

## VHDA Approved Market Analysts Listing (LIHTC)

|    | <b>Market Study Firm</b>                                 | <b>Location</b>                               | <b>Principal Name</b>                            | <b>LIHTC Experience Includes...</b> | <b>Geographic Preference</b> | <b>Contact Info</b>   |
|----|--|---|--|-------------------------------------|------------------------------|---|
| 1  | Allen & Associates                                       | Charlotte, NC                                 | Jeff Carroll                                     | family, elderly                     | all areas                    | 3116 Glen Summit Drive<br>Charlotte, NC 28270<br>Ph: (704) 905-2276<br>jcarroll@allenadvisors.com   |
| 2  | Bowen National Research, LLC                             | Pickerington, OH                              | Patrick Bowen                                    | family, elderly, special needs      | all areas                    | Desiree Johnson<br>Bowen National Research, LLC<br>155 E. Columbus Street, Suite 220<br>Pickerington, Ohio 43147<br>Ph: 614-833-9300<br>desireej@bowennational.com<br>pbowen@bowennational.com<br>www.bowennational.com |
| 3  | CDS Realty Company                                       | Richmond, VA                                  | C. Douglas Schepker, MAI, CRE                    | family                              | Central VA                   | CDS Realty Company<br>8711 Ruggles Road<br>Richmond, VA 23229<br>Ph: (804) 288-1215<br>cdschepker@comcast.net   |
| 4  | Colliers International (formerly MG Miller & Associates) | Richmond, VA                                  | Michael G. Miller, MAI, SRA, AI-GRS, CCIM, FRICS | family, elderly, special needs      | all areas                    | 5316 Patterson Avenue<br>Richmond, VA 23226<br>Ph: (804) 288-9583<br>michael.g.miller@colliers.com<br>www.colliers.com  |
| 5  | Danter Company   | Columbus, OH                                  | Terry Hall                                       | family, elderly, special needs      | all areas                    | Marketing Director<br>Danter Company, LLC<br>2760 Airport Drive, Suite 135<br>Columbus, OH 43219<br>Ph: (614) 437-9670<br>thall@danter.com<br>www.danter.com  |
| 6  | EJoseph Appraisal & Consultation                         | Richmond, VA                                  | Eugene A. Joseph, Jr., MAI, SRA, AI-GRS          | family, elderly, special needs      | all areas                    | Eugene A. Joseph, Jr., MAI, SRA, AI-GRS<br>EJoseph Appraisal & Consultation<br>PO Box 8225<br>Richmond, Virginia 23226<br>Ph: (804) 353-1757<br>Fax: (888) 977-3716<br>Mobile: (804) 467-2517<br>gene@ejoseph.com       |
| 7  | Fielder Group Market Research, LLC                       | Lexington, KY                                 | Elizabeth K. Rouse                               | family, elderly, special needs      | all areas                    | Fielder Group Market Research, LLC<br>P. O. Box 22698<br>Lexington, Kentucky 40522-2698<br>Ph: (859) 276-0000<br>erfielder@fieldergroup.com   |
| 8  | Gibson Consulting, LLC                                   | Douglasville, GA                              | Jim Howell, GM and Senior Analyst                | family, elderly, special needs      | all areas                    | Gibson Consulting, LLC<br>5077 Chapel Lake Circle<br>Douglasville, GA 30135-2687<br>Ph: (318) 524-0177<br>ford@fgibsonconsulting.com  |
| 9  | Gill Group   | Dexter, MO                                    | Samuel L. Gill, MAI                              | family, elderly                     | all areas                    | P.O. Box 784<br>512 One Mile Rd<br>Dexter, MO 63841<br>Ph: (800) 428- 3320<br>cash.gill@gillgroup.com<br>www.gillgroup.com  |
| 10 | John Wall & Associates                                   | Anderson, SC                                  | John Wall  | family, elderly                     | all areas                    | P.O. Box 1169<br>Anderson, SC 29622<br>Ph: 864-261-3147<br>jwa_ofc@bellsouth.net  |
| 11 | Koontz & Salinger  | Raleigh, NC                                   | Jerry M. Koontz                                  | family, elderly                     | all areas                    | PO Box 37523<br>Raleigh, NC 27627<br>Ph: (919) 362-9085<br>vonkoontz@aol.com  |
| 12 | LDS Consulting Group                                     | Newton, MA                                    | Lynne D. Sweet                                   | family, elderly, special needs      |                              | LDS Consulting Group, LLC<br>233 Needham Street<br>Newton, MA 02464<br>Ph: (617) 454-1144<br>ldsweet@ldsconsultinggroup.com<br>www.ldsconsultinggroup.com   |
| 13 | Lea & Company  | Corona Del Mar, CA<br>Omaha, NE<br>Meriam, KS | Byron N. Lea, MAI                                | family, elderly, special needs      | all areas                    | byronlea@leacompany.com<br>Ph: (818) 914-1892   |
| 14 | Market Analyst Professionals                             | Minneapolis, MN                               | Chris Vance                                      | family, elderly, special needs      | all areas                    | Market Analyst Professionals<br>5400 Washburn Ave S<br>Minneapolis, MN 55410<br>Ph: (248) 515-0496<br>cavance@mindspring.com  |

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|    |  |                    |                           |                                |           |  |
|----|--|--------------------|---------------------------|--------------------------------|-----------|--|
| 15 | National Land Advisory Group   | Columbus, OH       | Richard A. Barnett        | family, elderly                | all areas | National Land Advisory Group<br>2404 E. Main St.<br>Columbus OH 43209<br>Ph: (614) 545-3900<br>rbarnett@landadvisory.biz   |
| 16 | Novogradac & Co LLP  | Bethesda, MD       | H. Blair Kincer, MAI, CRE | family, elderly                | all areas | Novogradac & Company LLP<br>4520 East West Highway, Suite 615<br>Bethesda, MD 20814<br>Ph: (240) 235-1705<br>blair.kincer@novoco.com<br>www.novogradac.com   |
| 17 | Real Estate Strategies, Inc.   | Paoli, PA          | Elizabeth M. Beckett, CRE | family, elderly, special needs | all areas | Elizabeth M. Beckett, CRE<br>Senior Vice President<br>Real Estate Strategies, Inc./RES<br>Advisors<br>63 Chestnut Road, Suite #6<br>Paoli, PA 19301<br>Ph: (610) 240-0820<br>Ebeckett@resadvisors.com<br>www.resadvisors.com |
| 18 | Real Property Research Group   | D.C./Baltimore/ATL | Robert M. Lefenfeld       | family, elderly                | all areas | Real Property Research Group, Inc.<br>10400 Little Patuxent Parkway<br>Suite 450<br>Columbia, MD 21044<br>Ph: (410) 772-1004 ext 6101<br>blefenfeld@rprg.net   |
| 19 | S. Patz & Associates, Inc.   | Potomac Falls, VA  | Stu Patz                  | family, elderly, special needs | all areas | S. Patz & Associates, Inc.<br>46175 Westlake Drive #400<br>Potomac Falls, VA 20165<br>Ph: (703) 421-8101<br>spatzec@comcast.net  |
| 20 | Shaw Research & Consulting   | Bad Axe, MI        | Steven R. Shaw            | family, elderly                | all areas | Shaw Research & Consulting<br>P.O. Box 38<br>Bad Axe, MI 48413<br>Ph: (989) 415-3554<br>steveshaw@shaw-research.com  |
| 21 | T. Ronald Brown Research & Analysis  | Cary, NC           | T. Ronald Brown           | family, elderly                | all areas | T. Ronald Brown<br>P.O. Box 1294<br>Cary, NC 27512<br>Ph: (919) 233-0670<br>trb@tronaldbrown.com   |
| 22 | ValueTech Realty Services, Inc.  | Lutz, FL           | Kay Kauchick, MAI         | family, elderly, special needs | all areas | ValueTech Realty Services, Inc.<br>240 Crystal Grove Blvd.<br>Lutz, Florida 33548<br>Ph: (813) 948-0545<br>www.gotovalue.com   |
| 23 | Vogt Strategic Insights (VSI) & Vogt Strategic Insights Appraisal Group, MAI | Columbus, OH       | Rob Vogt                  | family, elderly                | all areas | Vogt Santer Insights<br>1310 Dublin Road<br>Columbus, OH 43215<br>(614) 224-4300<br>RobV@VSIinsights.com<br>www.vsinights.com  |