innovative nature of development concept (i.e. among other things, has a development of this type been done before, and how this proposal will result in a development that is different from “regular” Tax Credit developments);
 - (iii) Ability of the proposed development to address an unmet need;
 - (iv) The proposed development’s contribution to THDA mission and goals;
 - (v) Reasonableness of the proposed development’s scope;
 - (vi) Proposed development’s proposed sources and uses of funds;
 - (vii) Extent to which the proposed development would be at a competitive or financial disadvantage relative to developments considered in the regular competitive round; and
 - (viii) Demonstrated capacity of the applicant to complete the proposed development.
 - c. Include a separate, sealed, envelope containing contact information for the applicant, proposed development name, and number of units and bedroom mix; and
4. THDA will evaluate each Innovation Set-Aside Application for financial feasibility, extent of uniqueness and/or innovation, and compliance with all applicable requirements of Section 42 of the Internal Revenue Code, Section 1.42 of the Treasury Regulations, and this QAP.
5. If THDA, in its sole discretion, determines that an Innovation Set-Aside Application is financially feasible, sufficiently unique and/or innovative, and is fully compliant with all applicable requirements of Section 42 of the Internal Revenue Code, Section 1.42 of the Treasury Regulations, and this QAP, the applicant will be invited to present the proposed development to the Innovation Set-Aside Selection Group.
6. If THDA, in its sole discretion, determines that an Innovation Set-Aside Application is not financially feasible, or is not sufficiently unique and/or innovative, or is not fully compliant with all applicable requirements of Section 42 of the Internal Revenue Code, Section 1.42 of the Treasury Regulations, or this QAP, the Innovation Set-Aside Application will be disqualified.
7. **The Innovation Set-Aside is discretionary.** THDA, in its sole discretion, will select no more than five (5) Innovation Set-Aside Proposals as Innovation Set-Aside Finalists.
8. Innovation Set-Aside Finalists will be notified on or before Tuesday, November 15, 2016 and invited to submit a full Initial Application (“Innovation Set-Aside Application”) by the deadline specified in Part VI-D.
9. **The selection of Innovation Set-Aside Finalists shall not be appealable to the THDA Board or the Tax Credit Committee of the THDA Board.**

DISQUALIFICATION UNDER THIS PART VI-E-9 SHALL BE AT THE SOLE DISCRETION OF THDA STAFF AND SHALL NOT BE APPEALABLE TO THE THDA BOARD, THE TAX CREDIT COMMITTEE OF THE THDA BOARD, OR THE INNOVATION SET-ASIDE SELECTION GROUP.

F. Original Signatures Required

For physical Initial Applications, all forms and documents provided by THDA to be completed as part of the Initial Application must bear **original** signatures where signatures are required. No photocopies, telecopies, or other reproductions of documents with signatures will be accepted on these forms and documents.

G. Local Government Notification

Following receipt of Initial Applications, THDA will notify the chief executive officer (or the equivalent) of the local government in whose jurisdiction a development proposed in an Initial Application is to be located. Such individual will have an opportunity to comment on the development proposed in the Initial Application to be located in the jurisdiction, as required by Section 42(m)(1)(A)(ii).

Part VII: Initial Application Eligibility and Scoring

A. Eligibility Determination

THDA will evaluate each Initial Application that meets the requirements of Part VI to determine whether the following eligibility requirements are met:

1. Minimum Score Required

To be eligible, an Initial Application must obtain a **minimum score of 44 points** as determined by THDA in accordance with Part VII-B.

2. Special Set-Asides

a. Non-Profit Set-Aside: To be eligible for Tax Credits from the Non-Profit Set-Aside, an Initial Application must contain information satisfactory to THDA demonstrating that the development proposed in the Initial Application involves a qualified non-profit organization. To be qualified, a non-profit organization must meet ALL of the following:

- (i) The organization must be a *bona fide* non-profit organization, as evidenced by the following:
 - (A) The organization must be an IRS 501(c)(3) or 501(c)(4) entity;
 - (B) The organization must be organized and existing in the State of Tennessee or if organized and existing in another state, must be qualified to do business in Tennessee;
 - (C) The organization must: (i) not be formed by one or more individuals or for-profit entities for the principal purpose of being included in the Non-Profit Set-Aside; (ii) not be controlled by a for-profit organization; and (iii) not have any staff member, officer or member of the board of directors who will materially participate, directly or indirectly, in the proposed development as or through a for-profit entity; and
 - (D) The organization must be engaged in the business of developing **AND** building low-income rental housing in Tennessee and must have been so engaged at all times since January 1, 2015.
- (ii) The organization must, prior to the reservation of Tax Credits: (i) own all of the general partnership interests of the ownership entity of the development; or (ii) own, alone or with other non-profits who meet all of the requirements of this Part VII-A-2-a, one hundred percent (100%) of the stock of a corporate ownership entity of the development; or (iii) own, alone or with other non-profits who meet all of the requirements of this Part VII-A-2-a, one hundred percent (100%) of the stock, 100% of the partnership interests, or 100% of the membership interests of an entity that is the sole general partner or sole managing member of the ownership entity of the development proposed in the Initial Application;
- (iii) The organization must be materially participating (regular, continuous and substantial on-site involvement) in the development and operation of the development throughout the “compliance period” (as defined in Section 42(i)(1)).
- (iv) To demonstrate eligibility under this Part VII-A-2-a, ALL of the following must be submitted as part of the Initial Application:
 - (A) A copy of the IRS determination letter clearly stating the organization’s status as an IRS 501(c)(3) or 501(c)(4) entity; and

- (B) (i) if organized and existing under the laws of the State of Tennessee, a Certificate of Existence from the Tennessee Secretary of State's Office dated not more than thirty (30) days prior to the date of the Initial Application.
 - (ii) if organized and existing under the laws of another state, a certificate of existence from the secretary of state of the state in which the organization was organized and is existing, together with other documentation from such secretary of state indicating that the organization is in good standing under such laws and a certificate from the Tennessee Secretary of State indicating that the organization is qualified to do business in Tennessee, all dated not more than thirty (30) days prior to the date of the Initial Application; and
 - (C) A certification in the form of **Attachment 28**; and
 - (D) **Attachment 29**.
- b. RAD Set-Aside: To be eligible for the RAD Set-Aside, an Initial Application must contain information satisfactory to THDA demonstrating that the development proposed in the Initial Application involves a qualified Public Housing Authority ("PHA"), and must also include the following:
- (i) A copy of the RAD Commitment to Enter into a Housing Assistance Payments Contract for the development proposed in the Initial Application; and
 - (ii) A letter from the Executive Director of the identified PHA in the form of Attachment 27 certifying that: (1) the development proposed in the Initial Application is identified in the PHA's RAD Commitment to Enter into a Housing Assistance Payments Contract; (2) the housing units are an essential element of that Plan; and (3) the Tax Credits for the development proposed in the Initial Application are an essential component of the PHA's RAD Program.
 - (iii) To be considered a qualified PHA, the following requirements must be met:
 - (A) The PHA must materially participate (regular, continuous and substantial on-site involvement) in the development and operation of the development throughout the "compliance period" (as defined in Section 42(i)(1));
 - (B) The PHA must be acting solely within the geographic area of its jurisdiction.
 - (C) To demonstrate eligibility under this Part VII-A-2-b, a certification, in the form of **Attachment 26**, must be submitted as part of the Initial Application.
- c. Preservation Set-Aside: The Initial Application must propose preservation of a development with existing income and rent restrictions through programs such as the Low-Income Housing Tax Credit, Multifamily Tax-Exempt Bonds, or programs administered by USDA or HUD. The Initial Application must include documentation, acceptable to THDA, in its sole discretion, verifying the existing income and rent restrictions. A minimum of 90% of the units in the development must be subject to the existing income and rent restrictions. Following rehabilitation, 100% of the units subject to the existing income and rent restrictions must continue to be income and rent restricted.
- d. QCT/CRP Set-Aside: The Initial Application must propose a development located completely and entirely in a Qualified Census Tract (identified on **Exhibit 4**, excluding Difficult to Develop Areas), the development of which contributes to an approved concerted community revitalization plan, as certified in the form of **Attachment 13** executed by the City Mayor or City Attorney if the development is located within the applicable city limits, or the County Mayor or County Attorney if the development is located within the relevant county but is outside all city limits. For

developments which are located in a city without a community revitalization plan, but are covered by the relevant county revitalization plan, the County Mayor or County Attorney may sign the **Attachment 13**, but the City Mayor or City Attorney must sign the acknowledgement of said situation at the bottom of **Attachment 13**.

- e. Rural Set-Aside: The Initial Application must propose a development located completely and entirely in a county listed as “Rural” in **Exhibit 1**.
 - f. Innovation Set-Aside: To be eligible for Tax Credits from the Innovation Set-Aside, an Innovation Set-Aside Application must satisfy ALL of the following:
 - (i) The Innovation Set-Aside Application must be submitted by an Innovation Set-Aside Finalist as described in Part VI-E; and
 - (ii) The Innovation Set-Aside Application must be financially feasible, sufficiently unique and/or innovative, and fully compliant with all applicable requirements of Section 42 of the Internal Revenue Code, Section 1.42 of the Treasury Regulations, and this QAP as described in Part VI-E, all as determined by THDA in its sole discretion.
3. Non-compliance
- a. To be eligible, individuals involved (either directly or indirectly) with the developer or the ownership entity (whether formed or to be formed) identified in the Initial Application must not have any involvement (either directly or indirectly) with the developer or the ownership entity of any prior Tax Credit development which has failed to fully satisfy all compliance monitoring requirements or which has an uncured event of noncompliance under (i) Section 42; (ii) the restrictive covenants recorded in connection with such development or (iii) an IRS form 8823. Ineligibility due to noncompliance shall be in effect for the calendar year in which the non-compliance was identified and for the following calendar year.
 - b. Notwithstanding a. above, if the noncompliance identified by THDA is capable of cure, but has not been cured within the periods identified in a. above, ineligibility shall continue beyond those periods and shall end with the Initial Application cycle that follows the delivery of documentation demonstrating to the satisfaction of THDA that the identified noncompliance has been cured.
 - c. **Attachment 20** must be submitted as part of the Initial Application to demonstrate eligibility under this Part VII-A-3.
4. Developments
- a. The Initial Application must propose an eligible development. To be eligible, a development proposed in the Initial Application must meet ALL of the following:
 - (i) The development must be a qualified low-income housing development as defined in Section 42(g), containing qualified low-income buildings as defined in Section 42(c)(2) and low-income units as defined in Section 42(i)(3). THDA may require opinions from relevant counsel regarding transitional housing for the homeless, single room occupancy units, service provision or other matters in connection with a determination of eligibility;
 - (ii) One hundred percent (100%) of the units in buildings with elevators in the development and all ground floor units in non-elevator buildings in the development are “covered multifamily dwellings” (as defined in the Fair Housing Act). All covered multifamily dwellings must meet all accessible design requirements under the Fair Housing Act and must otherwise be designed and built in accordance with the Fair Housing Act (including one of the eight safe harbors recognized by HUD as shown on **Exhibit 7**) and all other areas in the

development open to the public are “public accommodations” as defined in the Americans with Disabilities Act and must be designed and built in accordance with the Americans With Disabilities Act. An architect’s certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609;

(iii) Energy Efficiency

The developments must use the energy efficiency items below. An architect’s certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609.

(A) Electrical - Lighting:

- (i) All light fixtures in units and common areas to be initially fitted with Energy Star rated light bulbs, compact fluorescent or LED; and
- (ii) If ceiling fans are provided, the fan must be an Energy Star rated ceiling fan with light fixture (the light fixture is not required to be Energy Star rated) and must connect to wall switches.

(B) Water Conservation – Plumbing:

- (i) Use of at least of one (1) high efficiency or dual flush toilet per unit; and
- (ii) All faucets, shower heads, and toilets must be EPA “Watersense” rated.

(C) HVAC Upgrades:

- (i) HVAC systems, including the air handler and line sets, must be rated at 14 SEER and properly sized for the units in all buildings with fewer than six stories; and
- (ii) For buildings with six stories or more, all PTAC systems must be rated between 9.6 and 12.0 EER; and
- (iii) Electronic programmable temperature control thermostats in each unit.

(D) Energy Efficient Appliances:

- (i) Energy Star rated frost free refrigerator with freezer in all units; and
- (ii) Energy Star rated Dishwashers in all units; and
- (iii) All other appliances provided in the unit, including in unit washers and dryers, must be Energy Star rated (this requirement does not apply to ovens, ranges, or microwaves).

(E) Building Construction:

- (i) Use of double glazed, insulated energy efficient windows for all windows in all units; and
- (ii) Attic insulation must meet R-30 minimum value; and
- (iii) Metal-clad wood, fiberglass, or hollow metal construction exterior doors with a minimum R-11 rating in all units.

(iv) The development must have and be operated in accordance with marketing plans, lease-up plans, and operating policies and procedures which are fully compliant with the Fair Housing Act, The Americans with Disabilities Act, and THDA Affirmative Fair Housing Marketing Plan.

(v) All newly constructed single family units, duplexes, triplexes, and townhomes must meet the visitability requirements as set forth in the THDA Flexible Home

Concepts Program. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609;

- (vi) Proposed developments that request acquisition Tax Credits must satisfy the requirements of Section 42(d)(2) (10-year rule), except for federally assisted buildings such as Section 8, 221(d)(3), 221(d)(4), 236 or 515;
 - (vii) If the development proposed in the Initial Application is located on scattered sites, then the Initial Application must reflect that all sites are included under a common plan of financing and the scattered sites must be appraised as a single proposed development, using appraisal methodology appropriate for rental property as described in Part VII-A-10;
 - (viii) If the development proposed in the Initial Application will have vinyl siding on all or any part of the exterior, all such vinyl siding must meet a 15-year maintenance free standard. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609;
 - (ix) The development must meet all applicable local building codes or in the absence of such codes, the development must meet the following, as applicable: new construction of multi-family apartments of 3 or more units must meet the 2012 International Building Code; new construction or reconstruction of single-family units or duplexes must meet the 2012 International Residential Code for One- and Two-Family Dwellings; and rehabilitation of rental units must meet the 2012 International Existing Building Code and the 2012 International Property Maintenance Code. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609.
 - (x) To the extent not otherwise required, the development must have hardwired smoke detectors, with battery backup, in the bedroom areas of all units. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609.
- b. A proposed development may receive, in THDA's sole discretion, an increase in eligible basis of up to 30%. The provisions of this Part VII-A-4-b do not apply to proposed developments with tax-exempt financing as described in Section 42(h)(4).
- (i) The following types of developments are eligible for the increase in eligible basis:
 - (A) Developments wholly located within a HUD-designated QCT; or
 - (B) Developments qualified for the Rural Set-Aside; or
 - (C) Developments wholly located within a HUD-designated Difficult Development Area; or
 - (D) Developments that have a Choice Neighborhoods Initiative ("CNI") Implementation Grant; or
 - (E) Developments that have a Rental Assistance Demonstration ("RAD") Commitment to Enter into a Housing Assistance Payments Contract.
- c. The following types of developments are not eligible for Tax Credits:
- (i) Developments that have been part of "Bargain Sales" with a "step-up" in sales price paid to an intervening Non-Profit;
 - (ii) Developments containing units that are not for use by the general public, including, but not limited to, hospitals, nursing homes, sanitariums, life care facilities, trailer parks, or intermediate care facilities for persons with mental and physical disabilities;

- (iii) Developments in which continual or frequent nursing, medical, or psychiatric services are provided. Examples include, but are not limited to, hospitals, nursing homes, sanitariums, life care facilities, or intermediate care facilities for persons with mental and physical disabilities; or
 - (iv) Developments involving, either directly or indirectly, individuals (all as identified on relevant **Attachment 16 and 17**) who are currently prohibited from participating in the Low-Income Housing Tax Credit program in Tennessee as described in part VII-A-4-d below.
- d. In the event that any of the following triggering events occur with regard to a proposed development or a development that has received an allocation of Tax Credits from THDA, all individuals identified on **Attachment 16 and/or Attachment 17** of the relevant development will be prohibited from participating in the Low-Income Housing Tax Credit program in Tennessee for a period of five (5) years commencing with the year in which THDA becomes aware of the occurrence of the triggering event:
- (i) General Partner/Managing Member/Sole Stockholder entity being removed from the ownership entity of a previous development due to poor performance and/or malfeasance. THDA staff will communicate with other parties involved in the development (e.g. lender and syndicator) to determine the circumstances surrounding the removal; or
 - (ii) Uncured event of default under the Section 1602 or Tax Credit Assistance Program; or
 - (iii) Fair Housing Act violations involving a finding of discrimination by an adverse final decision from a federal court or a judgment enforcing the terms of a consent decree; or
 - (iv) Foreclosure involving loss of units to the affordable housing stock or failure to notify THDA of foreclosure (including a deed in lieu of foreclosure transaction); or
 - (v) Claiming Tax Credits by submitting to the IRS an IRS Form 8609 that was not created by THDA or that contains information that is not consistent with the Form 8609 created by THDA; or
 - (vi) Misrepresentation of any item, as determined by THDA in its sole discretion, in the Initial Application, Carryover Application, or Final Application, as determined by THDA in its sole discretion; or
 - (vii) Failure to fulfill commitments made in the Initial Application for points; or
 - (viii) Failure to respond to any written request from THDA for information and/or documentation within thirty (30) days of the date of such request; or
 - (ix) Failure to fully satisfy all applicable compliance monitoring requirements; or
 - (x) Being placed in “No Further Monitoring” status.
- e. Prohibition of an individual’s participation in the Low-Income Housing Tax Credit program in Tennessee pursuant to Part VII-A-4-d shall be determined by THDA staff. Any individual so prohibited may appeal the determination to the THDA Executive Director and the THDA Board Chair. The determination of prohibition shall be at the sole discretion of the THDA Executive Director and the THDA Board Chair and shall not be appealable to the THDA Board or the Tax Credit Committee of the THDA Board.
- (i) There will be no prohibition if the triggering event occurred prior to October 29, 2012.

- (ii) There will be no prohibition if THDA becomes aware of the triggering event more than five (5) years after its occurrence.
 - (iii) No prohibition will be imposed on a development or proposed development involving the prohibited individuals that received an allocation of Tax Credits between the occurrence of the triggering event and the time THDA becomes aware of the triggering event.
 - f. Any prohibition of participation in the Multifamily Tax-Exempt Bond Authority Program under Part I-C-5 of the 2017 Multifamily Tax-Exempt Bond Authority Program Description shall constitute a prohibition of participation in the Low-Income Housing Tax Credit Program pursuant to Part VII-A-4-d of the QAP.
 - g. A certification in the form of **Attachment 21** must be submitted as part of all Initial Applications to demonstrate eligibility under this Part VII-A-4.
 - h. A certification in the form of **Attachment 22** must be submitted as part of any Initial Application that requests acquisition Tax Credits to demonstrate eligibility under Part VII-A-4-a-(vi).
5. Existing, Incremental, and New Developments
- a. Developments which received reservations/allocations of Tax Credits under QAPs at any time during the prior fifteen (15) years and which are not proposing additional housing units will be considered “existing” developments. Developments which have received reservations/allocations of Tax Credits under the 2016 QAP, but which are proposing additional housing units will be considered “incremental” developments. All other developments will be considered “new” developments.
 - b. Initial Applications proposing “incremental” developments will be reviewed, evaluated and scored based solely on the costs, characteristics, and other elements of the development attributable to the housing units added pursuant to the Initial Application submitted for 2017 Tax Credits. None of the costs, characteristics, or other elements attributable to the existing development will be considered, evaluated, or scored. If Tax Credits are allocated to an “incremental” development, the limitations specified in Part IV, and the limitations specified in Part V will apply, based on the cumulative amount of Tax Credits allocated to the entire development for 2016 and 2017 and the cumulative costs of the development as proposed in 2016 and 2017.
 - c. If there are sufficient qualified Initial Applications for “new” developments and/or “incremental” developments, Initial Applications for “existing” developments will not be reviewed or scored, and the application fee will be returned.
 - d. If Tax Credits are allocated to an “existing” development, the limitations specified in Part IV and the limitations specified in Part V will apply, based on the cumulative amount of Tax Credits reserved for the entire development in 2017 and allocated to the development at any time during the prior fifteen (15) years and the cumulative costs of the development as proposed in 2017 and for the prior fifteen (15) years.
6. Development Participants
- a. All development participants must be identified in Sections 3, 4, and 5 of the Initial Application and on **Attachment 18**, which must be submitted with the Initial Application.
 - b. **Attachment 16A, 16B, or 16C** must be fully completed and submitted with the Initial Application for the Ownership Entity identified in Section 3 of the Initial Application. If the copies of **Attachment 16A, 16B, or 16C** included in the Initial Application do not contain enough pages to fully describe the Ownership Entity identified in Section 3 of the Initial Application, make additional copies of the relevant portions of **Attachment 16A, 16B, or 16C**, as needed, and complete all additional

- pages until no entities and only individuals are identified. Provide the required information for all entities and individuals at each layer of the organizational structure of the Ownership Entity. **TRACE THE PROPOSED OWNERSHIP ENTITY THROUGH ALL LAYERS OF ITS ORGANIZATIONAL STRUCTURE REGARDLESS OF THE TYPE OF ENTITY AT ANY PARTICULAR LAYER.** Applicants are encouraged, but not required, to submit an organizational chart when the proposed Ownership Entity is complex and contains multiple layers.
- c. **Attachment 17A, 17B, or 17C** must be fully completed and submitted with the Initial Application for the Developer Entity identified in Section 4 of the Initial Application. If the copies of **Attachment 17A, 17B, or 17C** included in the Initial Application do not contain enough pages to fully describe the Developer entity identified in Section 4 of the Initial Application, make additional copies of the relevant portions of **Attachment 17A, 17B, or 17C**, as needed, and complete all additional pages until no entities and only individuals are identified. Provide the required information for all entities and individuals at each layer of the organizational structure of the Developer Entity. **TRACE THE PROPOSED DEVELOPER ENTITY THROUGH ALL LAYERS OF ITS ORGANIZATIONAL STRUCTURE REGARDLESS OF THE TYPE OF ENTITY AT ANY PARTICULAR LAYER.** Applicants are encouraged, but not required, to submit an organizational chart when the proposed Developer Entity is complex and contains multiple layers.
 - d. In the event any entity identified in **Attachment 16A, 16B, or 16C**, and/or **Attachment 17A, 17B, or 17C** is a corporation that is publicly traded on a nationally recognized stock exchange or similar entity, the information required in **Attachment 16A, 16B, or 16C**, and/or **Attachment 17A, 17B, or 17C** need not be provided for that entity. An opinion of counsel in the form of **Attachment 24** must be provided with the Initial Application for this exception to apply.
 - e. In the event any entity identified in **Attachment 16A, 16B, or 16C**, and/or **Attachment 17A, 17B, or 17C** is a trust, information must be provided in the relevant Attachment about the trustee and beneficiary of each trust at each layer of organizational structure. Information about trustees and beneficiaries must be traced through all levels of organizational structure.
 - f. An **Attachment 23** (Disclosure Form) is required for each individual identified in **Attachment 16A, 16B, or 16C** for the Ownership Entity and for each individual identified in **Attachment 17A, 17B, or 17C** for the Developer Entity. Each Disclosure Form must include responses to each question and must bear the original signature of the individual, in their individual capacity. Provided, however, **Attachment 23** is NOT required for individuals who are officers, directors of shareholders of a corporation that is publicly traded on a nationally recognized stock exchange or similar entity which is identified in **Attachment 16A, 16B, or 16C**, and/or **Attachment 17A, 17B, or 17C**
 - g. An Initial Application is ineligible if any of the following apply:
 - (i) **Attachment 23** for any required individual shows that any one of the following is true for that individual:
 - (A) A felony conviction of any type within the last ten (10) years;
 - (B) A fine, suspension or debarment involving financial or housing activities within the last five (5) years imposed by any federal agency;

- (C) The individual currently in bankruptcy or a bankruptcy discharged within the last four (4) years or any organization or entity in which the individual had significant control currently is in bankruptcy or had a bankruptcy discharged within the last four (4) years;
 - (i) Individual bankruptcy of a member of the board of directors of an entity that is, or is wholly controlled by, a government entity will not be grounds for ineligibility under this Part VII-A-6-g-(i)-(C) provided that the individual certifies that he/she will not have substantial decision-making authority with regard to the proposed development; or
- (D) Any suspensions of required state licenses (Tennessee or any other state) within the last ten (10) years.
- (ii) The Initial Application is disqualified or deemed ineligible pursuant to any other provisions of this QAP.

7. Property Control

- a. THDA will not accept multiple Initial Applications for the same site.
- b. To be eligible, an Initial Application must demonstrate control of the property on which the development proposed in the Initial Application is to be located (the "Property"). A copy of any one of items (i)-(iv) below must be part of the Initial Application:
 - (i) Recorded instrument of conveyance (warranty deed, quitclaim deed, trustee deed, court order) evidencing title to the Property vested in (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed;
 - (ii) Acceptable evidence demonstrating the ability to acquire the Property through the power of eminent domain by (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed;
 - (iii) Contract for sale or a contract for a 50-year ground lease, which contract must show that the ground lease, when executed, will meet the requirements specified in Part VII-A-7-b-(v), executed by (A) the owner of record of the Property and (B) the currently existing Ownership Entity identified in the Initial Application or a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed; or
 - (iv) An option to purchase or an option for a 50-year ground lease, which option must show that the ground lease, when executed, will meet the requirements specified in Part VII-A-7-b-(v), executed by (A) the owner of record of the Property and (B) the currently existing Ownership Entity identified in the Initial Application or a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed.
 - (v) A ground lease for the Property must have a minimum term of 50 years with no provisions for termination or reversion prior to the expiration of the extended use period as defined in Section 42(h)(6)(D). Proposed developments which are the subject of a Payment In Lieu of Taxes ("PILOT") agreement may be exempt from this minimum term requirement subject to THDA's review of and satisfaction with the terms of the PILOT.

- c. Documentation required as part of the Initial Application to demonstrate eligibility under this Part VII-A-7:
 - (i) A copy of one of the items identified in Part VII-A-7-b above, **AND**
 - (A) A commitment for title insurance evidencing that title to the Property is vested in the person or entity who executed the document required in Part VII-A-7-b above as owner, which must include a valid legal description of the property. The commitment for title insurance must be dated no more than 60 days prior to the Initial Application Deadline.
- d. Copies of assignments of contracts or options without copies of the underlying contract or option that meets the requirements set forth above will not be accepted.
- e. All documentation must be in full force and effect, fully executed, and include a correct legal description for the Property.
- f. The legal description included with the documentation pursuant to Part VII-A-7-b and the legal description included with the documentation pursuant to Part VII-A-7-c must be consistent with each other and include the acreage or square footage.
 - (i) If the legal descriptions required pursuant to Part VII-A-7-b and Part VII-A-7-c do not match exactly, the applicant may submit a sworn affidavit from an individual listed in **Attachment 16** or an individual listed on **Attachment 17** stating that the legal description included with the documentation pursuant to Part VII-A-7-b and the legal description included with the documentation pursuant to Part VII-A-7-c both refer to the Property.
- g. The purchase price must be clearly stated in the documentation submitted pursuant to Part VII-A-7-b.
- h. If the property identified in an Initial Application under this QAP includes land for which the purchase cost has already been taken into account in connection with a prior allocation of Tax Credits, no cost for the purchase of the land will be permitted in connection with the property identified in the Initial Application under this QAP.

8. Market Study

- a. A Market Study, performed by an independent third party selected from **Exhibit 9** and prepared in accordance with the requirements of **Exhibit 8** (the "Market Study"), must be submitted with the Initial Application for all proposed developments. The Market Study, in a form and with content acceptable to THDA, must support the need and demand for the proposed development.
- b. The Market Study must be less than six months old at the time of submission.
- c. A Market Study performed by an analyst or firm not listed in **Exhibit 9** will not be accepted. This includes any Market Study performed on behalf of an analyst or firm listed in **Exhibit 9** by an analyst or firm not listed in **Exhibit 9** (i.e. a "subcontracted" Market Study).
- d. Based on the information and analysis presented in the Market Study, and based on other information available to THDA, THDA may determine that market demand is not sufficient to support the proposed development.
- e. ***The determinations of the market analyst as reflected in the Market Study are determinative as to eligibility.***

9. Physical Needs Assessment

For Initial Applications proposing adaptive reuse, preservation, or rehabilitation, the Initial Application must include a Physical Needs Assessment conducted by an

independent third party and prepared in accordance with the requirements of **Exhibit 11**. The Physical Needs Assessment must be in a form and with content acceptable to THDA, and must include a complete and detailed work plan showing all necessary and contemplated improvements and the projected cost. Physical Needs Assessments must be less than six months old at the time of submission. The Physical Needs Assessment must be based on a physical inspection of the building(s) occurring no more than 6 months prior to the effective date of the Physical Needs Assessment.

10. Appraisal

- a. For Initial Applications proposing adaptive reuse, preservation, rehabilitation, or requesting acquisition Tax Credits for five or more units, an “as is” market rate appraisal not including Tax Credit benefits must be included with the Initial Application. The appraisal must be performed by a Certified General Appraiser licensed in Tennessee and prepared in accordance with the requirements of **Exhibit 12**. The appraisal cannot be based solely or largely on a cost approach to value, but must also consider market and income approaches to value. If the development is proposed for scattered sites, the scattered sites must be appraised as a single rental development, using appraisal methodology appropriate for rental property as described here. The acquisition cost for Tax Credit purposes shall not exceed the lesser of the purchase price or the appraised value. Appraisals must be less than six months old at the time of submission.
- b. For all other Initial Applications that include land cost, a land appraisal must be included with the Initial Application. The appraisal must be performed by a Certified General Appraiser licensed in Tennessee and prepared in accordance with the requirements of **Exhibit 12**. If the development is proposed for scattered sites, the scattered sites must be appraised as a single rental development, using appraisal methodology appropriate for rental property. The land cost for Tax Credit purposes shall not exceed the lesser of the purchase price or the appraised value. Appraisals must be less than six months old at the time of submission.

11. 100-Year Flood Plain

No portion of the improvements associated with the proposed development (other than parking lots) may be within a 100-year flood plain unless covered by flood insurance. Certification in the form of **Attachment 25** will be required with the 10% Carryover Cost Certification. Proof of flood insurance, if applicable, must be submitted with the Final Application.

B. Scoring Initial Applications

Only Applicants, Initial Applications and developments that meet all application requirements specified in Part VI and all eligibility requirements specified in Part VII-A will be evaluated according to the scoring criteria specified below based on the information provided in each Initial Application. **A minimum of 44 points of the 100 points available is required for an Initial Application to be eligible for further consideration** under this QAP.

Points will not be awarded for any scoring category that is incomplete, erroneous, inconsistent with Attachments, other required supporting documentation, the Initial Application itself, or any other type of inconsistency.

1. Development Location and Housing Needs: Maximum 25 Points

- a. Developments located in counties with the greatest rental housing need (**Exhibit 2**): **Maximum 25 points**

2. Development Characteristics: Maximum 25 Points

- a. New Construction Only
 - (i) Written documentation from the appropriate local governmental authority demonstrating that current zoning and other local land use regulations permit the development as proposed or that no such regulations currently apply to the proposed development: **3 points**
 - (ii) Designed and built to promote energy conservation by meeting the standards of the 2012 International Building Code. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **2 points**
 - (iii) Designed and built using brick, stone, cement fiber siding, or vinyl to meet a 15-year maintenance-free exterior standard. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **2 points**
 - (iv) Designed and built with a **minimum of 65%** of the exterior wall surfaces below the plate line covered with brick, stone, or cement fiber siding. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **3 points**
- b. Preservation or Rehabilitation Only
 - (i) Developments involving **substantial preservation or rehabilitation** must be rehabilitated so that, upon completion of all rehabilitation as described in the Physical Needs Assessment, the major building components and systems will not require further substantial rehabilitation for a period of at least fifteen (15) years from the required placed in service date. Major building components and systems are roof structures, wall structures, floor structures, foundations, plumbing systems, central heating and air conditioning systems, electrical systems, interior and exterior doors, windows, parking lots, elevators, and fire/safety systems. Rehabilitation hard costs must be no less than the greater of thirty percent (30%) of building acquisition costs or eleven thousand dollars (\$11,000) per unit. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **10 points**

- (ii) Developments involving **moderate preservation or rehabilitation** must be rehabilitated so that, upon completion of all rehabilitation, rehabilitation hard costs must be no less than the greater of twenty-five percent (25%) of building acquisition cost or seven thousand dollars (\$7,000) per unit. The rehabilitation scope of work must include, at a minimum, all appliances in all units being Energy-Star compliant (this requirement does not apply to ovens, ranges, or microwaves), and all work specified in the Physical Needs Assessment with regard to drywall, carpet, tile, interior and exterior paint, the electrical system, heating and air conditioning systems, roof, windows, interior and exterior doors, stairwells, handrails, and mailboxes. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **8 points**
- (iii) Developments involving **limited preservation or rehabilitation** must be rehabilitated so that, upon completion of all rehabilitation, rehabilitation hard costs must be no less than the greater of twenty percent (20%) of building acquisition cost or six thousand dollars (\$6,000) per unit. The rehabilitation scope of work must include, at a minimum, all work specified in the Physical Needs Assessment with regard to interior and exterior common areas, interior and exterior painting and/or power washing, gutters, parking areas, sidewalks, fencing, landscaping, and mailboxes. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **6 points**
- (iv) All rehabilitation expenditures must satisfy the requirements of Section 42(e)(3)(A)(ii) of the Code.
- (v) All rehabilitation work associated with costs reflected in the Initial Application must be fully completed no later than the required Tax Credit placed in service date.
- (vi) Developments involving the use of existing housing as part of a community revitalization plan as certified, in the form of **Attachment 13**, executed by the City Mayor or City Attorney if the development is located within the applicable city limits, or the County Mayor or County Attorney if the development is located within the relevant county but is outside city limits. For developments which are located in a city without a community revitalization plan, but are covered by the relevant county revitalization plan, the County Mayor or County Attorney may sign the **Attachment 13**, but the City Mayor or City Attorney must sign the acknowledgement of said situation at the bottom of **Attachment 13: 1 point**

c. Historic Nature

Developments exclusively involving a structure (or structures) that is listed individually in the National Register of Historic Places, or is located in a registered historic district and certified by the Secretary of the Interior as being of historical significance to the district, and all proposed work will be completed in such a manner as to be eligible for historic rehabilitation tax credits. An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609. **Developments seeking to combine historic nature and adaptive reuse will be treated as new construction: 1 point**

d. Enterprise Green Community Certification

Developments fully certified as compliant with Enterprise Green Community requirements. Certification documentation will be required prior to issuing the IRS Form 8609: **15 points**.

e. Combination of New Construction and Preservation or Rehabilitation

For developments involving a combination of new construction and rehabilitation, points will be prorated based on the percentage of units in each category.

f. Adaptive Reuse/Conversion

Developments involving adaptive reuse/conversion will be treated as new construction. Adaptive reuse/conversion is defined as the change in use of a major building to residential use. Without limitation, the reuse of hotels, motels, buildings formerly used for residential purposes, slabs, sheds, trailers/mobile homes, barns, garages or single-family homes are not considered to be adaptive reuse/conversion.

3. Sponsor Characteristics: Maximum 16 Points

a. Points will be awarded as designated below if the described event has **NOT** occurred in Tennessee since May 1, 2016 with respect to individuals involved (either directly or indirectly) with the developer or the ownership entity (whether formed or to be formed) identified in the Initial Application: **maximum 12 points**

(i) A reservation of Tax Credits was issued and accepted for a development that the individuals identified above were involved with (either directly or indirectly) through the developer or owner, yet a Carryover Allocation was not obtained: **2 points**

(ii) A Carryover Allocation was made to a development that the individuals identified above were involved with (either directly or indirectly) through the developer or owner, yet an IRS Form 8609 will not be or was not obtained: **4 points**

(iii) An allocation of Tax Credits was made to a development that the individuals identified above were involved with (either directly or indirectly) through developer or owner, but the development failed to meet the minimum set-aside for low-income tenants as specified in the land use restrictive covenants: **6 points**

b. Initial Applications will be ineligible for points referenced in Part VII-B-3-a above if, with respect to individuals involved (either directly or indirectly) with the developer, the ownership entity (whether formed or to be formed), or the consultant identified in the Initial Application, any of the following has occurred:

(i) any such individual has been determined to be or have been involved in any prior Initial, Carryover Allocation, or Final Application that has been determined to be in violation of the requirements of the applicable QAP regarding developer or related party issues; or

(ii) any such individual has been determined to be or have been involved in any prior Initial, Carryover Allocation, or Final Application that has been determined to involve a “broker” who does not remain involved in the Initial Application through placed in service; or

(iii) any such individual has been determined to be or have been involved in any prior Final Application that has been determined to be in violation of the requirements of the applicable QAP regarding submission of permanent financing documentation; or

(iv) any such individual has been determined to be or to have been involved in any prior Initial, Carryover Allocation, or Final Application as a consultant, but who is a signatory or guarantor of construction financing documents, permanent financing documents, and/or equity syndication documents with respect to the development reflected in such prior Initial, Carryover Allocation, or Final Application; or

- (v) any such individual has been determined to be or have been involved in any Exchange Application that failed to satisfy the deadline for completion of construction as specified in Part XVIII-F of the 2009 QAP; or
- (vi) any such individual has been determined to be or have been involved in any Multifamily Tax Exempt Bond Authority Application that received an allocation of bond authority but failed to meet established deadline for issuance and sale of the tax-exempt bonds. Voluntary withdrawal of a Multifamily Tax Exempt Bond Authority Application in accordance with all applicable program requirements will not cause ineligibility for points under Part VII-B-3-a above; or
- (vii) any such individual has been determined to be or have been involved in any Section 1602 or Tax Credit Assistance Program (“TCAP”) development that accepted a conditional commitment letter, but failed to meet deadlines established for the submission of documentation to THDA or failed to close on the Section 1602 or TCAP assistance or failed to achieve 100% completion of construction of the development by the relevant deadline (voluntary withdrawal of a Section 1602 or TCAP Application in accordance with all applicable program requirements will not cause ineligibility for points under Part VII-B-3-a above); or
- (viii) any such individual has been determined to be or have been involved in any development for which Section 1602 or TCAP assistance closed, but is in default thereunder or for which events have occurred that with the passage of time will become a default.

Ineligibility for points as described in this Part VII-B-3-b shall be in effect during the year in which THDA identifies the circumstances causing the ineligibility and for the following calendar year.

c. Tennessee Developer Experience

- (i) For purposes of this Part VII-B-3-c, a Tennessee Qualifying Development (a “Tennessee Qualifying Development”) is a development that satisfies ALL of the following criteria:
 - (A) The development was the subject of an allocation of Tax Credits from THDA; and
 - (B) All buildings in the development were placed in service after December 31, 2006; and
 - (C) No buildings in the development have an uncured event of noncompliance under Section 42, the restrictive covenants recorded in connection with the development, or an outstanding IRS Form 8823; and
 - (D) The development is not in a “no further monitoring” status with the THDA Compliance Monitoring Division; and
 - (E) If the development received an allocation of Tax Credits under the 2016 QAP and received points under Part VII-B-3-c of the 2016 QAP, the Qualifying Person/Entity for purposes of the 2016 development must be involved in and remain involved in the developer entity for the 2016 development until all buildings in the 2016 development are placed in service.
- (ii) For purposes of this Part VII-B-3-c, a Tennessee Qualifying Person/Entity (a “Tennessee Qualifying Person/Entity”) must be associated with a Tennessee Qualifying Development as follows:
 - (A) The Tennessee Qualifying Person/Entity must be the Developer entity as reflected on **Attachment 5** of the Final Application for the Tennessee Qualifying Development (“**Attachment 5**”), provided that there has been

substantial continuity at the ownership or senior management level since **Attachment 5** was submitted; or

(B) Tennessee Qualifying Person/Entity must be any individual listed on **Attachment 5**; or

(C) Tennessee Qualifying Person/Entity must be an individual listed as the developer in the Final Application.

(iii) For purposes of this Part VII-B-3-c, a Tennessee Qualifying Person/Entity as described in Part VII-B-3-c-(ii) above must be listed on the relevant version of **Attachment 17** for the Developer entity reflected in the 2017 Initial Application (the “2017 Developer”).

(iv) Points will be awarded, as reflected below, based on a Tennessee Qualifying Person/Entity being listed on **Attachment 17** for the 2017 Developer and on the number of Tennessee Qualifying Developments for which the Tennessee Qualifying Person/Entity was listed on the relevant **Attachment 5: Maximum 3 Points**

<u>Number of Qualifying Developments</u>	<u>Points</u>
1	1
2	2
3 or more	3

(v) The Qualifying Person/Entity must remain involved the 2017 Developer until the final building in the development proposed in the 2017 Initial Application is placed in service.

d. Overall Developer Experience (includes Tennessee experience)

(i) For purposes of this Part VII-B-3-d, a Qualifying Development (a “Qualifying Development”) is a development that satisfies ALL of the following criteria:

(A) The development was the subject of an allocation of Tax Credits; and

(B) All buildings in the development were placed in service after December 31, 1999; and

(C) No buildings in the development have an uncured event of noncompliance under Section 42, the restrictive covenants recorded in connection with the development, or an outstanding IRS Form 8823; and

(D) The Initial Application must include an **Attachment 20C: Verification of Developer Experience** completed by the allocating agency (if other than THDA).

(ii) For purposes of this Part VII-B-3-d, a Qualifying Person/Entity (a “Qualifying Person/Entity”) must be associated with a Qualifying Development as follows:

(A) The Qualifying Person/Entity for the Qualifying Development must be the Developer entity, provided that there has been substantial continuity at the ownership or senior management level since placed in service; or

(B) The Qualifying Person/Entity may be any individual involved in the Developer entity.

- (iii) Points will be awarded, as reflected below, based on a Qualifying Person/Entity being listed on **Attachment 17** for the 2017 Developer and on the number of low-income units in the Qualifying Developments associated, as described in Part VII-B-3-d-(ii) above, with the 2017 Initial Application: **Maximum 1 Point**

<u>Number of Low-Income Units</u>	<u>Points</u>
200 or more	1

4. Lowest Income Preference: Maximum 12 Points

Election to set aside up to twenty percent (20%) of the units (which number shall be rounded up to the next whole unit) for households with incomes no higher than fifty percent (50%) of the area median income with rents maintained at or below the 50% of area median income maximums. Units occupied by households with Section 8 Housing Choice Vouchers count toward this requirement:

<u>Percent of units</u>	<u>Points</u>
At least 5%	6 points
At least 10%	8 points
At least 15%	10 points
At least 20%	12 points

5. Extended Use Preference or Tenant Ownership: Maximum 5 points

Choose only one below, a. OR b.

a. Extended Use Preference: **Maximum 5 Points**

A binding commitment to defer the point in time at which the written request specified in Section 42(h)(6)(I) may be given:

<u>Number of Years</u>	<u>Points</u>
At least 5 years	5 points
At least 4 years, but less than 5 years	3 points
At least 3 years, but less than 4 years	1 point

OR

b. Eventual Tenant Ownership: **1 point**

A binding commitment to offer the tenant of a single family building at the end of the fifteen-year tax credit compliance period a right of first refusal to purchase the property. The owner must provide to THDA a detailed plan with the Initial Application, specifically including how the owner will set aside a portion of the rent beginning in year two (2) of the compliance period to provide sufficient funds to the tenant at the end of the compliance period for the down payment and the closing costs to purchase the unit. The plan will be required to be updated and submitted to THDA again for approval in year 13 of the compliance period. The Restrictive Covenant Agreement will contain provisions ensuring enforcement of this provision.

6. Public Housing Priority: 6 points

Marketing plans, lease-up plans, and operating policies and procedures which will give a priority to persons on current Public Housing waiting lists. Initial Applications with proposed developments in areas reflected on **Exhibit 6** are eligible for these points.

7. Residency Preference: Maximum 6 Points

Choose only one below, a. OR b.

- a. Residency Preference for Households with Children: An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **6 points**

A minimum of 20% of the units in the development, rounded up to the nearest whole unit, must have 2 or more bedrooms.

The development must include a playground with permanent playground equipment and at least 1 of the following on-site amenities:

- (i) Appropriately sized, dedicated space with appropriate furniture and fixtures for and agreements with providers of after-school tutoring or homework help programs; or
- (ii) Appropriately sized computer room containing at least 1 computer with free internet access for each 50 total units; or
- (iii) Ball court, separate from all parking areas, incorporating permanent fixtures and a minimum of 1,600 square feet of concrete or paved surface.

OR

- b. Residency Preference for Households with Special Housing Needs: The Initial Application must propose a development that serves households with special housing needs. Special needs housing is housing that has been constructed or rehabilitated with special features (e.g. location, design, layout, on-site services) to help people live at the highest level of independence in the community. For example, the unit may be adapted to accommodate special physical or medical needs; or provide on-site services such as staff support for the elderly, individuals with mental health issues, developmental, or other social needs. **In order to qualify for points pursuant to this Part VII-B-7-b, the proposed development must include on-site services for the targeted tenant population. The Initial Application must include a comprehensive service plan that identifies each service to be provided; the anticipated source of funding for each service; the physical space that will be used to provide each service; and the anticipated supportive service provider for each service and their experience in providing service to the targeted population. Verification of tentative agreements with providers of on-site services throughout the first two (2) years following the required placed in service date must be included with the Initial Application. Final agreements with providers of on-site services throughout the first two (2) years following the required placed in service date must be included with the Final Application.** An architect's certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609: **6 points**

The development must include an appropriately sized, dedicated space with appropriate furniture and fixtures for, and agreements with, providers of services relevant to special housing needs residents and at least 1 of the following on-site amenities:

- (i) Appropriately sized computer room containing at least 1 computer with free internet access for each 50 total units; or
- (ii) Exercise facility for appropriate group activity for special housing needs residents (space must be at least 900 square feet, if indoor); or
- (iii) Gazebo with outdoor shaded sitting area with ornamental flowers and shrubs.

8. Tennessee Growth Policy Act: 5 points

Initial Applications with proposed developments located completely and wholly in a county or municipality with a growth plan approved by the local government planning advisory committee as determined by the Tennessee Advisory Commission on Intergovernmental Relations and reflected on **Exhibit 3**. Initial Applications with proposed developments in counties not subject to the Tennessee Growth Policy Act, as shown on **Exhibit 3**, will receive these points.

Part VIII: Initial Application Eligibility and Scoring Review

A. Notice to Applicants

1. If THDA determines that an Initial Application does not meet one or more of the eligibility requirements of this QAP, or if the score in any scoring category is less than the score assigned by the applicant in the Initial Application, and the eligibility or scoring issues can be cured, THDA will notify the applicant by email (the “Email Notification”). The Email Notification will include a response deadline by which THDA must receive information from the applicant to cure the eligibility or scoring issues. If the information received is determined by THDA to be sufficient to cure the identified eligibility or scoring item, then the item so cured will not appear in the Cure Notice (as defined below). The Email Notification will not include a total score for an Initial Application.
2. THDA will notify each applicant when the eligibility determination and scoring of their Initial Application is complete. THDA will send this notice to the contact person and the address specified in the Initial Application. Failure to receive any notice specified in this Part VIII will not extend deadlines or modify requirements in this Part VIII. All applicants shall immediately notify THDA, in writing, of changes in the name and/or address of the contact person specified in the Initial Application. Such notification by the applicant will not be deemed to be an amendment to the Initial Application.
3. If THDA determines that an Initial Application meets all of the eligibility requirements of this QAP and if the score assigned by THDA in each scoring category is the same as or higher than the score assigned by the applicant in the Initial Application, then no further action by the applicant or THDA will be taken. At no time during the process set forth in this Part VIII may applicants submit additional items for the purpose of increasing the scores in a particular scoring category if the THDA assigned score is the same as or higher than the score assigned by the applicant in the Initial Application. The provisions of Part VIII-B do not apply.
4. If THDA determines that an Initial Application does not meet one or more of the eligibility requirements of this QAP or if the score assigned by THDA in any scoring category is less than the score assigned by the applicant in the Initial Application, THDA will so notify the applicant. THDA will also notify applicants if THDA determines that (i) any two or more developments proposed in two or more Initial Applications constitute a single development for purposes of applying the development limit specified in Part IV-B or (ii) developers or related parties reflected in two or more Initial Applications constitute a single entity for purposes of applying the developer or related party limitation specified in Part IV-C. This notice to applicants from THDA is referred to herein as the “Cure Notice”.
5. **No rankings or scoring summaries with respect to Initial Applications received by THDA will be available until all cure periods have expired and the review process is complete.**

B. Cure Period

1. Applicants receiving a Cure Notice may, in compliance with the requirements of this Part VIII-B, correct erroneous items, supply missing or incomplete items and/or may clarify any inconsistencies related to the specific items identified by THDA during a cure period which shall begin on the date of the Cure Notice and shall end at 4:00 PM Central Time, on the date specified in the Cure Notice. The Cure Notice shall specify the means and methods by which identified issues may be remedied. Applicants may not submit additional items for the purpose of increasing the score in a particular scoring category where the THDA assigned score is the same as or higher than the score assigned by the applicant in the Initial Application.

2. If additional documentation to address items specified in the Cure Notice is not submitted in accordance with the requirements contained in the Cure Notice, then the determination as to eligibility and scoring made by THDA is determinative. The review process described in Part VIII-C is not available to applicants who do not submit additional documentation, **in writing**, in accordance with the Cure Notice (including, without limitation, the time deadlines specified therein.).
3. The cure provisions of this Part VIII-B **do not apply** to Initial Applications that are not submitted in accordance with the requirements of Part VI.
4. THDA will review all documentation submitted in accordance with the Cure Notice for each relevant Initial Application. If THDA determines that an Initial Application, taking into account documentation submitted in accordance with the Cure Notice, meets all of the eligibility requirements of this QAP and if the score assigned by THDA in each scoring category is the same as or higher than the score assigned by the applicant in the Initial Application, then no further action by the applicant or THDA will be taken. The provisions of Part VIII-C will not apply.
5. If THDA determines that an Initial Application, taking into account documentation submitted in accordance with the Cure Notice, still does not meet any one of the eligibility requirements of this QAP or if the score assigned by THDA in any scoring category is still less than the score assigned by the applicant in the Initial Application, THDA will notify the applicant of the determination (the "Review Notice"). The Review Notice will specify the time period within which a request for review may be made.

C. Review Process

1. Applicants who receive a Review Notice may submit, **in writing**, a request for review to the THDA Executive Director. This request for review must be submitted in accordance with the Review Notice. A request for review will not be considered if no documentation was submitted or if documentation was not submitted in accordance with the Cure Notice (including, without limitation, the time deadlines therein). If no written request for review is submitted or if the written request submitted does not meet all requirements of the Review Notice or this QAP, no review will occur and the THDA determination prior to the issuance of the Review Notice will be final.
2. The request for review must identify the eligibility item or scoring category to be reviewed, **the information in the Initial Application OR the documentation submitted during the cure period relevant to the eligibility item or scoring category in question**, and the reason the applicant thinks that the eligibility determination or scoring was in error. The request for review must contain no more than two 8 1/2 X 11 inch pages, with print on one side of each page, typed in 12 point font or larger. Requests not meeting this format will not be considered.
3. No additional documentation may be submitted in connection with this request for review. No information submitted after the expiration of the relevant cure period specified in the Cure Notice for an Initial Application will be considered. Requests for review that were not submitted in accordance with the Review Notice will not be considered. The provisions of Part VIII-C-4, -5, and -6 will not apply.
4. The Tax Credit Committee of the Board of Directors of THDA (the "Tax Credit Committee") will meet in regular or special session in July 2017, to evaluate the Initial Application, documentation submitted during the cure period, the Review Notice, the request for review and THDA staff analysis thereof (the "Review Meeting"). The Tax Credit Committee will consider only documentation submitted in compliance with this Part VIII, regardless of whether the applicant or a representative thereof are present at the Review Meeting. The Tax Credit Committee will consider whether documentation submitted as a result of the Cure Notice, taking into account the THDA staff analysis, is

sufficient to meet the requirements of this QAP or is otherwise consistent with the spirit and intent of this QAP. **Any contact with THDA Executive Director, any member of the Tax Credit Committee or any member of the THDA Board by any person or entity on behalf of any Initial Application between the date of the Review Notice and the date of the Review Meeting will be grounds for dismissal of the review request.**

5. Applicants or representatives thereof may contact THDA Multifamily Development staff regarding procedural matters only between the date of the Review Notice and the date of the Review Meeting, which contact, if limited as specified herein, will not constitute grounds for dismissal of a review request. Applicants or representatives thereof may, but are not required to, appear at the Review Meeting. Notice of the decision of the Tax Credit Committee will be provided to the applicant.
6. The final score for all Initial Applications will be determined after the Review Meeting. By adoption of this QAP, the THDA Board of Directors specifically delegates full authority to the Tax Credit Committee to make the determinations specified in this Part VIII-C. The THDA Board of Directors will not consider requests to review decisions of the Tax Credit Committee. All decisions of the Tax Credit Committee are final. No matters with respect to eligibility under Part VII-A or with respect to scoring under Part VII-B will be considered after the adjournment of the Review Meeting.

D. Final Scoring and Ranking of Initial Applications

After the completion of the cure period and completion of the review process set forth above, the final score for each Initial Application will be determined by THDA. Each Initial Application will be listed in order of score and such rankings will be made available to all applicants. This ranking is not confirmation of a reservation of Tax Credits. Reservations will not be made until all set-asides have been applied and all limits have been applied.

E. Application of Various Limits/Final Ranking

Following the final scoring of each Initial Application, THDA will make reservations in the Non-Profit Set-Aside, in the Public Housing Authority Set-Aside, in the Preservation Set-Aside, in the QCT/CRP Set-Aside, and in the Rural Set-Aside, based on the final scores assigned to each Initial Application, the amount of Tax Credits determined by THDA to be appropriate, the application of all other priorities, caps, and limits contained in this QAP, and according to the following procedures and provisions:

1. Non-Profit Set-Aside:
 - a. Based on the final scoring of Initial Applications, THDA will list, in ranking order, all developments qualifying for the Non-Profit Set-Aside. THDA will reserve Tax Credits beginning with the highest ranking Initial Application in the Non-Profit Set-Aside proposing new construction and the highest ranking Initial Application in the Non-Profit Set-Aside proposing preservation (as described in Part VII-A-2-c) or rehabilitation in the initial Non-Profit Set-Aside and, following that, will proceed down the ranking, without regard to development activity, until the point is reached where the last complete reservation can be made from the Non-Profit Set-Aside. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.) If there are not enough Tax Credits remaining in the initial Non-Profit Set-Aside to reserve the full amount requested for the next Non-Profit Initial Application in line, the difference between the balance remaining in the initial Non-Profit Set-Aside and the amount needed to make a full reservation will be added to the Non-Profit Set-Aside.

- b. If a development receives a reservation from the Non-Profit Set-Aside and is also qualified for the QCT/CRP Set-Aside and/or the Rural Set-Aside, the reservation from the Non-Profit Set-Aside will count against the QCT/CRP Set-Aside and/or the Rural Set-Aside, as applicable.
 - c. After the initial Non-Profit Set-Aside is completely reserved, other qualified Non-Profit applications that did not receive a reservation will be included and considered, along with other qualified applications, in the Public Housing Authority Set-Aside, the Preservation Set-Aside, the QCT/CRP Set-Aside (subject to b. above), the Rural Set-Aside (subject to b. above), and the General Pool, (subject to b. above) and Part IV, as applicable.
2. Choice Neighborhoods Initiative
- a. THDA will list, in ranking order, qualified Initial Applications incorporating a HUD Choice Neighborhoods Initiative (“CNI”) **Implementation** Grant, and will make reservations beginning with the highest ranking CNI Initial Application and will proceed down the list until the point is reached where the last complete reservation has been made to CNI Initial Applications. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.)
 - b. If a CNI Initial Application receives a reservation and is also qualified for the QCT/CRP Set-Aside and/or the Rural Set-Aside, the reservation to the CNI Initial Application will count against the QCT/CRP Set-Aside and/or the Rural Set-Aside, as applicable.
3. RAD Set-Aside:
- a. THDA will list, in ranking order, qualified Initial Applications in the RAD Set-Aside, and will make reservations beginning with the highest ranking Initial Application in the RAD Set-Aside and will proceed down the ranking until the point is reached where the last complete reservation has been made from the RAD Set-Aside. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.)
 - b. If a development receives a reservation from the RAD Set-Aside and is also qualified for the QCT/CRP Set-Aside and/or the Rural Set-Aside, the reservation from the RAD Set-Aside will count against the QCT/CRP Set-Aside and/or the Rural Set-Aside, as applicable.
 - c. After the last complete reservation has been made from the RAD Set-Aside, other qualified RAD applications that have not received a reservation **will be** included and considered, along with other applications, in the Preservation Set-Aside, the QCT/CRP Set-Aside, the Rural Set-Aside, and the General Pool, as applicable.
4. Preservation Set-Aside
- a. THDA will list, in ranking order, qualified Initial Applications in the Preservation Set-Aside, and will make reservations beginning with the highest ranking Initial Application in the Preservation Set-Aside and will proceed down the ranking until the point is reached where the last complete reservation has been made from the Preservation Set-Aside. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.)
 - b. If a development receives a reservation from the Preservation Set-Aside and is also qualified for the QCT/CRP Set-Aside and/or the Rural Set-Aside, the reservation from the Preservation Set-Aside will count against the QCT/CRP Set-Aside and/or the Rural Set-Aside, as applicable.

- c. After the last complete reservation has been made from the Preservation Set-Aside, other qualified preservation applications that have not received a reservation **will not** receive further consideration for 2017 Tax Credits in any other set-aside or in the General Pool unless necessary to satisfy the requirements of Part VIII-E-5, Part VIII-E-6, or Part VIII-E-9, or Part VIII-E-10.
5. QCT/CRP Set-Aside
 - a. If steps 1 through 3 above have not produced a reservation to a development qualified for the QCT/CRP Set-Aside, THDA will list, in ranking order, qualified Initial Applications in the QCT/CRP Set-Aside and will reserve Tax Credits beginning with the highest ranking Initial Application in the QCT/CRP Set-Aside proposing new construction until the point where steps 1 through 4 include a reservation to one (1) development proposing new construction that is qualified for the QCT/CRP Set-Aside. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.)
 - b. After the last complete reservation has been made from the QCT/CRP Set-Aside, other qualified applications for QCT/CRP developments that have not received a reservation **will be** included and considered, along with other applications, in the General Pool, as applicable.
 6. Rural Set-Aside
 - a. If steps 1 through 4 above have included reservations to less than two (2) developments qualified for the Rural Set-Aside, THDA will list, in ranking order, qualified Initial Applications in the Rural Set-Aside and will reserve Tax Credits beginning with the highest ranking Initial Application(s) in the Rural Set-Aside proposing new construction until the point where steps 1 through 5 include reservations to two (2) developments proposing new construction that are qualified for the Rural Set-Aside. **No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10.** (The limitations specified in Part IV will apply.)
 - b. After the last complete reservation has been made from the Rural Set-Aside, other qualified applications for developments proposed for counties listed as “Rural” in **Exhibit 1** that have not received a reservation **will not** receive further consideration for 2017 Tax Credits in any other set-aside or in the General Pool unless necessary to satisfy the requirements of Part VIII-E-7-b.
 7. Innovation Set-Aside
 - a. Applicant presentations to the Innovation Set-Aside Selection Group shall take place in 2017, at a time and location determined by THDA and shall be limited to one (1) presentation per Innovation Set-Aside Application, no more than sixty (60) minutes in length.
 - b. The Innovation Set-Aside Selection Group, in its sole discretion, may select one Innovation Set-Aside Application to receive a Preliminary Award Letter from the Innovation Set-Aside. The selected Innovation Set-Aside Application will be notified at the same time the ranking for the regular competitive round is released.
 - c. **The determination of Innovation Set-Aside Selection Group shall not be appealable to the THDA Board or the Tax Credit Committee of the THDA Board.**
 8. General Pool

- a. Any Tax Credits remaining after steps 1 through 5 above are complete will be combined with any other Tax Credits that are unallocated for any reason (from Part III-A above).
 - b. Throughout the remainder of the reservations, THDA will ensure that at least ten percent (10%) of the total amount of Tax Credits available for allocation in Tennessee for 2017 have been reserved to Initial Applications that are qualified for the Non-Profit Set-Aside, even if a lower ranking Initial Application qualified for the Non-Profit Set-Aside must be reserved Tax Credits before a higher-ranking Initial Application that is not qualified for the Non-Profit Set-Aside.
 - c. Except as necessary to satisfy the requirements of Part VIII-E-8-b, all reservations of Tax Credits from the General Pool will be made only to eligible Initial Applications that propose new construction.
 - d. THDA will reserve any remaining Tax Credits to the remaining qualified Initial Applications beginning with the highest ranking Initial Application, subject to the priority for Non-Profit Initial Applications, the priority for Initial Applications proposing new construction, the priority for CNI Initial Applications, and subject to all other caps and limits contained in this QAP and proceed down the ranking until the point is reached where the last complete reservation is made. No partial reservations of Tax Credits will be made, except pursuant to Part VIII-E-9 or Part VIII-E-10. (The limitations specified in Part IV will apply.)
 - e.
 - (i) If the steps above leave THDA with insufficient Tax Credits to make a complete reservation to the next highest ranking eligible Initial Application proposing new construction, THDA will hold the Tax Credits remaining until enough Tax Credits have been recaptured or returned for a complete reservation to be made to the next highest ranking eligible Initial Application proposing new construction, taking into account all applicable priorities, caps and limits. THDA will then make a complete reservation to the next highest ranking eligible Initial Application proposing new construction (The limitations specified in Part IV will apply.)
 - (ii) If the Tax Credits remaining are likely to exceed one percent (1%) of the total Tax Credits available for reservation, any remaining Tax Credits may be offered pursuant to Part VIII-E-9 below, taking into account all applicable priorities, caps, and limits. The limitations in Part IV will apply.
9. Scholar House
- a. THDA may solicit Initial Applications outside the deadlines described in this QAP for proposed developments to be 100% occupied by students (as defined in Internal Revenue Code Section 151(c)(4)) (“Scholar House Initial Application”).
 - b. Scholar House Initial Applications must be fully compliant with all applicable requirements of Section 42 of the Internal Revenue Code, Section 1.42 of the Treasury Regulations, and this QAP (including, without limitation, the minimum score requirement in Part VII-A-1).
 - (i) THDA is seeking applicants for LIHTC funding that will combine affordable housing with educational opportunities for student-parents and students transitioning from Foster Care, who are pursuing a postsecondary educational degree or certification. Scholar House is aligned with Governor Haslam’s Tennessee Reconnect (Drive to 55) and Tennessee Promise initiatives, which strive to increase the percentage of working adults with some kind of postsecondary degree or credential by the year 2025 and with the state’s Extension of Foster Care Program, which assists transitioning foster youth

with paying higher education expenses and offers support services to participants.

- (ii) A successful Scholar House Initial Application will address the barriers student-parents and youth transitioning from foster care often face when trying to complete their post-secondary education. The successful applicant will provide quality, affordable housing near higher education institutions and in close proximity to public transit that serves the educational institutions; specialized resident services and, preferably, child care opportunities while the eligible resident completes their education. Scholar House Initial Applications must satisfy the following minimum requirements:
 - (A) Building site (or existing property) must be located no more than ten (10) miles from one (1) or more Tennessee Community Colleges or Colleges of Applied Technology (approved Tennessee Promise and/or Tennessee Reconnect/Drive to 55 institution) **AND** one (1) or more four year higher education institution(s); **AND**
 - (B) Building site (or existing property) must be located on a public transit line (city or regional bus, trolley, train, city sponsored car/ride share program) that offers direct service to the educational institution(s) or if transfers within the transit system are required to access the educational institution(s), the commute time between the housing site and educational institution(s) must be reasonable (typically less than 30 minutes one way). If no public transit option is available, other transit options that offer affordable or no cost transportation to students with pick up/drop off locations in close proximity (reasonable walking distance) to the housing development and with direct service to the education institution(s) at appropriate times throughout the day/evening will be considered (such as university transit) as meeting this criteria; **AND**
 - (C) A written agreement or contract or other guarantee (subject to THDA verification, in its sole discretion) for rental assistance (project based Section 8; project based vouchers; other federal, state, or local project based rental assistance) should be in place for a percentage (preferably 100%) of the units that will allow a participating student to pay no more than 30 percent of their monthly adjusted income for rent and utilities; **AND**
 - (D) A written agreement, contract or memorandum of understanding (subject to THDA verification, in its sole discretion) with a non-profit or educational institution must be in place to provide support to residents in their roles as parents and students, including case management activities, in areas such as economic support, work-study, child care assistance and life skills.
 - c. In the event multiple qualified Scholar House Initial Applications are submitted, THDA will list, in ranking order, qualified Scholar House Initial Applications and will offer the remaining Tax Credits to the highest ranking Scholar House Initial Application.
 - d. In the event there are no qualified Scholar House Initial Applications, Tax Credits may be offered pursuant to Part VIII-E-10 below, taking into account all applicable priorities, caps, and limits. The limitations in Part IV will apply.
10. If the Tax Credits remaining are likely to exceed one percent (1%) of the total Tax Credits available for reservation, any remaining Tax Credits may be offered as a partial reservation

to the next highest ranking eligible Initial Application proposing new construction, taking into account all applicable priorities, caps, and limits, until the Tax Credits are accepted. (The limitations in Part IV will apply.) Acceptance of a partial reservation according to this provision would not classify a development as an “existing” application in subsequent years, but any limitation on Tax Credits per development in subsequent years would apply to any such partial reservation.

11. **Tax Credits remaining in the Non-Profit Set-Aside after all qualified Non-Profit Initial Applications have received reservations of Tax Credits cannot be reserved to other Initial Applications.**

12. Tie Breaker

In the event there is a scoring tie between two or more Initial Applications at the cutoff for receipt of a Tax Credit Preliminary Award Letter, the tie shall be broken as follows:

- a. If the tie is between two or more Initial Applications, **all of which propose new construction**, the Initial Application requesting the least Tax Credits per square foot of heated, low-income, **residential** floor space as measured “paint to paint” (**not including** common areas) will be given priority.
- b. If the tie is between two or more Initial Applications, **at least one of which proposes preservation or rehabilitation**, the Initial Application requesting the least Tax Credits per low-income unit will be given priority.
- c. In applying the tie breaker, THDA will carry out the calculation to as many digits to the right of the decimal point as needed to break the tie.

Part IX: Reservation of Tax Credits

A. Preliminary Award Letter

THDA will notify, in writing, each successful applicant of an initial reservation of Tax Credits (the "Preliminary Award Letter"). In determining the initial amount of Tax Credits to be reserved, THDA will use the costs, incomes and expenses submitted in the Initial Application, as determined by THDA to be reasonable. **The final amount of Tax Credits allocated to each successful applicant may be less than, but will not be more than, the amount requested in the Initial Application, the amount specified in the Preliminary Award Letter or the amount reflected in a Carryover Allocation Agreement.** Allocations will be determined in connection with a Carryover Allocation Application and in connection with an evaluation at the time the development is placed in service, in accordance with Section 42(m)(2) and this QAP.

B. Status Reports

All developments with a Preliminary Award Letter shall provide status reports outlining progress toward completion by dates, in a form and with substance as specified by THDA. Information requested will be development specific and may include such items as construction progress.

C. Recapture of Tax Credits During Reservation Period

1. THDA will cancel a Preliminary Award Letter for failure to fully satisfy conditions imposed in connection with the Preliminary Award Letter and for failure to provide satisfactory information or documentation required by the Preliminary Award Letter by the deadlines specified in the Preliminary Award Letter. This means that the Tax Credits referred to in the Preliminary Award Letter are not available for the development specified in the Preliminary Award Letter and will be made available to other qualified developments. Deadlines specified in the Preliminary Award Letter are the dates upon which Tax Credits are deemed recaptured by THDA unless the conditions related to each deadline have been met on or before such deadline or unless an extension has been granted under Part XIV-C.
2. Tax credits made available through a Preliminary Award Letter may be voluntarily returned. Any such return means Tax Credits are not available for the development referenced in the Preliminary Award Letter.
3. Any Tax Credits recaptured either by cancellation of a Preliminary Award Letter under Part IX-C-1 above or by voluntary return under Part IX-C-2 above will be reserved to the fullest extent practical to other qualified Initial Applications for Tax Credits as provided in this QAP.

Part X: Carryover Allocation

A. Qualifying for a Carryover Allocation

A development with a Preliminary Award Letter that will not be placed in service by December 31, 2017, may be eligible for a carryover allocation of Tax Credits (“Carryover Allocation”). In order to qualify for a Carryover Allocation, the ownership entity identified in the Initial Application must have ownership of the property identified in the Initial Application and must have spent a minimum of ten percent (10%) of the reasonably expected basis in the development on or before the dates specified in the Carryover Allocation Agreement.

B. Submission of Additional Information and Documentation

The Carryover Allocation Application (submitted through HCMS) will specify the additional information and documentation required and will specify a date by which such information and documentation must be submitted to THDA.

At a minimum, a qualified applicant shall provide the following information and documentation, which information and documentation shall be in a form and with substance acceptable to THDA, **by the date(s) specified in the Carryover Allocation Application:**

1. Firm commitment letters for construction financing and competitive state or Federal loans or grants (i.e.: AD-622 for USDA/RD [formerly FmHA]), executed as specified in the letter and otherwise in a form and with substance acceptable to THDA;
2. Most recent utility allowance documents (from USDA/RD [formerly FmHA], HUD, local PHA, or utility company) demonstrating the basis for calculations of utility costs for the size and type of units proposed;
3. Written documentation from each service provider that all necessary utilities (i.e.: electricity, gas (if proposed development utilizes gas), sewer, and water) are available at the site;
4. Written documentation from the appropriate local governmental authority demonstrating that current zoning and other local land use regulations permit the development as proposed or that no such regulations currently apply to the proposed development (as new construction, acquisition and rehabilitation, or rehabilitation only);
5. Detailed information about the syndication transaction including, without limitation, a firm commitment letter from the purchaser of the tax credits executed as specified in the Carryover Allocation Application;
6. For Initial Applications subject to Part VII-A-4-a-(ii), Part VII-A-4-a-(iii), Part VII-A-4-a-(v), Part VII-A-4-a-(viii); Part VII-A-4-a-(ix), Part VII-A-4-a-(x), Part VII-B-2-a-(ii); Part VII-B-2-a-(iii); Part VII-B-2-a-(iv); Part VII-B-2-b; Part VII-B-2-c; and/or Part VII-B-7, an architect’s certification will be required with the Carryover Allocation Application and prior to issuing the IRS Form 8609; and
7. Other information or documentation as THDA may deem necessary to fully evaluate the proposed developments and the applicant’s ability to proceed.

C. Other Carryover Allocation Requirements

1. To request a Carryover Allocation, the owner must, no later than the dates specified in the Carryover Allocation Application:
 - a. Complete a Carryover Allocation Application (submitted through HCMS);
 - b. Submit any other development specific materials THDA may require; and

- c. Make an irrevocable gross rent floor election (**Form furnished by THDA**).
2. The owner must execute a Carryover Allocation Agreement (**Form furnished by THDA**) and return the executed Carryover Allocation Agreement to THDA no later than the dates specified in the Carryover Allocation Agreement.
3. To meet the Carryover Allocation requirements, the owner must submit the Cost Certification (**Form furnished by THDA**) for the ten percent (10%) test no later than the date specified in the Carryover Allocation Agreement.
4. To meet the Carryover Allocation requirements, the owner must submit a copy of the recorded warranty deed showing ownership by the ownership entity identified in the Initial Application, a fully executed 50-year ground lease (subject to the provisions of Part VII-A-7-b-(v) of this QAP) showing the Ownership Entity as identified in the Initial Application as the lessee, or a copy of a PILOT agreement showing ownership by the ownership entity identified in the Initial Application no later than the date specified in the Carryover Allocation Agreement.

D. Tax Credits Available

The amount of Tax Credits to be allocated by a Carryover Allocation Agreement will be determined by THDA in connection with an evaluation at the time a Carryover Allocation is requested and in accordance with Section 42(m)(2). **This amount may be less than, but will not be more than, the Tax Credit amount in the Preliminary Award Letter.**

E. Status Reports

All developments with a Carryover Allocation shall provide status reports outlining progress toward completion by dates, in form and substance specified by THDA in the Carryover Allocation Application.

F. Recapture of Tax Credits During Carryover Period

1. THDA will cancel a Carryover Allocation for failure to fully satisfy conditions imposed in connection with the Carryover Allocation. This means that the Tax Credits referred to in the Carryover Allocation Agreement are not available for the development specified in the Carryover Allocation Agreement and will be made available to other qualified developments. Deadlines specified in the Carryover Allocation Agreement are the dates upon which Tax Credits are deemed recaptured by THDA unless the conditions related to each deadline have been met on or before such deadline. Such Tax Credits are recaptured by THDA, without further notice, effective as of the deadline established in the Carryover Allocation Agreement which was not met.
2. Tax Credits allocated by a Carryover Allocation Agreement may be voluntarily returned. Any such return means that Tax Credits are not available for the development referenced in the Carryover Allocation Agreement.
3. Any Tax Credits recaptured either by cancellation of a Carryover Allocation Agreement under Part X-F-1 above or by voluntary return under Part X-F-2 above will be made available as follows:
 - a. Any Tax Credits returned before October 1, 2017, will be reserved to other qualified Initial Applications for Tax Credits as provided in this QAP;
 - b. Any Tax Credits returned on or after October 1, 2017, will be reserved pursuant to a QAP for 2018, if available.

Part XI: Placed In Service

A. Placed In Service Requirements

1. After all units in a development are placed in service, THDA will make a final allocation of Tax Credits and will issue IRS Form(s) 8609 only after receipt of the following, in form and substance satisfactory to THDA:
 - a. Final Application (submitted through HCMS);
 - b. Applicant's Verification Form for each building in the development (submitted through HCMS);
 - c. Final Cost Certification of actual costs, incomes and expenses, including actual syndication proceeds, from an independent CPA licensed in Tennessee **(Form furnished by THDA)**;
 - d. Original Recorded Land Use Restrictive Covenant **(Form furnished by THDA)**;
 - e. Copy of the recorded warranty deed indicating ownership by the ownership entity identified in the Initial Application, if applicable;
 - f. Certifications as may be required under Part VII-A and Part VII-B of this QAP;
 - g. Certificate of Occupancy for each building or, if the jurisdiction in which the development is located does not issue Certificates of Occupancy for the type of development involved, a letter from an authorized official of the local jurisdiction stating that the jurisdiction does not issue Certificates of Occupancy;
 - h. Required Compliance Monitoring Fee;
 - i. Verification from THDA Construction Analyst of fulfillment of all construction inspection requirements as reflected in **Exhibit 13**;
 - j. Verification from THDA Program Compliance Division of Owner's Compliance Training attendance in accordance with Part XIII-L of this QAP;
 - k. Verification from THDA Program Compliance Division of a current, valid certification for the management company under the THDA Certified Property Manager/Agent Program; and
 - l. Other documentation as THDA may require.
2. THDA must receive a copy of the promissory note and recorded deed of trust for permanent financing of the development within sixty (60) days of the date of recording of the deed of trust. Failure to provide such documentation shall be deemed an event of noncompliance hereunder. THDA reserves the right to issue revised IRS Form(s) 8609 following receipt of the copy of the promissory note and recorded deed of trust if the terms of the promissory note and/or deed of trust vary from the terms specified in the Final Application.

B. Tax Credits Available

The amount of Tax Credits allocated when a development is placed in service will be determined by THDA based on an evaluation of the above required information and documentation and in accordance with Section 42(m). **This amount may be less than, but will not be more than, the amount reserved in the Preliminary Award Letter or allocated in the Carryover Allocation. THDA reserves the right to make downward adjustments in the final amount of Tax Credits based on the information submitted and Section 42 requirements.**

Part XII: Developments to be Financed With Tax Exempt Bonds

A development financed with tax-exempt bonds may be eligible for an allocation of Tax Credits outside the competitive process described in this QAP. The development must meet the following conditions:

- A. If fifty percent (50%) or more of the aggregate basis of a development is financed with tax-exempt bonds, the development is eligible to apply for Tax Credits outside the competitive allocation process described in this QAP. If less than fifty percent (50%) of the aggregate basis of a development is financed with tax-exempt bonds, the competitive allocation process described in this QAP applies. Either counsel or a Certified Public Accountant licensed in Tennessee must certify to THDA that this financing requirement is met.
- B. Developments which are not subject to the competitive allocation process must, nevertheless, make application for Tax Credits to THDA in accordance with the terms of the THDA tax-exempt bond Commitment Letter based on bonds issued as a result of an allocation of 2017 volume cap by THDA. All such developments must meet all eligibility requirements of this QAP (with the exception of the requirements of Part VII-A-4-a-(iii)) and attain the minimum score required in Part VII-B. Developments which are not subject to the competitive allocation process must submit required attachments and supporting documentation on CD, organized as required by the Electronic Application Checklist. THDA will determine the appropriate amount of Tax Credits to be allocated, and will issue a Reservation Notice. In determining the initial amount of Tax Credits to be reserved, THDA will use the costs, incomes and expenses submitted in the Initial Application, as determined by THDA to be reasonable. The final amount of Tax Credits allocated may be less than the amount specified in the Reservation Notice. Allocations will be determined in connection with an evaluation at the time the development is placed in service, in accordance with Section 42(m)(2) and this QAP. Any such allocation of Tax Credits will not count against the limits on Tax Credits by county or by developer specified in Part IV. All requirements of Section 42 and this QAP apply to such developments.**
- C. Initial Applications for developments pursuant to this Part XII will be subject to the eligibility requirements in Part VII-A and to the minimum scoring requirements in Part VII-B.
- D. Developments receiving Tax Credits pursuant to this Part XII will be subject to all fees and compliance requirements and procedures as described in this QAP.
- E. Initial Applications for developments pursuant to this Part XII may be submitted to THDA outside the initial application deadlines stated in this QAP.
- F. If a development or proposed development is the subject of a pending competitive Tax Credit Initial Application and becomes the subject of a Multifamily Tax Exempt Bond Authority Application, the issuance of a bond Commitment Letter by THDA shall constitute the withdrawal of the competitive Tax Credit Initial Application.

Part XIII: Compliance Monitoring

Compliance monitoring procedures and requirements that apply to all buildings placed in service in Tennessee that have received Tax Credits allocated under Section 42 include, but are not limited to, the following:

- A. Owners must certify each year of the compliance period and the extended use period (“Owner’s Annual Certification of Compliance”), under penalty of perjury that, for all times during the prior calendar year:
1. The development meets the minimum requirements of the appropriately selected test (i.e. 40/60 or 20/50) consistent with the irrevocable election made at the time of the initial application under the relevant QAP and Section 42(g)(1);
 2. There was no change in the applicable fraction (as defined in Section 42(c)(1)(B)) of any building in the development or that there was a change and a description, satisfactory to THDA, of that change;
 3. The owner has received an annual income certification from each low-income tenant and has documentation to support the certification, including certify that tenant income has not increased above 140% of the income limitation required under Section 42(g)(2)(D)(ii);
 4. Each low-income unit is rent restricted under Section 42(g)(2);
 5. All units in the project were for use by the general public;
 6. There were no findings of discrimination under the Fair Housing Act, 42 U.S.C. 3601-3619 for the development;
 7. Each building in the development is suitable for occupancy, taking into account UPCS standard and local health, safety, and building codes (or other habitability standards) and the state or local government unit responsible for making local, health, safety, or building code inspections did not issue a violation report for any building or low-income unit in the development;
 8. There has been no change in the eligible basis (as defined in Section 42(d)) of any building in the development or, if there was a change, the nature of the change;
 9. All tenant facilities included in the eligible basis under Section 42(d) of any building in the development, such as a swimming pool, other recreational facilities, and parking areas, were provided on a comparable basis without charge to all tenants of the development;
 10. If a low-income unit became vacant during the year, reasonable attempts were made to rent that unit or the next available unit of comparable or smaller size to tenants having a qualifying income before any units in the development were rented to tenants not having a qualifying income and while the unit was vacant, no units of comparable or smaller size were rented to tenants not having a qualifying income;
 11. If the income of tenants of a low-income unit in the development increased above the limit allowed in Section 42(g)(2)(D)(ii), the next available unit of a comparable or smaller size was rented to residents having a qualifying income;
 12. An extended low-income housing commitment, as described in Section 42(h)(6), was in effect, including the requirement under Section 42(h)(6)(B)(iv) that an owner cannot refuse to lease a unit in the project to an applicant because the applicants holds a voucher under Section 8 of the United States Housing Act of 1937, 42 U.S.C. 1437f;
 13. All low-income units in the development were used on a non-transient basis (except for transitional housing for the homeless provided under Section 42 (i)(3)(B)(iii) or single-room occupant units rented on a month-by-month basis under Section 42(i)(3)(B)(iv));

14. If the owner received Tax Credits from the Non-Profit Set-Aside, the “qualified non-profit organization” materially participated (regular, continuous and substantial on-site involvement) in the on-going operation of the development;
 15. If the building is financed by USDA/RD (formerly FmHA) under the Section 515 program, that the building complies with the requirements for USDA/RD assistance;
 16. All requirements associated with items for which points were taken at the time of initial application were met;
 17. An extended low-income housing commitment was in effect for the development;
 18. If Owner cannot truthfully certify to one or more of the above items, a detailed explanation of the situation must be provided to THDA with the Owner’s Annual Certification of Compliance.
- B. THDA will review all Owner’s Annual Certifications of Compliance for compliance with Section 42, relevant regulations and the relevant QAP. THDA will also conduct yearly on-site inspections of no less than 33% of developments receiving Tax Credits.
1. For the selected developments, THDA will review at least 20% of the tenant files for compliance with applicable occupancy and rent restrictions.
 2. For the selected developments, THDA will conduct physical inspections of at least 20% of the units to evaluate suitability for occupancy, taking into account UPCS and local, health, safety, and building codes (or other habitability standards).
 3. As a part of the on-site inspection, a review will be conducted of the owner’s marketing efforts to attract special needs populations and Section 8 applicants as outlined in the extended low-income housing commitment.
 4. Developments financed by the USDA/RD Section 515 loan program may be, but are not required to be, exempt from annual on-site file reviews and physical inspections.
- C. THDA shall provide prompt written notice to an owner if any of the following occur:
1. THDA does not receive the Owner’s Annual Certification of Compliance;
 2. THDA does not receive or is not permitted to inspect tenant income certifications, supporting documentation or rent records;
 3. THDA discovers by inspection, review or in some other manner that the development is not in compliance with Section 42, the relevant regulations, or the relevant QAP.
- D. Owners shall pay fees, as determined by THDA, to cover the administrative expenses of monitoring compliance and other expenses incurred in carrying out its duties as the Housing Credit Agency including but not limited to reasonable fees for legal and professional services.
- E. Owners shall have a sixty (60) day period to provide missing documentation or to correct noncompliance (the “Correction Period”). The Correction Period begins on the date THDA sends written notice to the owner specifying the missing documentation or the noncompliance via regular mail or via e-mailed to the address specified for the Owner or Owner’s contact in the files held by the Compliance Division of THDA. The Correction Period may be extended up to an additional 120 days for a total Correction Period not to exceed six (6) months upon a showing of good cause by the owner, all as determined by THDA in its sole discretion. Notwithstanding the foregoing, THDA will not grant extensions for items that are immediate health and safety issues.
- F. Owners shall have a seventy-two (72) hour period to provide missing documentation or to correct noncompliance with regard to immediate health and safety issues (the “Health and Safety Correction Period”). The Health and Safety Correction Period begins at the time THDA notifies the owner specifying the missing documentation or the noncompliance via telephone

or via e-mail to the telephone number or to the address specified for the Owner or Owner's contact in the files held by the Compliance Division of THDA.

- G. THDA shall file an IRS Form 8823, Low-Income Housing Credit Agencies Report of Noncompliance, with the Internal Revenue Service to show an owner's noncompliance or failure to certify compliance no later than 45 days after the end of the Correction Period and no earlier than the end of the Correction Period, whether or not the noncompliance or failure to certify compliance is corrected.
- H. THDA has the right to inspect any low-income development at any time during the compliance period and the extended use period, including, but not limited to, on-site inspections and review of all records relating to compliance with Section 42 requirements. Owner shall promptly deliver copies of tenant certifications and supporting documentation as may be required by THDA.
- I. Owners are responsible for complying or ensuring compliance of the development they own with Section 42, relevant regulations and the relevant QAP throughout the compliance period and the extended use period. THDA's obligation to monitor compliance with Section 42, relevant regulations and the relevant QAP does not make THDA or the State of Tennessee liable for an owner's noncompliance.
- J. THDA shall be entitled to amend the compliance monitoring provisions of this QAP and its Tax Credit Program as required by applicable federal statutes or regulations or from time-to-time. Such amendment is expressly permitted by this QAP, and the making of such amendment will not require further public hearings. THDA, in accordance with Section 42, may impose additional requirements in order to fulfill the objectives of its housing initiatives.
- K. Any development receiving an allocation of Tax Credits must be managed, during the compliance period and the extended use period, by a management company/agent that has a current, valid, certification from the THDA Certified Property Manager/Agent Program as described in Exhibit 10.
- L. Owners and managers shall attend THDA provided training as follows:
 - 1. Owners shall attend owner's compliance training sessions provided by THDA within the 12 months prior to the issuance of the (8609) final allocating document. Only attendees who are listed on Attachment 16 or the attachment to the initial applications with the same information or who are employees of the owner may meet this requirement
 - 2. Property managers and staff shall attend Manager's compliance training sessions provided by THDA in accordance with the requirements for the THDA Certified Property Manager/Agent Program.
- M. Owners shall maintain records for each qualified low income building in the development for each year of the compliance period and the extended use period sufficient to meet the requirements of 26 C.F.R. Section 1.42-5(b). All first year files shall be maintained as paper records and shall be maintained within Tennessee until THDA conducts the first inspection of the development. Thereafter, files may be maintained in electronic format. Any tenant records or other records maintained in an electronic format shall be accessible to THDA at THDA's request.
- N. Owners shall submit Owner's Annual Certification of Compliance and required tenant data via THDA's Housing Credit Monitoring System.
- O. Owners shall submit, not less than annually during the compliance period and the extended use period, information concerning the race, ethnicity, family composition, age, income, use of rental assistance under Section 8(o) of the United States Housing Act of 1937 or other similar assistance, disability status, and monthly rental payments of households residing in the development in a form and with substance as THDA may require.

- P. Any development receiving an allocation of Tax Credits must conspicuously post the THDA Customer Response Center Poster (the “CRC Poster”) in the leasing office. The CRC Poster is available from THDA.
- Q. In the event of a sale, transfer, or exchange of a development or any change with respect to the general partner/managing member of the ownership entity (including, without limitation, sale of any or all general partner interests, removal of any general partner, or admission of any general partner), the owner shall notify THDA in writing at least 30 days prior to the closing of such a transaction and shall provide information about the proposed new owner or proposed new general partner/managing member of the ownership entity as THDA may request. No closing shall occur unless and until the proposed new owner or proposed new general partner/managing member of the ownership entity has met with THDA Compliance staff.
- R. The requirements of Part XIII-Q do not apply when a development is sold following the completion of the qualified contract process when THDA has not identified a purchaser.
- S. THDA shall carry out its monitoring responsibilities in accordance with Section 42, relevant regulations, the relevant QAP and applications submitted thereunder. THDA will also rely on its compliance manual as well as guidance from the IRS via the “Guide for Completing Form 8823, Low-Income Housing Credit Agencies Report of Noncompliance or Building Disposition”, Revenue Procedures, Revenue Rulings and other similar guidance, all as modified from time to time.
- T. All monitoring and compliance activities referenced herein are required for the compliance period and the extended use period, whether specifically stated or not. All monitoring and compliance activities referenced herein are required for all developments subject to compliance monitoring.

Part XIV: Amendments/Modifications/Deadlines

A. QAP Amendments

THDA may amend any part of this QAP following public notice and approval by the THDA Board of Directors.

B. Modifications

1. Eligibility for Tax Credits and reservations of Tax Credits are based solely on the information contained in the Initial Application, including without limitation, elections made or points claimed in the Initial Application.
2. Modifications to an Initial Application will not be considered or approved after the Initial Application Deadline but before the issuance and acceptance of a Preliminary Award Letter, except as requested by THDA or for changes or modifications identified by THDA during the Initial Application Cure Period and Review Process, which changes or modifications may be made only in accordance with the requirements of Part VIII-B or as requested by THDA.
3. Subject to Part XIV-B-2 above, THDA will consider other changes or amendments, including, without limitation, site changes, ownership changes, developer changes or other changes, only after a Preliminary Award Letter has been issued by THDA and executed by the proper party as identified in the Initial Application and only after the Initial Application Cure Period and Review Process is complete. In addition, THDA will not consider proposed changes or modifications unless all requirements contained in the Preliminary Award Letter, including the payment of the Reservation Fee, are met to THDA's sole satisfaction and a Modification Fee as specified in Part XV-D is received by THDA.
4. Once a Carryover Allocation Agreement is issued by THDA, no further changes or modifications, including, without limitation, site changes, ownership changes, developer changes or other changes that would affect eligibility or scoring of the Initial Application are permitted until after all units in the development as proposed in the Initial Application are placed in service.
5. Modifications permitted under this Part XIV-B may be made only with the express written approval of THDA, which approval may be granted or withheld.

C. Deadlines/Extension of Deadlines

1. No extensions or changes to timetables stated in this QAP, in any Preliminary Award Letter, in any Carryover Allocation, in any Placed in Service documentation, or in any other documentation distributed or sent by THDA may be made without the express written approval of THDA, which approval may be granted or withheld.
2. Due to the competitive nature of the Tax Credit reservation and allocation process, time is of the essence of this QAP.
3. Deadlines established in Section 42 cannot be waived or extended.
4. **Tax Credits will be recaptured if there is a failure to meet requirements by established deadlines.**
5. No person or entity shall be entitled to rely on any waiver or extension previously granted for the purpose of obtaining subsequent waivers or extensions.
6. Process for Requesting Extension of a Deadline

An extension of deadlines established in the Preliminary Award Letter, the Carryover Allocation Agreement, or in any other THDA documentation may be requested, **in**

writing, in form and substance satisfactory to THDA. Any such deadline extension request shall be submitted to the THDA Executive Director on or before the deadline for which an extension is requested, together with a fee in an amount as specified in Part XV-H. Deadline extension requests will not be considered if they are not received by THDA on or before on or before the deadline for which an extension is requested or if the appropriate fee is not included with such a request. In the sole discretion of the Executive Director, such requests may be granted if the applicant documents good cause for the request and demonstrates that new deadlines can be met. Deadlines established in Section 42 cannot be waived or extended.

Part XV: PROGRAM FEES

A. Effective Date

The fee schedule reflected in this Part XV shall be in effect as of January 1, 2016.

B. Application Fee

<u>Number of Tax Credit Units</u>	<u>Application Fee</u>
1-4	\$395
5-50	\$1,575
51-100	\$2,210
101+	\$40 per unit

The Application Fee must be submitted with the Initial Application, and is **not refundable**, except as provided in Part VII-A-5-c.

C. Reservation Fee

1. A Reservation Fee equal to 6.25% of the total annual Tax Credit amount approved by THDA is due by the date specified in the Preliminary Award Letter.
2. **The Reservation Fee is not refundable.**

D. Modification Fee

1. A **nonrefundable** modification fee in an amount equal to the greater of \$750 or six hundred and twenty five one-thousandths of one percent (0.625%) of the total amount of Tax Credits specified in the Preliminary Award Letter must be received by THDA **prior to any evaluation of proposed modifications or changes** as specified in Part XIV-B.
2. Payment of this fee does not guarantee approval of proposed changes or modifications.
3. Only proposed changes or modifications that meet the requirements of Part XIV-B, as determined by THDA, may be approved.
4. Subsidy Layering Review required or requested after submission of the Initial Application will be deemed a modification under this Part XV-D and under Part XIV-B.

E. Fee to Amend IRS Form(s) 8609

An amendment fee in an amount equal to \$50 per IRS Form(s) 8609 to be amended, with a minimum fee of \$250, must be received by THDA prior to the release of the Owner's copies of **amended** IRS Form(s) 8609, if amended IRS Form(s) 8609 are requested by the Owner and THDA determines that the previously generated IRS Form(s) 8609 for the development were generated in accordance with information provided to THDA by the Owner.

F. Monitoring Fee

1. When the development is placed in service, a compliance Monitoring Fee is due to THDA, payable in the form of a certified check (this fee also applies to USDA/RD [formerly FmHA] developments). The Monitoring Fee must be delivered to THDA prior to the release of IRS form 8609 for the development. The Monitoring Fees for developments receiving Tax Credits according to this Plan are as follows: \$600 per **Tax Credit** unit.

2. Owners seeking to correct non-compliance will be charged additional fees to cover additional costs which may be incurred by staff to document and inspect corrections of the non-compliance issue.
 - a. Reinspection of a file or reinspection of a unit: \$200
 - b. Reinspection of a property:
 - (i) Standard mileage rate in effect by the State of Tennessee at the time of the reinspection from Nashville to the property and back to Nashville;
 - (ii) applicable state allowed per-diem for one staff person;
 - (iii) Lodging expenses as allowed under State of Tennessee travel regulations; and
 - (iv) Any other expenses incurred by THDA relating to the property reinspection.
 - c. Fees will be due to THDA prior to issuance of reinspection findings.
3. **At any time following the fifth year of monitoring for each development, THDA will evaluate the need for an additional Monitoring Fee. THDA may charge a single additional Monitoring Fee not greater than the initial Monitoring Fee stated above. THDA will charge this additional Monitoring Fee only if the costs of monitoring for Tax Credit compliance, in the aggregate, appear likely to exceed the aggregate amount of initial Monitoring Fees collected. A decision by THDA to charge any such additional fee shall not constitute an amendment to this Plan.**

G. Late Fee for Failing to Submit Timely Compliance Certification Forms

Owners failing to submit the required Owner’s Annual Certification of Compliance forms and supporting documentation by the date required by THDA will be charged a late fee of \$100 per month, for each month, or portion of a month, until the Certification and supporting documentation is received and considered satisfactory by THDA, or until an IRS Form 8823 is filed with the Internal Revenue Service. This fee will be due upon submission of the forms required. Receipt of Certification without the applicable late fee will be considered incomplete.

H. Deadline Extension Fee

Deadlines established in this QAP, in a Preliminary Award Letter, in a Carryover Allocation Agreement, or in other documentation from THDA may be extended only as specified in Part XIV-C. and only with the prior written approval of THDA, which approval may be granted or withheld. A deadline extension request must be submitted in accordance with Part XIV-C-6 and must be accompanied by a fee in the following amount:

<u>Number Of Days</u>	<u>Extension Fee</u>
1-5	\$500
6+	\$200 per day

The maximum deadline extension fee for any single extension request is \$6,000. This deadline extension fee applies to the deadlines established for the following items:

- Deadline to provide supporting information in response to a Preliminary Award Letter
- Carryover Allocation Application deadline
- Carryover 10% test certification
- Final Application deadline
- Other deadlines established in THDA documentation

PART XVI: MISCELLANEOUS PROVISIONS

A. Cost Certifications, Physical Needs Assessment, and Appraisals

Cost certifications, physical needs assessments, and appraisals must be completed by independent and unrelated third parties with **no** interest in any application or development except for an agreement to be paid reasonable fees for preparing the cost certification, physical needs assessment or appraisal. Persons or companies who serve or who have served as consultants or advisors to any parties identified in the Initial Application or related parties will not be considered to be independent. THDA will not accept cost certifications, physical needs assessments and appraisals prepared by parties THDA has determined are not independent.

B. Document Review

1. THDA will review and evaluate only those materials submitted in compliance with the requirements of this QAP. THDA will not evaluate any materials submitted outside the deadlines established for submission of such materials and will assume no obligation to request additional information from applicants for any purpose. THDA may require additional information and/or documentation if THDA determines that additional information and/or documentation is necessary for clarification and/or explanation. Review by THDA of documents submitted with Initial Applications or other documents submitted in connection with Tax Credits reserved or allocated under this QAP is for THDA's own purposes and is not for the purpose of advising, certifying, representing or warranting to others as to the feasibility or viability of any proposed development.
2. The completeness, correctness, and consistency of the Initial Application, Attachments, and all supporting documentation, including, without limitation, all materials required to demonstrate eligibility pursuant to Part VII-A, all materials required for scoring pursuant to Part VII-B, and all third party reports are the sole responsibility of the applicant.
3. THDA makes no representations or warranties to applicants, developers, owners or anyone else as to compliance with Section 42, Treasury regulations, or any other laws or regulations applying to Tax Credits or Tax Credit developments or as to the feasibility or viability of any proposed Tax Credit development.

C. No THDA Liability

No member, officer, agent, or employee of THDA shall have any personal liability with respect to any matters arising out of, or in relation to, Tax Credits reserved or allocated under this QAP or the monitoring of properties which have received Tax Credits.

D. Enforcement

In the event THDA seeks enforcement of the representation and warranties made by virtue of the submission of an Initial Application for Tax Credits or any other matter connected with any reservation, allocation or monitoring of Tax Credits, THDA shall be entitled to recover all damages, costs, expenses and fees, including without limitation, court costs, attorney's fees and staff time, from the applicant or any other party connected with Tax Credits reserved or allocated under this QAP.

E. False Statements

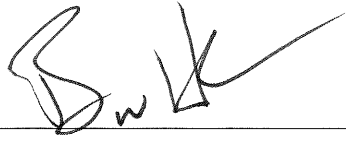
1. Tennessee Code Annotated, Section 13-23-133, makes it a Class E felony for any person to knowingly make, utter, or publish a false statement of substance or aid or abet another person in making, uttering, or publishing a false statement of substance for the purpose of influencing THDA to allow participation in the Tax Credit Program. Any and all statements contained in any materials, including without limitation, an Initial Application and any other applications, documents, letters, opinions, or certifications, submitted to THDA in connection with Tax Credits reserved or allocated under this QAP or otherwise

made by an applicant or other person connected in any way with Tax Credits reserved or allocated under this QAP are statements of substance made for the purpose of influencing THDA to allow participation in the Tax Credit Program.

2. By submitting any materials, including without limitation, an Initial Application and any other applications, documents, letters, opinions, or certifications, to THDA in an effort to obtain Tax Credits, the applicant and all parties connected with the development proposed in the Initial Application acknowledge and agree (1) they are entering into a contract with THDA; and (2) they intend for THDA to rely on and seek enforcement of these representations with respect to any reservation or allocation of Tax Credits by any and all means available, including specific performance of all such representations and warranties; and (3) they are knowingly making, uttering or publishing or aiding and abetting others in making, uttering or publishing statements of substance for the purpose of influencing THDA to allow participation in the Tax Credit program.

Part XVII: Adoption and Approval by the Governor

As provided in Executive Order No. 37, dated May 22, 2014 (the "Executive Order"), I, Bill Haslam, the Governor of the State of Tennessee, do hereby designate the Tennessee Housing Development Agency to be the housing credit agency for this State and, by my execution of this Qualified Allocation Plan, I hereby adopt this Qualified Allocation Plan as my plan for the distribution and administration of Tax Credits in the State of Tennessee, in conformance with Section 42 of the Internal Revenue Code of 1986, as amended and the Executive Order. As also provided in the Executive Order, this Qualified Allocation Plan shall be incorporated, by this reference, into and encompassed by the Executive Order as if set forth in the Executive Order verbatim.



Bill Haslam, Governor

12/8/16

Date

Part XVIII: Sevier County Disaster Relief

A. Background

1. Due to the loss of affordable rental housing in Sevier County resulting from the fires in late 2016, THDA is taking steps, as described in this Part XVIII, to encourage expedited replacement of the damaged and destroyed units.

B. Tax Credits Available

1. The amount of 2017 Tax Credits available for allocation under this Part XVIII shall not exceed the amount of 2016 Tax Credits reserved/allocated and subsequently returned prior to the 2017 Initial Application deadline as specified in Part V-D of this QAP.

C. Eligibility

1. The relief described in this Part XVIII (“Disaster Relief”) is limited to competitive 2017 Initial Applications.
2. To be eligible for Disaster Relief, an Initial Application must:
 - a. Satisfy all applicable requirements of Part VII-A of this QAP; **AND**
 - b. Be completely and wholly located within Sevier County, Tennessee; **AND**
 - c. Be situated on a single site.

D. Special Conditions

1. Initial Applications that satisfy the requirements of Part XVIII-C (“Disaster Relief Initial Applications”) will be ranked, subject to the provisions of Part XVIII-D-1-a below, in descending order by score and, when scores are the same, ascending order by tie-breaker (as described in Part VIII-E-12 of this QAP) in a process separate from the ranking of other competitive 2017 Initial Applications.
 - a. Disaster Relief Initial Applications that demonstrate ownership of the proposed site will receive priority for allocations made to Disaster Relief Initial Applications. Acceptable forms of demonstration of ownership are:
 - (i) Recorded instrument of conveyance (warranty deed, quitclaim deed, trustee deed, court order) evidencing title to the Property vested in (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed; **OR**
 - (ii) Acceptable evidence demonstrating the ability to acquire the Property through the power of eminent domain by (A) the currently existing Ownership Entity identified in the Initial Application or (B) a person or entity identified in the Initial Application as the general partner or managing member of the Ownership Entity to be formed.
2. Allocations made to Disaster Relief Initial Applications **will not** be counted against the Set-Asides as described in Part III-B of this QAP.
3. Allocations made to Disaster Relief Initial Applications **will not** count against the per county limits specified in Part IV-A of this QAP.
4. Allocations made to Disaster Relief Initial Applications **will not** count against the per developer or related party limits specified in Part IV-C of this QAP.
5. Allocations made to Disaster Relief Initial Applications **will** count against the aggregate QCT limit specified in Part IV-D-1 of this QAP.

6. Disaster Relief Initial Applications **will** be eligible for the increase in eligible basis described in Part VII-A-4-b of this QAP.
7. By accepting a Disaster Relief allocation, the applicant agrees to forego any relief pursuant to Internal Revenue Service Revenue Procedure 2007-54.
 - a. Any request for relief pursuant to Internal Revenue Service Revenue Procedure 2007-54 from the recipient of a Disaster Relief allocation will be considered a triggering event pursuant to Part VII-A-4-d of this QAP.
8. Disaster Relief Initial Applications that do not receive an allocation pursuant to this Part XVIII may be eligible to compete in the regular competitive 2017 round.
 - a. In the event that a Disaster Relief Initial Application competes in the regular competitive 2017 round, the provisions of Part XVIII-D-1-a, Part XVIII-D-2, Part XVIII-D-3, Part XVIII-D-4 and Part XVIII-D-7 **will not** apply.

**2017 LIHTC EXHIBIT 1
URBAN, SUBURBAN, RURAL COUNTIES**

Urban, Suburban, and Rural definitions using 2010 Census

Urban= 0-40% Rural Population; Suburban= 41-65% Rural Population; Rural= 66-100% Rural Population

Urban	
County	% Rural
Anderson	35%
Blount	33%
Bradley	33%
Davidson	3%
Hamblen	22%
Hamilton	10%
Knox	11%
Madison	26%
Montgomery	20%
Putnam	35%
Rutherford	17%
Shelby	3%
Sullivan	26%
Sumner	28%
Washington	26%
Williamson	19%
Wilson	38%

Suburban	
County	% Rural
Bedford	56%
Campbell	55%
Carter	41%
Chester	65%
Coffee	47%
Cumberland	61%
Dyer	43%
Gibson	48%
Greene	65%
Hawkins	58%
Haywood	47%
Jefferson	59%
Lauderdale	59%
Loudon	41%
Maury	42%
McMinn	60%
Obion	62%
Roane	51%
Robertson	53%
Sevier	57%
Tipton	55%
Unicoi	45%
Warren	61%

Rural			
County	% Rural	County	% Rural
Benton	78%	Hancock	100%
Bledsoe	100%	Hardeman	80%
Cannon	81%	Hardin	68%
Carroll	83%	Henderson	76%
Cheatham	83%	Henry	67%
Claiborne	72%	Hickman	100%
Clay	100%	Houston	100%
Cocke	68%	Humphreys	82%
Crockett	67%	Jackson	100%
Decatur	100%	Johnson	85%
DeKalb	78%	Lake	100%
Dickson	68%	Lawrence	76%
Fayette	79%	Lewis	70%
Fentress	100%	Lincoln	72%
Franklin	70%	Macon	80%
Giles	74%	Marion	77%
Grainger	100%	Marshall	66%
Grundy	100%	McNairy	85%
		Meigs	100%
		Monroe	76%
		Moore	100%
		Morgan	100%
		Overton	84%
		Perry	100%
		Pickett	100%
		Polk	100%
		Rhea	68%
		Scott	81%
		Sequatchie	74%
		Smith	83%
		Stewart	100%
		Trousdale	100%
		Union	100%
		Van Buren	100%
		Wayne	100%
		Weakley	67%
		White	78%

2017 LIHTC EXHIBIT 2A

NEW CONSTRUCTION NEEDS SCORE

URBAN COUNTIES					RURAL & SUBURBAN COUNTIES														
COUNTY	URBAN	25 PT ADJUSTED SCORE	25 PT RANK	Viable	COUNTY	RURAL, SUBURB	25 PT ADJUSTED SCORE	25 PT RANK	Viable	COUNTY	RURAL, SUBURB	25 PT ADJUSTED SCORE	25 PT RANK	Viable	COUNTY	RURAL, SUBURB	25 PT ADJUSTED SCORE	25 PT RANK	Viable
Rutherford	URBAN	25.0000	1	Y	Sequatchie	RURAL	25.0000	1	Y	Meigs	RURAL	17.6465	29	Y	Grainger	RURAL	11.1905	57	N
Davidson	URBAN	24.1978	2	Y	Marion	RURAL	22.4447	2	Y	Overton	RURAL	17.6273	30	Y	Stewart	RURAL	11.1352	58	Y
Williamson	URBAN	20.3874	3	Y	Coffee	SUBURBAN	22.1767	3	Y	Bledsoe	RURAL	17.4627	31	Y	Grundy	RURAL	11.1020	59	Y
Knox	URBAN	20.1346	4	Y	Johnson	RURAL	21.3606	4	Y	Hawkins	SUBURBAN	17.3723	32	Y	Rhea	RURAL	10.7531	60	Y
Montgomery	URBAN	19.1396	5	Y	Sevier	SUBURBAN	21.3585	5	Y	Loudon	SUBURBAN	17.2697	33	Y	Carroll	RURAL	10.3781	61	Y
Shelby	URBAN	17.1790	6	Y	Tipton	SUBURBAN	21.1695	6	Y	Monroe	RURAL	17.1917	34	Y	Hickman	RURAL	9.1593	62	N
Hamilton	URBAN	17.0767	7	Y	DeKalb	RURAL	20.6954	7	Y	Robertson	SUBURBAN	17.1511	35	Y	Jackson	RURAL	8.5112	63	Y
Sumner	URBAN	13.4635	8	Y	Scott	RURAL	20.6736	8	Y	Jefferson	SUBURBAN	16.9295	36	Y	Haywood	SUBURBAN	8.2937	64	Y
Sullivan	URBAN	13.2483	9	Y	Cannon	RURAL	20.5795	9	Y	Lake	RURAL	16.6952	37	Y	Smith	RURAL	8.1917	65	N
Wilson	URBAN	12.8148	10	Y	White	RURAL	20.5134	10	Y	Giles	RURAL	16.4243	38	Y	Trousdale	RURAL	7.9214	66	N
Blount	URBAN	12.5173	11	Y	Van Buren	RURAL	20.2955	11	Y	Pickett	RURAL	16.1561	39	Y	Obion	SUBURBAN	6.9285	67	Y
Madison	URBAN	11.8951	12	Y	Decatur	RURAL	20.1344	12	Y	Maury	SUBURBAN	15.4919	40	Y	Hardin	RURAL	6.2877	68	Y
Washington	URBAN	10.9423	13	Y	Cocke	RURAL	19.8602	13	Y	Greene	SUBURBAN	15.4835	41	Y	Macon	RURAL	5.9793	69	Y
Anderson	URBAN	10.1693	14	Y	Cheatham	RURAL	19.8082	14	Y	Unicoi	SUBURBAN	15.2109	42	Y	Polk	RURAL	4.1170	70	N
Bradley	URBAN	7.3975	15	Y	McNairy	RURAL	19.7086	15	Y	Benton	RURAL	15.0726	43	Y	Lincoln	RURAL	4.0072	71	N
Putnam	URBAN	3.2464	16	Y	Campbell	SUBURBAN	19.7040	16	Y	Claiborne	RURAL	14.5334	44	Y	Morgan	RURAL	3.9296	72	N
Hamblen	URBAN	0.0000	17	Y	McMinn	SUBURBAN	19.6807	17	Y	Fentress	RURAL	14.5037	45	Y	Henry	RURAL	1.3941	73	N
					Crockett	RURAL	19.4585	18	Y	Dickson	RURAL	14.3095	46	Y	Weakley	RURAL	1.0052	74	N
					Henderson	RURAL	19.4515	19	Y	Lauderdale	SUBURBAN	14.3023	47	Y	Perry	RURAL	0.4648	75	Y
					Carter	SUBURBAN	19.4345	20	Y	Lawrence	RURAL	14.1379	48	Y	Humphreys	RURAL	0.2825	76	N
					Wayne	RURAL	18.9446	21	Y	Fayette	RURAL	13.8641	49	Y	Union	RURAL	0.0259	77	N
					Houston	RURAL	18.6600	22	Y	Clay	RURAL	13.5327	50	Y	Hardeman	RURAL	0.0000	78	Y
					Franklin	RURAL	18.6485	23	Y	Hancock	RURAL	13.5031	51	Y	Non viable counties have 10 points deducted from their 25 point adjusted needs score.				
					Warren	SUBURBAN	18.5254	24	Y	Roane	SUBURBAN	13.1249	52	Y					
					Chester	SUBURBAN	18.2141	25	Y	Moore	RURAL	11.8979	53	N					
					Bedford	SUBURBAN	18.1468	26	Y	Cumberland	SUBURBAN	11.7147	54	Y					
					Lewis	RURAL	17.8394	27	Y	Marshall	RURAL	11.4916	55	Y					
					Dyer	SUBURBAN	17.7803	28	Y	Gibson	SUBURBAN	11.3862	56	Y					

2017 LIHTC EXHIBIT 2B

Rehab/Preservation Needs Score

COUNTY	U,R,S	25 PT ADJUSTED SCORE	25 PT RANK	COUNTY	U,R,S	25 PT ADJUSTED SCORE	25 PT RANK
Shelby	URBAN	25.0000	1	Franklin	RURAL	9.2857	49
Davidson	URBAN	16.0881	2	Warren	SUBURBAN	9.0479	50
Dyer	SUBURBAN	14.4007	3	Bedford	SUBURBAN	9.0005	51
Jefferson	SUBURBAN	14.1211	4	Sumner	URBAN	8.9764	52
Wayne	RURAL	13.9936	5	DeKalb	RURAL	8.9576	53
Polk	RURAL	13.8591	6	McMinn	SUBURBAN	8.8974	54
Hancock	RURAL	13.8557	7	Weakley	RURAL	8.8821	55
Johnson	RURAL	13.8341	8	Carroll	RURAL	8.8517	56
Moore	RURAL	13.7854	9	Blount	URBAN	8.8073	57
Cannon	RURAL	13.7614	10	Benton	RURAL	8.7951	58
Pickett	RURAL	13.7508	11	Rhea	RURAL	8.7572	59
Bledsoe	RURAL	13.7481	12	Lewis	RURAL	8.7469	60
Meigs	RURAL	13.7287	13	Bradley	URBAN	8.7379	61
Trousdale	RURAL	13.7280	14	Sevier	SUBURBAN	8.6025	62
Tipton	SUBURBAN	13.6126	15	Monroe	RURAL	8.6024	63
Lake	RURAL	13.0165	16	Lawrence	RURAL	8.5615	64
Scott	RURAL	12.7638	17	Montgomery	URBAN	8.4010	65
Hamilton	URBAN	12.5832	18	White	RURAL	8.2972	66
Giles	RURAL	12.1012	19	Claiborne	RURAL	8.2698	67
Hickman	RURAL	12.0440	20	Sequatchie	RURAL	8.2695	68
Overton	RURAL	11.8429	21	Unicoi	SUBURBAN	8.2517	69
Greene	SUBURBAN	11.7084	22	Decatur	RURAL	8.2161	70
Haywood	SUBURBAN	11.6976	23	Humphreys	RURAL	8.1865	71
Cocke	RURAL	11.4045	24	Chester	SUBURBAN	8.1766	72
Marion	RURAL	11.3611	25	Van Buren	RURAL	8.1390	73
Lauderdale	SUBURBAN	11.2625	26	Cheatham	RURAL	8.1045	74
Madison	URBAN	10.9264	27	Sullivan	URBAN	8.0657	75
McNairy	RURAL	10.9012	28	Anderson	URBAN	7.9960	76
Washington	URBAN	10.8478	29	Gibson	SUBURBAN	7.9400	77
Union	RURAL	10.8123	30	Robertson	SUBURBAN	7.8125	78
Crockett	RURAL	10.6706	31	Loudon	SUBURBAN	7.4051	79
Morgan	RURAL	10.5834	32	Rutherford	URBAN	7.2900	80
Grundy	RURAL	10.4814	33	Wilson	URBAN	6.8863	81
Roane	SUBURBAN	10.4741	34	Cumberland	SUBURBAN	6.8499	82
Jackson	RURAL	10.4354	35	Mauzy	SUBURBAN	6.8492	83
Grainger	RURAL	10.3421	36	Williamson	URBAN	6.8430	84
Dickson	RURAL	10.1847	37	Fayette	RURAL	6.7536	85
Houston	RURAL	10.1683	38	Clay	RURAL	6.3072	86
Fentress	RURAL	10.1134	39	Hamblen	URBAN	5.7259	87
Smith	RURAL	10.1123	40	Henry	RURAL	5.6845	88
Knox	URBAN	10.0996	41	Hardin	RURAL	5.5541	89
Campbell	SUBURBAN	9.9077	42	Marshall	RURAL	5.4661	90
Henderson	RURAL	9.7159	43	Hardeman	RURAL	5.2094	91
Coffee	SUBURBAN	9.6015	44	Putnam	URBAN	5.1276	92
Carter	SUBURBAN	9.5623	45	Obion	SUBURBAN	2.9146	93
Lincoln	RURAL	9.5397	46	Macon	RURAL	2.4285	94
Stewart	RURAL	9.4657	47	Perry	RURAL	0.0000	95
Hawkins	SUBURBAN	9.3970	48				

**2017 LIHTC EXHIBIT 3
TENNESSEE GROWTH POLICY ACT**

This document is available online at the following address:

<https://www.tn.gov/tacir/article/tacir-pc1101-growth-plan-approvals>

**2017 LIHTC EXHIBIT 4
QUALIFIED CENSUS TRACTS AND DIFFICULT DEVELOPMENT
AREAS**

This document is available online at the following address:

<http://www.huduser.gov/portal/datasets/qct.html>

2017 LIHTC EXHIBIT 5 HUD INCOME LIMITS

This document is available online at the following address:

www.huduser.gov/datasets/il.html

Please see the following page for instructions regarding the calculation of income and rent limits.

INCOME AND RENT INSTRUCTIONS

Developer must elect one of the following for the development:

- * At least 20% of the residential rental units to be rent restricted and occupied by individuals whose income is 50% or less of area median income; or
- * At least 40% of the residential rental units to be rent restricted and occupied by individuals whose income is 60% or less of area median income

TO CALCULATE INCOMES:

50% test: The income limits are shown as VERY LOW-INCOME on the HUD listing.

60% test: Multiply the VERY LOW-INCOME figure by 1.20 to get income level.

TO CALCULATE RENTS:

To calculate rent limits including tenant-paid utilities for both the 50% and 60% tests, use the following method:

- EFF: It is assumed that 1.0 person will live in the unit
Use income limit for one person
Divide by 12
Multiply by 0.30
Result is rent limit for efficiency unit
- 1 BR: It is assumed that 1.5 persons will live in the unit
Add income limits for one person and two persons
Divide by 2
Divide by 12
Multiply by 0.30
Result is rent limit for 1 bedroom unit
- 2 BR: It is assumed that 3.0 persons will live in the unit
Use income limit for three persons
Divide by 12
Multiply by 0.30
Result is rent limit for 2 bedroom unit
- 3 BR: It is assumed that 4.5 persons will live in the unit
Add income limits for four persons and five persons
Divide by 2
Divide by 12
Multiply by 0.30
Result is rent limit for 3 bedroom unit
- 4 BR: It is assumed that 6.0 persons will live in the unit
Use income limit for six persons
Divide by 12
Multiply by 0.30
Result is rent limit for 4 bedroom unit

2017 LIHTC EXHIBIT 6
COUNTIES WITH PUBLIC HOUSING WAITING LISTS

Anderson
Bedford
Benton
Bledsoe
Blount
Bradley
Campbell
Cannon
Carroll
Carter
Cheatham
Chester
Claiborne
Clay
Cocke
Coffee
Crockett
Cumberland
Davidson
Decatur
DeKalb
Dickson
Dyer
Fayette
Fentress
Franklin
Gibson
Giles
Grainger
Greene
Grundy
Hamblen

Hamilton
Hancock
Hardeman
Hardin
Hawkins
Haywood
Henderson
Henry
Hickman
Houston
Humphreys
Jackson
Jefferson
Johnson
Knox
Lake
Lauderdale
Lawrence
Lewis
Lincoln
Loudon
Macon
Madison
Marion
Marshall
Maury
McMinn
McNairy
Meigs
Monroe
Montgomery
Moore

Morgan
Obion
Overton
Perry
Pickett
Polk
Putnam
Rhea
Roane
Robertson
Rutherford
Scott
Sequatchie
Sevier
Shelby
Smith
Stewart
Sullivan
Sumner
Tipton
Trousdale
Unicoi
Union
Van Buren
Warren
Washington
Wayne
Weakley
White
Williamson
Wilson

2017 LIHTC EXHIBIT 7 FAIR HOUSING ACT REQUIREMENTS

- See www.fairhousingfirst.org for complete information.
- The following are HUD recognized safe harbors identified at www.fairhousingfirst.org which, if met, indicate compliance with the Fair Housing Act's design and construction requirements:
 1. HUD Fair Housing Accessibility Guidelines published on March 6, 1991 and the Supplemental Notice to Fair Housing Accessibility Guidelines: Questions and Answers about the Guidelines, published on June 28, 1994.
 2. HUD Fair Housing Act Design Manual
 3. ANSI A117.1 (1986), used with the Fair Housing Act, HUD's regulations, and the Guidelines.
 4. CABO/ANSI A117.1 (1992), used with the Fair Housing Act, HUD's regulations, and the Guidelines.
 5. ICC/ANSI A117.1 (1998), used with the Fair Housing Act, HUD's regulations, and the Guidelines.
 6. Code Requirements for Housing Accessibility 2000 (CRHA).
 7. International Building Code 2000 as amended by the 2001 Supplement to the International Codes.
 8. International Building Code 2003, with one condition: effective February 28, 2005 HUD determined that the IBC 2003 is a safe harbor, conditioned upon ICC publishing and distributing a statement to jurisdictions and past and future purchasers of the 2003 IBC stating, "ICC interprets Section 1104.1, and specifically, the exception to Section 1104.1, to be read together with Section 1107.4, and that the Code requires an accessible pedestrian route from site arrival points to accessible building entrances, unless site impracticality applies. Exception 1 to Section 1107.4 is not applicable to site arrival points for any Type B dwelling units because site impracticality is addressed under Section 1107.7."
 9. ICC/ANSI A117.1 (2003), used with the Fair Housing Act, HUD's regulations, and the Guidelines.
 10. 2006 International Building Code (loose leaf).

One of these eight must be referenced in the required certificates.

- Refer to www.fairhousingfirst.org for detailed information regarding the following seven basic design and construction requirements that must be met to ensure Fair Housing Act compliance:
 1. An accessible building entrance on an accessible route.
 2. Accessible common and public use areas.
 3. Usable doors (usable by a person in a wheelchair).
 4. Accessible route into and through the dwelling unit.
 5. Light switches, electrical outlets, thermostats and other environmental controls in accessible locations.
 6. Reinforced walls in bathrooms for later installation of grab bars.
 7. Usable kitchens and bathrooms.
- These requirements are stated in the Fair Housing Act, as amended, 42 U.S.C. 3604 (f)(3)(C). To describe these requirements in more detail, HUD published Fair Housing Accessibility Guidelines (the "Guidelines") on March 6, 1991, and supplemented those Guidelines with a **Supplemental Notice: Questions and Answers About the Guidelines** published on June 28, 1994. The Guidelines are one of eight safe harbors for compliance that HUD has identified.

SUMMARY OF SIGNIFICANT FACTS / Exhibit 8

(i) Project Identification

Project Name:			
Street Address	City/State	Zip Code	County
Total Units:	LIHTC Units:	Non-LIHTC Units	# Buildings: Non-Revenue Units Management Units

(ii) Site Summary

Site Acreage			
Shape			
Topography			
Adjacent Land Uses (e.g. rural, dense residential, commerical, light industrial, mixed-use, etc.)	North:		
	East:		
	South:		
	West:		
Surrounding Area Description			
Year Built (if applicable)			
Construction Type	New, Renovation, Adaptive-Reuse		
Project Amenities			
Unit Features/Amenities			
Utilities Included in Rent (e.g. Water, Sewer, Electricity, etc.)			

(iii) Demographics Summary

	2010	Current (20__)	Placed in Service (20__)
Population			
PMA			
County			
State			
Households			
PMA			
County			
State			
Median Household Income			
PMA			
County			
State			
Household Tenure Patterns (# & % of Renter-Occupied)			
PMA	_____ (___ %)	_____ (___ %)	_____ (___ %)
County	_____ (___ %)	_____ (___ %)	_____ (___ %)
State	_____ (___ %)	_____ (___ %)	_____ (___ %)

AMENITIES / Exhibit 8

Neighborhood Characteristic	Name & Address	Mileage from Site
<u>Full service grocery</u>	(Ex. Kroger, 123 Main St., Knoxville, TN)	(ex: 1.5 NE)
<u>Pharmacy or Drug Store</u>		
<u>Full service restaurant</u>		
<u>General Merchandise</u> <i>(instead of stand-alone shopping center)</i>		
<u>Public transportation access</u>		
<u>Full service bank or credit union</u> <i>(ATMs do not qualify)</i>		
<u>Health Care Facilities including: Doctor's offices</u>		
<u>Public community center/Senior center</u>		
<u>Public Library</u>		
<u>U. S. Post Office</u>		
<u>Convenience store with gas station</u>		
<u>Churches or places of worship</u>		
<u>Police Station or Sheriff Offices</u>		
<u>Fire Stations</u>		
<u>Public Park</u>		
<u>Public School</u>		

ATTACHMENTS / Exhibit 8

Include as Attachments

Summaries:

1	Executive Summary of no more than 5 pages summarizing data in MARKET STUDY EXECUTIVE SUMMARY tab that provides insight and interpretation of key data such as the proposed subject project's competitive position in the market, its rents, amenities and other design characteristics, overall rental housing supply, subject's market rent advantage, capture rates and absorption projections.
2	Demographic Narrative Summary of no more than 2 pages summarizing data in the SUMMARY OF SIGNIFICANT FACTS tab.
3	Economic Narrative Summary of no more than 2 pages summarizing data in the EMPLOYMENT & ECONOMY tab and containing applicable graphs.
4	Development Pipeline Summary of no more than 2 pages providing a brief overview of rental housing currently in the development pipeline and comment on its potential impact on the site.

Maps:

1	Site Aerial
2	Neighborhood
3	Primary Market Area
4	Locator Map Showing Subject Site & Comparables
5	Amenities Map - identifying the location amenities identified in "AMENITIES" section, and in relation to the site

Photographs:

1	Color photographs of the proposed site and surrounding neighborhood
2	Color photographs of comparables used in RENTAL COMPARABLE COMPETITIVE ENVIRONMENT section

2017 LIHTC EXHIBIT 10
THDA CERTIFIED PROPERTY MANAGEMENT COMPANY/AGENT PROGRAM

This document is available online at the following address:

<http://thda.org/business-partners/housing-credit-compliance>

(l) Introduction

a. Executive Summary

* General narrative of property

*Description of existing condition;
major capital needs / rehab hard cost
immediate capital needs
total capital needs costs
total capital needs costs per unit
identity of interest statement

b. A physical inspection conducted by an independent third party

* Reports and all acknowledgements must be within six (6) months of the proposed application

c. List of units inspected

* Reports and all acknowledgements must be within six (6) months of the proposed application

Signature

Print Name, Title & Date



2017 Physical Needs Assessment Guidelines / Exhibit 11

d. Repair, Replacement and Scope of Work

* Summary of "hard costs" over two (2) year period, (placed in service)

Preservation and / or Rehabilitation

(i) Developments involving **substantial** preservation or rehabilitation must be:

* rehabilitated so that, upon completion of all rehabilitation as described in this document all major components and systems will not require further substantial rehabilitation for a period of at least fifteen (15) years from the required placed in service date.

* major building components are described as:

roof structures, wall structures, floor structures, foundations, plumbing systems, central heating and air conditioning systems, electrical systems, doors and windows, parking lots, elevators, and fire/safety systems.

* rehabilitation hard costs must be no less than the greater of thirty percent (30%) of building acquisition costs or eleven thousand dollars, (\$11,000) per unit.

(ii) Developments involving **moderate** preservation or rehabilitation must be:

* rehabilitated so that, upon completion rehabilitation hard cost must be no less that the greater of twenty-five percent (25%) of building acquisition cost or seven thousand dollars (\$7,000) per unit.

* the rehabilitation scope of work must include, at a minimum, all appliances in all units being energy-star compliant (this requirement does not apply to dryers, ovens, ranges or microwaves).

* and all work specified in this document with regard to drywall, carpet, tile, interior & exterior paint, the electrical system, heating and conditioning systems, roofs, windows, interior and exterior doors, stairwells, handrails, and mailboxes.

(iii) Developments involving **limited** preservation or rehabilitation must be:

* rehabilitated so that, upon completion of all rehabilitation hard cost must be no less that the greater of twenty-percent (20%) of building acquisition cost or six thousand dollars (\$6,000) per unit.

* scope of work must include, at a minimum, all work specified in this document with regard to interior and exterior common areas:

exterior painting and/or power washing, gutters, parking areas, sidewalks, fencing, landscaping, and mailboxes.

Signature

Print Name, Title & Date

(j) STRUCTURAL ELEMENTS / Exhibit 11

1. Substructures:	Observe foundations Yes <input type="checkbox"/> No <input type="checkbox"/>
2. Exterior Walls:	Condition of the exterior walls Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
3. Windows:	Windows to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
4. Exterior Doors:	Doors to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
5. Soffits and Trims:	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
6. Roofing:	Condition of the roof(s) Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> How many buildings will receive new roofs:
7. Elevator(s):	Condition of the elevator(s) Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> No elevators <input type="checkbox"/>
8. Common Areas:	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
9. Laundry Facilities:	Condition of the facility Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
10. Office Area:	Condition of the office Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> Office and restroom facility handicapped accessible Yes <input type="checkbox"/> No <input type="checkbox"/>
11. Playground and/or Picnic Area:	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>

Please provide further information and reference the number and section (e.g. 1(i), 2(i), etc.)

(ii) INTERIOR ELEMENTS

1. Interior Finishes (Walls, Ceilings and Soft Surfaces):	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
2. Interior Doors (including closets):	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
3. Kitchen Fixtures and Appliances:	
	Energy Star rated frost free refrigerator/replaced in all units Yes <input type="checkbox"/> No <input type="checkbox"/>
	Energy Star rated dishwashers to be installed or replaced in all units Yes <input type="checkbox"/> No <input type="checkbox"/>
	All stoves to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
	All range ventilation hoods to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
	All cabinets to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
	All countertops to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
	Flooring to be replaced in all units Yes <input type="checkbox"/> No <input type="checkbox"/>
	Appliances provided (do not include microwaves, ovens, ranges or dryers) in units are Energy Star Yes <input type="checkbox"/> No <input type="checkbox"/>
3. Bathroom Fixtures:	Bath tubs Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
	Sinks and vanities to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
	Flooring to be replaced in all units Yes <input type="checkbox"/> No <input type="checkbox"/>
	Exhaust Fans in Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
4. Water Conservation-Plumbing Fixture:	
	Each unit have at least 1 high efficiency or dual flush toilet Yes <input type="checkbox"/> No <input type="checkbox"/>
	Low flow showerheads installed in all units Yes <input type="checkbox"/> No <input type="checkbox"/>

5. Plumbing Systems: Provide a brief description of water supply, piping, and sewer connections	
6. Electrical Systems: Electrical System adequate Yes <input type="checkbox"/> No <input type="checkbox"/> GFCI outlets in kitchen and bath Yes <input type="checkbox"/> No, but to be installed <input type="checkbox"/>	
Each unit have a hard wired battery back-up smoke detectors Yes <input type="checkbox"/> No <input type="checkbox"/>	
Energy Efficiency	
HVAC System(s): System(s), line sets and air handler(s) rated 14 SEER or higher sized for the unit(s) and/or buildings Yes <input type="checkbox"/> No <input type="checkbox"/>	
Energy Star rated unit temperature control thermostats in all units Yes <input type="checkbox"/> No <input type="checkbox"/>	
(ii) INTERIOR ELEMENTS CONT'D.	
Windows & Doors: Use of double glazed, insulated energy efficient windows for in all units Yes <input type="checkbox"/> No <input type="checkbox"/>	
Metal-clad wood, fiberglass or hollow metal construction exterior doors with a minimum R-11 in all units Yes <input type="checkbox"/> No <input type="checkbox"/>	
Electrical-Lighting: Light fixtures in units & common areas fitted with Energy Star light bulbs, compact florescent or LED Yes <input type="checkbox"/> No <input type="checkbox"/>	
Please provide further information and reference the number and section (e.g. 1(ii), 2(ii), etc.)	
(iii) EXTERIOR SITE IMPROVEMENT	
1. Site Lighting:	Exterior lighting sufficient Yes <input type="checkbox"/> No <input type="checkbox"/>
2. Driveways, Parking Lots, & Sidewalks:	
Sealing Yes <input type="checkbox"/> No <input type="checkbox"/> Restriping Yes <input type="checkbox"/> No <input type="checkbox"/> Overlay Yes <input type="checkbox"/> No <input type="checkbox"/>	
Sidewalks Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>	
Sufficient handicapped accessible parking spaces Yes <input type="checkbox"/> No <input type="checkbox"/>	
3. Site Drainage:	Is drainage adequate Yes <input type="checkbox"/> No <input type="checkbox"/> Soil erosion Yes <input type="checkbox"/> No <input type="checkbox"/>
4. Landscaping:	Over all quality and health of vegetation and landscaping Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
5. Signage:	Proper signage identifying the development Yes <input type="checkbox"/> No <input type="checkbox"/> Signage to be replaced Yes <input type="checkbox"/> No <input type="checkbox"/>
6. Fencing:	Condition of Fencing Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> Fencing to be installed <input type="checkbox"/> No fencing <input type="checkbox"/>
7. Site & Retaining Walls:	Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> No work necessary <input type="checkbox"/>
8. Refuse Collection Area(s):	Concrete pad(s) in Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/> Fencing around pad(s) Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor <input type="checkbox"/>
9. Other Structures:	
Please provide further information and reference the number and section (e.g. 1(iii), 2(iii), etc.)	
(IV) SUMMARY OF SIGNIFICANT FACTS	
Introduction	
Scope of Work	
Immediate Deficiencies	

Near Term Repairs Years 1 and 2
Long Term Repairs Years 3 thru 15
Reminder Repair
Color photos of exterior and interior of property
Fire & Code Enforcement Verifications

(I) **Introduction**

Certification

Qualifications

Assumptions & Limiting Conditions

TN License

Identity of Interest Statement

Attachments:

Executive Summary:

In addition to the Executive Summary form include the following information on letterhead:

"AS IS" current market value

"AS IS" current restricted value - do not include any undue stimulus in this value such as: interest credit subsidy, deferred costs, furniture and /or any other intangible items.

"AS IS" current market value at placed in service

"AS IS" restricted value as is placed in service - do not include any undue stimulus in this value such as: interest credit subsidy, deferred costs, furniture and /or any other intangible items.

Reconciliation of estimated values - current market and restricted values

Reconciliation of estimated values - market and restricted values at placed in service

Summary of Significant Facts, (include graphs)

Cost Approach

Sales Comparison Approach

Income Capitalization Approach

Rental Comparable / Competitive Environment, include up to six (6) months comparables

Scope of Work, (Hard Costs)

Employment & Economy, (include graphs)

Amenities

MAPS:

Primary Market Area

Neighborhood

Aerial

Color photographs of the proposed site and /or existing structure and surrounding neighborhood.

Color photographs of Rent Comparables and Sales Comparables.

Narratives should be limited to two (2) pages for each attachment.

- (II)
- (a) The appraisal must also contain current information less six (6) months old at time of submission.
 - (b) The appraisal must also include data and information regarding all existing or proposed tax credit developments that received an allocation of tax credits in this calendar year or in any prior calendar year that are located in the neighborhood and in the market area.
 - (c) Name and telephone number of person performing the study & their qualifications to perform this appraisal.
 - (d) On site field study by person performing the appraisal must be within six (6) months of the date of the initial application.
 - (e) Data identifying and describing the market areas, neighborhood and site, including geographic and demographic information.
 - (f) Current and projected need based on market conditions supported by data from various market sources including waiting list information from all Section 8 and local public housing authorities serving that area.
 - (g) Projected absorption time (rent up) of the proposed units by the market.
 - (h) Data identifying and supporting the need for rental housing for "Special Housing Needs".

The elderly (62 yrs. and older), persons with disabilities, and permanent support housing for the homeless, if such structure was proposed in the Initial Application.

Signature

Print Name, Title & Date

EXECUTIVE SUMMARY / Exhibit 12

(i) Executive Summary

Project Name:					
Location:					
Street Address	City/State	Zip Code	County	Total Units	Non-Revenue Unit
PMA Description			SMA Description		LIHTC Units
Farthest Boundary Distance to Project				# Buildings	Leasing Unit
Within QCT (y/n)		Within DDA (y/n)			
Type of Development			Targeted Household Type		
Highest & Best Use					

(ii) Rental Housing Stock

Type	# Properties	Total Units	Vacant Units	Current Occupancy
All Rental Housing				
Market-Rate Housing				
Assisted/Subsidized Housing (excl. LIHTC)*				
LIHTC Housing*				
All Comparable Developments ¹				
Non-Stabilized Comparable Developments				

*Includes properties located outside the subject's defined PMA due to lack of available data within the subject's PMA.

¹Comparable developments are those that compete at nearly the same rent levels & tenant profile, such as age, family & income.

(iii) Rent Comparison

Proposed Subject Rents in Comparison to Market									
Proposed Subject Development					Adjusted Mkt Rent			Highest Unadjusted Comp Rent	
# Units	# BR	# BA	S.F.	Proposed Rent	Per Unit	Per S.F.	Mkt Adv.	Per Unit	Per S.F.
Gross Proposed Monthly Rent						Avg. Mkt Adv.			

(iv) Demographic Data

Household Segment	2010	Current (20__)	Placed In Service Year (20__)
Renter Households			
Income-Qualified Renter Households			
Market Rent Households (if applicable)			

(v) Targeted Income-Qualified Renter Household Demand

Type of Demand	50%	60%	Market-Rate	Other ___	Other ___	Overall
Renter Household Growth						
Existing Households						
Home Conversion						
Other - Rent Overburdened and Substandard Units						
Less Comparable/Competitive Supply						
Net Demand						

(vi) Capture Rates

Target Population	50%	60%	Market-Rate	Other ___	Other ___	Overall
Capture Rate						

(vii) Absorption Rate

Absorption Rate	Units Per Month	Absorption Period	Months
-----------------	-----------------	-------------------	--------

SUMMARY OF SIGNIFICANT FACTS / Exhibit 12

(i) Project Identification					
Project Name:					
Location:					
Street Address	City/State	Zip Code	County	Total Units	Managers Unit
TAX ID NUMBER, (if available)				LIHTC Units	Leasing Unit
Owner of Record				# Buildings	

(ii) Site Summary				
Site Acreage				
Shape				
Topography				
Zoning District				
Flood Map / Panel No.				
Adjacent Land Uses				
Surrounding Area				
Year Built				
Construction Type				
Project Amenities				
Unit Amenities				
Utilities				

(iii) Demographics Summary				
		2010	Current (20__)	Placed in Service (20__)
Population Growth				
	PMA			
	County			
	State			
Household Growth				
	PMA			
	County			
	State			
Household by Type				
	PMA			
	County			
	State			
Household by Annual Income				
	PMA			
	County			
	State			
Household Tenure Patterns % of Renter-Occupied				
	PMA			
	County			
	State			

(iv) Conclusion
Include:
Narrative
Graphs

COST APPROACH / Exhibit 12

(i) General Data					
Project Name:					
Location:					
Street Address	City/State	Zip Code	County	Total Units	# of Bldgs.
				LIHTC Units	Non-Revenue Unit
(ii) Cost Data					
Cost Source	Section/Page	Bldg. Type	Bldg. Class	Base S.F Cost	
(iii) Square Foot Refinements					
Item	Unit Cost	Unit Type	S.F. Cost		
S.F. Refinements:					
(iv) Multipliers & Refinements					
Item	Description	Multiplier			
Combined Multipliers:					
Adj. for Refinements:					
(v) Bldg. Improvements					
Item	Adj. Base Costs	Unit Type	Quantity	Total	
Total Bldg. Improvement Cost:					
(vi) Site Improvements					
Item	Unit Cost	Unit Type	Quantity	Total	
Total Site Improvement Costs:					
Subtotal / Bldg. & Site Costs:					
(vii) Indirect Cost & Profit					
Item	% Cost	% Type	Total		
Total Soft Costs:					
Total Replacement Costs New:					
(viii) Depreciation					
Component	Effective Age	Life	%	Amount	
Total Depreciation:					
Depreciation Value of Improvement:					
(ix) Comments					
Cost Approach Value Indication:					
Round:					
Value per S.F.					

(i) General Data					
Project Name:			Market Rate:		
Location:					
Street Address	City/State	Zip Code	County	Total Units	Non-Revenue Unit
Management Company:		Contact:		LIHTC Units	Leasing Unit
Lease Terms:				# Buildings	
Date Polled:		Occupancy:			
Year Built:	Exterior:	Design:	Condition:		
Absorption:	Utilities:	Parking:			
Age Restricted:			Other:		
(ii) Sales Adjustment Grid "As Is" Value					
	Subject	Sale 1	Sale 2	Sale 3	Sale 4
Sales Price					
Bldg. Size - # of units					
Unit Price - per unit					
(iii) Elements of Comparison					
Rights Conveyed					
Comparison					
\$ Adjustment					
Financing					
Comparison					
\$ Adjustment					
Terms of Sale					
Comparison					
\$ Adjustment					
Market Conditions					
Comparison in Years					
Adjustment Factor					
\$ Adjustment - sales prior to 2015					
(iii) Property Characteristics					
Location & Accessibility					
Comparison					
% Adjustment					
\$ Adjustment					
Effective Age in Years					
Comparison					
% Comparison					
\$ Adjustment					
Avg. Size of Unit Mix					
Comparison					
% Comparison					
\$ Adjustment					
Amenities & Quality					
Comparison					
% Comparison					
\$ Adjustment					
Net % Adjustment					
Net \$ Adjustment					
Adjusted Unit Price					
Market Range Per Unit					
Maximum:					
Minimum:					
Mean:					
Median					
Indicated Market Value "AS IS"					
# Units:					
\$ Per Unit:					
Rounded:					

INCOME CAPITALIZATION APPROACH / Exhibit 12

(i) General Data					
Project Name:			Date:		
Location:					
Street Address	City/State	Zip Code	County	Total Units	Non-Revenue Unit
Other:				LIHTC Units	Leasing Unit
				# Buildings	
(ii) Operating Statement Based on Market Rents & Assuming Completed / Developed / Renovated					
Potential Gross Income					
Units @ rent per month annually:				\$0	
Units @ rent per month annually:				\$0	
Total Potential Gross Rental Income:				\$0	
Other Income:				\$0	
Effective Gross Rental Income:				\$0	
Less Vacancy & Credit Loss:					
Effective Gross Income:				\$0	
Less Operating Expenses:	Per Unit	Amount			
Advertising	\$0	\$0			
Office & Administrative	\$0	\$0			
Utilities	\$0	\$0			
Salaries & Compensation	\$0	\$0			
Repairs & Maintenance	\$0	\$0			
Management %	\$0	\$0			
Insurance	\$0	\$0			
Real Estate Taxes	\$0	\$0			
Total Operating Expenses:	\$0	\$0			
Less Operating Expenses:				\$0	
Less Reserve Replacements:				\$0	
Net Operating Income:				\$0	
Capitalized @ % ____	%			-	
Indicated Value:				#VALUE!	
Rounded Market Value:				\$0	
(iii) Operating Statement Based on "AS IS" Affordable Housing & Assuming Completed / Developed / Renovated					
Potential Gross Income					
Units @ rent per month annually:				\$0	
Units @ rent per month annually:				\$0	
Total Potential Gross Rental Income:				\$0	
Other Income:				\$0	
Effective Gross Rental Income:				\$0	
Less Vacancy & Credit Loss:					
Effective Gross Income:				\$0	
Less Operating Expenses:	Per Unit	Amount			
Advertising	\$0	\$0			
Office & Administrative	\$0	\$0			
Utilities	\$0	\$0			
Salaries & Compensation	\$0	\$0			
Repairs & Maintenance	\$0	\$0			
Management %	\$0	\$0			
Insurance	\$0	\$0			
Real Estate Taxes	\$0	\$0			
Total Operating Expenses:	\$0	\$0			
Less Operating Expenses:				\$0	
Less Reserve Replacements:				\$0	
Net Operating Income:				\$0	
Capitalized @ % ____	%			-	
Indicated Value:				#VALUE!	
Rounded Market Value:				\$0	

2017 THDA LAND APPRAISAL REPORT (Exhibit 12 - Page 1)

This form is intended specifically for use in applying for tax credits to be issued by THDA. Depending upon the assignment, the appraiser may need to provide additional data, analysis, or explanation not shown on this form.

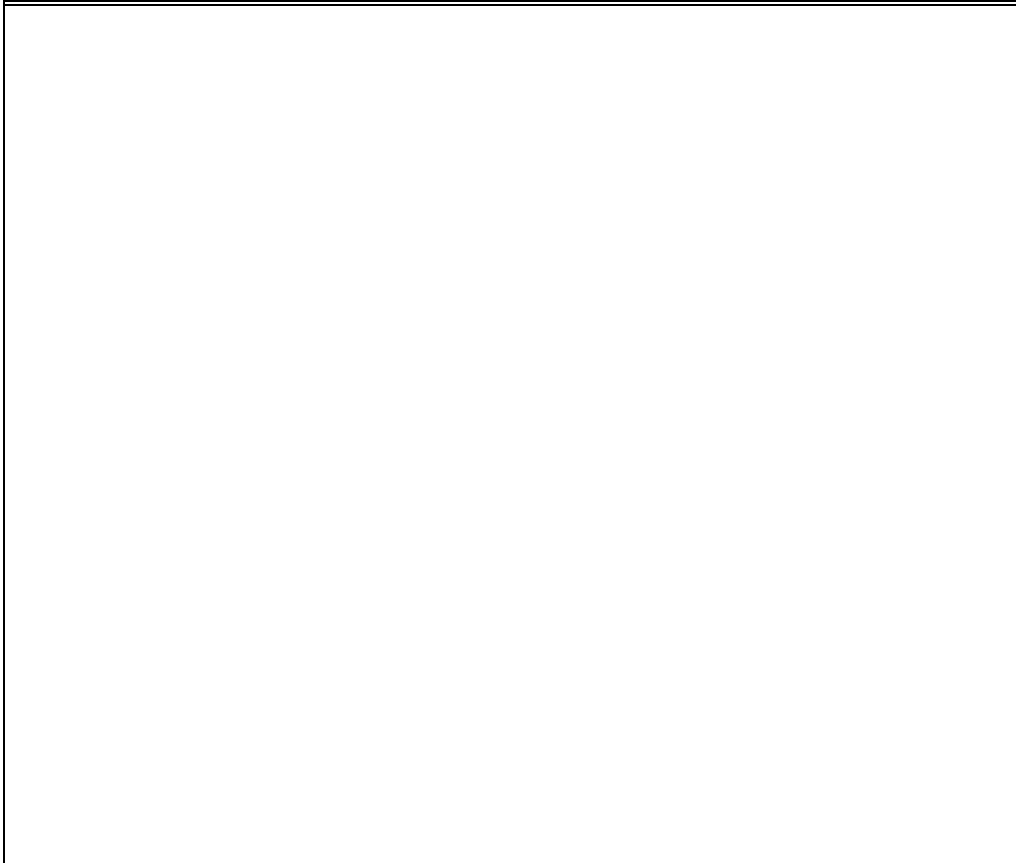
(a) Property Identification					
Project Name:				Date of Report:	
Street Address	City/State	Zip Code	County	Total Units	Proposed LIHTC Units
Location/Cross St					
Tax Identification Number(# Proposed Apt. Building	# Community Buildin	Land Size Acres	
Legal Description (optiona					
Owner of Record:		Buyer:		Sale Price:	
Has the property sold within the past 3 years? If ye Yes No					
Is the property currently under contract? If yes, provide details of Yes <input type="checkbox"/> No					
(b) Appraisal Report Information					
Appraisal Reporting <input type="checkbox"/> Appraisal Report <input type="checkbox"/> Restricted Appraisal Report					
Intended users (must include client & THDA):					
Intended Use:					
Property interest <input type="checkbox"/> Fee Simple <input type="checkbox"/> Leasehold					
Appraised: <input type="checkbox"/> JCC, 12 CFR, Section 34.42 (Determined below) <input type="checkbox"/> Other (Attached)					
Definition of market value Source:					
<p>"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions wherebv:</p> <ol style="list-style-type: none"> 1) Buyer and seller are typically motivated 2) Both parties are well informed or well advised, and acting in what they consider their own best interests 3) A reasonable time is allowed for exposure in the open market; 4) Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; 5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales associated with the sale 6) The value estimate provided herein is expressed in terms of cash or its equivalent." 					
Describe Appraisal Scope of Work (continue on separate page if necessary):					
Estimated Exposure Time:					
Current Use or Subject Real Estate:					
Highest & Best Use or Subject Real Estate as Appraised Herein:					
Was this appraisal prepared using any Extraordina No <input type="checkbox"/> Yes <input type="checkbox"/> If yes, explain below					
Was this appraisal prepared using any Hypothetic No <input type="checkbox"/> Yes <input type="checkbox"/> If yes, explain below					
Neighborhood Information					
Neighborhood boundaries / accessibility (attach map):					
Market Descriptor <input type="checkbox"/> Urban <input type="checkbox"/> Suburban <input type="checkbox"/> Rural Present Land Use:					
Build-up: <input type="checkbox"/> 75-100% <input type="checkbox"/> 50-75% <input type="checkbox"/> 25-50% <input type="checkbox"/> <25%				_____ % 1 Family _____ % 2 to 4 Fan	
Growth Rate: <input type="checkbox"/> Rapid <input type="checkbox"/> Steady <input type="checkbox"/> Declining				_____ % Multifamily _____ % Commerc	
Property Values: <input type="checkbox"/> Inceasir <input type="checkbox"/> Stable <input type="checkbox"/> Declining				_____ % Industrial _____ % Vacant	
Site Information					
Land Size Acres	Shape	Topography	Flood Map / Panel No.	Zone ID / Hazard Area?: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Zoning:					
Zoning Compliance: <input type="checkbox"/> Legal <input type="checkbox"/> Legal <input type="checkbox"/> Legal Non-Conforming (Grandfathered) <input type="checkbox"/> No Zoning					
Adjacent Land Uses:					
North: _____					
South: _____					
East: _____					
West: _____					
(c) Land Value Estimate & Effective Date					
Appraisal Premise			Effective Date		Value Conclusion
Land Value (as if vacant)					

LAND VALUE ESTIMATE / Exhibit 12 - Page 2

(v) Land Value Estimate

Project Name:						
Address or Location			Subject Size:	Acres	Units	
(minimum 3 sales)	SUBJECT	Land Sale No. 1	Land Sale No. 2	Land Sale No. 3	Land Sale No. 4	Land Sale No. 5
Name						
Location						
Date of Sale						
Sales Price						
Size (Acres)						
Price per Acre						
No. Units						
Price per unit						
Adjustments (%)						
Time						
Location						
Size						
Zoning/Density						
Topo., Access, e						
Other						
Total Adjustment F						
Adjusted Per-Acre						
Adjusted Per-Unit						
Price						
Adjusted Indications			Indicated Land Value			
	Per Acre	Per Unit	# Units:	\$ Per Unit, rounded:		
Maximum:						
Minimum:			# Acres:	\$ Per Acre, rounded:		
Mean:						nal Land Value Estima
Median						

Map of Land Sales & Subject Property





2017 Land Appraisal Requirements and Certification / Exhibit 12 - Page 3

Project/Property ID				Location or Address:	City / State / Zip Code:	County:
Appraiser's Name		TN Certification Number:		Appraiser's Email & Phone Information:		
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Did the appraisers signing this report personally inspect the subject property?			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Does the appraiser hold the appropriate state certification for the appraisal assignment and is a copy of this license in the Addenda?			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Does the appraisal contain a statement of competency and the qualifications of the person(s) signi			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Does the appraisal contain a signed certification in accordance with USPAP?			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Is the date of the appraisal report and its supporting documentation within six months of the submi			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Are any assumptions and/or limiting conditions that may influence the value disclosed and discuss			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Does the appraisal state, summarize, or describe the extent of the process of collecting, confirmi			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Is a three year ownership history of the property reported and analyzed, including any listing or per			
Ye <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Does the appraisal follow the format and order specified in the 2016 THDA Multifamily Appraisal Guidelines? To include the following attachments:			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Subject Location Map			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Neighborhood Map			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Subject Tax Map or Site Plan if available			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Aerial of Subject Property			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Color Photographs of Subject Property and Surrounding Land Uses			
Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A <input type="checkbox"/>	Map of Comparable Land Sales (showing location of sales and subject)			
IDENTITY OF INTEREST STATEMENT						
<p>I understand that my/our Appraisal report will be used by (Fill in Client Name) to document to the Tennessee Housing Development Agency (THDA) that the developer's application for Low-Income Housing Tax Credits was prepared and reviewed in accordance with THDA requirements. I certify that my Appraisal report was in accordance with the THDA requirements applicable on the date of this appraisal and that /we have no identity of interest with any person or entity involved in this Development, including, without limitation, the ownership entity and any of its partners, any other members of the development team, or any individuals involved in such entities.</p> <p>I am employed under a contract with (Fill in Client Name) for this specific assignment and this contract was entered into with</p>						
CERTIFICATION						
<p>I/We certify that to the best of my/our knowledge and belief:</p> <ul style="list-style-type: none"> - The statements of fact contained in this report are true and correct. - The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my/our personal, impartial, and unbiased professional analyses, opinions, conclusions, and recommendations. - I/we have no present or prospective interest in the property that is the subject of this report, and I/we have no personal interest or bias with respect to the parties involved. - I/we have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. - My/our engagement in this assignment was not contingent upon developing or reporting predetermined results. - My/our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal. - My/our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Uniform Standards of Professional Appraisal Practice. - Within the three-year period immediately preceding the acceptance of this assignment, our firm has not prepared an appraisal of the property that is subject of this report. Nor have we have performed any other services, as an appraiser, or - The undersigned person(s) made a personal inspection of the interior and exterior of the property that is the subject of this - I am (we are) fully qualified and competent by training, knowledge and experience to perform this appraisal, and I am (we are) properly certified by the appropriate state agency. 						
Appraiser's Signa		Date		Appraiser's Signature		Date

2017 LIHTC EXHIBIT 13 CONSTRUCTION INSPECTION REQUIREMENTS

To ensure properties that were allocated Low-Income Housing Tax Credits (“LIHTC”) by THDA are constructed in accordance with applicable federal guidelines, applicable Qualified Allocation Plan (“QAP”) standards, and applicable building codes in the creation of safe, sound, and affordable housing for low-income Tennesseans, THDA will conduct construction site visits for developments allocated LIHTC in 2013 and thereafter.

The intent of the procedure is to ensure that developments with which THDA is involved conform to requirements outlined in the applicable QAP, provide the amenities represented in the LIHTC Application and are constructed in a manner compatible with THDA’s mission of creating safe, sound, affordable housing opportunities.

For competitive LIHTC, noncompetitive LIHTC, and Multifamily Tax-Exempt Bond Authority (“MTBA”) deals, the Control Manager (“CM”) will monitor the anticipated construction commencement date (obtaining date from Partnership Agreement, syndication letter of intent, or contact with applicant) and will notify the Construction Analyst (“CA”) of the date.

Beginning with the developments allocated LIHTC in 2015, the CM will organize and hold pre-construction meetings at THDA to review QAP requirements, inspection schedule, expectations, etc. Attendees at the meeting will include: representatives of the owner, architect, contractor, THDA’s CA, and any THDA staff as necessary. The meeting may be waived at the CM’s discretion.

Physical inspections will be conducted by the CA periodically following the beginning of construction. The inspection schedule may be adjusted due to construction progress, comfort level with developer, on-site practices, etc., but in any event, as long as construction is progressing, CA will visit each site as necessary until construction is completed. For the initial inspection, the owner will be notified a minimum of 2 weeks in advance. Subsequent inspections may not be pre-scheduled.

A notice must be received by THDA within 30 days of the last building placed in service date or date of substantial construction completion. For new construction, documentation should include copies of the Certificate(s) of Occupancy. For rehabilitation that does not receive Certificate(s) of Occupancy, either the architect, or, if no architect is involved, the general contractor, should complete the AIA form of Substantial Completion (AIA Document G704 – 2000).

Once THDA has received the notice of the last building being placed in service, a final inspection (prior to the issuance of IRS Form(s) 8609) will be scheduled with the developer, and the CA will schedule the final inspection. The inspection will confirm that construction is final, that all LIHTC amenities have been provided, and that all items were built to applicable QAP requirements.

If any items remain outstanding, the CA will provide written notice to owner. Generally, an informal email listing any issues will be used to begin the resolution process. If items remain outstanding, a customized, formal letter reiterating points received during allocation and any repercussions for not providing the required item(s) will be sent to the owner.

Please contact the following with questions:

Terry Malone, Control Manager
TMalone@thda.org
615-815-2213 (O)

Chris Marlin, Construction Analyst
CMarlin@thda.org
615-815-2148 (O)
615-708-2347 (C)

<p>THDA makes no representations or warranties to applicants, developers, owners or anyone else as to compliance with Section 42, Treasury regulations, any other laws or regulations applying to Tax Credits or Tax Credit developments, or as to the feasibility or viability of any proposed Tax Credit development.</p>
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